Appropriations Project Request - Fiscal Year 2017-18

For projects meeting the Definition of House Rule 5.14

- 1. Title of Project: Tampa Bay Center for Innovation Regional Business Incubator
- 2. Date of Submission: <u>02/06/2017</u>
- 3. House Member Sponsor: <u>Chris Latvala</u> Members Copied: <u>Joseph Abruzzo</u>

4. DETAILS OF AMOUNT REQUESTED:

- a. Has funding been provided in a previous state budget for this activity? <u>Yes</u> If answer to 4a is ?NO? skip 4b and 4c and proceed to 4d
- b. What is the most recent fiscal year the project was funded? $\underline{2015-16}$
- c. Were the funds provided in the most recent fiscal year subsequently vetoed? $\underline{\mbox{Yes}}$
- d. Complete the following Project Request Worksheet to develop your request (Note that column E will be the total of Recurring funds requested and Column F will be the total Nonrecurring funds requested, the sum of which is the Total of the Funds you are requesting in column G):

FY:	Input Prior Year Appropriation for this project for FY 2016-17 (If appropriated in 2016-17 enter the appropriated amount, even if vetoed.)			Develop New Funds Request for FY 2017-18 (Requests for additional RECURRING funds are prohibited. Any additional Nonrecurring funding requested to supplement recurring funds in the base will result in the base recurring amount being converted to Nonrecurring.)		
Column:	А	В	С	D	E	F
Funds	Prior Year		Total Funds	Recurring Base	Additional	TOTAL Nonrecurring Request
Description:	Recurring	Prior Year	Appropriated	Budget	Nonrecurring	(Will equal the amount from the Recurring base in
	Funds	Nonrecurring		(Will equal non-	Request	Column D to be CONVERTED to Nonrecurring plus
		Funds	(Recurring plus	vetoed amounts the Additional Nonrecurring Request in		the Additional Nonrecurring Request in Column E.
			Nonrecurring:	provided in Column These funds will be appropriated non-recur		These funds will be appropriated non-recurring if
			column A + column	A)		funded in the House Budget or the Final Conference
			B)			Report on the budget.)
Input					6,000,000	6,000,000
Amounts:						

5. Are funds for this issue requested in a state agency?s Legislative Budget Request submitted for FY 2017-18? No5a. If yes, which state agency?

5b. If no, which is the most appropriate state agency to place an appropriation for the issue being requested? For example, if the requested issue pertains to services provided to inmates at correctional facilities, the Department of Corrections would be the most appropriate state agency. Department of Economic Opportunity

- 6. Requester:
 - a. Name: Michael Meidel
 - b. Organization: Pinellas County Economic Development
 - c. Email: mmeidel@pinellascounty.org
 - d. Phone #: (727)464-8114

7. Contact for questions about specific technical or financial details about the project (Please retype if same as Requester):

- a. Name: Michael Meidel
- b. Organization: Pinellas County Economic Development
- c. Email: mmeidel@pinellascounty.org
- d. Phone #: (727)464-8114
- 8. If there is a registered lobbyist, fill out the lobbyist information below.
 - a. Name: Pete Dunbar
 - b. Firm: Dean Mead Law Firm
 - c. Email: pdunbar@deanmead.com
 - d. Phone #: <u>(850)999-4100</u>

9. Organization or Name of Entity Receiving Funds(Please retype if same as Requestor or Contact):

- a. Name: Pinellas County
- b. County (County where funds are to be expended): Pinellas
- c. Service Area (Counties being served by the service(s) provided with funding): Pinellas

10. What type of organization is the entity that will receive the funds? (Select one)

O For Profit

O Non Profit 501(c) (3)

O Non Profit 501(c) (4)

⊙ Local Government

O University or College O Other (Please describe)

11. What is the specific purpose or goal that will be achieved by the funds being requested?

The project would lead to the formation of new high-wage primary employers throughout the Tampa Bay area and the creation of quality jobs for citizens of Florida. Funds would be matched against local and federal dollars to construct and equip a 40,000 to 50,000 square foot state-of-the-art business incubator facility.

12. Provide specific details on how funds will be spent. (Select all that apply)

Spending Category	Description	Nonrecurring (Should equal 4d, Col. F) Enter ?0? if request is zero for the category
Administrative Costs:		
□a. Executive Director/Project Head Salary and Benefits		
□b. Other Salary and Benefits		
□c. Expense/Equipment/Travel/Supplies/Other		
□d. Consultants/Contracted Services/Study		
Operational Costs:		
□e. Salaries and Benefits		
□f. Expenses/Equipment/Travel/Supplies/Other		
□g. Consultants/Contracted Services/Study		
Fixed Capital Construction/Major Renovation:		
☑h. Construction/Renovation/Land/Planning Engineering	Design and construction of a new 40- 50,000 square foot, purpose-built, state-of-the-art business incubator	6,000,000

	facility.	
TOTAL		6,000,000

13. For the Fixed Capital Costs requested with this issue, what type of ownership will the facility be under when complete? (In Question 12, if ?h. Fixed Capital Outlay? was not selected, question 13 is not applicable)

OFor Profit

ONon Profit 501(c) (3)

ONon Profit 501(c) (4)

⊙Local Government (e.g., police, fire or local government buildings, local roads, etc.)

OState agency owned facility (For example: college or university facility, buildings for public schools, roads in the state transportation system, etc.)

OOther (Please describe)

14. Is the project request an information technology project?

<u>No</u>

15. Is there any documented show of support for the requested project in the community including public hearings, letters of support, major organizational backing, or other expressions of support?

<u>Yes</u>

15a. Please Describe:

Pinellas County Approved 2017 Legislative Agenda; St. Petersburg Chamber of Commerce Draft 2017 Legislative Agenda; Supported by St. Petersburg Innovation District and St. Petersburg Downtown Partnership; Land for project provided by City of St. Petersburg; Letters of support from UCF, Moffitt, Florida Venture Forum, Florida Defense Contractors Association, Tampa Bay Techonology Forum in May 2016.

16. Has the need for the funds been documented by a study, completed by an independent 3rd party, for the area to be served? <u>Yes</u>

16a. Please Describe:

"FEASIBILITY ANALYSIS OF A BUSINESS INCUBATOR IN THE ST. PETERSBURG AREA" by Greenwood Consulting Group, Inc. was delivered on October 29, 2013. The report was requested by the Tampa Bay Innovation Center. The study concluded that a mixed-use business incubator is feasible. The area ranked average or better in all six feasibility factors examined: market, business assistance, champion, real estate, development cost and funding, and operating sustainability. 17. Will the requested funds be used directly for services to citizens?

<u>Yes</u>

- 17a. Describe the target population to be served. Select all that apply to the target population:
- Elderly persons
- □Persons with poor mental health
- □Persons with poor physical health
- ☑ Jobless persons
- ☑ Economically disadvantaged persons
- □At-risk youth
- □Homeless
- Developmentally disabled
- □Physically disabled
- □Drug users (in health services)
- □Preschool students
- □Grade school students
- □High school students
- ☑University/college students
- Currently or formerly incarcerated persons
- □Drug offenders (in criminal Justice)
- □Victims of crime
- ☑Other (Please describe): Small business owners and entrepreneurs will receive direct services. Some of these will be unemplo
- 17b. How many in the target population are expected to be served?

O< 25 O25-50 O51-100 O101-200 O201-400 O401-800 ⊙>800

18. What benefits or outcomes will be realized by the expenditure of funds requested? (Select all that applies)

	Benefit or Outcome	Provide a specific measure of the benefit	Describe the method for measuring level		
		or outcome	of benefit		

Improve physical health	Life Sciences and medical devices will be among the target industries. The development of new devices and/or drugs or therapies would be a possible measure.	Number of patents. Number of clinical trials.
□Improve mental health		
□Enrich cultural experience		
Improve agricultural production/promotion/education		
□Improve quality of education		
☑Enhance/preserve/improve environmental or fish and wildlife quality	St. Petersburg is a center for marine science research and this will be another target for the facility. Outcomes could include new marine sensors or new discoveries on enhancing fish populations.	Patents issued. Scientific studies published.
☑Protect the general public from harm (environmental, criminal, etc.)	Information Technology will be another target sector. This would include development of new cyber- security systems and software	New products developed. Sales figures.
☑Improve transportation conditions	Development of new devices and software to assist in transportation management, vehicle safety, autonomous vehicles and similar technologies	Patent activity. Product Launches. Sales figures.
☑Increase or improve economic activity	Increased business formation, sales, payroll and capital investment	Number of business formations, number of graduates, debt and equity investment amounts, sales achieved, payroll amounts

□Increase tourism			
☑Create specific immediate job opportunities	Creation of new high wage jobs	Jobs created. Jobs retained. Number of interns. Average wages.	
☑Enhance specific individual?s economic self sufficiency	Employ individuals that were previously unemployed or underemployed.	Track number of new hires or business startups by previous employment category.	
□Reduce recidivism			
□Reduce substance abuse			
Divert from Criminal/Juvenile justice system			
Improve wastewater management			
Improve stormwater management			
Improve groundwater quality			
□Improve drinking water quality			
□Improve surface water quality			
□Other (Please describe):			

19. Provide the total cost of the project for FY 2017-18 from all sources of funding (Enter ?0? if amount is zero):

Type of Fund	ding	Amount	Percent of Total (Automatically Calculates)	Are the other sources of funds guaranteed in writing?
1. Amount Requested from the St Project Request:	ate in this Appropriations	6,000,000	46.5%	N/A
2. Federal:		2,000,000	15.5%	No
3. State: (Excluding the requeste	d Total Amount in #4d,	0	0.0%	No

Column F)			
4. Local:	4,000,000	31.0%	No
5. Other:	900,000	7.0%	No
TOTAL	12,900,000	100%	

20. Is this a multi-year project requiring funding from the state for more than one year?

<u>No</u>