A bill to be entitled

An act relating to the Department of Management Services; amending ss. 17.11, 255.102, and 287.012, F.S.; conforming provisions to the elimination of the Office of Supplier Diversity and the transfer of its duties to the Division of State Purchasing; amending s. 287.042, F.S.; providing that fees collected by the department for the use of its electronic information services in excess of the obligations and encumbrances to cover the department's costs of providing the services shall be calculated annually and transferred to the General Revenue Fund; conforming provisions to the elimination of the Office of Supplier Diversity and the transfer of its duties to the Division of State Purchasing; amending s. 287.057, F.S.; conforming provisions to the elimination of the Office of Supplier Diversity and the transfer of its duties to the Division of State Purchasing; conforming cross-references; providing that fees collected by the department for the use of the services of its online procurement systems in excess of the obligations and encumbrances to cover the department's costs of providing the services shall be calculated annually and transferred to the General Revenue Fund; amending s. 287.094, F.S.; conforming provisions to the elimination of the Office of Supplier Diversity and the transfer of its duties to the Division of State Purchasing; providing that certain complaints formerly filed with the office may be filed with agency inspectors general; providing that a business certified by the office

Page 1 of 56

PCB GOA 10-03.DOCX

1

2

3

4

5

6

7

8

9

10

11

12

1314

15

16

17

18

19

2021

22

23

24

25

26

27

28

as a minority business enterprise under s. 287.0943, F.S., as of a specified date shall continue to be recognized as a certified minority business enterprise for purposes of doing business with state government for a specified period; amending s. 287.0943, F.S.; providing for certification of minority businesses by other specified governments if certification criteria meet, at a minimum, the state's criteria; providing duties of the Division of State Purchasing; eliminating provisions relating to the certification of minority business enterprises by the Office of Supplier Diversity; deleting provisions relating to the Minority Business Certification Task Force; deleting provisions relating to review and evaluation of certification programs and procedures of statewide and interlocal minority business certification agreements; amending s. 287.09431, F.S.; conforming provisions to the elimination of the Office of Supplier Diversity and the transfer of its duties to the Division of State Purchasing; conforming cross-references; amending s. 287.09451, F.S.; deleting provisions creating the Office of Supplier Diversity within the department; providing for assumption of specified powers and duties by the Division of State Purchasing; eliminating provisions relating to the certification of minority business enterprises by the office; deleting provisions relating to specified communication and advocacy duties of the office; deleting obsolete provisions; amending ss. 288.703, 288.712, and 288.955, F.S.; conforming provisions to the elimination of

Page 2 of 56

PCB GOA 10-03.DOCX

29

30

31

32

33

34

35

36

37

38

39

40

41 42

43

44

45

46

47

48

49

50

51

52

53

54

55

56

the Office of Supplier Diversity and the transfer of its duties to the Division of State Purchasing; amending s. 287.05721, F.S.; repealing the definition of "council" as it relates to the Council on Efficient Government; repealing s. 287.0573, F.S., creating the Council on Efficient Government within the department; amending s. 287.0574, F.S.; conforming provisions to the elimination of the Council on Efficient Government; requiring that a business case be submitted in the form and manner required by the budget instructions; providing an effective date.

The Chief Financial Officer shall also cause to have

67

57

58

59

60

61

62

63

64

65

66

Be It Enacted by the Legislature of the State of Florida:

6970

68

Section 1. Subsection (2) of section 17.11, Florida Statutes, is amended to read:

7273

71

17.11 To report disbursements made.—

74757677

78

79

80

reported from the Florida Accounting Information Resource
Subsystem no less than quarterly the disbursements which
agencies made to small businesses, as defined in the Florida
Small and Minority Business Assistance Act; to certified
minority business enterprises in the aggregate; and to certified
minority business enterprises broken down into categories of
minority persons, as well as gender and nationality subgroups.

81 82

This information shall be made available to the agencies, the <u>Division of State Purchasing</u> Office of Supplier Diversity, the

83

Governor, the President of the Senate, and the Speaker of the House of Representatives. Each agency shall be responsible for

84 House of Rep

Page 3 of 56

PCB GOA 10-03.DOCX

the accuracy of information entered into the Florida Accounting Information Resource Subsystem for use in this reporting.

Section 2. Section 255.102, Florida Statutes, is amended to read:

255.102 Contractor utilization of minority business enterprises.—

- (1) Agencies shall consider the use of price preferences, weighted preference formulas, or other preferences for construction contracts, as determined appropriate by the Division of State Purchasing Office of Supplier Diversity to increase minority participation.
- Diversity, in collaboration with the Board of Governors of the State University System, shall adopt rules to determine what is a "good faith effort" for purposes of contractor compliance with minority participation goals established for competitively awarded building and construction projects. Pro forma efforts shall not be considered good faith. Factors which shall be considered by the state agency in determining whether a contractor has made good faith efforts shall include, but not be limited to:
- (a) Whether the contractor attended any presolicitation or prebid meetings that were scheduled by the agency to inform minority business enterprises of contracting and subcontracting opportunities.
- (b) Whether the contractor advertised in general circulation, trade association, or minority-focus media concerning the subcontracting opportunities.

Page 4 of 56

- (c) Whether the contractor provided written notice to all relevant subcontractors listed on the minority vendor list for that locality and statewide as provided by the agency as of the date of issuance of the invitation to bid, that their interest in the contract was being solicited in sufficient time to allow the minority business enterprises to participate effectively.
- (d) Whether the contractor followed up initial solicitations of interest by contacting minority business enterprises, the <u>Division of State Purchasing Office of Supplier Diversity</u>, or minority persons who responded and provided detailed information about prebid meetings, access to plans, specifications, contractor's project manager, subcontractor bonding, if any, payment schedule, bid addenda, and other assistance provided by the contractor to enhance minority business enterprise participation.
- (e) Whether the contractor selected portions of the work to be performed by minority business enterprises in order to increase the likelihood of meeting the minority business enterprise procurement goals, including, where appropriate, breaking down contracts into economically feasible units to facilitate minority business enterprise participation under reasonable and economical conditions of performance.
- (f) Whether the contractor provided the <u>Division of State</u>

 <u>Purchasing Office of Supplier Diversity</u> as well as interested minority business enterprises or minority persons with adequate information about the plans, specifications, and requirements of the contract or the availability of jobs at a time no later than when such information was provided to other subcontractors.

Page 5 of 56

- (g) Whether the contractor negotiated in good faith with interested minority business enterprises or minority persons, not rejecting minority business enterprises or minority persons as unqualified without sound reasons based on a thorough investigation of their capabilities or imposing implausible conditions of performance on the contract.
- (h) Whether the contractor diligently seeks to replace a minority business enterprise subcontractor that is unable to perform successfully with another minority business enterprise.
- (i) Whether the contractor effectively used the services of available minority community organizations; minority contractors' groups; local, state, and federal minority business assistance offices; and other organizations that provide assistance in the recruitment and placement of minority business enterprises or minority persons.
- (3) If an agency considers any other criteria in determining whether a contractor has made a good faith effort, the agency shall adopt such criteria in accordance with s. 120.54, and, where required by that section, by rule, after May 31, 1994. In adopting such criteria, the agency shall identify the specific factors in as objective a manner as possible to be used to assess a contractor's performance against said criteria.
- (4) Notwithstanding the provisions of s. 287.09451 to the contrary, agencies shall monitor good faith efforts of contractors in competitively awarded building and construction projects, in accordance with rules established pursuant to this section. It is the responsibility of the contractor to exercise good faith efforts in accordance with rules established pursuant

Page 6 of 56

to this section, and to provide documentation necessary to assess efforts to include minority business participation.

Section 3. Subsections (11) through (18) of section 287.012, Florida Statutes, are redesignated as subsections (12) through (19), respectively, and present subsection (19) of that section is amended to read:

287.012 Definitions.—As used in this part, the term:

(11) (19) "Division" "Office" means the <u>Division of State</u>

<u>Purchasing Office of Supplier Diversity</u> of the Department of

Management Services.

Section 4. Paragraph (h) of subsection (1), paragraphs (a) and (c) of subsection (2), paragraphs (b) and (c) of subsection (3), and subsection (10) of section 287.042, Florida Statutes, are amended to read:

287.042 Powers, duties, and functions.—The department shall have the following powers, duties, and functions:

(1)

(h) $\underline{1}$. The department may collect fees for the use of its electronic information services. The fees may be imposed on an individual transaction basis or as a fixed subscription for a designated period of time. At a minimum, the fees shall be determined in an amount sufficient to cover the department's projected costs of the services, including overhead in accordance with the policies of the Department of Management Services for computing its administrative assessment. All fees collected under this paragraph shall be deposited in the Operating Trust Fund for disbursement as provided by law.

2. Effective July 1, 2010, any fees collected pursuant to

Page 7 of 56

PCB GOA 10-03.DOCX

subparagraph 1. and remaining in the Operating Trust Fund in excess of the obligations and encumbrances to cover the department's costs of providing services pursuant to subparagraph 1. shall be calculated as of June 5 each year and transferred to the General Revenue Fund before June 30 of each year.

(2)(a) To establish purchasing agreements and procure state term contracts for commodities and contractual services, pursuant to s. 287.057, under which state agencies shall, and eligible users may, make purchases pursuant to s. 287.056. The department may restrict purchases from some term contracts to state agencies only for those term contracts where the inclusion of other governmental entities will have an adverse effect on competition or to those federal facilities located in this state. In such planning or purchasing the department Office of Supplier Diversity may monitor to ensure that opportunities are afforded for contracting with minority business enterprises. The department, for state term contracts, and all agencies, for multiyear contractual services or term contracts, shall explore reasonable and economical means to utilize certified minority business enterprises. Purchases by any county, municipality, private nonprofit community transportation coordinator designated pursuant to chapter 427, while conducting business related solely to the Commission for the Transportation Disadvantaged, or other local public agency under the provisions in the state purchasing contracts, and purchases, from the corporation operating the correctional work programs, of products or services that are subject to paragraph (1)(f), are

Page 8 of 56

PCB GOA 10-03.DOCX

197

198

199

200

201

202

203

204

205

206

207

208

209

210

211

212

213

214

215

216

217

218

219220

221

222

223

224

exempt from the competitive solicitation requirements otherwise applying to their purchases.

Any person who files an action protesting a decision or intended decision pertaining to contracts administered by the department, a water management district, or an agency pursuant to s. 120.57(3)(b) shall post with the department, the water management district, or the agency at the time of filing the formal written protest a bond payable to the department, the water management district, or agency in an amount equal to 1 percent of the estimated contract amount. For protests of decisions or intended decisions pertaining to exceptional purchases, the bond shall be in an amount equal to 1 percent of the estimated contract amount for the exceptional purchase. The estimated contract amount shall be based upon the contract price submitted by the protestor or, if no contract price was submitted, the department, water management district, or agency shall estimate the contract amount based on factors including, but not limited to, the price of previous or existing contracts for similar commodities or contractual services, the amount appropriated by the Legislature for the contract, or the fair market value of similar commodities or contractual services. The agency shall provide the estimated contract amount to the vendor within 72 hours, excluding Saturdays, Sundays, and state holidays, after the filing of the notice of protest by the vendor. The estimated contract amount is not subject to protest pursuant to s. 120.57(3). The bond shall be conditioned upon the payment of all costs and charges that are adjudged against the protestor in the administrative hearing in which the action is

Page 9 of 56

PCB GOA 10-03.DOCX

225

226

227

228

229

230

231

232

233

234

235

236

237

238

239

240

241

242

243

244

245

246

247

248

249

250

251

252

brought and in any subsequent appellate court proceeding. In lieu of a bond, the department, the water management district, or agency may, in either case, accept a cashier's check, official bank check, or money order in the amount of the bond. If, after completion of the administrative hearing process and any appellate court proceedings, the department, water management district, or agency prevails, it shall recover all costs and charges which shall be included in the final order or judgment, excluding attorney's fees. This section shall not apply to protests filed by the Office of Supplier Diversity. Upon payment of such costs and charges by the protestor, the bond, cashier's check, official bank check, or money order shall be returned to the protestor. If, after the completion of the administrative hearing process and any appellate court proceedings, the protestor prevails, the protestor shall recover from the department, water management district, or agency all costs and charges which shall be included in the final order or judgment, excluding attorney's fees.

- (3) To establish a system of coordinated, uniform procurement policies, procedures, and practices to be used by agencies in acquiring commodities and contractual services, which shall include, but not be limited to:
- (b)1. Development of procedures for advertising solicitations. These procedures must provide for electronic posting of solicitations for at least 10 days before the date set for receipt of bids, proposals, or replies, unless the department or other agency determines in writing that a shorter period of time is necessary to avoid harming the interests of

Page 10 of 56

PCB GOA 10-03.DOCX

253

254

255

256

257

258

259

260

261

262

263

264

265

266

267

268

269

270

271

272

273

274

275

276

277

278

279

280

the state. The Office of Supplier Diversity may consult with the department may develop regarding the development of solicitation distribution procedures to ensure that maximum distribution is afforded to certified minority business enterprises as defined in s. 288.703.

- 2. Development of procedures for electronic posting. The department shall designate a centralized website on the Internet for the department and other agencies to electronically post solicitations, decisions or intended decisions, and other matters relating to procurement.
- (c) Development of procedures for the receipt and opening of bids, proposals, or replies by an agency. Such procedures shall provide the <u>department</u> Office of Supplier Diversity an opportunity to monitor and ensure that the contract award is consistent with the requirements of s. 287.09451.
- (10) To prepare statistical data concerning the method of procurement, terms, usage, and disposition of commodities and contractual services by agencies. All agencies shall furnish such information for this purpose to the <u>division</u> office and to the department, as the department or <u>division</u> office may call for, but no less frequently than annually, on such forms or in such manner as the department may prescribe.
- Section 5. Subsection (7), paragraphs (a), (b), and (c) of subsection (8), and paragraph (c) of subsection (23) of section 287.057, Florida Statutes, are amended to read:
- 287.057 Procurement of commodities or contractual services.—
 - (7) Upon issuance of any solicitation, an agency shall,

Page 11 of 56

PCB GOA 10-03.DOCX

upon request by the department, forward to the department one copy of each solicitation for all commodity and contractual services purchases in excess of the threshold amount provided in s. 287.017 for CATEGORY TWO. An agency shall also, upon request, furnish a copy of all competitive-solicitation tabulations. The Office of Supplier Diversity may also request from the agencies any information submitted to the department pursuant to this subsection.

- (8) (a) In order to strive to meet the minority business enterprise procurement goals set forth in s. 287.09451, an agency may reserve any contract for competitive solicitation only among certified minority business enterprises. Agencies shall review all their contracts each fiscal year and shall determine which contracts may be reserved for solicitation only among certified minority business enterprises. This reservation may only be used when it is determined, by reasonable and objective means, before the solicitation that there are capable, qualified certified minority business enterprises available to submit a bid, proposal, or reply on a contract to provide for effective competition. The department may Office of Supplier Diversity shall consult with any agency in reaching such determination when deemed appropriate.
- (b) Before a contract may be reserved for solicitation only among certified minority business enterprises, the agency head must find that such a reservation is in the best interests of the state. All determinations shall be subject to s. 287.09451(3)(5). Once a decision has been made to reserve a contract, but before sealed bids, proposals, or replies are

Page 12 of 56

PCB GOA 10-03.DOCX

requested, the agency shall estimate what it expects the amount of the contract to be, based on the nature of the services or commodities involved and their value under prevailing market conditions. If all the sealed bids, proposals, or replies received are over this estimate, the agency may reject the bids, proposals, or replies and request new ones from certified minority business enterprises, or the agency may reject the bids, proposals, or replies and reopen the bidding to all eligible vendors.

- (c) All agencies shall consider the use of price preferences of up to 10 percent, weighted preference formulas, or other preferences for vendors as determined appropriate pursuant to guidelines established in accordance with s. 287.09451(2)(4) to increase the participation of minority business enterprises.
- (23) The department, in consultation with the Agency for Enterprise Information Technology and the Comptroller, shall develop a program for online procurement of commodities and contractual services. To enable the state to promote open competition and to leverage its buying power, agencies shall participate in the online procurement program, and eligible users may participate in the program. Only vendors prequalified as meeting mandatory requirements and qualifications criteria may participate in online procurement.
- (c) The department may impose and shall collect all fees for the use of the online procurement systems.
- 1. The fees may be imposed on an individual transaction basis or as a fixed percentage of the cost savings generated. At

Page 13 of 56

PCB GOA 10-03.DOCX

a minimum, the fees must be set in an amount sufficient to cover the projected costs of the services, including administrative and project service costs in accordance with the policies of the department.

- 2. If the department contracts with a provider for online procurement, the department, pursuant to appropriation, shall compensate the provider from the fees after the department has satisfied all ongoing costs. The provider shall report transaction data to the department each month so that the department may determine the amount due and payable to the department from each vendor.
- 3. All fees that are due and payable to the state on a transactional basis or as a fixed percentage of the cost savings generated are subject to s. 215.31 and must be remitted within 40 days after receipt of payment for which the fees are due. For fees that are not remitted within 40 days, the vendor shall pay interest at the rate established under s. 55.03(1) on the unpaid balance from the expiration of the 40-day period until the fees are remitted.
- 4. All fees and surcharges collected under this paragraph shall be deposited in the Operating Trust Fund <u>for disbursement</u> as provided by law.
- 5. Effective July 1, 2010, any fees collected pursuant to subparagraph 1. and remaining in the Operating Trust Fund in excess of the obligations and encumbrances to cover the department's costs of providing services pursuant to subparagraph 1. shall be calculated as of June 5 each year and

transferred to the General Revenue Fund before June 30 of each year.

Section 6. Subsections (3) and (4) of section 287.094, Florida Statutes, are amended to read:

287.094 Minority business enterprise programs; penalty for discrimination and false representation.—

- (3) Any contractor, firm, or individual shall be barred from doing business with state government for a period of 36 months, and shall be permanently disqualified from doing business with state government as a certified minority business enterprise, if the division office has determined that the contractor, firm, or individual has not acted in good faith to fulfill the terms of a contract calling for it to use the services or commodities of a certified minority business enterprise. If the Department of Legal Affairs, agency final order, or a court of law determines that a person was involved in a violation of this section, knew about such violation, or collaborated with a contractor or firm in such violation, the person, or any contractor or firm the person is employed by or affiliated with, shall be barred from doing business with state government for a period of at least 36 months.
- (4) No agency shall deny any contractor, firm, or individual a fair opportunity to compete in the public procurement of commodities and services based on race, national origin, gender, religion, or physical disability, which for purposes of this subsection constitutes prohibited discrimination. Complaints alleging prohibited discrimination by an agency in its public procurement may be filed with the

Page 15 of 56

PCB GOA 10-03.DOCX

Inspector General for the agency that is the subject of the complaint Office of Supplier Diversity within 60 days after the facts giving rise to the complaint are known or reasonably should have been discovered. Any complaint shall be filed in writing and must set forth the specific facts giving rise to the claim of prohibited discrimination. The Office of Supplier Diversity shall, within 10 days, refer the complaint to the Inspector General for the agency that is the subject of the complaint, who shall coordinate a prompt investigation and issue written findings of fact. These findings shall be reviewed by the Chief Inspector General or his or her designee, who is authorized to conduct any further investigation deemed necessary or appropriate. Upon a final determination that an agency has abused its discretion by engaging in prohibited discrimination, the Chief Inspector General shall refer any state employee determined to have participated in the prohibited discrimination for disciplinary action in accordance with chapter 60K(9), Florida Administrative Code, and subsequently enacted rules, up to and including termination.

Section 7. A business certified by the Office of Supplier Diversity as a minority business enterprise under s. 287.0943, Florida Statutes, as of June 30, 2010, shall continue to be recognized as a certified minority business enterprise for purposes of doing business with state government for 2 years from the effective date of certification, but not later than June 30, 2012.

Section 8. Section 287.0943, Florida Statutes, is amended to read:

Page 16 of 56

PCB GOA 10-03.DOCX

420

421

422

423

424

425

426

427

428

429

430

431

432433

434

435

436

437

438

439

440

441

442

443

444

445

446

447

287.0943 Certification of minority business enterprises.-

- Government or any local governmental jurisdiction or organization shall be accepted by the Department of Management Services, Office of Supplier Diversity, as a certified minority business enterprise for purposes of doing business with state government when the minority business enterprise has obtained certification or recertification within the past 2 years and the Office of Supplier Diversity determines that the state's minority business enterprise certification criteria used in the certification process met, at a minimum, the criteria adopted by the Department of Management Services are applied in the local certification process.
- "Minority Business Certification Task Force." The task force shall meet as often as necessary, but no less frequently than annually.
- (b) The task force shall be regionally balanced and comprised of officials representing the department, counties, municipalities, school boards, special districts, and other political subdivisions of the state who administer programs to assist minority businesses in procurement or development in government-sponsored programs. The following organizations may appoint two members each of the task force who fit the description above:
 - 1. The Florida League of Cities, Inc.
- 2. The Florida Association of Counties.
- 475 3. The Florida School Boards Association, Inc.

Page 17 of 56

PCB GOA 10-03.DOCX

- 4. The Association of Special Districts.
- 5. The Florida Association of Minority Business Enterprise Officials.
- 6. The Florida Association of Government Purchasing Officials.

In addition, the Office of Supplier Diversity shall appoint seven members consisting of three representatives of minority business enterprises, one of whom should be a woman business owner, two officials of the office, and two at-large members to ensure balance. The chairperson of the Legislative Committee on Intergovernmental Relations or a designee shall be a member of the task force, ex officio. A quorum shall consist of one-third of the current members, and the task force may take action by majority vote. Any vacancy may only be filled by the organization or agency originally authorized to appoint the position.

(c) The purpose of the task force will be to propose uniform criteria and procedures by which participating entities and organizations can qualify businesses to participate in procurement or contracting programs as certified minority business enterprises in accordance with the certification criteria established by law.

(d) A final list of the criteria and procedures proposed by the task force shall be considered by the secretary. The task force may seek technical assistance from qualified providers of technical, business, and managerial expertise to ensure the reliability of the certification criteria developed.

Page 18 of 56

PCB GOA 10-03.DOCX

- $\underline{\text{(a)}}$ (e) In assessing the status of ownership and control, certification criteria shall, at a minimum:
- 1. Link ownership by a minority person, as defined in s. 288.703(3), or as dictated by the legal obligations of a certifying organization, to day-to-day control and financial risk by the qualifying minority owner, and to demonstrated expertise or licensure of a minority owner in any trade or profession that the minority business enterprise will offer to the state when certified. Businesses must comply with all state licensing requirements prior to becoming certified as a minority business enterprise.
- If present ownership was obtained by transfer, require the minority person on whom eligibility is based to have owned at least 51 percent of the applicant firm for a minimum of 2 years, when any previous majority ownership interest in the firm was by a nonminority who is or was a relative, former employer, or current employer of the minority person on whom eligibility is based. This requirement shall not apply to minority persons who are otherwise eligible who take a 51-percent-or-greater interest in a firm that requires professional licensure to operate and who will be the qualifying licenseholder for the firm when certified. A transfer made within a related immediate family group from a nonminority person to a minority person in order to establish ownership by a minority person shall be deemed to have been made solely for purposes of satisfying certification criteria and shall render such ownership invalid for purposes of qualifying for such certification if the combined total net asset value of all members of such family

Page 19 of 56

PCB GOA 10-03.DOCX

504

505

506

507

508

509

510

511

512

513

514

515

516517

518

519

520

521

522

523

524

525

526

527

528

529

530

531

group exceeds \$1 million. For purposes of this subparagraph, the term "related immediate family group" means one or more children under 16 years of age and a parent of such children or the spouse of such parent residing in the same house or living unit.

- Require that prospective certified minority business enterprises be currently performing or seeking to perform a useful business function. A "useful business function" is defined as a business function which results in the provision of materials, supplies, equipment, or services to customers. Acting as a conduit to transfer funds to a nonminority business does not constitute a useful business function unless it is done so in a normal industry practice. As used in this section, the term "acting as a conduit" means, in part, not acting as a regular dealer by making sales of material, goods, or supplies from items bought, kept in stock, and regularly sold to the public in the usual course of business. Brokers, manufacturer's representatives, sales representatives, and nonstocking distributors are considered as conduits that do not perform a useful business function, unless normal industry practice dictates.
- (b) (f) When a business receives payments or awards exceeding \$100,000 in one fiscal year, a review of its certification status or an audit will be conducted within 2 years. In addition, random reviews or audits will be conducted as deemed appropriate by the Office of Supplier Diversity.
- (c) (g) The certification criteria approved by the task force and adopted by the Department of Management Services shall be included in a statewide and interlocal agreement as defined

Page 20 of 56

PCB GOA 10-03.DOCX

532

533

534

535

536

537

538

539

540

541

542

543

544

545

546

547

548549

550

551

552

553

554

555

556

557

558

559

in s. 287.09431 and, in accordance with s. 163.01, shall be executed according to the terms included therein.

(d) (h) The certification procedures should allow an applicant seeking certification to designate on the application form the information the applicant considers to be proprietary, confidential business information. As used in this paragraph, "proprietary, confidential business information" includes, but is not limited to, any information that would be exempt from public inspection pursuant to the provisions of chapter 119; trade secrets; internal auditing controls and reports; contract costs; or other information the disclosure of which would injure the affected party in the marketplace or otherwise violate s. 286.041. The executor in receipt of the application shall issue written and final notice of any information for which noninspection is requested but not provided for by law.

(e)(i) A business that is certified under the provisions of the statewide and interlocal agreement shall be deemed a certified minority enterprise in all jurisdictions or organizations where the agreement is in effect, and that business is deemed available to do business as such within any such jurisdiction or with any such organization statewide. All state agencies must accept minority business enterprises certified in accordance with the statewide and interlocal agreement of s. 287.09431, and that business shall also be deemed a "certified minority business enterprise" as defined in s. 288.703. However, any governmental jurisdiction or organization that administers a minority business purchasing program may reserve the right to establish further certification

Page 21 of 56

PCB GOA 10-03.DOCX

procedures necessary to comply with federal law.

- (j) The statewide and interlocal agreement shall be guided by the terms and conditions found therein and may be amended at any meeting of the task force and subsequently adopted by the secretary of the Department of Management Services. The amended agreement must be enacted, initialed, and legally executed by at least two-thirds of the certifying entities party to the existing agreement and adopted by the state as originally executed in order to bind the certifying entity.
- (k) The task force shall meet for the first time no later than 45 days after the effective date of this act.
- (3) (a) The office shall review and evaluate the certification programs and procedures of all prospective executors of the statewide and interlocal agreement to determine if their programs exhibit the capacity to meet the standards of the agreement.
- (b) The evaluations shall, at a minimum, consider: the certifying entity's capacity to conduct investigations of applicants seeking certification under the designated criteria; the ability of the certifying entity to collect the requisite data and to establish adequate protocol to store and exchange said information among the executors of the agreement and to provide adequate security to prevent unauthorized access to information gathered during the certification process; and the degree to which any legal obligations or supplemental requirements unique to the certifying entity exceed the capacity of that entity to conduct certifications.
 - (3) (c) Any firms certified by organizations or

Page 22 of 56

PCB GOA 10-03.DOCX

governmental entities determined not to meet the state certification criteria shall not be eligible to participate as certified minority business enterprises in the minority business assistance programs of the state. For a period of 1 year from the effective date of this legislation, the executor of the statewide and interlocal agreement may elect to accept only minority business enterprises certified pursuant to criteria in place at the time the agreement was signed. After the 1-year period, Either party to the statewide and interlocal agreement may elect to withdraw from the agreement without further notice.

(d) Any organizations or governmental entities determined by the office not to meet the standards of the agreement shall not be eligible to execute the statewide and interlocal agreement as a participating organization until approved by the office.

(e) Any participating program receiving three or more challenges to its certification decisions pursuant to subsection (4) from other organizations that are executors to the statewide and interlocal agreement, shall be subject to a review by the office, as provided in paragraphs (a) and (b), of the organization's capacity to perform under such agreement and in accordance with the core criteria established by the task force. The office shall submit a report to the secretary of the Department of Management Services regarding the results of the review.

(f) The office shall maintain a directory of all executors of the statewide and interlocal agreement. The directory should be communicated to the general public.

Page 23 of 56

PCB GOA 10-03.DOCX

- (4) A certification may be challenged by any executor to the statewide and interlocal agreement upon the grounds of failure by the certifying organization to adhere to the adopted criteria or to the certifying organization's rules and procedures, or on the grounds of a misrepresentation or fraud by the certified minority business enterprise. The challenge shall proceed according to procedures specified in the agreement.
- (5) (a) The secretary of the Department of Management Services shall execute the statewide and interlocal agreement established under s. 287.09431 on behalf of the state. The office shall certify minority business enterprises in accordance with the laws of this state and, by affidavit, shall recertify such minority business enterprises not less than once each year.
- (b) The office shall contract with parties to the statewide and interlocal agreement to perform onsite visits associated with state certifications.
- (6) (a) The office shall maintain up-to-date records of all certified minority business enterprises, as defined in s.

 288.703, and of applications for certification that were denied and shall make this list available to all agencies. The division office shall, for statistical purposes, collect and track subgroupings of gender and nationality status for each certified minority business enterprise. Agency spending shall also be tracked for these subgroups. The records may include information about minority business enterprises that provide legal services, auditing services, and health services. Agencies shall use this list in efforts to meet the minority business enterprise procurement goals set forth in s. 287.09451.

Page 24 of 56

PCB GOA 10-03.DOCX

- (b) The office shall establish and administer a computerized data bank to carry out the requirements of paragraph (a), to be available to all executors of the statewide and interlocal agreement. Data maintained in the data bank shall be sufficient to allow each executor to reasonably monitor certifications it has issued.
- enterprises eligible for certification in all areas of state services and commodities purchasing. The office may contract with a private firm or other agency, if necessary, in seeking to identify minority business enterprises for certification.

 Agencies may request the office to identify certifiable minority business enterprises of providing a given service or commodity; the office shall respond to such requests and seek out such certifiable minority business enterprises.
- (8) The office shall adopt rules necessary to implement this section.
- (7) (9) State agencies shall comply with this act except to the extent that the requirements of this act are in conflict with federal law.
- (8)(10) Any transfer of ownership or permanent change in the management and daily operations of a certified minority business enterprise which may affect certification must be reported to the original certifying jurisdiction or entity and to the office within 14 days of the transfer or change taking place. In the event of a transfer of ownership, the transferee seeking to do business with the state as a certified minority

Page 25 of 56

PCB GOA 10-03.DOCX

business enterprise is responsible for such reporting. In the event of a permanent change in the management and daily operations, owners seeking to do business with the state as a certified minority business enterprise are responsible for reporting such change to the office. Any person violating the provisions of this subsection commits shall be guilty of a misdemeanor of the first degree, punishable as provided in s. 775.082 or s. 775.083.

- $\underline{(9)}$ (11) To deter fraud in the program, the Auditor General may review the criteria by which a business became certified as a certified minority business enterprise.
- (10) (12) Any executor of the statewide and interlocal agreement may revoke the certification or recertification of a firm doing business as a certified minority business enterprise if the minority business enterprise does not meet the requirements of the jurisdiction or certifying entity that certified or recertified the firm as a certified minority business enterprise, or the requirements of subsection (2), s. 288.703, and any rule of the division office or the Department of Management Services or if the business acquired certification or recertification by means of falsely representing any entity as a minority business enterprise for purposes of qualifying for certification or recertification.
- (11) (13) Unless permanently revoked, a certified minority business enterprise for which certification or recertification has been revoked may not apply or reapply for certification or recertification for a minimum of 36 months after the date of the notice of revocation.

- (12) (14) (a) Except for certification decisions issued by the Office of Supplier Diversity, An executor to the statewide and interlocal agreement shall, in accordance with its rules and procedures:
- 1. Give reasonable notice to affected persons or parties of its decision to deny certification based on failure to meet eligibility requirements of the statewide and interlocal agreement of s. 287.09431, together with a summary of the grounds therefor.
- 2. Give affected persons or parties an opportunity, at a convenient time and place, to present to the agency written or oral evidence in opposition to the action or of the executor's refusal to act.
- 3. Give a written explanation of any subsequent decision of the executor overruling the objections.
- (b) An applicant that is denied minority business enterprise certification based on failure to meet eligibility requirements of the statewide and interlocal agreement pursuant to s. 287.09431 may not reapply for certification or recertification until at least 6 months after the date of the notice of the denial of certification or recertification.
- $\underline{\text{(13)}}$ (15) The <u>division</u> office shall adopt rules in compliance with this part.
- Section 9. Section 287.09431, Florida Statutes, is amended to read:
 - 287.09431 Statewide and interlocal agreement on certification of business concerns for the status of minority business enterprise.—The statewide and interlocal agreement on

Page 27 of 56

PCB GOA 10-03.DOCX

certification of business concerns for the status of minority business enterprise is hereby enacted and entered into with all jurisdictions or organizations legally joining therein. If, within 2 years from the date that the certification core criteria are approved by the Department of Labor and Employment Security, the agreement included herein is not executed by a majority of county and municipal governing bodies that administer a minority business assistance program on the effective date of this act, then the Legislature shall review this agreement. It is the intent of the Legislature that if the agreement is not executed by a majority of the requisite governing bodies, then a statewide uniform certification process should be adopted, and that said agreement should be repealed and replaced by a mandatory state government certification process.

ARTICLE I

PURPOSE, FINDINGS, AND POLICY.-

(1) The parties to this agreement, desiring by common action to establish a uniform certification process in order to reduce the multiplicity of applications by business concerns to state and local governmental programs for minority business assistance, declare that it is the policy of each of them, on the basis of cooperation with one another, to remedy social and economic disadvantage suffered by certain groups, resulting in their being historically underutilized in ownership and control of commercial enterprises. Thus, the parties seek to address this history by increasing the participation of the identified groups in opportunities afforded by government procurement.

Page 28 of 56

PCB GOA 10-03.DOCX

- (2) The parties find that the State of Florida presently certifies firms for participation in the minority business assistance programs of the state. The parties find further that some counties, municipalities, school boards, special districts, and other divisions of local government require a separate, yet similar, and in most cases redundant certification in order for businesses to participate in the programs sponsored by each government entity.
- (3) The parties find further that this redundant certification has proven to be unduly burdensome to the minority-owned firms intended to benefit from the underlying purchasing incentives.
 - (4) The parties agree that:
- (a) They will facilitate integrity, stability, and cooperation in the statewide and interlocal certification process, and in other elements of programs established to assist minority-owned businesses.
- (b) They shall cooperate with agencies, organizations, and associations interested in certification and other elements of minority business assistance.
- (c) It is the purpose of this agreement to provide for a uniform process whereby the status of a business concern may be determined in a singular review of the business information for these purposes, in order to eliminate any undue expense, delay, or confusion to the minority-owned businesses in seeking to participate in the minority business assistance programs of state and local jurisdictions.

ARTICLE II

Page 29 of 56

PCB GOA 10-03.DOCX

DEFINITIONS.—As used in this agreement and contracts made pursuant to it, unless the context clearly requires otherwise:

- (1) "Awarding organization" means any political subdivision or organization authorized by law, ordinance, or agreement to enter into contracts and for which the governing body has entered into this agreement.
- (2) "Department" means the Department of Labor and Employment Security.
- (3) "Minority" means a person who is a lawful, permanent resident of the state, having origins in one of the minority groups as described and adopted by the Department of Labor and Employment Security, hereby incorporated by reference.
- (4) "Minority business enterprise" means any small business concern as defined in subsection (6) that meets all of the criteria described and adopted by the Department of Labor and Employment Security, hereby incorporated by reference.
- (5) "Participating state or local organization" means any political subdivision of the state or organization designated by such that elects to participate in the certification process pursuant to this agreement, which has been approved according to s. 287.0943(3) and has legally entered into this agreement.
- (6) "Small business concern" means an independently owned and operated business concern which is of a size and type as described and adopted by vote related to this agreement of the commission, hereby incorporated by reference.

ARTICLE III

STATEWIDE AND INTERLOCAL CERTIFICATIONS.-

(1) All awarding organizations shall accept a

Page 30 of 56

PCB GOA 10-03.DOCX

certification granted by any participating organization which has been approved according to s. 287.0943(3) and has entered into this agreement, as valid status of minority business enterprise.

- (2) A participating organization shall certify a business concern that meets the definition of minority business enterprise in this agreement, in accordance with the duly adopted eligibility criteria.
- (3) All participating organizations shall issue notice of certification decisions granting or denying certification to all other participating organizations within 14 days of the decision. Such notice may be made through electronic media.
- (4) No certification will be granted without an onsite visit to verify ownership and control of the prospective minority business enterprise, unless verification can be accomplished by other methods of adequate verification or assessment of ownership and control.
- (5) The certification of a minority business enterprise pursuant to the terms of this agreement shall not be suspended, revoked, or otherwise impaired except on any grounds which would be sufficient for revocation or suspension of a certification in the jurisdiction of the participating organization.
- (6) The certification determination of a party may be challenged by any other participating organization by the issuance of a timely written notice by the challenging organization to the certifying organization's determination within 10 days of receiving notice of the certification decision, stating the grounds therefor.

Page 31 of 56

PCB GOA 10-03.DOCX

- (7) The sole accepted grounds for challenge shall be the failure of the certifying organization to adhere to the adopted criteria or the certifying organization's rules or procedures, or the perpetuation of a misrepresentation or fraud by the firm.
- (8) The certifying organization shall reexamine its certification determination and submit written notice to the applicant and the challenging organization of its findings within 30 days after the receipt of the notice of challenge.
- (9) If the certification determination is affirmed, the challenging agency may subsequently submit timely written notice to the firm of its intent to revoke certification of the firm.

ARTICLE IV

APPROVED AND ACCEPTED PROGRAMS.—Nothing in this agreement shall be construed to repeal or otherwise modify any ordinance, law, or regulation of a party relating to the existing minority business assistance provisions and procedures by which minority business enterprises participate therein.

ARTICLE V

TERM.—The term of the agreement shall be 5 years, after which it may be reexecuted by the parties.

ARTICLE VI

AGREEMENT EVALUATION.—The designated state and local officials may meet from time to time as a group to evaluate progress under the agreement, to formulate recommendations for changes, or to propose a new agreement.

ARTICLE VII

OTHER ARRANGEMENTS.—Nothing in this agreement shall be construed to prevent or inhibit other arrangements or practices

Page 32 of 56

PCB GOA 10-03.DOCX

of any party in order to comply with federal law.

ARTICLE VIII

EFFECT AND WITHDRAWAL.-

- (1) This agreement shall become effective when properly executed by a legal representative of the participating organization, when enacted into the law of the state and after an ordinance or other legislation is enacted into law by the governing body of each participating organization. Thereafter it shall become effective as to any participating organization upon the enactment of this agreement by the governing body of that organization.
- (2) Any party may withdraw from this agreement by enacting legislation repealing the same, but no such withdrawal shall take effect until one year after the governing body of the withdrawing party has given notice in writing of the withdrawal to the other parties.
- (3) No withdrawal shall relieve the withdrawing party of any obligations imposed upon it by law.

ARTICLE IX

FINANCIAL RESPONSIBILITY.-

- (1) A participating organization shall not be financially responsible or liable for the obligations of any other participating organization related to this agreement.
- (2) The provisions of this agreement shall constitute neither a waiver of any governmental immunity under Florida law nor a waiver of any defenses of the parties under Florida law. The provisions of this agreement are solely for the benefit of its executors and not intended to create or grant any rights,

Page 33 of 56

PCB GOA 10-03.DOCX

contractual or otherwise, to any person or entity.

ARTICLE X

VENUE AND GOVERNING LAW.—The obligations of the parties to this agreement are performable only within the county where the participating organization is located, and statewide for the Office of Supplier Diversity, and venue for any legal action in connection with this agreement shall lie, for any participating organization except the Office of Supplier Diversity, exclusively in the county where the participating organization is located. This agreement shall be governed by and construed in accordance with the laws and court decisions of the state.

ARTICLE XI

CONSTRUCTION AND SEVERABILITY.—This agreement shall be liberally construed so as to effectuate the purposes thereof. The provisions of this agreement shall be severable and if any phrase, clause, sentence, or provision of this agreement is declared to be contrary to the State Constitution or the United States Constitution, or the application thereof to any government, agency, person, or circumstance is held invalid, the validity of the remainder of this agreement and the applicability thereof to any government, agency, person, or circumstance shall not be affected thereby. If this agreement shall be held contrary to the State Constitution, the agreement shall remain in full force and effect as to all severable matters.

Section 10. Section 287.09451, Florida Statutes, is amended to read:

287.09451 Division Office of Supplier Diversity; powers,

Page 34 of 56

PCB GOA 10-03.DOCX

duties, and functions.-

- systematic pattern of past and continuing racial discrimination against minority business enterprises and a disparity in the availability and use of minority business enterprises in the state procurement system. It is determined to be a compelling state interest to rectify such discrimination and disparity. Based upon statistical data profiling this discrimination, the Legislature has enacted race-conscious and gender-conscious remedial programs to ensure minority participation in the economic life of the state, in state contracts for the purchase of commodities and services, and in construction contracts. The purpose and intent of this section is to increase participation by minority business enterprises accomplished by encouraging the use of minority business enterprises and the entry of new and diversified minority business enterprises into the marketplace.
- (2) The Office of Supplier Diversity is established within the Department of Management Services to assist minority business enterprises in becoming suppliers of commodities, services, and construction to state government.
- (3) The secretary shall appoint an executive director for the Office of Supplier Diversity, who shall serve at the pleasure of the secretary.
- (2) (4) The <u>division</u> Office of Supplier Diversity shall have the following powers, duties, and functions:
- (a) To adopt rules to determine what constitutes a "good faith effort" for purposes of state agency compliance with the minority business enterprise procurement goals set forth in s.

Page 35 of 56

PCB GOA 10-03.DOCX

287.042. Factors which shall be considered by the Minority

Business Enterprise Assistance Office in determining good faith

effort shall include, but not be limited to:

- 1. Whether the agency scheduled presolicitation or prebid meetings for the purpose of informing minority business enterprises of contracting and subcontracting opportunities.
- 2. Whether the contractor advertised in general circulation, trade association, or minority-focus media concerning the subcontracting opportunities.
- 3. Whether the agency effectively used services and resources of available minority community organizations; minority contractors' groups; local, state, and federal minority business assistance offices; and other organizations that provide assistance in the recruitment and placement of minority business enterprises or minority persons.
- 4. Whether the agency provided written notice to a reasonable number of minority business enterprises that their interest in contracting with the agency was being solicited in sufficient time to allow the minority business enterprises to participate effectively.
- (b) To adopt rules to determine what constitutes a "good faith effort" for purposes of contractor compliance with contractual requirements relating to the use of services or commodities of a minority business enterprise under s.

 287.094(2). Factors which shall be considered by the division Office of Supplier Diversity in determining whether a contractor has made good faith efforts shall include, but not be limited to:

Page 36 of 56

PCB GOA 10-03.DOCX

- 1. Whether the contractor attended any presolicitation or prebid meetings that were scheduled by the agency to inform minority business enterprises of contracting and subcontracting opportunities.
- 2. Whether the contractor advertised in general circulation, trade association, or minority-focus media concerning the subcontracting opportunities.
- 3. Whether the contractor provided written notice to a reasonable number of specific minority business enterprises that their interest in the contract was being solicited in sufficient time to allow the minority business enterprises to participate effectively.
- 4. Whether the contractor followed up initial solicitations of interest by contacting minority business enterprises or minority persons to determine with certainty whether the minority business enterprises or minority persons were interested.
- 5. Whether the contractor selected portions of the work to be performed by minority business enterprises in order to increase the likelihood of meeting the minority business enterprise procurement goals, including, where appropriate, breaking down contracts into economically feasible units to facilitate minority business enterprise participation.
- 6. Whether the contractor provided interested minority business enterprises or minority persons with adequate information about the plans, specifications, and requirements of the contract or the availability of jobs.
 - 7. Whether the contractor negotiated in good faith with

Page 37 of 56

PCB GOA 10-03.DOCX

interested minority business enterprises or minority persons, not rejecting minority business enterprises or minority persons as unqualified without sound reasons based on a thorough investigation of their capabilities.

- 8. Whether the contractor effectively used the services of available minority community organizations; minority contractors' groups; local, state, and federal minority business assistance offices; and other organizations that provide assistance in the recruitment and placement of minority business enterprises or minority persons.
- (c) To adopt rules and do all things necessary or convenient to guide all state agencies toward making expenditures for commodities, contractual services, construction, and architectural and engineering services with certified minority business enterprises in accordance with the minority business enterprise procurement goals set forth in s. 287.042.
- (d) To monitor the degree to which agencies procure services, commodities, and construction from minority business enterprises in conjunction with the Department of Financial Services as specified in s. 17.11.
- (e) To receive and disseminate information relative to procurement opportunities, availability of minority business enterprises, and technical assistance.
- (f) To advise agencies on methods and techniques for achieving procurement objectives.
- (g) To provide a central minority business enterprise certification process which includes independent verification of

Page 38 of 56

PCB GOA 10-03.DOCX

status as a minority business enterprise.

(h) To develop procedures to investigate complaints against minority business enterprises or contractors alleged to violate any provision related to this section or s. 287.0943, that may include visits to worksites or business premises, and to refer all information on businesses suspected of misrepresenting minority status to the Department of Management Services for investigation. When an investigation is completed and there is reason to believe that a violation has occurred, the Department of Labor and Employment Security shall refer the matter to the office of the Attorney General, Department of Legal Affairs, for prosecution.

- (i) To maintain a directory of all minority business enterprises which have been certified and provide this information to any agency or business requesting it.
- (j) To encourage all firms which do more than \$1 million in business with the state within a 12-month period to develop, implement, and submit to this office a minority business development plan.
- (k) To communicate on a monthly basis with the Small and Minority Business Advisory Council to keep the council informed on issues relating to minority enterprise procurement.
- (1) To serve as an advocate for minority business enterprises, and coordinate with the small and minority business ombudsman, as defined in s. 288.703, which duties shall include:
- 1. Ensuring that agencies supported by state funding effectively target the delivery of services and resources, as related to minority business enterprises.

Page 39 of 56

PCB GOA 10-03.DOCX

- 2. Establishing standards within each industry with which the state government contracts on how agencies and contractors may provide the maximum practicable opportunity for minority business enterprises.
- 3. Assisting agencies and contractors by providing outreach to minority businesses, by specifying and monitoring technical and managerial competence for minority business enterprises, and by consulting in planning of agency procurement to determine how best to provide opportunities for minority business enterprises.
- 4. Integrating technical and managerial assistance for minority business enterprises with government contracting opportunities.
- (m) To certify minority business enterprises, as defined in s. 288.703, and as specified in ss. 287.0943 and 287.09431, and shall recertify such minority businesses at least once every 2 years. Minority business enterprises must be recertified at least once every 2 years by affidavit.
- (g) (n)1. To develop procedures to be used by an agency in identifying commodities, contractual services, architectural and engineering services, and construction contracts, except those architectural, engineering, construction, or other related services or contracts subject to the provisions of chapter 339, that could be provided by minority business enterprises. Each agency is encouraged to spend 21 percent of the moneys actually expended for construction contracts, 25 percent of the moneys actually expended for architectural and engineering contracts, 24 percent of the moneys actually expended for commodities, and

Page 40 of 56

PCB GOA 10-03.DOCX

50.5 percent of the moneys actually expended for contractual services during the previous fiscal year, except for the state university construction program which shall be based upon public education capital outlay projections for the subsequent fiscal year, and reported to the Legislature pursuant to s. 216.023, for the purpose of entering into contracts with certified minority business enterprises as defined in s. 288.703(2), or approved joint ventures. However, in the event of budget reductions pursuant to s. 216.221, the base amounts may be adjusted to reflect such reductions. The overall spending goal for each industry category shall be subdivided as follows:

- a. For construction contracts: 4 percent for black Americans, 6 percent for Hispanic-Americans, and 11 percent for American women.
- b. For architectural and engineering contracts: 9 percent for Hispanic-Americans, 1 percent for Asian-Americans, and 15 percent for American women.
- c. For commodities: 2 percent for black Americans, 4percent for Hispanic-Americans, 0.5 percent for Asian-Americans,0.5 percent for Native Americans, and 17 percent for Americanwomen.
- d. For contractual services: 6 percent for black Americans, 7 percent for Hispanic-Americans, 1 percent for Asian-Americans, 0.5 percent for Native Americans, and 36 percent for American women.
- 2. For the purposes of commodities contracts for the purchase of equipment to be used in the construction and maintenance of state transportation facilities involving the

Page 41 of 56

PCB GOA 10-03.DOCX

Department of Transportation, "minority business enterprise" has the same meaning as provided in s. 288.703. "Minority person" has the same meaning as in s. 288.703(3). In order to ensure that the goals established under this paragraph for contracting with certified minority business enterprises are met, the department, with the assistance of the Office of Supplier Diversity, shall make recommendations to the Legislature on revisions to the goals, based on an updated statistical analysis, at least once every 5 years. Such recommendations shall be based on statistical data indicating the availability of and disparity in the use of minority businesses contracting with the state. The results of the first updated disparity study must be presented to the Legislature no later than December 1, 1996.

- 3. In determining the base amounts for assessing compliance with this paragraph, the <u>division</u> Office of Supplier Diversity may develop, by rule, guidelines for all agencies to use in establishing such base amounts. These rules must include, but are not limited to, guidelines for calculation of base amounts, a deadline for the agencies to submit base amounts, a deadline for approval of the base amounts by the <u>division</u> Office of Supplier Diversity, and procedures for adjusting the base amounts as a result of budget reductions made pursuant to s. 216.221.
- 4. To determine guidelines for the use of price preferences, weighted preference formulas, or other preferences, as appropriate to the particular industry or trade, to increase the participation of minority businesses in state contracting.

Page 42 of 56

PCB GOA 10-03.DOCX

These guidelines shall include consideration of:

- a. Size and complexity of the project.
- b. The concentration of transactions with minority business enterprises for the commodity or contractual services in question in prior agency contracting.
- c. The specificity and definition of work allocated to participating minority business enterprises.
- d. The capacity of participating minority business enterprises to complete the tasks identified in the project.
- e. The available pool of minority business enterprises as prime contractors, either alone or as partners in an approved joint venture that serves as the prime contractor.
- 5. To determine guidelines for use of joint ventures to meet minority business enterprises spending goals. For purposes of this section, "joint venture" means any association of two or more business concerns to carry out a single business enterprise for profit, for which purpose they combine their property, capital, efforts, skills, and knowledge. The guidelines shall allow transactions with joint ventures to be eligible for credit against the minority business enterprise goals of an agency when the contracting joint venture demonstrates that at least one partner to the joint venture is a certified minority business enterprise as defined in s. 288.703, and that such partner is responsible for a clearly defined portion of the work to be performed, and shares in the ownership, control, management, responsibilities, risks, and profits of the joint venture. Such demonstration shall be by verifiable documents and sworn statements and may be reviewed by the division Office of

Page 43 of 56

PCB GOA 10-03.DOCX

1176

1177

1178

1179

1180

1181

1182

1183

1184

1185

1186

1187

1188

1189

1190

1191

11921193

1194

11951196

1197

1198

1199

1200

1201

1202

1203

Supplier Diversity at or before the time a contract bid, proposal, or reply is submitted. An agency may count toward its minority business enterprise goals a portion of the total dollar amount of a contract equal to the percentage of the ownership and control held by the qualifying certified minority business partners in the contracting joint venture, so long as the joint venture meets the guidelines adopted by the division office.

To establish a system to record and measure the use of certified minority business enterprises in state contracting. This system shall maintain information and statistics on certified minority business enterprise participation, awards, dollar volume of expenditures and agency goals, and other appropriate types of information to analyze progress in the access of certified minority business enterprises to state contracts and to monitor agency compliance with this section. Such reporting must include, but is not limited to, the identification of all subcontracts in state contracting by dollar amount and by number of subcontracts and the identification of the utilization of certified minority business enterprises as prime contractors and subcontractors by dollar amounts of contracts and subcontracts, number of contracts and subcontracts, minority status, industry, and any conditions or circumstances that significantly affected the performance of subcontractors. Agencies shall report their compliance with the requirements of this reporting system at least annually and at the request of the division office. All agencies shall cooperate with the division office in establishing this reporting system. Except in construction

Page 44 of 56

PCB GOA 10-03.DOCX

1204

1205

1206

1207

1208

12091210

1211

1212

1213

1214

1215

12161217

1218

1219

1220

1221

1222

1223

1224

1225

1226

1227

1228

1229

1230

1231

contracting, all agencies shall review contracts costing in excess of CATEGORY FOUR as defined in s. 287.017 to determine if such contracts could be divided into smaller contracts to be separately solicited and awarded, and shall, when economical, offer such smaller contracts to encourage minority participation.

- 2. To report agency compliance with the provisions of subparagraph 1. for the preceding fiscal year to the Governor and Cabinet, the President of the Senate, and the Speaker of the House of Representatives, and the secretary of the Department of Labor and Employment Security on or before February 1 of each year. The report must contain, at a minimum, the following:
 - a. Total expenditures of each agency by industry.
- b. The dollar amount and percentage of contracts awarded to certified minority business enterprises by each state agency.
- c. The dollar amount and percentage of contracts awarded indirectly to certified minority business enterprises as subcontractors by each state agency.
- d. The total dollar amount and percentage of contracts awarded to certified minority business enterprises, whether directly or indirectly, as subcontractors.
- e. A statement and assessment of good faith efforts taken by each state agency.
- f. A status report of agency compliance with subsection (4)(6), as determined by the Minority Business Enterprise Office.
- 1258 (3) (5) (a) Each agency shall, at the time the specifications or designs are developed or contract sizing is

Page 45 of 56

PCB GOA 10-03.DOCX

determined for any proposed procurement costing in excess of CATEGORY FOUR, as defined in s. 287.017, forward a notice to the division Office of Supplier Diversity of the proposed procurement and any determination on the designs of specifications of the proposed procurement that impose requirements on prospective vendors, no later than 30 days prior to the issuance of a solicitation, except that this provision shall not apply to emergency acquisitions. The 30-day notice period shall not toll the time for any other procedural requirements.

- (b) If the <u>division</u> Office of Supplier Diversity determines that the proposed procurement will not likely allow opportunities for minority business enterprises, the <u>division</u> office may, within 20 days after it receives the information specified in paragraph (a), propose the implementation of minority business enterprise utilization provisions or submit alternative procurement methods that would significantly increase minority business enterprise contracting opportunities.
- (c) Whenever the agency and the <u>division</u> Office of Supplier Diversity disagree, the matter shall be submitted for determination to the head of the agency or the senior-level official designated pursuant to this section as liaison for minority business enterprise issues.
- (d) If the proposed procurement proceeds to competitive solicitation, the <u>division</u> office is hereby granted standing to protest, pursuant to this section, in a timely manner, any contract award during competitive solicitation for contractual services and construction contracts that fail to include

Page 46 of 56

PCB GOA 10-03.DOCX

minority business enterprise participation, if any responsible and responsive vendor has demonstrated the ability to achieve any level of participation, or, any contract award for commodities where, a reasonable and economical opportunity to reserve a contract, statewide or district level, for minority participation was not executed or, an agency failed to adopt an applicable preference for minority participation. The bond requirement shall be waived for the <u>division office</u> purposes of this subsection.

- (e) An agency may presume that a vendor offering no minority participation has not made a good faith effort when other vendors offer minority participation of firms listed as relevant to the agency's purchasing needs in the pertinent locality or statewide to complete the project.
- (f) Paragraph (a) will not apply when the <u>division</u> Office of Supplier Diversity determines that an agency has established a work plan to allow advance consultation and planning with minority business enterprises and where such plan clearly demonstrates:
- 1. A high level of advance planning by the agency with minority business enterprises.
- 2. A high level of accessibility, knowledge, and experience by minority business enterprises in the agency's contract decisionmaking process.
- 3. A high quality of agency monitoring and enforcement of internal implementation of minority business utilization provisions.
 - 4. A high quality of agency monitoring and enforcement of

Page 47 of 56

PCB GOA 10-03.DOCX

contractor utilization of minority business enterprises, especially tracking subcontractor data, and ensuring the integrity of subcontractor reporting.

- 5. A high quality of agency outreach, agency networking of major vendors with minority vendors, and innovation in techniques to improve utilization of minority business enterprises.
- 6. Substantial commitment, sensitivity, and proactive attitude by the agency head and among the agency minority business staff.
- (4) (6) Each state agency shall coordinate its minority business enterprise procurement activities with the <u>division</u>

 Office of Supplier Diversity. At a minimum, each agency shall:
- (a) Adopt a minority business enterprise utilization plan for review and approval by the <u>division</u> Office of Supplier Diversity which should require meaningful and useful methods to attain the legislative intent in assisting minority business enterprises.
- (b) Designate a senior-level employee in the agency as a minority enterprise assistance officer, responsible for overseeing the agency's minority business utilization activities, and who is not also charged with purchasing responsibility. A senior-level agency employee and agency purchasing officials shall be accountable to the agency head for the agency's minority business utilization performance. The division Office of Supplier Diversity shall advise each agency on compliance performance.
 - (c) If an agency deviates significantly from its

Page 48 of 56

PCB GOA 10-03.DOCX

utilization plan in 2 consecutive or 3 out of 5 total fiscal years, the <u>division</u> Office of Supplier Diversity may review any and all solicitations and contract awards of the agency as deemed necessary until such time as the agency meets its utilization plan.

Section 11. Subsections (4) and (6) of section 288.703, Florida Statutes, are amended to read:

288.703 Definitions.—As used in this act, the following words and terms shall have the following meanings unless the content shall indicate another meaning or intent:

- (4) "Certified minority business enterprise" means a business which has been certified by the certifying organization or jurisdiction in accordance with s. 287.0943(1) and (2).
- (6) "Ombudsman" means an office or individual whose responsibilities include coordinating with the <u>Division of State Purchasing Office of Supplier Diversity</u> for the interests of and providing assistance to small and minority business enterprises in dealing with governmental agencies and in developing proposals for changes in state agency rules.

Section 12. Subsection (5) of section 288.712, Florida Statutes, is amended to read:

288.712 Guarantor funds.-

- (5) The board shall do all of the following to implement the black contractors bonding program:
- (a) Conduct outreach, marketing, and recruitment of black contractors.
- 1370 (b) Provide assistance to the Office of Supplier Diversity
 1371 within the Department of Management Services, as needed, to

Page 49 of 56

PCB GOA 10-03.DOCX

certify new black business enterprises and to train appropriate department staff.

- (b) (e) Provide business development services to black business enterprises in the developmental and transitional stages of the program, including financing and bonding assistance and management and technical assistance.
- (c) (d) Develop a mentor program to bring businesses into a working relationship with black contractors in a way that commercially benefits both entities and serves the purpose of the program.
- (d) (e) No later than December 31, 2007, prepare and submit to the Governor a detailed report outlining and evaluating the progress made in implementing the black contractors bonding program.
- (e) (f) Establish a process by which black contractors may apply for contract assistance, financial and bonding assistance, management and technical assistance, and mentoring opportunities.
- Section 13. Paragraphs (k), (l), and (m) of subsection (9) of section 288.955, Florida Statutes, are amended to read:
 - 288.955 Scripps Florida Funding Corporation.—
- (9) PERFORMANCE EXPECTATIONS.—In addition to the provisions prescribed in subsection (8), the contract between the corporation and the grantee shall include a provision that the grantee, in cooperation with the Office of Tourism, Trade, and Economic Development, shall report to the corporation on performance expectations that reflect the aspirations of the Governor and the Legislature for the benefits accruing to this

Page 50 of 56

PCB GOA 10-03.DOCX

state as a result of the funds appropriated pursuant to this section. These shall include, but are not limited to, performance expectations addressing:

- (k) The establishment and implementation of policies to promote supplier diversity by complying using the guidelines developed by the Office of Supplier Diversity under s. 287.09451 and to comply with the ordinances, including any small business ordinances, enacted by the county and which are applicable to the biomedical research institution and campus located in this state.
- (1) The designation by the grantee of a representative to coordinate with the Office of Supplier Diversity.
- (1) (m) The establishment and implementation of a program to conduct workforce recruitment activities at public and private colleges and universities and community colleges in this state which request the participation of the grantee.

The contract shall require the grantee to provide information to the corporation on the progress in meeting these performance expectations on an annual basis. It is the intent of the Legislature that, in fulfilling its obligation to work with Florida's public and private colleges and universities, Scripps Florida work with such colleges and universities regardless of size.

Section 14. Section 287.05721, Florida Statutes, is amended to read:

1426 287.05721 Definitions.—As used in ss. 287.0571-287.0574, 1427 the term÷

Page 51 of 56

PCB GOA 10-03.DOCX

(1) "Council" means the Council on Efficient Government.

(2) "outsource" means the process of contracting with a vendor to provide a service as defined in s. 216.011(1)(f), in whole or in part, or an activity as defined in s. 216.011(1)(rr), while a state agency retains the responsibility and accountability for the service or activity and there is a transfer of management responsibility for the delivery of resources and the performance of those resources.

Section 15. <u>Section 287.0573</u>, Florida Statutes, is repealed.

Section 16. Subsections (1) through (4) of section 287.0574, Florida Statutes, are amended to read:

287.0574 Business cases to outsource; review and analysis; requirements.—

- (1) A business case to outsource having a projected cost exceeding \$10 million in any fiscal year shall require:
- (a) An initial business case analysis conducted by the state agency and submitted to the council, the Governor, the President of the Senate, and the Speaker of the House of Representatives at least 60 days before a solicitation is issued. The council shall evaluate the business case analysis and submit an advisory report to the state agency, the Governor, the President of the Senate, and the Speaker of the House of Representatives when the advisory report is completed, but at least 30 days before the agency issues the solicitation.
- (b) A final business case analysis conducted by the state agency and submitted after the conclusion of any negotiations, at least 30 days before execution of a contract, to the council,

Page 52 of 56

PCB GOA 10-03.DOCX

the Governor, the President of the Senate, and the Speaker of the House of Representatives.

- (2) A proposal to outsource having a projected cost that ranges from \$1 million to \$10 million in any fiscal year shall require:
- (a) An initial business case analysis conducted by the state agency and submission of the business case, at least 30 days before issuing a solicitation, to the council, the Governor, the President of the Senate, and the Speaker of the House of Representatives.
- (b) A final business case analysis conducted by the state agency and submitted after the conclusion of any negotiations, at least 30 days before execution of a contract, to the council, the Governor, the President of the Senate, and the Speaker of the House of Representatives.
- (3) A business case to outsource having a projected cost that is less than \$1 million in any fiscal year shall require a final business case analysis conducted by the state agency after the conclusion of any negotiations and provided at least 30 days before execution of a contract to the council. The council shall provide such business cases in its annual report to the Legislature.
- (4) For any proposed outsourcing, the state agency shall develop a business case that justifies the proposal to outsource. In order to reduce any administrative burden, the council may allow a state agency shall to submit the business case in the form and manner required by the budget instructions issued pursuant to s. 216.023(1), (2), and (4)(a)7., augmented

Page 53 of 56

PCB GOA 10-03.DOCX

with additional information if necessary, to ensure that the requirements of this section are met. The business case is not subject to challenge or protest pursuant to chapter 120. The business case must include, but need not be limited to:

- (a) A detailed description of the service or activity for which the outsourcing is proposed.
- (b) A description and analysis of the state agency's current performance, based on existing performance metrics if the state agency is currently performing the service or activity.
- (c) The goals desired to be achieved through the proposed outsourcing and the rationale for such goals.
- (d) A citation to the existing or proposed legal authority for outsourcing the service or activity.
- (e) A description of available options for achieving the goals. If state employees are currently performing the service or activity, at least one option involving maintaining state provision of the service or activity shall be included.
- (f) An analysis of the advantages and disadvantages of each option, including, at a minimum, potential performance improvements and risks.
- (g) A description of the current market for the contractual services that are under consideration for outsourcing.
- (h) A cost-benefit analysis documenting the direct and indirect specific baseline costs, savings, and qualitative and quantitative benefits involved in or resulting from the implementation of the recommended option or options. Such

Page 54 of 56

PCB GOA 10-03.DOCX

analysis must specify the schedule that, at a minimum, must be adhered to in order to achieve the estimated savings. All elements of cost must be clearly identified in the cost-benefit analysis, described in the business case, and supported by applicable records and reports. The state agency head shall attest that, based on the data and information underlying the business case, to the best of his or her knowledge, all projected costs, savings, and benefits are valid and achievable. As used in this section, the term "cost" means the reasonable, relevant, and verifiable cost, which may include, but is not limited to, elements such as personnel, materials and supplies, services, equipment, capital depreciation, rent, maintenance and repairs, utilities, insurance, personnel travel, overhead, and interim and final payments. The appropriate elements shall depend on the nature of the specific initiative. As used in this section, the term "savings" means the difference between the direct and indirect actual annual baseline costs compared to the projected annual cost for the contracted functions or responsibilities in any succeeding state fiscal year during the term of the contract.

- (i) A description of differences among current state agency policies and processes and, as appropriate, a discussion of options for or a plan to standardize, consolidate, or revise current policies and processes, if any, to reduce the customization of any proposed solution that would otherwise be required.
- (j) A description of the specific performance standards that must, at a minimum, be met to ensure adequate performance.

Page 55 of 56

PCB GOA 10-03.DOCX

1512

1513

1514

1515

1516

1517

1518

1519

1520

1521

1522

1523

15241525

1526

1527

1528

1529

1530

1531

1532

1533

1534

1535

1536

1537

1538

1539

- (k) The projected timeframe for key events from the beginning of the procurement process through the expiration of a contract.
- (1) A plan to ensure compliance with the public records law.
- (m) A specific and feasible contingency plan addressing contractor nonperformance and a description of the tasks involved in and costs required for its implementation.
- (n) A state agency's transition plan for addressing changes in the number of agency personnel, affected business processes, employee transition issues, and communication with affected stakeholders, such as agency clients and the public. The transition plan must contain a reemployment and retraining assistance plan for employees who are not retained by the state agency or employed by the contractor.
- (o) A plan for ensuring access by persons with disabilities in compliance with applicable state and federal law.
- (p) A description of legislative and budgetary actions necessary to accomplish the proposed outsourcing.
- 1560 Section 17. This act shall take effect July 1, 2010.