

# **Insurance & Banking Subcommittee**

Thursday, January 18, 2024 9:00 AM - 12:00 PM Morris Hall (17 HOB)

**Meeting Packet** 



# The Florida House of Representatives

# **Commerce Committee**

# **Insurance & Banking Subcommittee**

Paul Renner
Speaker
Wyman Duggan
Chair

# **Meeting Agenda**

Thursday, January 18, 2024 9:00 am – 12:00 pm Morris Hall (17 HOB)

- I. Call to Order
- II. Roll Call
- III. Welcome and Opening Remarks
- IV. Consideration of the following bill(s):
  - HB 605 Asset Protection Products by Tramont
  - HB 625 Property Insurance Coverage by Buchanan
  - HB 637 Treatment by a Medical Specialist by Yeager
  - HB 943 Pub. Rec./My Safe Florida Home Program by LaMarca

Consideration of the following proposed committee substitute(s):

- PCS for HB 311 Securities
- PCS for HB 939 -- Consumer Protection
- V. Closing Remarks
- VI. Adjournment

#### HOUSE OF REPRESENTATIVES STAFF ANALYSIS

BILL #: HB 605 Asset Protection Products

SPONSOR(S): Tramont

TIED BILLS: IDEN./SIM. BILLS: SB 902

REFERENCE	ACTION	ANALYST	STAFF DIRECTOR or BUDGET/POLICY CHIEF
1) Insurance & Banking Subcommittee		Herrera	Lloyd
State Administration & Technology     Appropriations Subcommittee			
3) Commerce Committee			

#### **SUMMARY ANALYSIS**

Under the Motor Vehicle Sales Finance Act, individuals, excluding banks, trust companies, savings and loan associations, or credit unions authorized to operate in Florida, must obtain a license from the Office of Financial Regulations (OFR) to conduct motor vehicle retail installment transactions.

Once an entity receives its licensing it is authorized to offer a retail installment contract. A retail installment contract refers to an agreement where a seller retains or acquires a title or lien on a motor vehicle as security, wholly or partially, for the buyer's obligations. When entering into a new retail installment contract, loan contract, or lease agreement for a motor vehicle, a motor vehicle retail installment seller, sales finance company, retail lessor, or any assignee may offer optional guaranteed asset protection products for a fee or otherwise. The term guaranteed asset protection product refers to a provision in a loan, lease, or retail installment contract, or a modification or addendum to such contracts, wherein a creditor agrees to exempt a customer from liability for payment of any or all of the amount exceeding the collateral's value. Vehicle Value Protection Agreement Act (VVPA) and excess wear agreements are not currently regulated by statute.

The bill makes changes related to asset protection products, including:

- Guaranteed Asset Protection Products: Limits coverage to cases of total damage or theft. Permits benefits such as waiving a part of the purchase price or providing credit for a replacement vehicle, with the option to offer these benefits at no additional cost. Changes to retail installment contracts include refunding buyers for terminated products, subject to a 90-day notification period and administrative fees. The bill also allows cancelation or noncancellation of products after a 30-day free look period, with refunds paid directly to the vehicle holder in specific circumstances.
- VVPA: Establishes a statutory framework for Vehicle Value Protection Agreements (VVPAs), defining them as agreements offering benefits to reduce finance agreement deficiency balances or facilitate the acquisition of replacement motor vehicles or services in adverse events. VVPAs are not considered insurance under the Florida Insurance Code and have specific financial security requirements. The bill imposes requirements for offering VVPAs, ensuring transparent pricing and non-contingent terms on credit extensions or motor vehicle transactions. Providers must adhere to insurance and financial reserve standards. Disclosure requirements include identifying information, agreement terms, cancelation details, and the non-conditionality of credit or vehicle sale/lease terms on VVPA purchase. The bill mandates specific terms in VVPAs, including cancelation conditions and refund details, with penalties for intentional violations outlined.
- Excess Wear and Use Waiver: Establishes that an excess wear and use waiver is a contractual agreement within a motor vehicle lease where the lessor, with or without an extra charge, agrees to cancel or waive amounts due under the lease for excessive wear, use, or mileage. Disclosure requirements include total charge, limitations, and cancellation terms with a possible administrative fee capped at \$75.

The bill has no fiscal impact on local government, an indeterminate positive impact on state government revenues and an indeterminate negative effect on expenditures, and an indeterminate economic impact on the private sector.

This bill provides an effective date as of October 1, 2024.

This document does not reflect the intent or official position of the bill sponsor or House of Representatives. STORAGE NAME: h0605.IBS

**DATE**: 1/16/2024

#### **FULL ANALYSIS**

#### I. SUBSTANTIVE ANALYSIS

### A. EFFECT OF PROPOSED CHANGES:

# **Background**

# Office of Financial Regulation

OFR is the regulatory authority for Florida's financial services industry. OFR reports to the Financial Services Commission (Commission) which is made up of the Governor and the members of the Florida Cabinet: the Chief Financial Officer (CFO), Attorney General (AG), and Agriculture Commissioner. OFR enforces and administers the Financial Institutions Codes; is responsible for supervising banks, credit unions, savings associations, and international bank agencies; and licenses and regulates non-depository finance companies and the securities industry.

# Regulation of Consumer Finance

The Division of Consumer Finance is responsible for licensing and overseeing different facets of non-depository financial services sectors. This includes the regulation of motor vehicle retail installment sellers, governed by Chapter 520 of the Florida Statutes. According to Chapter 520, Florida Statutes, it is imperative for individuals to hold a license before engaging in the motor vehicle retail installment seller business or operating a branch thereof.

# Florida Motor Vehicle Retail Sales Finance Act

Under the Motor Vehicle Sales Finance Act, individuals, excluding banks, trust companies, savings and loan associations, or credit unions authorized to operate in Florida, must obtain a license from the OFR to conduct motor vehicle retail installment transactions. Florida's Motor Vehicle Retail Sales Finance Act is administered by the Financial Services Commission.

To obtain a license, an application must be submitted to the Office of Financial Regulation of the Financial Services Commission, adhering to the prescribed form. <sup>10</sup> The Commission may request information essential for assessing eligibility, including details about officers, directors, control persons, members, partners, joint ventures, or individuals with a 10% or greater interest in the applicant. <sup>11</sup> The Office may seek various information, such as names, age, social security numbers, residential history, qualifications, educational and business background, and disciplinary and criminal history. If approved, the license, valid for up to two years, will be issued. <sup>12</sup> An initial application fee is required, and it is nonrefundable. <sup>13</sup>

A licensed entity must transact business as a motor vehicle retail installment seller solely under its licensed name. 14 Licenses granted under this act are neither transferable nor assignable. 15

<sup>&</sup>lt;sup>1</sup> Florida Office of Financial Regulation, About Our Agency, <a href="https://flofr.gov/sitePages/AboutOFR.htm">https://flofr.gov/sitePages/AboutOFR.htm</a> (last visited Jan. 16, 2024).

<sup>&</sup>lt;sup>2</sup> Id.

<sup>3</sup> Id.

<sup>&</sup>lt;sup>4</sup> Florida Office of Financial Regulations, Agency Analysis of 2024 SB 902, p. 2 (Jan. 16, 2024).

<sup>&</sup>lt;sup>5</sup> *Id*.

<sup>&</sup>lt;sup>6</sup> *Id*.

<sup>&</sup>lt;sup>7</sup> S. 520.03(1), F.S.

<sup>&</sup>lt;sup>8</sup> S. 520.01, F.S.

<sup>&</sup>lt;sup>9</sup> Id. at (2). As to the regulations relating to motor vehicle sales finance, see Fla. Admin. Code R. 69V-50.001 to 69V-50.085. The FSC is composed of the Governor, Attorney General, Chief Financial Officer, and Commissioner of Agriculture. S. 20.121(3), F.S. <sup>10</sup> S.520.03(2), F.S.

<sup>&</sup>lt;sup>11</sup> *Id*.

<sup>&</sup>lt;sup>12</sup> *Id*.

<sup>&</sup>lt;sup>13</sup> *Id*.

<sup>&</sup>lt;sup>14</sup> S.520.03(4), F.S.

<sup>&</sup>lt;sup>15</sup> *Id* 

# Retail Installment Contracts

Once an entity receives its licensing it is authorized to offer a retail installment contract. A retail installment contract refers to an agreement where a seller retains or acquires a title or lien on a motor vehicle as security, wholly or partially, for the buyer's obligations. This includes conditional sales contracts and contracts for the bailment or leasing of a motor vehicle, where the bailee or lessee agrees to pay compensation equivalent to or exceeding the vehicle's value, with the option to become the owner upon full compliance with the contract's provisions.

The contract must include, among other things, specific details such as a statement on the absence of liability insurance coverage for bodily injury and property damage, the names and addresses of the seller and buyer, a detailed description of the motor vehicle, including make, year, model, and identification number, as well as financial information like the amount financed, finance charge, total payments, total sale price, and the number, amount, and date of scheduled payments.<sup>18</sup>

Moreover, the seller is required to provide a separate written breakdown of the amount financed, disclosing the cash price, down payment, the difference between cash price and down payment, amounts for insurance and other benefits, and any taxes and official fees not covered in the cash price. <sup>19</sup> This breakdown may be presented on a separate disclosure statement or within the same document as the contract, provided it is clearly and prominently segregated. <sup>20</sup>

#### Guaranteed Asset Protection Products

When entering into a new retail installment contract, loan contract, or lease agreement for a motor vehicle, a motor vehicle retail installment seller, sales finance company, retail lessor, or any assignee may offer optional guaranteed asset protection products for a fee or otherwise.<sup>21</sup> The term guaranteed asset protection product refers to a provision in a loan, lease, or retail installment contract, or a modification/addendum to such contracts, wherein a creditor agrees to exempt a customer from liability for payment of any or all of the amount exceeding the collateral's value.<sup>22</sup> It is important to note that this product does not fall under the category of insurance as defined by the Florida Insurance Code.<sup>23</sup> This subsection is applicable to all guaranteed asset protection products issued before October 1, 2008.<sup>24</sup>

To offer guaranteed asset protection products, the motor vehicle retail installment seller, sales finance company, retail lessor, or assignee must adhere to the following<sup>25</sup>:

- The cost of any guaranteed asset protection product should not exceed the amount of the indebtedness.<sup>26</sup>
- A guaranteed asset protection product is considered an obligation of any person acquiring the loan contract covering the product.<sup>27</sup>
- Entities providing guaranteed asset protection products must offer clear and understandable disclosures detailing eligibility requirements, conditions, refunds, and exclusions. The purchase of the product must be optional, and the disclosures should be in plain language and easily readable.<sup>28</sup>
- The entity must provide a copy of the executed guaranteed asset protection product contract to the buyer, with the entity bearing the burden of proving the contract was provided.<sup>29</sup>

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<sup>16</sup> S. 520.02(17), F.S.
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<sup>17</sup> Id.

<sup>&</sup>lt;sup>18</sup> S. 520.07, F.S.

<sup>&</sup>lt;sup>19</sup> S. 520.07(3), F.S.

<sup>&</sup>lt;sup>20</sup> Id.

<sup>&</sup>lt;sup>21</sup> S.520.07(11), F.S.

<sup>&</sup>lt;sup>22</sup> S. 520.02(7), F.S.

<sup>&</sup>lt;sup>23</sup> Chapters 624-632, 634, 635, 636, 641, 642, 648, and 651 constitute the Florida Insurance Code. See also s. 624.01, F.S.

<sup>&</sup>lt;sup>24</sup> S. 520.02(7), F.S.

<sup>&</sup>lt;sup>25</sup> S. 520.07(11), F.S.

<sup>&</sup>lt;sup>26</sup> *Id*.

<sup>&</sup>lt;sup>27</sup> Id.

<sup>&</sup>lt;sup>28</sup> Id.

<sup>&</sup>lt;sup>29</sup> Id.

- Contracts for guaranteed asset protection products cannot include terms allowing the entity to unilaterally modify the contract unless the modification benefits the buyer without additional charges or the buyer is notified of any proposed changes and provided a reasonable opportunity to cancel without penalty before the changes take effect.<sup>30</sup>
- If a contract for a guaranteed asset protection product is terminated, the entity must refund any unearned fees paid by the buyer unless the contract specifies otherwise. To receive a refund, the buyer must notify the entity of the termination event within 90 days and request a refund. An entity may offer a contract without a refund provision only if a bona fide option for a comparable contract with a refund provision is also offered to the buyer.<sup>31</sup>

# Vehicle Value Protection Agreement

A vehicle value protection agreement (agreement) is a contractual arrangement offering benefits when a vehicle owner replaces the vehicle during trade-in, in case of theft, or after an adverse event affecting the vehicle's value.<sup>32</sup> An agreement that complies with the act is not considered insurance and is exempt from regulatory oversight as insurance.<sup>33</sup> Vehicle Value Protection agreements is not currently regulated in Florida.

# Excess Wear and Use Coverage

Excess wear and use coverage can be added to a lease agreement to protect lessees from incurring additional charges related to damages or excessive wear on the leased vehicle.<sup>34</sup> The liability under most open-end leases is influenced by the vehicle's wear, significantly impacting financial obligations. Excessive wear and tear, as defined in a lease agreement, refers to wear surpassing stipulated standards, often explicitly outlined and required to be reasonable. Similar to excess mileage, excessive wear and tear invariably diminishes the vehicle's value, whether leased or purchased.<sup>35</sup>

The assumed residual value in the lease is based on the expectation that the vehicle will be returned in a specified condition. This additional coverage typically addresses various issues such as dents, scratches, tire wear, interior stains, and more. It offers reassurance by relieving lessees of financial responsibility for the typical wear and tear on the vehicle.<sup>36</sup> Excess wear and use coverage is not currently regulated in Florida.

#### Effect of the Bill

# **Guaranteed Asset Protection Products**

The bill limits guaranteed asset protection products covering a purchaser's responsibility for paying the debt exceeding the collateral value in cases of total damage or unrecovered theft. It allows the product to offer benefits like waiving a part of the purchase price or providing a credit for a replacement motor vehicle. It also specifies that such agreements and benefits may be offered with or without additional cost to the purchaser.

The bill introduces changes to retail installment contracts, including:

- Refunding buyers for terminated guaranteed asset protection products, unless the contract specifies otherwise. No refund is due if the buyer has received a benefit, and a 90-day notification period is required.
- Authorizing an administrative fee to be deducted from refunds of up to \$75, except for refunds following a 30-day free look period.

<sup>&</sup>lt;sup>30</sup> *Id*.

<sup>&</sup>lt;sup>31</sup> *Id*.

<sup>32</sup> Colo. Rev. Stat. S. 42-21-101 (2023)

<sup>34</sup> Board of Governors of the Federal Reserve System, More Information about Excessive Wear-and-Tear Charges, https://www.federalreserve.gov/pubs/leasing/resource/consider/endopen\_info10.htm (last visited Jan. 16, 2024). <sup>35</sup> *Id*.

<sup>&</sup>lt;sup>36</sup> Id.

- Allowing cancelation or noncancellation of guaranteed asset protection products after a minimum 30-day free look period, provided no benefits are provided.
- Directly paying refunds to the vehicle holder or its assignee for terminations due to default, repossession, or contract termination, unless the retail installment contract is paid in full.

# Vehicle Value Protection Agreement Act (VVPA)

The bill creates a statutory framework for VPPA. It provides relevant definitions for administrator, commercial, commission, contract holder, finance agreement, motor vehicle, provider, and vehicle value protection agreement. The bill defines VVPA as an agreement that provides:

- benefits for reducing the current finance agreement deficiency balance of the contract holder: or
- facilitating the acquisition or leasing of a replacement motor vehicle or motor vehicle services in case of adverse events such as loss, theft, damage, obsolescence, diminished value, or depreciation.

WPAs are not insurance subject to the Florida Insurance Code and are not subject to financial security requirements except as specified in the bill.

Further, the bill creates requirements for offering VVPA for personal use vehicles. VVPA can be offered, sold, or given to consumers as long as:

- Any amount charged or financed is clearly stated for the VVPA and is not considered a finance charges or interest.
- The extension of credit, terms of credit, and terms of the related motor vehicle sale or lease
  are not contingent upon the consumer's payment for or financing of any charge for a VVPA.
  However, these agreements may be discounted or provided at no charge with the purchase
  of noncredit-related goods or services.
- VVPA's are sold only after providing the contract holder with access to a copy of the agreement.

Additionally, the sale of VVPA is prohibited if the coverage duplicates another VVPA for the same vehicle or a guaranteed asset protection product.

- Providers are required to:
  - o Insure all VVPA liabilities under a policy from an authorized insurer.
  - Maintain a reserve account not less than 40 percent of gross consideration received, less claims paid, for in-force contracts in the state.
  - Maintain a net worth or stockholders' equity directly or via the worth of its parent company of \$100 million, providing financial statements upon request.

The bill requires all VVPA to disclose the following:

- Identifying information of the provider, purchaser, and administrator;
- Explicit terms of the agreement, including purchase price, eligibility criteria, coverage conditions, and exclusions;
- Notification that the contract is cancelable within a minimum 30-day free look period, with a full refund if canceled during this time and no benefits have been provided;
- Procedure for obtaining benefits, cancelation conditions, and refund details; and
- Credit extension or vehicle sale/lease terms is not conditioned on VVPA purchase.

The bill requires that all VVPA must incorporate the following terms:

- Precise terms and conditions for cancelation by either the provider or contract holder;
- Requirement for the provider to give a 5-day written notice before cancelation, stating the effective date and reason, except in specific circumstances;
- Full refund by the provider if the agreement is canceled for reasons other than nonpayment, deducting any claims paid if coverage continues after a claim; and
- Allowance for a reasonable administrative fee, not exceeding \$75, by the provider.

The bill specifies that any provider, administrators, or any individual intentionally violating Part II of ch. 520, F.S., relating to VVPAs may be subject to fines not to exceed \$500 per violation and no more than \$10.000 for all violations of a similar nature.

# Excess Wear and Use Waiver

The bill authorizes an excess wear and use waiver is a contractual agreement within a motor vehicle lease where the lessor, with or without an extra charge, agrees to cancel or waive amounts due under the lease for excessive wear, use, or mileage but the waiver agreement must disclose the following:

- The total charge for the waiver.
- Any exclusions or limitations on the amount of excess wear and use that the waiver covers.
- Terms, restrictions, and conditions for canceling the waiver before its termination or expiration, including a potential administrative fee not exceeding \$75.

# **B. SECTION DIRECTORY:**

- **Section 1**: Amends s. 520.02, F.S., relating to definitions.
- **Section 2:** Amends s. 520.07, F.S., relating to requirements and prohibitions as to retail installment contracts.
- Section 3: Redesignates parts II through VI of Ch. 520 as parts III through VII.
- **Section 4:** Creates Part II of Ch. 520, F.S., relating to Vehicle Value Protection Agreements.
- **Section 5:** Amends s. 521.003, F.S., relating to definitions.
- **Section 6:** Creates s. 521.007, F.S., relating to extended wear and use waiver.
- **Section 7:** Amends s. 24.118, F.S., relating to other prohibited acts; penalties.
- **Section 8:** Amends s. 501.604, F.S., relating to exemptions.
- **Section 9:** Amends s. 671.304, F.S., relating to laws not repealed; precedence where code

provisions in conflict with other laws; certain statutory remedies retained.

**Section 10:** Providing an effective date of October 1, 2024.

#### II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT

#### A. FISCAL IMPACT ON STATE GOVERNMENT:

1. Revenues:

State governments may experience a rise in revenue due to new penalty collections.

2. Expenditures:

State governments may face increased expenditures due to new administrative and enforcement costs.

# B. FISCAL IMPACT ON LOCAL GOVERNMENTS:

1. Revenues:

None.

2. Expenditures:

None.

### C. DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR:

Since GAP products will be limited to total loss cases, consumers may experience increased cost to obtain full coverage by now having to purchase a second product; i.e., both a GAP and a VVPA.

Purchasers may experience savings where the products authorized by the bill cover losses that have not previously been provided for by an authorized product.

#### D. FISCAL COMMENTS:

None.

#### III. COMMENTS

# A. CONSTITUTIONAL ISSUES:

Applicability of Municipality/County Mandates Provision:

Not applicable. This bill does not appear to affect county or municipal governments.

#### 2. Other:

The retroactive application to "related products" raises constitutional concerns, particularly regarding fairness and due process. Applying regulations retroactively without accompanying findings may infringe on individuals' rights to fair notice and protection against arbitrary government actions, posing potential constitutional issues.

# B. RULE-MAKING AUTHORITY:

None provided by the bill.

### C. DRAFTING ISSUES OR OTHER COMMENTS:

Several concerns arise in the current draft of the bill. Questions surround the necessity and advisability of retroactively applying the sentence in lines 47-49 to "related products" without accompanying findings. Additionally, the definition of "holder" is provided on line 98, while "administrator" remains undefined; this prompts consideration for a parallel definition or potential removal. Ambiguity exists regarding the required license for issuing VVPAs or Excess Wear and Tear. Aligning the term "provider" in Part II to specify authorized licensees may enhance clarity. Inconsistencies between 520 Part I and Part II arise with the definition of "holder," necessitating alignment for consistency. The disclosure in 520.1504 introduces a 30-day free look cancellation not found in 520.1503, suggesting a need for inclusion in Part II for coherence. Clarity is needed on the intended period of application for the \$10,000 limit in lines 276-283. Consider revisiting the titles of Chapter 521 to better reflect the addition of Motor Vehicle Lease Agreements. Finally, the provision in lines 374-383 could either expressly complement the 521.004 disclosure or be relocated for improved organization and coherence.

# IV. AMENDMENTS/COMMITTEE SUBSTITUTE CHANGES

1 A bill to be entitled 2 An act relating to asset protection products; amending 3 s. 520.02, F.S.; revising the definition of the term "quaranteed asset protection product"; amending s. 4 5 520.07, F.S.; providing that an entity may offer a 6 buyer a contract that does not provide for a refund 7 only if the entity also offers that buyer a bona fide 8 option to purchase a comparable contract that provides 9 for a refund; providing requirements for quaranteed asset protection products; creating a new part II of 10 11 chapter 520, F.S., entitled "Vehicle Value Protection Agreements"; creating s. 520.1501, F.S.; providing a 12 short title; creating s. 520.1502, F.S.; providing 13 definitions; creating s. 520.1503, F.S.; providing 14 requirements for offering vehicle value protection 15 16 agreements for personal use vehicles; creating s. 17 520.1504, F.S.; providing disclosure requirements; 18 creating s. 520.1505, F.S.; exempting certain 19 commercial transactions; creating s. 520.1506, F.S.; providing penalties for violations; amending s. 20 21 521.003, F.S.; defining the term "excess wear and use 22 waiver"; creating s. 521.007, F.S.; providing for 23 extended wear and use waivers in motor vehicle lease 24 agreements; providing requirements; amending ss. 24.118, 501.604, and 671.304, F.S.; conforming 25

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provisions to changes made by the act; providing an effective date.

Be It Enacted by the Legislature of the State of Florida:

Section 1. Subsection (7) of section 520.02, Florida Statutes, is amended to read:

520.02 Definitions.—In this act, unless the context or subject matter otherwise requires:

(7) "Guaranteed asset protection product" means a loan, lease, or retail installment contract term, or modification or addendum to a loan, lease, or retail installment contract, under which a creditor agrees with or without a separate charge, to cancel or waive a customer's liability for payment of some or all of the amount by which the debt exceeds the value of the collateral that has incurred total physical damage or is the subject of an unrecovered theft. A guaranteed asset protection product may also provide, with or without a separate charge, a benefit that waives a portion of, or provides a customer with a credit towards, the purchase of a replacement motor vehicle. Such a product is not insurance for purposes of the Florida Insurance Code. This subsection also applies to all guaranteed asset protection and related products issued before October 1, 2008.

Section 2. Paragraph (g) of subsection (11) of section

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520.07, Florida Statutes, is amended, and paragraphs (h) and (i) are added to that subsection, to read:

520.07 Requirements and prohibitions as to retail installment contracts.—

- installment contract or contract for a loan, a motor vehicle retail installment seller as defined in s. 520.02, a sales finance company as defined in s. 520.02, or a retail lessor as defined in s. 521.003, and any assignee of such an entity, may offer, for a fee or otherwise, optional guaranteed asset protection products in accordance with this chapter. The motor vehicle retail installment seller, sales finance company, retail lessor, or assignee may not require the purchase of a guaranteed asset protection product as a condition for making the loan. In order to offer any guaranteed asset protection product, a motor vehicle retail installment seller, sales finance company, or retail lessor, and any assignee of such an entity, shall comply with the following:
- (g) If a contract for a guaranteed asset protection product is terminated, the entity shall refund to the buyer any unearned fees paid for the contract unless the contract provides otherwise. A refund is not due to a consumer who receives a benefit under such product. In order to receive a refund, the buyer must notify the entity of the event terminating the contract and request a refund within 90 days after the

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occurrence of the event terminating the contract. An entity may offer a buyer a contract that does not provide for a refund only if the entity also offers that buyer a bona fide option to purchase a comparable contract that provides for a refund. An entity may offer a buyer a contract that does not provide for a refund only if the entity also offers that buyer a bona fide option to purchase a comparable contract that provides for a refund. Except for refunds pursuant to paragraph (h), an administrative fee deducted from a refund under this section may not exceed \$75.

- (h) Guaranteed asset protection products may be cancelable or noncancelable after a free look period, which is the period of time from the effective date of the contract until the date the contract may be canceled by the buyer without penalty, fees, or costs, so long as no benefits have been provided. This period may not be less than 30 days.
- (i) If the termination of the guaranteed asset protection product occurs because of a default under the retail installment contract or contract for a loan, or the repossession of the motor vehicle associated with the retail installment contract or contract for a loan, or any other termination of the retail installment contract or contract for a loan, any refund due may be paid directly to the holder or administrator and applied as a reduction of the amount owed under the retail installment contract or contract for a loan, unless the buyer can show that

101	the retail installment contract has been paid in full.
102	Section 3. Parts II through VI of chapter 520, Florida
103	Statutes, are redesignated as parts III through VII,
104	respectively.
105	Section 4. Part II of chapter 520, Florida Statutes,
106	consisting of ss. 520.1501-520.1506, F.S., is created to read:
L07	Part II
108	Vehicle Value Protection Agreements
109	520.1501 Florida Vehicle Value Protection Agreements Act
110	This part may be cited as the "Vehicle Value Protection
111	Agreements Act."
112	520.1502 Definitions.—As used in this part, the term:
113	(1) "Administrator" means the person responsible for the
114	administrative or operational function of vehicle value
115	protection agreements, including, but not limited to, the
116	adjudication of claims or benefit requests by contract holders.
117	(2) "Commercial" means a transaction wherein the motor
118	vehicle will be primarily used for business or commercial
119	purposes.
120	(3) "Commission" means the Financial Services Commission.
121	(4) "Contract holder" means a person who is the purchaser
122	or holder of a vehicle value protection agreement.
123	(5) "Finance agreement" means a loan, retail installment
124	sales contract, or lease for the purchase, refinancing, or lease
125	of a motor vehicle.

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CODING: Words  $\frac{\text{stricken}}{\text{stricken}}$  are deletions; words  $\frac{\text{underlined}}{\text{ore additions}}$ .

126	(6) "Motor vehicle" has the same meaning as in s. 316.003.
127	(7) "Provider" means a person that is obligated to provide
128	a benefit under a vehicle value protection agreement. A provider
129	may perform as an administrator or retain the services of a
130	third-party administrator.
131	(8) "Vehicle value protection agreement" includes a
132	contractual agreement that provides a benefit towards either the
133	reduction of some or all of the contract holder's current
134	finance agreement deficiency balance or the purchase or lease of
135	a replacement motor vehicle or motor vehicle services, upon the
136	occurrence of an adverse event to the motor vehicle, including,
137	but not limited to, loss, theft, damage, obsolescence,
138	diminished value, or depreciation. The agreements do not include
139	guaranteed asset protection products as described in s.
140	520.07(11)(h). Such an agreement is not insurance for the
141	purposes of the Florida Insurance Code.
142	520.1503 Requirements for offering vehicle value
143	protection agreements for personal use vehicles
144	(1) Vehicle value protection agreements may be offered,
145	sold, or given to consumers in this state in compliance with
146	this part.
147	(2) Notwithstanding any other provision of law, any amount
148	charged or financed for a vehicle value protection product must
149	be separately stated and is not to be considered a finance
150	<pre>charge or interest.</pre>

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(3) The extension of credit, the terms of credit, and the
terms of the related motor vehicle sale or lease may not be
conditioned upon the consumer's payment for or financing of any
charge for a vehicle value protection agreement. However,
vehicle value protection agreements may be discounted or given
at no charge in connection with the purchase of other noncredit
related goods or services.

- (4) A provider may, but is not required to, use an administrator or other designee who shall be responsible for any and all of the administration of vehicle value protection agreements in compliance with this part.
- (5) A vehicle value protection agreement shall not be sold unless the contract holder has been or will be provided access to a copy of the vehicle value protection agreement.
- (6) A vehicle value protection agreement may not be sold if its coverage is duplicative of another vehicle value protection agreement for the vehicle or of a guaranteed asset protection product.
  - (7) Each provider shall:

- (a) Insure all of its vehicle value protection agreements under a policy that pays or reimburses in the event the provider fails to perform its obligations under the vehicle value protection agreement that is issued by an insurer licensed or otherwise authorized or eligible to do business in this state;
  - (b) Maintain a funded reserve account for its obligations

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176	under its contracts issued and outstanding in this state. The
177	reserves shall not be less than 40 percent of gross
178	consideration received, less claims paid, on the sale of the
179	vehicle value protection agreement for all in-force contracts in
180	this state. The reserve shall be placed in a trust with the
181	commission a financial security deposit, having a value of not
182	less than 5 percent of the gross consideration received, less
183	claims paid, on the sale of the vehicle value protection
184	agreements for all vehicle value protection agreements issued
185	and in force in this state, but not less than \$25,000,
186	consisting of one of the following:
187	1. A surety bond issued by an authorized surety;
188	2. Securities of the type eligible for deposit by insurers
189	pursuant to s. 625.52;
190	3. Cash;
191	4 A letter of credit issued by a qualified financial
192	institution; or
193	5. Another form of security prescribed by regulations
194	issued by the commission; or
195	(c) Maintain, or together with its parent corporation
196	maintain, a net worth or stockholders' equity of \$100 million;
197	and upon request, provide the commission with a copy of the
198	provider's or the provider's parent company's most recent Form
199	10-K or Form 20-F filed with the Securities and Exchange
200	Commission (SEC) within the last calendar year, or if the

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company does not file with the SEC, a copy of the company's audited financial statements, which shows a net worth of the provider or its parent company of at least \$100 million. If the provider's parent company's Form 10-K, Form 20-F, or financial statements are filed to meet the provider's financial security requirement, then the parent company shall agree to guarantee the obligations of the provider relating to vehicle value protection agreements sold by the provider in this state.

- (8) Except for the requirements specified in subsection (7), no other financial security requirements shall be required for vehicle value protection agreement providers.
  - 520.1504 Disclosures.-

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- (1) Vehicle value protection agreements must disclose in writing and in clear, understandable language that is easy to read, the following:
- (a) The name and address of the provider, contract holder, and administrator, if any.
- (b) The terms of the vehicle value protection agreement, including, without limitation, the purchase price to be paid by the contract holder, if any, the requirements for eligibility, conditions of coverage, and exclusions.
- (c) That the vehicle value protection agreement may be canceled by the contract holder within a free look period which is the period of time from the effective date of the contract until the date the contract may be canceled without penalty,

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fee, or costs. This period may not be less than 30 days. That, in such event, the contract holder is entitled to a full refund of the purchase price paid by the contract holder, if any, so long as no benefits have been provided.

- (d) The procedure the contract holder must follow, if any, to obtain a benefit under the terms and conditions of the vehicle value protection agreement, including, if applicable, a telephone number or website and address where the contract holder may apply for a benefit.
- (e) Whether or not the vehicle value protection agreement is cancellable after the free look period and the conditions under which it may be canceled, including the procedures for requesting any refund of the unearned purchase price paid by the contract holder.
- (f) In the event of cancellation, the method for calculating any refund of the unearned purchase price of the vehicle value protection agreement due.
- (g) The extension of credit, the terms of the credit, and the terms of the related motor vehicle sale or lease, may not be conditioned upon the purchase of the vehicle value protection agreement.
- (2) Vehicle value protection agreements shall state the terms, restrictions, and conditions governing cancellation of the vehicle value protection agreement before the termination or expiration date of the vehicle value protection agreement by

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251	either the provider or the contract holder. The provider of the
252	vehicle value protection agreement shall mail a written notice
253	to the contract holder at the last known address of the contract
254	holder contained in the records of the provider at least 5 days
255	before cancellation by the provider. Prior notice is not
256	required if the reason for cancellation is nonpayment of the
257	provider fee, a material misrepresentation by the contract
258	holder to the provider or administrator, or a substantial breach
259	of duties by the contract holder relating to the covered product
260	or its use. The notice shall state the effective date of the
261	cancellation and the reason for the cancellation. If a vehicle
262	value protection agreement is canceled by the provider for a
263	reason other than nonpayment of the provider fee, the provider
264	shall refund to the contract holder 100 percent of the unearned
265	pro rata provider fee paid by the contract holder, if any. If
266	coverage under the vehicle value protection agreement continues
267	after a claim, then any refund may deduct claims paid. A
268	reasonable administrative fee, not to exceed \$75, may be charged
269	by the provider.
270	520.1505 Commercial transactions exempt.—Sections 520.1504
271	and 520.1606 do not apply to vehicle value protection agreements
272	offered in connection with a commercial transaction.
273	520.1506 Penalties.—Any provider, administrator, or any
274	other person who willfully and intentionally violates any
275	provision of this part commits a noncriminal violation, as

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CODING: Words stricken are deletions; words underlined are additions.

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defined in s. 775.08(3), punishable by a fine not to exceed \$500 per violation and no more than \$10,000 in the aggregate for all violations of similar nature. For purposes of this section, violations are of a similar nature if each violation consists of the same or similar course of conduct, action, or practice, irrespective of the number of times the conduct, action, or practice, which is determined to be a violation of this part occurred.

Section 5. Section 521.003, Florida Statutes, is amended to read:

521.003 Definitions.—As used in this chapter ss. 521.001—521.006, the term:

- (1) "Adjusted or net capitalized cost" means the capitalized cost, less any capitalized cost-reduction payments made by the retail lessee at the inception of the lease agreement. The adjusted or net capitalized cost shall serve as the basis for calculating the amount of the retail lessee's periodic payment under the lease agreement.
- (2) "Capitalized cost" means the agreed-upon total amount which, after deducting any capitalized cost reductions, serves as the basis for calculating the amount of the periodic payment under the lease agreement. The capitalized cost may include, without limitation:
  - (a) Taxes.

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(b) Registration fees.

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301 (c) License fees.

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- (d) Insurance charges.
- 303 (e) Charges for guaranteed auto protection or GAP 304 coverage.
  - (f) Charges for service contracts and extended warranties.
  - (g) Fees and charges for accessories and for installing accessories.
    - (h) Charges for delivery, service, and repair.
  - (i) Administrative fees, acquisition fees, and any and all fees or charges for providing services incidental to the lease agreement.
  - (j) The unpaid balance of any amount financed under an outstanding motor vehicle loan agreement or motor vehicle retail installment contract with respect to a motor vehicle used as a trade-in.
  - (k) The unpaid portion of the early termination obligation under an outstanding lease agreement.
  - (1) The first periodic payment due at the inception of the lease agreement.
  - (3) "Capitalized cost reduction" means a payment made by cash, check, credit card debit, net vehicle trade-in, rebate, or other similar means in the nature of a down payment or credit, made by the retail lessee at the inception of the lease agreement, for the purpose of reducing the capitalized cost and shall not include any periodic payments received by the retail

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lessor at the inception of the lease agreement.

- (4) "Excess wear and use waiver" means a contractual agreement wherein a lessor agrees, with or without a separate charge, to cancel or waive all or part of amounts that may become due under a lease agreement as a result of excessive wear and use of a motor vehicle, which agreement must be part of, or a separate addendum to, the lease agreement. Such waivers may also cancel or waive amounts due for excess mileage.
- (5)(4) "Lease agreement" means a written agreement entered into in this state for the transfer from a retail lessor to a retail lessee of the right to possess and use a motor vehicle in exchange for consideration for a scheduled term exceeding 4 months, whether or not the retail lessee has the option to purchase or otherwise become the owner of the motor vehicle upon expiration of the agreement. The term does not include an agreement which covers an absolute sale, a sale pending approval, or a retail installment sale, including a transaction or contract which is governed by the Motor Vehicle Retail Sales Finance Act of Florida.
- (6)(5) "Lease transaction" means a presentation made to the retail lessee concerning the motor vehicle, including a sales presentation or a document presented to the retail lessee, resulting in the execution of a lease agreement.
- (7) "Motor vehicle" means a motor vehicle of the type and kind required to be registered and titled under chapters 319

and 320, excluding a recreational vehicle, moped, motorcycle powered by a motor with a displacement of 50 cubic centimeters or less, or a mobile home.

- (8)(7) "Retail lessee" means an individual who executes a lease agreement for a motor vehicle from a retail lessor primarily for personal, family, or household purposes.
- (9)(8) "Retail lessor" means a person who regularly engages in the business of selling or leasing motor vehicles and who offers or arranges a lease agreement for a motor vehicle. The term includes an agent or affiliate who acts on behalf of the retail lessor and excludes any assignee of the lease agreement.
- Section 6. Section 521.007, Florida Statutes, is created to read:
  - 521.007 Extended wear and use waiver.-
- (1) A retail lessee may contract with a retail lessor for an excess wear and use waiver in connection with a lease agreement.
- (2) The terms of the related motor vehicle lease may not be conditioned upon the consumer's payment for any extended wear and use waiver. However, extended wear and use waivers may be discounted or given at no charge in connection with the purchase of other noncredit related goods.
- (3) A lease agreement that includes an excess wear and use waiver must disclose:

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- (a) The total charge for the excess wear and use waiver.
- (b) Any exclusions or limitations on the amount of excess wear and use that may be waived under the excess wear and use waiver.

- (c) The terms, restrictions, and conditions governing cancellation of the excess wear and use waiver before the termination or expiration excess wear and use waiver, which may include an administrative fee not to exceed \$75.
- (4) Such a product is not insurance for purposes of the Florida Insurance Code.
- Section 7. Subsection (1) of section 24.118, Florida Statutes, is amended to read:
  - 24.118 Other prohibited acts; penalties.-
- (1) UNLAWFUL EXTENSIONS OF CREDIT.—Any retailer who extends credit or lends money to a person for the purchase of a lottery ticket commits is guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 or s. 775.083. This subsection does shall not be construed to prohibit the purchase of a lottery ticket through the use of a credit or charge card or other instrument issued by a bank, savings association, credit union, or charge card company or by a retailer pursuant to part IV part III of chapter 520, provided that any such purchase from a retailer shall be in addition to the purchase of goods and services other than lottery tickets having a cost of no less than \$20.

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Section 8. Subsection (13) of section 501.604, Florida Statutes, is amended to read:

501.604 Exemptions.—The provisions of this part, except ss. 501.608 and 501.616(6) and (7), do not apply to:

- (13) A commercial telephone seller licensed pursuant to chapter 516 or part IV part III of chapter 520. For purposes of this exemption, the seller must solicit to sell a consumer good or service within the scope of his or her license and the completed transaction must be subject to the provisions of chapter 516 or part IV part III of chapter 520.
- Section 9. Paragraph (d) of subsection (2) of section 671.304, Florida Statutes, is amended to read:
- 671.304 Laws not repealed; precedence where code provisions in conflict with other laws; certain statutory remedies retained.—
- (2) The following laws and parts of laws are specifically not repealed and shall take precedence over any provisions of this code which may be inconsistent or in conflict therewith:
- (d) Chapter 520-Retail installment sales (Part I, Motor Vehicle Sales Finance Act; <u>Part IV</u> Part III, Retail Installment Sales Act; <u>Part V Part IV</u>, Installment Sales Finance Act).
- Section 10. This act shall take effect October 1, 2024.

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# **INSURANCE & BANKING SUBCOMMITTEE**

# HB 605 by Rep. Tramont Asset Protection Products

# AMENDMENT SUMMARY January 18, 2024

**Amendment 1 by Rep. Tramont (Line 48):** The amendment makes technical changes, including consolidating the bill's provisions into a single Part of the current Chapter 520, rather than creating a new part of the chapter and an additional chapter of Florida Statute.

Amendment No.1

COMMITTEE/SUBCOMMITTE	EE ACT	'ION
ADOPTED	(Y/	N)
ADOPTED AS AMENDED	(Y/	N)
ADOPTED W/O OBJECTION	(Y/	N)
FAILED TO ADOPT	(Y/	N)
WITHDRAWN	(Y/	N)
OTHER		

Committee/Subcommittee hearing bill: Insurance & Banking Subcommittee

Representative Tramont offered the following:

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# Amendment (with title amendment)

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Remove lines 48-421 and insert: asset protection products issued before October 1, 2008.

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Section 2. Paragraph (g) of subsection (11) of section 520.07, Florida Statutes, is amended, and paragraphs (h) and (i) are added to that subsection, to read:

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520.07 Requirements and prohibitions as to retail installment contracts.—

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(11) In conjunction with entering into any new retail installment contract or contract for a loan, a motor vehicle retail installment seller as defined in s. 520.02, a sales

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finance company as defined in s. 520.02, or a retail lessor as

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Amendment No.1

defined in s. 521.003, and any assignee of such an entity, may offer, for a fee or otherwise, optional guaranteed asset protection products in accordance with this chapter. The motor vehicle retail installment seller, sales finance company, retail lessor, or assignee may not require the purchase of a guaranteed asset protection product as a condition for making the loan. In order to offer any guaranteed asset protection product, a motor vehicle retail installment seller, sales finance company, or retail lessor, and any assignee of such an entity, shall comply with the following:

(g) If a contract for a guaranteed asset protection product is terminated, the entity shall refund to the buyer any unearned fees paid for the contract unless the contract provides otherwise. A refund is not due to a consumer who receives a benefit under such product. In order to receive a refund, the buyer must notify the entity of the event terminating the contract and request a refund within 90 days after the occurrence of the event terminating the contract. An entity may offer a buyer a contract that does not provide for a refund only if the entity also offers that buyer a bona fide option to purchase a comparable contract that provides for a refund. An entity may not deduct more than \$75 in administrative fees from a refund made under this subsection.

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Amendment No.1

40	(h) Guaranteed asset protection products may be cancelable
41	or noncancelable after a free-look period as defined in s.
42	<u>520.152.</u>
43	(i) If the termination of the guaranteed asset protection
44	product occurs because of a default under the retail installment
45	contract or contract for a loan, the repossession of the motor
46	vehicle associated with the retail installment contract or
47	contract for a loan, or any other termination of the retail
48	installment contract or contract for a loan, the entity may pay
49	any refund due directly to the holder or administrator and apply
50	the refund as a reduction of the amount owed under the retail
51	installment contract or contract for a loan, unless the buyer
52	can show that the retail installment contract has been paid in
53	<u>full.</u>
54	Section 3. Section 520.151, Florida Statutes, is created
55	to read:
56	520.151 Florida Vehicle Value Protection Agreements Act
57	Sections 520.151-520.156 may be cited as the "Florida Vehicle
58	Value Protection Agreements Act."
59	Section 4. Section 520.152, Florida Statutes, is created
60	to read:
61	520.152 Definitions.—As used in ss. 520.151-520.156,
62	unless the context or subject matter otherwise requires, the
63	term:

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	(1)	"Administrator" means the person who is responsible
for	the	administrative or operational function of managing
<u>vehi</u>	cle	value protection agreements, including, but not limited
to,	the	adjudication of claims or benefit requests by contract
holo	ders	

- (2) "Commercial transaction" means a transaction in which the motor vehicle subject to the transaction is used primarily for business or commercial purposes.
- (3) "Contract holder" means a person who is the purchaser or holder of a vehicle value protection agreement.
- (4) "Finance agreement" means a loan, retail installment sales contract, or lease for the purchase, refinancing, or lease of a motor vehicle.
- (5) "Free-look period" means the period of time, commencing on the effective date of the contract, during which the buyer may cancel the contract for a full refund of the purchase price. This period may not be shorter than 30 days.
- (6) "Motor vehicle" has the same meaning as provided in s.
  520.02.
- (7) "Provider" means a person that is obligated to provide a benefit under a vehicle value protection agreement. A provider may function as an administrator or retain the services of a third-party administrator.
- (8) "Vehicle value protection agreement" includes a contractual agreement that provides a benefit toward either the

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89	reduction of some or all of the contract holder's current
90	finance agreement deficiency balance or the purchase or lease of
91	a replacement motor vehicle or motor vehicle services upon the
92	occurrence of an adverse event to the motor vehicle, including,
93	but not limited to, loss, theft, damage, obsolescence,
94	diminished value, or depreciation. The term does not include
95	guaranteed asset protection products as defined in s. 520.02.
96	Such a product is not insurance for purposes of the Florida
97	Insurance Code.
98	Section 5. Section 520.153, Florida Statutes, is created
99	to read:
100	520.153 Requirements and prohibitions as to vehicle value
101	protection agreements.—
102	(1) Vehicle value protection agreements may be offered,
103	sold, or given to consumers in this state in compliance with
104	this act.
105	(2) Notwithstanding any other law, any amount charged or
106	financed for a vehicle value protection agreement is not
107	considered a finance charge or interest and must be separately
108	stated in the finance agreement and in the vehicle value
109	protection agreement.
110	(3) The extension of credit, the terms of credit, or the
111	terms of the related motor vehicle sale or lease may not be
112	conditioned upon the consumer's payment for or financing of any

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charge for a vehicle value protection agreement. However, a

114	vehicle value protection agreement may be discounted or given at
115	no charge in connection with the purchase of other noncredit-
116	related goods or services.

- (4) A provider may use an administrator or other designee to administer a vehicle value protection agreement.
- or given to any person unless he or she has been or will be provided access to a copy of such vehicle value protection agreement at a reasonable time after such vehicle value protection agreement is sold or given.
- (6) A vehicle value protection agreement may not be sold or given if coverage is duplicative of another vehicle value protection agreement sold or given to a person or duplicative of a guaranteed asset protection product.
  - (7) Each provider shall do one of the following:
- (a) Insure all of its vehicle value protection agreements under a policy that pays or reimburses the contract holder in the event the provider fails to perform its obligations under the vehicle value protection agreement. The insurer must be licensed or otherwise authorized or eligible to do business in this state.
- (b) Maintain a funded reserve account for its obligations under its contracts issued and outstanding in this state. The reserves may not be less than 40 percent of gross consideration received, less claims paid, on the sale of the vehicle value

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protection agreement for all in-force contracts in this state.
The reserve must be placed in trust with the office and have a
financial security deposit valued at not less than 5 percent of
the gross consideration received, less claims paid, on the sale
of the vehicle value protection agreements for all vehicle value
protection agreements issued and in force in this state, but at
least \$25,000. The reserve account must consist of one of the
following:

- 1. A surety bond issued by an authorized surety.
- 2. Securities of the type eligible for deposit by insurers as provided in s. 625.52.
  - 3. Cash.
  - 4. A letter of credit issued by a qualified financial institution.
  - (c) Maintain, or together with its parent corporation maintain, a net worth or stockholders' equity of \$100 million and, upon request, provide the office with a copy of the provider's or the provider's parent company's Form 10-K or Form 20-F filed with the Securities and Exchange Commission within the last calendar year, or if the company does not file with the Securities and Exchange Commission, a copy of the company's audited financial statements, which must show a net worth of the provider or its parent company of at least \$100 million. If the provider's parent company's Form 10-K, Form 20-F, or financial statements are filed to meet the provider's financial security

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164	requirement, the parent company must agree to guarantee the
165	obligations of the provider relating to vehicle value protection
166	agreements sold by the provider in this state.
167	(8) A financial security requirement other than those
168	imposed in subsection (7) may not be imposed on vehicle value
169	protection agreement providers.
170	Section 6. Section 520.154, Florida Statutes, is created
171	to read:
172	520.154 Disclosures.—
173	(1) A vehicle value protection agreement must disclose in
174	writing, in clear, understandable language, all of the
175	following:
176	(a) The name and address of the provider, contract holder,
177	and administrator, if any.
178	(b) The terms of the vehicle value protection agreement,
179	including, but not limited to, the purchase price to be paid by
180	the contract holder, if any, the requirements for eligibility
181	and conditions of coverage, and any exclusions.
182	(c) Whether the vehicle value protection agreement may be
183	canceled by the contract holder during a free-look period as
184	defined in s. 520.152, and that, in the event of cancellation,
185	the contract holder is entitled to a full refund of the purchase

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(d) The procedure the contract holder must follow, if any,

price, if any, so long as no benefits have been provided.

to obtain a benefit under the terms and conditions of the

vehicle value protection agreement, including, if applicable, a telephone number, website, or mailing address where the contract holder may apply for a benefit.

- (e) Whether the vehicle value protection agreement is cancelable after the free-look period and the conditions under which it may be canceled, including the procedures for requesting any refund of the unearned purchase price paid by the contract holder. In the event that the agreement is cancelable, it must include the methodology for calculating any refund due of the unearned purchase price of the vehicle value protection agreement.
- (f) That the extension of credit, the terms of the credit, or the terms of the related motor vehicle sale or lease may not be conditioned upon the purchase of the vehicle value protection agreement.
- terms, restrictions, or conditions governing cancellation of the vehicle value protection agreement before the termination or expiration date of the vehicle value protection agreement by either the provider or the contract holder. The provider of the vehicle value protection agreement shall mail a written notice to the contract holder at the last known address of the contract holder contained in the records of the provider at least 5 days before cancellation by the provider, which notice must state the effective date of the cancellation and the reason for the

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214	cancellation. However, such prior notice is not required if the
215	reason for cancellation is nonpayment of the provider fee, a
216	material misrepresentation by the contract holder to the
217	provider or administrator, or a substantial breach of duties by
218	the contract holder relating to the covered motor vehicle or its
219	use. If a vehicle value protection agreement is canceled by the
220	provider for a reason other than nonpayment of the provider fee,
221	the provider must refund to the contract holder 100 percent of
222	the unearned pro rata provider fee paid by the contract holder,
223	if any. If coverage under the vehicle value protection agreement
224	continues after a claim, any refund may reflect a deduction for
225	claims paid and, at the discretion of the provider, an
226	administrative fee of not more than \$75.
227	Section 7. Section 520.155, Florida Statutes, is created
228	to read:
229	520.155 Commercial transactions exempt.—Sections 520.154
230	and 520.156 do not apply to vehicle value protection agreements
231	offered in connection with a commercial transaction.
232	Section 8. Section 520.156, Florida Statutes, is created
233	to read:
234	520.156 Penalties.—A provider, an administrator, or any
235	other person who willfully and intentionally violates ss.
236	520.151-520.155 commits a noncriminal violation as defined in s.
237	775.08(3), punishable by a fine not to exceed \$500 per violation
238	and not more than \$10,000 in the aggregate for all violations of

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239	a similar nature. For purposes of this section, the term
240	"violations of a similar nature" means violations that consist
241	of the same or similar course of conduct, action, or practice,
242	irrespective of the number of times the action, conduct, or
243	practice determined to be a violation of ss. 520.151-520.155
244	occurred.
245	Section 9. Section 520.157, Florida Statutes, is created
246	to read:
247	520.157 Excess wear and use waiver.—
248	(1) For purposes of this section, the term "excess wear
249	and use waiver" means a contractual agreement wherein a lessor
250	agrees, regardless of whether subject to a separate fee, to
251	cancel or waive all or part of amounts that may become due under
252	a lease agreement as a result of excess wear and use of a motor
253	vehicle, which agreement must be part of, or a separate addendum
254	to, the lease agreement. Such waivers may also cancel or waive
255	amounts due for excess mileage.
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259	TITLE AMENDMENT
260	Remove lines 5-27 and insert:
261	520.07, F.S.; prohibiting certain entities from deducting more
262	than a specified amount in administrative fees when providing a
263	refund of a guaranteed asset protection product; authorizing

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2.64 guaranteed asset protection products to be cancelable or 265 noncancelable under certain circumstances; authorizing certain 266 entities to pay refunds directly to the holder or administrator 267 of a loan under certain circumstances; creating s. 520.151, 268 F.S.; providing a short title; creating s. 520.152, F.S.; 269 defining terms; creating s. 520.153, F.S.; authorizing the 270 offer, sale, or gift of vehicle value protection agreements in 271 compliance with a certain act; specifying a requirement 272 regarding the amount charged or financed for a vehicle value 273 protection agreement; prohibiting the conditioning of credit 274 offers or terms for the sale or lease of a motor vehicle upon a 275 consumer's payment for or financing of any charge for a vehicle 276 value protection agreement; authorizing discounting or giving 277 the vehicle value protection agreement at no charge under 278 certain circumstances; authorizing providers to use an 279 administrator or other designee for administration of vehicle 280 value protection agreements; prohibiting vehicle value 281 protection agreements from being sold under certain 282 circumstances; specifying financial security requirements for providers; prohibiting additional financial security 283 284 requirements from being imposed on providers; creating s. 285 520.154, F.S.; requiring vehicle value protection agreements to 286 include certain disclosures in writing, in clear and 287 understandable language; requiring vehicle value protection agreements to state the terms, restrictions, or conditions 288

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## COMMITTEE/SUBCOMMITTEE AMENDMENT Bill No. HB 605 (2024)

#### Amendment No.1

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governing cancellation by the provider or the contract holder; specifying requirements for notice by the provider, refund of fees, and deduction of fees in the event the vehicle value protection agreement is canceled; creating s. 520.155, F.S.; providing an exemption for vehicle value protection agreements in connection with a commercial transaction; creating s. 520.156, F.S.; providing noncriminal penalties; defining the term "violations of a similar nature"; creating s. 520.157, F.S.; defining the term "excess wear and use waiver"; authorizing a retail lessee to contract with a retail lessor for an excess wear and use waiver; prohibiting conditioning the terms of the consumer's motor vehicle lease on his or her payment for any excess wear and use waiver; authorizing discounting or giving the excess wear and use waiver at no charge under certain circumstances; requiring certain disclosures for a lease agreement that includes an excess wear and use waiver; providing construction; providing an effective date.

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#### HOUSE OF REPRESENTATIVES STAFF ANALYSIS

BILL #: HB 625 Property Insurance Coverage

SPONSOR(S): Buchanan

TIED BILLS: IDEN./SIM. BILLS:

REFERENCE	ACTION	ANALYST	STAFF DIRECTOR or BUDGET/POLICY CHIEF
1) Insurance & Banking Subcommittee		Fortenberry	Lloyd
2) Commerce Committee			

#### SUMMARY ANALYSIS

<u>Citizens Property Insurance Corporation (Citizens)</u>: Citizens is Florida's property insurer of last resort. Citizens currently writes multiperil and wind-only policies within its three accounts, subject to applicants meeting eligibility criteria. However, Citizens is prohibited from issuing wind-only policies to commercial lines residential condominiums when 50 percent or more of the units in the condominium are rented more than eight times per calendar year for less than 30 days in each rental period (short-term rentals).

The bill eliminates the prohibition on Citizens' eligibility for condominiums that are currently ineligible for wind-only coverage due to short-term rental status. These condominiums become eligible for wind-only coverage from Citizens at its current rate for commercial residential condominiums.

**Roof Inspections:** Insurers may not refuse to issue or refuse to renew a homeowners' policy insuring a residential structure with a roof that is less than 15 years old solely because of the age of the roof. For a roof that is at least 15 years old, an insurer must allow a homeowner to have a roof inspection performed by an authorized inspector at the homeowners' expense before requiring a homeowner to replace a roof as a condition of issuing or renewing a homeowners' insurance policy. Additionally, if an inspection of the roof performed by an authorized inspector shows that the roof has at least 5 years of useful life remaining, the insurer may not refuse to issue or renew a homeowners' policy solely because of roof age. Current law does not require that authorized inspectors use a particular form to complete the roof inspection.

The bill requires that authorized inspectors conducting roof inspections to determine the remaining useful life on a residential roof use a specific form. An authorized inspector may also provide an appendix to this form which includes pictures or other documentation to demonstrate the remaining useful life of the roof.

Loss Assessment Coverage: Loss assessment coverage is insurance coverage for condominium unit owners that provides protection for situations where the owner of a condominium unit, as the owner of shared property, is held financially responsible for certain occurrences. Florida law requires that property insurance policies held by condominium unit owners include a minimum property loss assessment coverage of \$2,000 for all assessments made because of the same direct loss to the condominium property.

The bill provides that property insurance policies issued to residential condominium unit owners on or after July 1, 2024, must contain at least \$5,000 in property loss assessment coverage.

The bill has no impact on local or state government revenues or expenditures. It has an indeterminate positive and negative direct economic impact on the private sector.

The bill is effective on July 1, 2024.

#### **FULL ANALYSIS**

#### I. SUBSTANTIVE ANALYSIS

#### A. EFFECT OF PROPOSED CHANGES:

## Citizens Property Insurance Corporation (Citizens)

## Background

Citizens Property Insurance Corporation (Citizens) is a state-created, not-for-profit, tax-exempt governmental entity whose public purpose is to provide property insurance coverage to those unable to find affordable coverage in the voluntary admitted market. 1 Citizens is not a private insurance company.2 It is commonly known as Florida's insurer of last-resort since eligibility is partly determined on the risk not being able to be placed in the voluntary, admitted market at an affordable rate. Citizens offers property insurance through three different accounts: a personal lines account, a commercial lines account, and a coastal account.

The policies that Citizens writes within these three accounts include the following:

- Standard Personal Lines Policies comprehensive multiperil policies providing full coverage of residential property equivalent to the coverage provided in the private insurance market;
- Basic Personal Lines Policies similar to dwelling fire policies that provide coverage meeting the requirements of the secondary mortgage market, but are more limited in coverage than under a standard policy;
- Commercial Lines Residential and Nonresidential Policies generally similar to the basic perils of full coverage obtainable for commercial residential structures and commercial nonresidential structures in the private market;
- Personal Lines and Commercial Lines Residential Property Insurance Policies cover the peril of wind only:
- Commercial Lines Nonresidential Property Insurance Policies cover the peril of wind only.3

Citizens' eligibility criteria sometimes allow it to issue policies that cover wind losses only (wind-only policies) when it is unable to issue a multiperil policy. However, under current law, Citizens is prohibited from issuing wind-only policies to commercial lines residential condominiums when 50 percent or more of the units in the condominium are rented more than eight times per calendar year for less than 30 days in each rental period.<sup>4</sup> Condominium owners have complained that due to this prohibition they are unable to obtain coverage from any insurers other than surplus lines insurers, which is typically more expensive than coverage from admitted insurers or Citizens.<sup>5</sup>

#### Effect of the Bill

The bill eliminates the prohibition on Citizens' eligibility for condominiums that are currently ineligible for wind-only coverage due to short-term rental status. These condominiums become eligible for wind-only policies from Citizens at its current rate for commercial residential condominiums.

<sup>5</sup> See s. 626.913, F.S. Surplus lines rates must be noncompetitive with those of admitted insurers. S. 626.916, F.S.

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**DATE**: 1/16/2024

<sup>&</sup>lt;sup>1</sup> The term "admitted market" means insurance companies licensed to transact insurance in Florida.

<sup>&</sup>lt;sup>2</sup> S. 627.351(6)(a)1., F.S.

<sup>&</sup>lt;sup>3</sup> S. 627.351(6)(c)1., F.S.

<sup>&</sup>lt;sup>4</sup> These types of rentals are commonly referred to as short-term rentals.

## Roof Inspections

## Background

Homeowners increasingly complained about insurers' refusal to write or renew their policies based upon the age of the roofs on their homes, even when inspections showed that the roofs had useful life remaining. Homeowners also indicated that insurers refused to issue or renew policies unless they replaced roofs that are more than a certain number of years old. As a result, the Legislature implemented statutory prohibitions on property insurers canceling or nonrenewing policies solely based upon the age and condition of roofs.

Insurers may not refuse to issue or refuse to renew a homeowners' policy insuring a residential structure with a roof that is less than 15 years old solely because of the age of the roof.<sup>8</sup> For a roof that is at least 15 years old, an insurer must allow a homeowner to have a roof inspection performed by an authorized inspector at the homeowners' expense before requiring a homeowner to replace a roof as a condition of issuing or renewing a homeowners' insurance policy.<sup>9</sup> Additionally, if an inspection of the roof performed by an authorized inspector shows that the roof has at least 5 years of useful life remaining, the insurer may not refuse to issue or renew a homeowners' policy solely because of roof age.<sup>10</sup> The age of the roof is determined using either:

- The last date for which 100 percent of the roof's surface was built or replaced in compliance with the building code in effect at the time, or
- The the initial date of a partial roof replacement when subsequent partial builds or replacements were completed that resulted in 100 percent of the roof's surface being built or replaced.<sup>11</sup>

At present, the law does not require that authorized inspectors use a particular form to complete the roof inspection.

### Effect of the Bill

The bill requires that authorized inspectors conducting roof inspections to determine the remaining useful life on a residential roof use the roof inspection form titled *Commercial Roof Condition Inspection Form (CL-RCF-1 07 17).*<sup>12</sup> It also allows an authorized inspector to provide an appendix to this form which includes pictures or other documentation to demonstrate the remaining useful life of the roof.

### Loss Assessment Coverage

#### Background

Loss assessment coverage is insurance coverage for condominium unit owners that provides protection for situations where the owner of a condominium unit, as the owner of shared property, is held financially responsible for:

- Deductibles owed when a claim is made under a condominium association's property insurance policy;
- Damage that occurs to the condominium building or the common areas of a condominium property; or

<sup>&</sup>lt;sup>6</sup> See e.g., Lawrence Mower, *Progressive Stops Renewing Some Home Policies in Florida as Lawmakers Target Roof Claims*, Tampa Bay Times (Feb. 8, 2022), <a href="https://www.tampabay.com/news/florida-politics/2022/02/08/progressive-stops-renewing-some-home-policies-in-florida-as-lawmakers-target-roof-claims/">https://www.tampabay.com/news/florida-politics/2022/02/08/progressive-stops-renewing-some-home-policies-in-florida-as-lawmakers-target-roof-claims/</a> (last visited Jan. 13, 2024).

<sup>&</sup>lt;sup>7</sup> Ch. 2022-268, Laws of Fla.

<sup>&</sup>lt;sup>8</sup> S. 627.7011(5), F.S.

<sup>&</sup>lt;sup>9</sup> *Id.* 

<sup>&</sup>lt;sup>10</sup> *Id.* 

<sup>&</sup>lt;sup>11</sup> *Id.* 

<sup>&</sup>lt;sup>12</sup> This is a form issued, and used by, Citizens.

Injuries that occur in the common areas of a condominium property. 13

Florida law requires that property insurance policies held by condominium unit owners include a minimum property loss assessment coverage of \$2,000 for all assessments made because of the same direct loss to the condominium property. 14 The law further establishes that the maximum amount of any unit owner's coverage that can be assessed for any loss is an amount equal to the unit owner's loss assessment coverage limit in effect one day before the date of an occurrence that gave rise to the loss. 15 This coverage is applicable to any loss assessment regardless of the date of assessment by a condominium association. 16

#### Effect of the Bill

The bill provides that property insurance policies issued to residential condominium unit owners on or after July 1, 2024, must contain at least \$5,000 in property loss assessment coverage.

#### **B. SECTION DIRECTORY:**

- **Section 1.** Amends s. 627.351, F.S., relating to insurance risk apportionment plans.
- Section 2. Amends s. 627.7011, F.S., relating to homeowners' policies; offer of replacement cost coverage and law and ordinance coverage.
- Section 3. Amends s. 627.714, F.S., relating to residential condominium unit owner coverage; loss assessment coverage required.
- **Section 4.** Provides an effective date of July 1, 2024.

## II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT

## A. FISCAL IMPACT ON STATE GOVERNMENT: Revenues: None. 2. Expenditures: None. B. FISCAL IMPACT ON LOCAL GOVERNMENTS: 1. Revenues:

None.

2. Expenditures:

None.

C. DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR:

<sup>13</sup> The Balance, Loss Assessment Explained for Condo Insurance, https://www.thebalance.com/loss-assessment-explained-for-condoinsurance-4060435 (last visited Jan. 13, 2024).

<sup>&</sup>lt;sup>14</sup> S. 627.714(1), F.S.

<sup>&</sup>lt;sup>15</sup> S. 627.714(2), F.S.

The bill will have a positive direct economic impact on condominium owners. Current owners of condominiums that are ineligible for coverage from Citizens because of short-term rentals, and are likely obtaining more expensive insurance from the surplus lines market, will be able to obtain coverage from Citizens. Additionally, condominium owners will receive the benefit of an increase in the loss assessment coverage provided by their property insurance policies if their policies do not already contain \$5,000 in loss assessment coverage. However, this increase in coverage may result in an indeterminate increase in premiums.

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None.

#### III. COMMENTS

#### A. CONSTITUTIONAL ISSUES:

1. Applicability of Municipality/County Mandates Provision:

Not Applicable. The bill does not appear to affect county or municipal governments.

2. Other:

None.

#### B. RULE-MAKING AUTHORITY:

The bill neither authorizes nor requires administrative rulemaking.

#### C. DRAFTING ISSUES OR OTHER COMMENTS:

**Section 2 (Lines 160-178):** This section of the bill requires the use of a commercial roof inspection form for the inspection of the roof of a residential structure. If the section is intended to require the use of a particular form for the inspection of a residential roof, the title of the form should be changed. However, if the form title is correct and the section of the bill is meant to correct an issue with commercial roof inspections, then the bill should be amended to put the form title in a statute addressing commercial roof inspections. An amendment is suggested to correct this inconsistency.

#### IV. AMENDMENTS/COMMITTEE SUBSTITUTE CHANGES

1 A bill to be entitled 2 An act relating to property insurance coverage; amending s. 627.351, F.S.; removing provisions 3 4 relating to ineligibility of commercial lines 5 residential condominiums for wind-only coverage by 6 Citizens Property Insurance Corporation under certain 7 circumstances; amending s. 627.7011, F.S.; requiring 8 authorized inspectors to use a specified inspection 9 form for roof inspections; authorizing such inspectors to provide appendices to the inspection forms for a 10 11 specified purpose; amending s. 627.714, F.S.; increasing property loss assessment coverages under 12 13 condominium unit owners' residential property policies; providing an effective date. 14 15 16 Be It Enacted by the Legislature of the State of Florida: 17 18 Section 1. Paragraph (a) of subsection (6) of section 19 627.351, Florida Statutes, is amended to read: 627.351 Insurance risk apportionment plans.-20 21 CITIZENS PROPERTY INSURANCE CORPORATION. -22 The public purpose of this subsection is to ensure 23 that there is an orderly market for property insurance for

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The Legislature finds that private insurers are

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residents and businesses of this state.

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unwilling or unable to provide affordable property insurance coverage in this state to the extent sought and needed. The absence of affordable property insurance threatens the public health, safety, and welfare and likewise threatens the economic health of the state. The state therefore has a compelling public interest and a public purpose to assist in assuring that property in the state is insured and that it is insured at affordable rates so as to facilitate the remediation, reconstruction, and replacement of damaged or destroyed property in order to reduce or avoid the negative effects otherwise resulting to the public health, safety, and welfare, to the economy of the state, and to the revenues of the state and local governments which are needed to provide for the public welfare. It is necessary, therefore, to provide affordable property insurance to applicants who are in good faith entitled to procure insurance through the voluntary market but are unable to do so. The Legislature intends, therefore, that affordable property insurance be provided and that it continue to be provided, as long as necessary, through Citizens Property Insurance Corporation, a government entity that is an integral part of the state, and that is not a private insurance company. To that end, the corporation shall strive to increase the availability of affordable property insurance in this state, while achieving efficiencies and economies, and while providing service to policyholders, applicants, and agents which is no

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less than the quality generally provided in the voluntary market, for the achievement of the foregoing public purposes. Because it is essential for this government entity to have the maximum financial resources to pay claims following a catastrophic hurricane, it is the intent of the Legislature that the corporation continue to be an integral part of the state and that the income of the corporation be exempt from federal income taxation and that interest on the debt obligations issued by the corporation be exempt from federal income taxation.

The Residential Property and Casualty Joint Underwriting Association originally created by this statute shall be known as the Citizens Property Insurance Corporation. The corporation shall provide insurance for residential and commercial property, for applicants who are entitled, but, in good faith, are unable to procure insurance through the voluntary market. The corporation shall operate pursuant to a plan of operation approved by order of the Financial Services Commission. The plan is subject to continuous review by the commission. The commission may, by order, withdraw approval of all or part of a plan if the commission determines that conditions have changed since approval was granted and that the purposes of the plan require changes in the plan. For the purposes of this subsection, residential coverage includes both personal lines residential coverage, which consists of the type of coverage provided by homeowner, mobile home owner, dwelling,

tenant, condominium unit owner, and similar policies; and commercial lines residential coverage, which consists of the type of coverage provided by condominium association, apartment building, and similar policies.

- 3. With respect to coverage for personal lines residential structures:
- a. Effective January 1, 2014, a structure that has a dwelling replacement cost of \$1 million or more, or a single condominium unit that has a combined dwelling and contents replacement cost of \$1 million or more, is not eligible for coverage by the corporation. Such dwellings insured by the corporation on December 31, 2013, may continue to be covered by the corporation until the end of the policy term. The office shall approve the method used by the corporation for valuing the dwelling replacement cost for the purposes of this subparagraph. If a policyholder is insured by the corporation before being determined to be ineligible pursuant to this subparagraph and such policyholder files a lawsuit challenging the determination, the policyholder may remain insured by the corporation until the conclusion of the litigation.
- b. Effective January 1, 2015, a structure that has a dwelling replacement cost of \$900,000 or more, or a single condominium unit that has a combined dwelling and contents replacement cost of \$900,000 or more, is not eligible for coverage by the corporation. Such dwellings insured by the

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corporation on December 31, 2014, may continue to be covered by the corporation only until the end of the policy term.

- c. Effective January 1, 2016, a structure that has a dwelling replacement cost of \$800,000 or more, or a single condominium unit that has a combined dwelling and contents replacement cost of \$800,000 or more, is not eligible for coverage by the corporation. Such dwellings insured by the corporation on December 31, 2015, may continue to be covered by the corporation until the end of the policy term.
- d. Effective January 1, 2017, a structure that has a dwelling replacement cost of \$700,000 or more, or a single condominium unit that has a combined dwelling and contents replacement cost of \$700,000 or more, is not eligible for coverage by the corporation. Such dwellings insured by the corporation on December 31, 2016, may continue to be covered by the corporation until the end of the policy term.

The requirements of sub-subparagraphs b.-d. do not apply in counties where the office determines there is not a reasonable degree of competition. In such counties a personal lines residential structure that has a dwelling replacement cost of less than \$1 million, or a single condominium unit that has a combined dwelling and contents replacement cost of less than \$1 million, is eligible for coverage by the corporation.

4. It is the intent of the Legislature that policyholders,

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applicants, and agents of the corporation receive service and treatment of the highest possible level but never less than that generally provided in the voluntary market. It is also intended that the corporation be held to service standards no less than those applied to insurers in the voluntary market by the office with respect to responsiveness, timeliness, customer courtesy, and overall dealings with policyholders, applicants, or agents of the corporation.

- 5.a. Effective January 1, 2009, a personal lines residential structure that is located in the "wind-borne debris region," as defined in s. 1609.2, International Building Code (2006), and that has an insured value on the structure of \$750,000 or more is not eligible for coverage by the corporation unless the structure has opening protections as required under the Florida Building Code for a newly constructed residential structure in that area. A residential structure is deemed to comply with this sub-subparagraph if it has shutters or opening protections on all openings and if such opening protections complied with the Florida Building Code at the time they were installed.
- b. Any major structure, as defined in s. 161.54(6)(a), that is newly constructed, or rebuilt, repaired, restored, or remodeled to increase the total square footage of finished area by more than 25 percent, pursuant to a permit applied for after July 1, 2015, is not eligible for coverage by the corporation if

the structure is seaward of the coastal construction control line established pursuant to s. 161.053 or is within the Coastal Barrier Resources System as designated by 16 U.S.C. ss. 3501-3510.

6. With respect to wind-only coverage for commercial lines residential condominiums, effective July 1, 2014, a condominium shall be deemed ineligible for coverage if 50 percent or more of the units are rented more than eight times in a calendar year for a rental agreement period of less than 30 days.

Section 2. Paragraph (c) of subsection (5) of section 627.7011, Florida Statutes, is amended to read:

627.7011 Homeowners' policies; offer of replacement cost coverage and law and ordinance coverage.—

(5)

(c) For a roof that is at least 15 years old, an insurer must allow a homeowner to have a roof inspection performed by an authorized inspector at the homeowner's expense before requiring the replacement of the roof of a residential structure as a condition of issuing or renewing a homeowner's insurance policy. The insurer may not refuse to issue or refuse to renew a homeowner's insurance policy solely because of roof age if an inspection of the roof of the residential structure performed by an authorized inspector indicates that the roof has 5 years or more of useful life remaining. An authorized inspector must use the Commercial Roof Condition Inspection Form (CL-RCF-1 07 17).

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An authorized inspector may provide an appendix to this form which includes pictures or other documentation to demonstrate the remaining useful life of the roof.

Section 3. Subsection (1) of section 627.714, Florida Statutes, is amended to read:

- 627.714 Residential condominium unit owner coverage; loss assessment coverage required.—
- (1) For policies issued or renewed on or after July 1, 2024 2010, coverage under a unit owner's residential property policy must include at least \$5,000 \$2,000 in property loss assessment coverage for all assessments made as a result of the same direct loss to the property, regardless of the number of assessments, owned by all members of the association collectively if such loss is of the type of loss covered by the unit owner's residential property insurance policy, to which a deductible of no more than \$250 per direct property loss applies. If a deductible was or will be applied to other property loss sustained by the unit owner resulting from the same direct loss to the property, no deductible applies to the loss assessment coverage.
  - Section 4. This act shall take effect July 1, 2024.

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## **INSURANCE & BANKING SUBCOMMITTEE**

## HB 625 by Rep. Buchanan Property Insurance Coverage

## AMENDMENT SUMMARY January 18, 2023

## Amendment 1 by Rep. Buchanan (Line 155): The amendment:

- Establishes that rates charged by Citizens Property Insurance Corporation (Citizens) for wind-only policies issued to condominiums that are primarily used as short-term rentals are not subject to the rate glide path generally applied to Citizens' policies.
- Requires the use of specified roof condition inspection forms issued by Citizens and approved by the Office of Insurance Regulation.

	COMMITTEE/SUBCOMMITTEE ACTION
	ADOPTED (Y/N)
	ADOPTED AS AMENDED (Y/N)
	ADOPTED W/O OBJECTION (Y/N)
	FAILED TO ADOPT (Y/N)
	WITHDRAWN (Y/N)
	OTHER
1	Committee/Subcommittee hearing bill: Insurance & Banking
2	Subcommittee
3	Representative Buchanan offered the following:
4	
5	Amendment (with title amendment)
5	Amendment (with title amendment) Remove lines 155-178 and insert:
6	Remove lines 155-178 and insert:
6 7	Remove lines 155-178 and insert:  6. Beginning with the implementation of the
6 7 8	Remove lines 155-178 and insert:  6. Beginning with the implementation of the corporation's next annual rate change on or after August 1,
6 7 8 9	Remove lines 155-178 and insert:  6. Beginning with the implementation of the corporation's next annual rate change on or after August 1,  2024, if the corporation writes a commercial lines residential
6 7 8 9	Remove lines 155-178 and insert:  6. Beginning with the implementation of the corporation's next annual rate change on or after August 1,  2024, if the corporation writes a commercial lines residential condominium wind-only policy for a condominium where 50 percent
6 7 8 9 10	Remove lines 155-178 and insert:  6. Beginning with the implementation of the corporation's next annual rate change on or after August 1,  2024, if the corporation writes a commercial lines residential condominium wind-only policy for a condominium where 50 percent or more of the units are rented more than eight times in a
6 7 8 9 10 11	Remove lines 155-178 and insert:  6. Beginning with the implementation of the corporation's next annual rate change on or after August 1,  2024, if the corporation writes a commercial lines residential condominium wind-only policy for a condominium where 50 percent or more of the units are rented more than eight times in a calendar year for a rental agreement period of less than 30
6 7 8 9 10 11 12 13	Remove lines 155-178 and insert:  6. Beginning with the implementation of the corporation's next annual rate change on or after August 1,  2024, if the corporation writes a commercial lines residential condominium wind-only policy for a condominium where 50 percent or more of the units are rented more than eight times in a calendar year for a rental agreement period of less than 30 days, the rate charged for such policy is not subject to the

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for coverage if 50 percent or more of the units are rented more than eight times in a calendar year for a rental agreement period of less than 30 days.

Section 2. Paragraph (c) of subsection (5) of section 627.7011, Florida Statutes, is amended to read:

627.7011 Homeowners' policies; offer of replacement cost coverage and law and ordinance coverage.—

(5)

(C) For a roof that is at least 15 years old, an insurer must allow a homeowner to have a roof inspection performed by an authorized inspector at the homeowner's expense before requiring the replacement of the roof of a residential structure as a condition of issuing or renewing a homeowner's insurance policy. The insurer may not refuse to issue or refuse to renew a homeowner's insurance policy solely because of roof age if an inspection of the roof of the residential structure performed by an authorized inspector indicates that the roof has 5 years or more of useful life remaining. An authorized inspector must use the personal roof condition inspection form issued by Citizens Property Insurance Corporation and approved by the office. An authorized inspector may provide an appendix to this form which includes pictures or other documentation to demonstrate the remaining useful life of the roof.

Section 3. Section 627.7014, Florida Statutes, is created to read:

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	627.7014	Commercial	roof	inspections.
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- (1) For the purposes of this section, the term "authorized inspector" has the same meaning as s. 627.7011.
- (2) An authorized inspector inspecting the roof of a commercial structure must use the commercial roof condition inspection form issued by Citizens Property Insurance

  Corporation and approved by the office. An authorized inspector may provide an appendix to this form which includes pictures or other documentation to demonstrate the remaining useful life of the roof.

## -----

## TITLE AMENDMENT

Remove lines 3-11 and insert:
amending s. 627.351, F.S.; creating eligibility criteria for
commercial lines residential wind-only condominium coverage by
Citizens Property Insurance Corporation under certain
circumstances; amending s. 627.7011, F.S.; requiring authorized
inspectors to use a specified inspection form for roof
inspections; authorizing such inspectors to provide appendices
to the inspection forms for a specified purpose; creating s.
627.7014, F.S.; requiring authorized inspectors to use a
specified inspection form for roof inspections; authorizing such

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# COMMITTEE/SUBCOMMITTEE AMENDMENT Bill No. HB 625 (2024)

Amendment No. 1

6	inspectors to	o provide	appendic	es to	the	inspection	forms	for	a
57	specified pu	rpose; ame	ending s.	627.	714,	F.S.;			

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#### HOUSE OF REPRESENTATIVES STAFF ANALYSIS

BILL #: HB 637 Treatment by a Medical Specialist

SPONSOR(S): Yeager

TIED BILLS: IDEN./SIM. BILLS: SB 808

REFERENCE	ACTION	ANALYST	STAFF DIRECTOR or BUDGET/POLICY CHIEF
1) Insurance & Banking Subcommittee		Herrera	Lloyd
2) Appropriations Committee			
3) Commerce Committee			

#### **SUMMARY ANALYSIS**

Florida's Workers' Compensation Law (WC Law) requires employers to provide injured employees all medically necessary remedial treatment, care, and attendance for such period as the nature of the injury or the process of recovery may require. The Department of Financial Services, Division of Workers' Compensation (DFS), provides regulatory oversight of Florida's workers' compensation system, including the workers' compensation health care delivery system. The law specifies certain reimbursement formulas and methodologies to compensate workers' compensation health care providers that provide medical services to injured employees.

If a firefighter, law enforcement officer, correctional officer, or correctional probation officer becomes disabled by tuberculosis, heart disease, or hypertension, Florida law presumes that the disease has been contracted in the line of duty, subject to certain limitations, and is therefore compensable under workers compensation law, unless the contrary can be shown by competent evidence.

To be eligible for this legal presumption, the officer or firefighter must have taken a pre-employment physical exam that failed to reveal any evidence of tuberculosis, heart disease, or hypertension.

The bill permits firefighters, law enforcement officer, correctional officers, or correctional probation officer requiring medical treatment for a compensable presumptive condition to seek treatment from a medical specialist. The treatment provided by the medical specialist should be reasonable, necessary, and related to tuberculosis, heart disease, or hypertension.

Also, the bill increases the maximum reimbursement for a medical specialist licensed under Chapter 458 or Chapter 459, from 110% to 200% of the reimbursement allowed by Medicare.

The bill has no fiscal impact on state or local government revenues, an indeterminate negative impact of state and local government expenditures, and an indeterminate positive economic impact on the private sector.

The bill has an effective date of October 1, 2024.

This document does not reflect the intent or official position of the bill sponsor or House of Representatives . STORAGE NAME: h0637.IBS

**DATE**: 1/16/2024

#### **FULL ANALYSIS**

#### I. SUBSTANTIVE ANALYSIS

#### A. EFFECT OF PROPOSED CHANGES:

#### **Current Situation**

Qualifications for Employment as a Firefighter, Law Enforcement, Correctional, or Probation Officer

Florida law sets forth the minimum requirements for any person to be employed or appointed in a fullor part-time capacity, or in an auxiliary capacity, as a law enforcement officer, correctional officer, or correctional probation officer; or to be appointed as an auxiliary correctional officer by a private entity contracting with the Department of Corrections.

To become a law enforcement, correctional, or correctional probation officer, an applicant must satisfy age, education, and citizenship requirements; complete a training course; pass a certification exam; pass a criminal background check; and pass a physical examination.<sup>1</sup>

The physical examination requires screening for evidence of tuberculosis, heart disease, or hypertension.<sup>2</sup>

In addition to law enforcement, correctional, and correctional probation officers, the presumption applies to firefighters working for any unit of Florida government.<sup>3</sup>

Workers' Compensation Presumption

A legal presumption makes it easier for an employee to obtain workers' compensation benefits by shifting the burden of proof in a disability determination from the employee to the employer.<sup>4</sup>

In general, occupational diseases are compensable if:

- A condition peculiar to the occupation causes the disease;
- The employee contracts the disease on the job:
- The job is associated with a particular hazard of the disease;
- The incidence of the disease is substantially higher in the occupation than in the public;
- The nature of the employment was a major contributing cause of the disease; and
- Epidemiological studies show that exposure to the specific substance involved, at the levels to which the employee was exposed, may cause the precise disease sustained by the employee.<sup>5</sup>

Florida law includes a presumption that treats tuberculosis, heart disease, or hypertension as an occupational disease associated with firefighters, law enforcement officers, correctional officers, and correctional probation officers. If these employees become temporarily or partially disabled by tuberculosis, heart disease, or hypertension, the law presumes that the employee contracted the disease in the line of duty unless the contrary can be shown by competent evidence.<sup>6</sup>

<sup>&</sup>lt;sup>1</sup> S. 943.13, F.S.

<sup>&</sup>lt;sup>2</sup> S. 943.13(6), F.S.

<sup>&</sup>lt;sup>3</sup> Ss. 112.18(1)(a) and 175.231, F.S.

<sup>&</sup>lt;sup>4</sup> Caldwell v. Division of Retirement, Florida Dept. of Administration, 372 So. 2d 438, (Fla. 1979).

<sup>&</sup>lt;sup>5</sup> S. 440.151(2), F.S.

<sup>&</sup>lt;sup>6</sup> Ss. 112.18(1)(a) and 175.231, F.S.

However, firefighters, law enforcement officers, correctional officers, and correctional probation officers are entitled to the presumption only if the officer passed a pre-employment physical exam that failed to reveal any evidence of tuberculosis, heart disease, or hypertension.<sup>7</sup>

If the employee's pre-employment physical failed to reveal any evidence of disease, the employee must demonstrate the he or she suffers from tuberculosis, heart disease, or hypertension, but does not have to present evidence of causation that is typically required to demonstrate that an occupational disease is compensable.<sup>8</sup>

To overcome the statutory presumption, the employer must present clear and convincing evidence that the disease was caused by a non-work-related event or exposure.9

#### Pre-Employment Physicals

To be employed as a law enforcement, correctional, or correctional probation officer, an applicant must pass a physical exam.<sup>10</sup> The law that establishes minimum employment standards states that such officers are eligible for the presumption of s. 112.18, F.S., only if the physical exam fails to reveal any evidence of tuberculosis, heart disease, or hypertension.<sup>11</sup>

To enroll in firefighting training courses and be certified as a firefighter, an applicant must be in good physical condition, as determined by a doctor or nurse practitioner.<sup>12</sup> The law does not mention specific screening for tuberculosis, heart disease, or hypertension. The medical professional must certify that the applicant is medically fit to engage in firefighting training and does not have any pre-existing or current condition, illness, injury, or deficiency.<sup>13</sup>

#### Division of Workers' Compensation

Florida's Workers' Compensation Law<sup>14</sup> requires employers to provide injured employees all medically necessary remedial treatment, care, and attendance for such period as the nature of the injury or the process of recovery may require.<sup>15</sup> DFS provides regulatory oversight of Florida's workers' compensation system, including the workers' compensation health care delivery system. The law specifies certain reimbursement formulas and methodologies to compensate workers' compensation health care providers<sup>16</sup> that provide medical services to injured employees. Where a reimbursement amount or methodology is not specifically included in statute, the Three-Member Panel is authorized to annually adopt statewide schedules of maximum reimbursement allowances (MRAs) to provide uniform fee schedules for the reimbursement of various medical services.<sup>17</sup> DFS incorporates the MRAs approved by the Three-Member Panel in reimbursement manuals<sup>18</sup> through the rulemaking process provided by the Administrative Procedures Act.<sup>19</sup> In 2023, CS/CS/HB 487 eliminated the authority of the Three-Member Panel to adopt MRA's for individually licensed health care providers, work-hardening programs, pain programs, and durable medical equipment providers.<sup>20</sup> Instead, it mandates DFS to

<sup>&</sup>lt;sup>7</sup> S. 112.18(1)(a), F.S.

<sup>&</sup>lt;sup>8</sup> McDonald v. City of Jacksonville, 286 So. 3d 792 (Fla. 1st DCA 2019), citing Walters v. State, DOC/Div. of Risk Management, 100 So. 3d 1173 (Fla. 1st DCA 2019), rehearing denied, review denied 108 So. 3d 654 (The presumption is an adequate substitute for evidence of occupational causation, and compels the legal result that a claimant has proven occupational causation).

<sup>&</sup>lt;sup>9</sup> Butler v. City of Jacksonville, 980 So. 2d 1250 (Fla. 1st DCA 2008).

<sup>&</sup>lt;sup>10</sup> S. 943.13(6), F.S.

<sup>&</sup>lt;sup>11</sup> *Id.* 

<sup>&</sup>lt;sup>12</sup> S. 633.412(5), F.S.

<sup>&</sup>lt;sup>13</sup> Rule 69A-37.037 and Form DFS-K3-1022.

<sup>&</sup>lt;sup>14</sup> Ch. 440, F.S.

<sup>&</sup>lt;sup>15</sup> S. 440.13(2)(a), F.S.

<sup>&</sup>lt;sup>16</sup> The term "health care provider" includes a physician or any recognized practitioner licensed to provide skilled services pursuant to a prescription or under the supervision or direction of a physician. It also includes any hospital licensed under chapter 395 and any health care institution licensed under chapter 400 or chapter 429. S. 440.13(1)(g), F.S.

<sup>&</sup>lt;sup>17</sup> S. 440.13(12), F.S.

<sup>&</sup>lt;sup>18</sup> Ss. 440.13(12) and (13), F.S., and Ch. 69L-7, F.A.C.

<sup>&</sup>lt;sup>19</sup> Ch. 120, F.S.

<sup>&</sup>lt;sup>20</sup> Ch. 2023-144, Laws of Fla. **STORAGE NAME**: h0637.IBS

annually publish the maximum reimbursement allowance for physician and non-hospital reimbursements on its website by July 1st, effective the following January 1st, 21

#### Medical Services

DWC is responsible for ensuring that employers provide medically necessary treatment, care, and attendance for injured workers. Healthcare providers must receive authorization from the insurer before providing treatment and submit treatment reports to the insurer. Insurers must reimburse healthcare providers based on statewide schedules of maximum reimbursement allowances developed by the DWC or an agreed-upon contract price. DWC mediates utilization and reimbursement disputes.<sup>22</sup>

#### Eligibility for the Workers' Compensation Presumption

In a disputed workers' compensation determination, the legal presumption does not apply if a law enforcement, correctional, or correctional probation officer:

- Departed from the course of treatment prescribed by his or her physician, resulting in a significant aggravation of the disease or disability or need for medical treatment; or
- Was previously compensated for the disabling disease and departed from the treatment prescribed by his or her physician, resulting in disability or increasing the disability or need for medical treatment.23

To be eligible for workers' compensation benefits, a law enforcement officer, correctional officer, or correctional probation officer must make a claim for benefits prior to or within 180 days of leaving the employment or the employing agency.<sup>24</sup>

Firefighters are not subject to the exclusion for prior treatment or compensation and they are not covered by the claim-fling deadline that lets a law enforcement officer, correctional officer or correctional probation officer file a claim up to 180 days after leaving the employment.

Thus, a firefighter suffering from tuberculosis, heart disease, or hypertension must advise his or her employer of the injury within 90 days of the initial manifestation of the disease or 90 days after the firefighter obtains a medical opinion that the injury (occupational disease) is due to the nature of the firefighter's employment.<sup>25</sup>

#### Reimbursement for Healthcare Providers

A three-member panel (panel), consisting of the Chief Financial Officer (CFO) or their designee and two Governor's appointees, sets the MRAs.<sup>26</sup> Beginning with rates developed in 2024 and implemented with rates effective January 1, 2025, health care providers and non-hospital rates are annually published by DFS, instead of being included in the reimbursement manuals.<sup>27</sup> DFS incorporates the statewide schedules of the MRAs through rulemaking. In establishing the MRA manuals, the panel considers the usual and customary levels of reimbursement for treatment, services, and care;<sup>28</sup> the cost impact to employers for providing reimbursement that ensures that injured workers have access to necessary medical care; and the financial impact of the MRAs on healthcare providers and facilities.<sup>29</sup> Florida law requires the panel to develop MRA manuals that are reasonable, promote the workers' compensation system's healthcare cost containment and efficiency, and are sufficient to ensure that medically necessary treatment is available for injured workers.<sup>30</sup>

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<sup>&</sup>lt;sup>21</sup> *Id*.

<sup>&</sup>lt;sup>22</sup> S. 440.13, F.S.

<sup>&</sup>lt;sup>23</sup> S. 112.18(1)(b)(1), F.S.

<sup>&</sup>lt;sup>24</sup> S. 112.18(1)(b)(4), F.S.

<sup>&</sup>lt;sup>25</sup> S. 440.151(6) and 440.185(1), F.S.

<sup>&</sup>lt;sup>26</sup> *Id*.

<sup>&</sup>lt;sup>27</sup> Ch. 2023-144, Laws of Fla.

<sup>&</sup>lt;sup>28</sup> S. 440.13(12)(i)(1), F.S.

<sup>&</sup>lt;sup>29</sup> S. 440.13(12)(i)(2), F.S.

<sup>30</sup> S. 440.13(12)(i)(3), F.S.

There are three different reimbursement manuals that determine statewide schedules of maximum reimbursement allowances. The healthcare provider manual, developed by the DWC, limits the maximum reimbursement for licensed physicians to 110 percent of Medicare reimbursement,<sup>31</sup> while reimbursement for surgical procedures is limited to 140 percent of Medicare.<sup>32</sup> The hospital manual, developed by the panel, sets maximum reimbursement for outpatient scheduled surgeries at 60 percent of usual and customary charges,<sup>33</sup> while other outpatient services are limited to 75 percent of usual and customary charges.<sup>34</sup> Reimbursement of inpatient hospital care is limited based on a schedule of per diem rates approved by the panel.<sup>35</sup> The ambulatory surgical centers manual, developed by the panel, limits reimbursement to 60 percent of usual and customary as such services are generally scheduled outpatient surgeries. The prescription drug reimbursement manual limits reimbursement to the average wholesale price plus a \$4.18 dispensing fee.<sup>36</sup> Repackaged or relabeled prescription medication dispensed by a dispensing practitioner has a maximum reimbursement of 112.5 percent of the average wholesale price plus an \$8.00 dispensing fee.<sup>37</sup> Fees may not exceed the schedules adopted under Ch. 440, F.S., and department rule.<sup>38</sup>

#### Effect of the Bill

The bill permits firefighters, law enforcement officer, correctional officers, or correctional probation officer requiring medical treatment for a compensable presumptive condition to seek treatment from a medical specialist.<sup>39</sup> The treatment provided by the medical specialist should be reasonable, necessary, and related to tuberculosis, heart disease, or hypertension.

Also, the bill increases the maximum reimbursement for a medical specialist licensed under Chapter 458 or Chapter 459, from 110 percent for non-surgeons and 145 percent for surgeons to 200 percent of the reimbursement allowed by Medicare for both non-surgeons and surgeons.

This bill provides an effective date as of October 1, 2024.

#### B. SECTION DIRECTORY:

**Section 1.** Amends s. 112.18, F.S., relating to firefighters and law enforcement or correctional officers; special provisions relative to disability.

**Section 2.** Providing an effective date of October 1, 2024.

## II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT

## A. FISCAL IMPACT ON STATE GOVERNMENT:

1. Revenues:

None.

## 2. Expenditures:

The state may experience increased expenses associated with specialist treatment of presumed conditions under the bill due to the increased fee allowed.

## B. FISCAL IMPACT ON LOCAL GOVERNMENTS:

<sup>&</sup>lt;sup>31</sup> S. 440.13(12)(f), F.S.

<sup>&</sup>lt;sup>32</sup> S. 440.13(12)(g), F.S.

<sup>&</sup>lt;sup>33</sup> S. 440.13(12)(d), F.S.

<sup>34</sup> S. 440.13(12)(a), F.S.

<sup>&</sup>lt;sup>35</sup> *Id*.

<sup>&</sup>lt;sup>36</sup> S. 440.13(12)(h), F.S.

<sup>&</sup>lt;sup>37</sup> Id.

<sup>&</sup>lt;sup>38</sup> S. 440.13(12)(f), F.S.

<sup>&</sup>lt;sup>39</sup> Please see section III. C., Drafting Comments.

#### 1. Revenues:

None.

## 2. Expenditures:

Local government may experience increased expenses associated with specialist treatment of presumed conditions under the bill due to the increased fee allowed.

#### C. DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR:

Specialist workers' compensation medical providers may receive increased fees for treatment of presumed conditions as provided for by the bill.

#### D. FISCAL COMMENTS:

None.

#### III. COMMENTS

#### A. CONSTITUTIONAL ISSUES:

1. Applicability of Municipality/County Mandates Provision:

The county/municipality mandates provision of Art. VII, section 18, of the Florida Constitution may apply because this bill requires county/municipality governments that employ firefighters, law enforcement officers, correctional officers, or correctional probation officers to fund additional expenses related to those employees accessing specialist care for presumed conditions at a rate higher than currently applicable workers' compensation rates; however, an exception may apply. The bill applies to all similarly situated persons, i.e., every county/municipality government that employs such individuals, in addition to the state, which also employs such individuals.

2. Other:

None.

#### B. RULE-MAKING AUTHORITY:

None provided by the bill.

#### C. DRAFTING ISSUES OR OTHER COMMENTS:

Firefighters, LEOs, correctional officers, and correctional probation officers are already entitled to treatment by a medical specialist when medically necessary. It is unclear from the text of the bill what change is intended. An amendment to clarify the intended effect may resolve this issue.

#### IV. AMENDMENTS/COMMITTEE SUBSTITUTE CHANGES

HB 637 2024

1 A bill to be entitled 2 An act relating to treatment by a medical specialist; 3 amending s. 112.18, F.S.; authorizing a firefighter, 4 law enforcement officer, correctional officer, and 5 correctional probation officer to receive medical 6 treatment by a medical specialist for certain 7 conditions under certain circumstances; requiring such 8 treatment to be reasonable, necessary, and related to 9 the firefighter's or officer's condition; specifying a reimbursement percentage for such treatment; defining 10 the term "medical specialist"; providing an effective 11 12 date. 13 Be It Enacted by the Legislature of the State of Florida: 14 15 16 Section 1. Subsection (3) is added to section 112.18, Florida Statutes, to read: 17 18 112.18 Firefighters and law enforcement or correctional 19 officers; special provisions relative to disability.-20 (3)(a) A firefighter, law enforcement officer, 21 correctional officer, or correctional probation officer 22 requiring medical treatment for a compensable presumptive 23 condition listed in subsection (1) may be treated by a medical 24 specialist. Except in emergency situations, a firefighter, law enforcement officer, correctional officer, or correctional 25

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CODING: Words stricken are deletions; words underlined are additions.

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probation officer entitled to receive treatment by a medical specialist under this subsection must provide notice of his or her selection of a medical specialist to the firefighter's or officer's workers compensation carrier, self-insured employer, or third-party administrator before he or she begins treatment, and the carrier, self-insured employer, or third-party administrator must authorize and schedule the appointment and treatment with the medical specialist. The treatment by a medical specialist must be reasonable, necessary, and related to tuberculosis, heart disease, or hypertension and reimbursed at no more than 200 percent of the Medicare rate.

(b) For purposes of this subsection, the term "medical specialist" means a physician licensed under chapter 458 or chapter 459 who has board certification in a medical specialty inclusive of care and treatment of tuberculosis, heart disease, or hypertension.

Section 2. This act shall take effect October 1, 2024.

## **INSURANCE & BANKING SUBCOMMITTEE**

## HB 637 by Rep. Yeager Treatment by a Medical Specialist

## AMENDMENT SUMMARY January 18, 2024

## Amendment 1 by Rep. Yeager (Line 20): The amendment:

- Requires written notice of the medical specialist permitted by the bill.
- Allows the employer/carrier to authorize an alternative specialist with equal or greater qualifications.
- Requires authorization of treatment within 5 business days of receiving the notice and scheduling of an appointment within 30 days.
- Clarifies that the bill creates an exception applicable to the usual provider selection process provided under the workers' compensation law.

COMMITTEE/SUB	COMMITTEE	ACTION
ADOPTED		(Y/N)
ADOPTED AS AMENDED		(Y/N)
ADOPTED W/O OBJECT	ION	(Y/N)
FAILED TO ADOPT		(Y/N)
WITHDRAWN		(Y/N)
OTHER		

Committee/Subcommittee hearing bill: Insurance & Banking Subcommittee

Representative Yeager offered the following:

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#### Amendment

Remove lines 20-36 and insert:

(3) (a) Notwithstanding paragraph 440.13(2)(c), a firefighter, law enforcement officer, correctional officer, or correctional probation officer requiring medical treatment for a compensable presumptive condition listed in subsection (1) may be treated by a medical specialist. Except in emergency situations, a firefighter, law enforcement officer, correctional officer, or correctional probation officer entitled to access a medical specialist under this subsection must provide written notice of his or her selection of a medical specialist to the firefighter's or officer's workers compensation carrier, self-

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# COMMITTEE/SUBCOMMITTEE AMENDMENT Bill No. HB 637 (2024)

Amendment No.1

17	insured employer, or third-party administrator, and the carrier,
18	self- insured employer, or third-party administrator must
19	authorize the selected specialist or authorize an alternative
20	specialist meeting the same or greater qualifications. The
21	carrier, self-insured employer or third-party must, within 5
22	business days of the receipt of the notice, authorize treatment
23	and schedule an appointment to be held within 30 days of the
24	receipt of the notice with the selected specialist or the
25	alternative specialist. If the carrier, self-insured employer or
26	third-party administrator fails to provide an alternative
27	specialist within the 5 business days of receipt of the notice,
28	the specialist selected by the employee shall be authorized. The
29	continuing care and treatment by a medical specialist must be
30	reasonable, necessary, and related to tuberculosis, heart
31	disease, or hypertension, be reimbursed at no more than 200
32	percent of the Medicare rate and be authorized by the
33	firefighter's or officer's workers compensation carrier, self-
34	insured employer, or third-party administrator.
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#### HOUSE OF REPRESENTATIVES STAFF ANALYSIS

BILL #: HB 943 Pub. Rec./My Safe Florida Home Program

SPONSOR(S): LaMarca

TIED BILLS: IDEN./SIM. BILLS: SB 988

REFERENCE	ACTION	ANALYST	STAFF DIRECTOR or BUDGET/POLICY CHIEF
1) Insurance & Banking Subcommittee		Fortenberry	Lloyd
Ethics, Elections & Open Government Subcommittee			
3) Commerce Committee			

#### **SUMMARY ANALYSIS**

In 2006, the Legislature created the My Safe Florida Home Program (MSFH Program) within the Department of Financial Services (DFS), with the intent that the MSFH Program provide licensed inspectors to perform inspections for owners of site-built, single-family, residential properties and grants to eligible applicants, subject to the availability of funds.

Under the MSFH Program, licensed inspectors must provide home inspections of site-built, single-family, residential properties for which a homestead exemption has been granted, to determine what mitigation measures are needed, what insurance premium discounts may be available, and what improvements to existing residential properties are needed to reduce the property's vulnerability to hurricane damage. The inspections provided to homeowners under the MSFH Program must include, at a minimum, certain information. Further, the inspection reports provide detailed information to the MSFH Program regarding the applicant's home.

Similarly, financial grants under the MSFH Program are intended to encourage single-family, site-built, owner-occupied, residential property owners to retrofit their properties to make them less vulnerable to hurricane damage. For a homeowner to be eligible for a grant, the following criteria must be met:

- The homeowner must have been granted a homestead exemption on the home;
- The home must be a dwelling with an insured value of \$700,000 or less;
- The home must undergo an acceptable hurricane mitigation inspection under the MSFH Program:
- The building permit application for initial construction of the home must have been made before January 1, 2008; and
- The homeowner must agree to make his or her home available for inspection once a mitigation project is completed.

The bill creates a public records exemption for information contained in applications and inspection reports submitted under the MSFH Program, regardless of the date that such applications and reports were submitted.

The bill provides for repeal of the exemption on October 2, 2029, unless reviewed and saved from repeal by the Legislature. It also provides a public necessity statement as required by the Florida Constitution.

The bill may have an indeterminate negative fiscal impact on state government expenditures, no fiscal impact on state government revenues, no fiscal impact on local government revenues or expenditures, and an indeterminate positive fiscal impact on the private sector.

The bill provides an effective date of upon becoming a law.

Article I, s. 24(c) of the Florida Constitution requires a two-thirds vote of the members present and voting for final passage of a newly created public record or public meeting exemption. The bill creates a public record exemption; thus, it requires a two-thirds vote for final passage.

#### **FULL ANALYSIS**

#### I. SUBSTANTIVE ANALYSIS

#### A. EFFECT OF PROPOSED CHANGES:

# Background

# My Safe Florida Home Program

In 2006, the Legislature created the My Safe Florida Home Program (MSFH Program) within the Department of Financial Services (DFS), with the intent that the MSFH Program provide licensed inspectors to perform inspections for owners of site-built, single-family, residential properties and grants to eligible applicants, subject to the availability of funds. Under the MSFH Program, DFS must develop and implement a comprehensive and coordinated approach for hurricane damage mitigation that may include hurricane mitigation inspections, mitigation grants, and education, consumer awareness, and outreach.

#### HURRICANE MITIGATION INSPECTIONS

Under the MSFH Program, licensed inspectors must provide home inspections of site-built, single-family, residential properties for which a homestead exemption has been granted, to determine:

- · What mitigation measures are needed,
- What insurance premium discounts may be available, and
- What improvements to existing residential properties are needed to reduce the property's vulnerability to hurricane damage.<sup>5</sup>

DFS must also contract with wind certification entities to provide hurricane mitigation inspections. To qualify for selection by DFS as a wind certification entity to provide hurricane mitigation inspections, the entity must meet certain requirements.<sup>6</sup> The inspections provided to homeowners by such entities, at a minimum, must include:

- A home inspection and report that summarizes the results and identifies recommended improvements a homeowner may take to mitigate hurricane damage;
- A range of cost estimates regarding the recommended mitigation improvements; and
- Information regarding estimated premium discounts, which are correlated to the current mitigation features and the recommended mitigation improvements identified by the inspection.<sup>7</sup>

The inspection report provides information to the MSFH Program regarding the applicant's home, such as detailed descriptions of the premises, pictures of the interior and exterior of the structure, including private areas, entry points, and possible vulnerabilities to its security.

An application for an inspection must contain a signed or electronically verified statement, made under penalty of perjury, that the applicant has submitted only a single application for that home.<sup>8</sup>

#### MITIGATION GRANTS

Financial grants under the MSFH Program are intended to encourage single-family, site-built, owner-occupied, residential property owners to retrofit their properties to make them less vulnerable to hurricane damage.<sup>9</sup>

<sup>&</sup>lt;sup>1</sup> S. 215.5586, F.S.

<sup>&</sup>lt;sup>2</sup> See S. 215.5586(1). F.S.

<sup>&</sup>lt;sup>3</sup> See s. 215.5586(2), F.S.

<sup>&</sup>lt;sup>4</sup> See s. 215.5586(3), F.S.

<sup>&</sup>lt;sup>5</sup> S. 215.5586(2)(a), F.S.

<sup>&</sup>lt;sup>6</sup> See s. 215.5586(2)(c), F.S.

<sup>&</sup>lt;sup>7</sup> S. 215.5586(2)(b), F.S.

<sup>&</sup>lt;sup>8</sup> S. 215.5586(2)(d), F.S. **STORAGE NAME**: h0943.IBS

For a homeowner to be eligible for a grant, the following criteria must be met:

- The homeowner must have been granted a homestead exemption on the home under ch. 196, F.S.:<sup>10</sup>
- The home must be a dwelling with an insured value of \$700,000 or less;<sup>11</sup>
- The home must undergo an acceptable hurricane mitigation inspection under the MSFH Program;
- The building permit application for initial construction of the home must have been made before January 1, 2008; and
- The homeowner must agree to make his or her home available for inspection once a mitigation project is completed.<sup>12</sup>

An application for a grant must contain a signed or electronically verified statement, made under penalty of perjury, that the applicant has submitted only a single application.<sup>13</sup> The application must include attachments that demonstrate the applicant meets the requirements described above.<sup>14</sup>

Under the MSFH Program, DFS must develop a process that ensures the most efficient means to collect and verify grant applications to determine eligibility and may direct hurricane mitigation inspectors to collect and verify grant application information or use the internet or other electronic means to collect information and determine eligibility.<sup>15</sup>

#### Effect of the Bill

The bill creates a public records exemption for information contained in applications and inspection reports submitted under the MSFH Program, regardless of the date that such applications and reports were submitted.

The exemptions are subject to the Open Government Sunset Review Act, and will be repealed on October 2, 2029, unless reviewed and saved from repeal through reenactment by the Legislature. It also provides a statement of public necessity as required by the Florida Constitution.

# **B. SECTION DIRECTORY:**

- **Section 1.** Creates s. 215.55861, F.S., relating to My Safe Florida Home Program public records exemption.
- **Section 2.** Provides a statement of public necessity.
- **Section 3.** Provides that the bill will take effect upon becoming a law.

#### II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT

#### A. FISCAL IMPACT ON STATE GOVERNMENT:

1. Revenues:

<sup>&</sup>lt;sup>9</sup> S. 215.5586(3), F.S.

<sup>&</sup>lt;sup>10</sup> Chapter 196, F.S., relates to, among other things, homestead exemptions.

<sup>&</sup>lt;sup>11</sup> Homeowners who are low-income persons, as defined s. 420.0004(11), F.S., are exempt from this requirement. The term "low-income persons" is defined by s. 420.0004(11), F.S., as one or more natural persons or a family, the total annual adjusted gross household income of which does not exceed 80% of the median annual adjusted gross income for households within the state, or 80% of the median annual adjusted gross income for households within the metropolitan statistical area (MSA) or, if not within an MSA, within the county in which the person or family resides, whichever is greater.

<sup>&</sup>lt;sup>12</sup> S. 215.5586(2)(a), F.S.

<sup>&</sup>lt;sup>13</sup> S. 215.5586(2), F.S.

<sup>&</sup>lt;sup>14</sup> *Id.* 

<sup>&</sup>lt;sup>15</sup> S. 215.5586(2)(i), F.S. **STORAGE NAME**: h0943.IBS

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## 2. Expenditures:

Indeterminate. See "Fiscal Comments" section below.

#### B. FISCAL IMPACT ON LOCAL GOVERNMENTS:

1. Revenues:

None.

2. Expenditures:

None.

# C. DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR:

The proposed public record exemption may encourage the submission of applications and inspection reports under the MSFH Program, in which case the bill would have a positive impact on communities affected by natural disasters. However, the impact to the private sector is indeterminate.

#### D. FISCAL COMMENTS:

The bill may have a minimal negative fiscal impact on state agencies because agency staff responsible for complying with public records requests may require training related to the creation of the public record exemption. Agencies could incur costs associated with redacting the confidential and exempt information prior to releasing a record. The costs, however, would be absorbed by existing resources, as they are part of the day-to-day responsibilities of such agencies.

#### III. COMMENTS

# A. CONSTITUTIONAL ISSUES:

1. Applicability of Municipality/County Mandates Provision:

Not applicable. This bill does not appear to affect county or municipal governments.

2. Other:

# Vote Requirement

Article I, s. 24(c) of the Florida Constitution requires a two-thirds vote of the members present and voting for final passage of a newly created or expanded public record exemption. The bill creates a public record exemption; thus, it requires a two-thirds vote for final passage.

# Public Necessity Statement

Article I, s. 24(c) of the Florida Constitution requires a public necessity statement for a newly created or expanded public record exemption. The bill creates a public record exemption; therefore, it includes a public necessity statement.

# Breadth of Exemption

Article I, s. 24(c) of the Florida Constitution requires a newly created public record or public meeting exemption to be no broader than necessary to accomplish the stated purpose of the law. This bill creates a public record exemption for certain information received by DFS pursuant to an application and inspection reports submitted to the MSFH Program. The purpose of the exemption is to protect sensitive personal information, such as names, email addresses, mailing addresses, and telephone numbers, that DFS receives in conjunction with its duties related to the review of

such applications and inspection reports. As such, the bill appears to be no broader than necessary to accomplish its purpose.

# B. RULE-MAKING AUTHORITY:

The bill does not confer rulemaking authority nor require the promulgation of rules.

# C. DRAFTING ISSUES OR OTHER COMMENTS:

None.

# IV. AMENDMENTS/COMMITTEE SUBSTITUTE CHANGES

HB 943 2024

1 A bill to be entitled 2 An act relating to public records; creating s. 3 215.55861, F.S.; exempting certain applications and 4 inspection reports submitted to the My Safe Florida 5 Home Program from public records requirements; 6 providing for future review and repeal; providing a 7 statement of public necessity; providing an effective 8 date. 9

Be It Enacted by the Legislature of the State of Florida:

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Section 1. Section 215.55861, Florida Statutes, is created to read:

215.55861 My Safe Florida Home Program public records exemption.—Applications and inspection reports submitted by applicants to the My Safe Florida Home Program under s.

215.5586, no matter the date of submission, are exempt from s.

119.07(1) and s. 24(a), Art. I of the State Constitution. This section is subject to the Open Government Sunset Review Act in accordance with s. 119.15 and is repealed on October 2, 2029, unless reviewed and saved from repeal through reenactment by the Legislature.

Section 2. The Legislature finds that it is a public necessity that applications and inspection reports submitted to the My Safe Florida Home Program be made exempt from s.

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119.07(1) and s. 24(a), Art. I of the State Constitution. These documents contain personal information, including but not limited to names, e-mail addresses, mailing addresses, telephone numbers. This information is unique to each individual and, when combined with other personal identifying information, can be used for identity theft, consumer scams, unwanted solicitations, or other invasive contact. Additionally, applications and inspection reports contain detailed descriptions and pictures of the inside and outside of applicants' homes, including private areas, points of entry, and other vulnerabilities. The public availability of these records put applicants of the My Safe Florida Home Program at increased risk of home invasions and reduces privacy in their homes.

Section 3. This act shall take effect upon becoming a law.

#### HOUSE OF REPRESENTATIVES STAFF ANALYSIS

BILL #: PCS for HB 311 Securities

SPONSOR(S): Insurance & Banking Subcommittee

TIED BILLS: IDEN./SIM. BILLS:

REFERENCE	ACTION	ANALYST	STAFF DIRECTOR or BUDGET/POLICY CHIEF
Orig. Comm.: Insurance & Banking Subcommittee		Fletcher	Lloyd

#### SUMMARY ANALYSIS

In Florida, the Securities and Investor Protection Act (the Act) regulates securities issued, offered, and sold in the state of Florida. The Office of Financial Regulation (OFR) regulates and registers the offer and sale of securities in, to, or from Florida by firms, branch offices, and individuals affiliated with these firms.

The Act currently prohibits dealers, associated persons, and issuers from offering or selling securities in this state unless registered with the OFR or specifically exempted. Additionally, all securities in Florida must be registered with the OFR unless they meet a statutory exemption or are federally covered (i.e., under the exclusive jurisdiction of the United States Securities Exchange Commission).

#### Revisions to the Act include:

- Amending the limited offering exemption and crowdfunding exemption;
- Adding an accredited investor exemption and a micro-offering exemption;
- Allowing for demo-day presentations in the pre-offering stage;
- Adding control person liability provisions;
- Expanding the current civil liability for aiders and abettors of a securities law violation;
- Eliminating the requirement for 5 years of annual reports and audited financial statements applicable to simplified securities offerings that use the Small Company Offering Registration;
- Reducing the number of clients of an investment adviser that triggers registration from 15 to 6 clients;
- Increasing the maximum civil and administrative penalties that can be assessed against a natural person in an action by the Attorney General from \$10,000 to \$20,000;
- Doubling maximum fines assessed in civil and administrative actions by the Attorney General for securities violations targeting seniors and vulnerable adults;
- Eliminating the requirement that an investor make searches and inquiries to ascertain the assets of a
  judgement debtor before the investor recovers from the Securities Guaranty Fund (Fund), and changes
  the requirement that the date of the act for which recovery is sought occurred on or after January 1,
  1979, to October 1, 2024;
- Increasing the amount an eligible person may recover from the Fund from \$10,000 to \$15,000, adding an exception allowing recovery of up to \$25,000 if the person is a specified adult, and increasing the aggregate limit on claims from \$100,000 to \$250,000;
- Rewriting certain portions of the Act for clarification purposes; and
- Generally modernizing Florida's securities laws in accordance with recent developments in federal securities laws and securities laws in other states.

The bill has no impact on local government and an insignificant positive impact on the private sector. It has an insignificant negative impact on state government expenses and an indeterminable positive impact on state government revenues.

The bill provides an effective date of October 1, 2024.

#### **FULL ANALYSIS**

#### I. SUBSTANTIVE ANALYSIS

# A. EFFECT OF PROPOSED CHANGES:

# Background

FLORIDA BAR BUSINESS LAW SECTION TASK FORCE

The Executive Council of the Business Law Section of The Florida Bar appointed a Task Force (BLS Task Force) in September of 2022 to consider amendments to ch. 517, F.S., the Florida Securities and Investor Protection Act (Act), which codifies Florida's securities laws. The BLS Task Force has worked closely with the Office of Financial Regulation (OFR), the agency which regulates Florida's securities industry and determines compliance with the Act, to reform the Act.

OFR, with the BLS Task Force's assistance, presented to the 2023 legislative session proposed amendments<sup>4</sup> to the Act that were limited to administrative and clarification changes, as OFR was aware that the BLS Task Force was working on more substantive changes to the Act.<sup>5</sup> The 2023 bill was enacted,<sup>6</sup> and the BLS Task Force and OFR are now presenting their recommendations for substantive amendments to the Act with this bill.<sup>7</sup> In summary, this bill is a joint effort of the BLS Task Force and OFR to bring Florida's securities laws up to date with changes in federal securities laws and other states' securities laws.<sup>8</sup>

# **Securities Regulation**

# **Background**

FEDERAL SECURITIES REGULATION

The federal Securities Exchange Act of 1934 (1934 Act) requires registration of securities market participants like broker-dealers and exchanges. Generally, any person acting as "broker" or "dealer" as defined in the 1934 Act must be registered with the United States Securities and Exchange Commission (SEC) and join a self-regulatory organization (SRO), like the Financial Industry Regulatory Authority (FINRA) or a national securities exchange.

The 1934 Act broadly defines "broker" as "any person engaged in the business of effecting transactions in securities for the account of others," which the SEC has interpreted to include involvement in any of the key aspects of a securities transaction, including solicitation, negotiation, and execution. A

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<sup>&</sup>lt;sup>1</sup> The Florida Bar Business Law Section, Report of the Chapter 517 Task Force: Recommendations and Analysis of Proposed Amendments to the Florida Securities and Investor Protection Act, p. 2 (Nov. 2023).

<sup>&</sup>lt;sup>2</sup> Office of Financial Regulation, *Division of Securities*, <a href="https://flofr.gov/sitePages/DivisionOfSecurities.htm">https://flofr.gov/sitePages/DivisionOfSecurities.htm</a> (last visited Jan. 3, 2024).

<sup>&</sup>lt;sup>3</sup> The Florida Bar Business Law Section, supra note 1.

<sup>&</sup>lt;sup>4</sup> See 2023 Senate Bill 180, and 2023 House Bill 253.

<sup>&</sup>lt;sup>5</sup> The Florida Bar Business Law Section, supra note 1.

<sup>&</sup>lt;sup>6</sup> Ch. 2023-205, Laws of Fla.

<sup>&</sup>lt;sup>7</sup> The Florida Bar Business Law Section, *supra* note 1.

<sup>8</sup> *Id* 

<sup>&</sup>lt;sup>9</sup> 15 U.S.C. §§ 78c(a)(4) and 78o. U.S. Securities and Exchange Commission, *Guide to Broker-Dealer Registration*, <a href="http://www.sec.gov/divisions/marketreg/bdguide.htm#II">http://www.sec.gov/divisions/marketreg/bdguide.htm#II</a> (last visited Jan. 3, 2024).

<sup>&</sup>lt;sup>10</sup> A "national securities exchange" is a securities exchange that has registered with the SEC under Section 6 of the 1934 Act. Examples of national securities exchanges registered with the SEC include the Nasdaq Stock Market, NYSE National Inc., and the New York Stock Exchange LLC. See U.S. Securities and Exchange Commission, *National Securities Exchanges*, <a href="https://www.sec.gov/fast-answers/divisionsmarketregmrexchangesshtml">https://www.sec.gov/fast-answers/divisionsmarketregmrexchangesshtml</a> (last visited Jan. 8, 2024).

"dealer" is "any person engaged in the business of buying and selling securities for such person's own account through a broker or otherwise. 12

Certain entities in the securities industry are often referred to as "broker-dealers" because such entities are considered "brokers" when executing trades on behalf of customers, but are "dealers" when executing trades for their own account. In addition to being registered with the SEC, broker-dealers must comply with state registration requirements.

#### STATE SECURITIES REGULATION

State laws that protect the investing public from fraudulent sales practices and activities are known as "Blue Sky Laws." Florida's laws relating to the regulation of securities issued, offered, and sold in the State of Florida are codified under the Act.

OFR's Division of Securities (Division) regulates and registers the offer and sale of securities in, to, or from Florida by firms, branch offices, and individuals affiliated with these firms in accordance with the Act and Rule Chapter 69W, Florida Administrative Code.<sup>14</sup> The Financial Services Commission, comprised of the Governor and Cabinet (the Commission), serves as OFR's agency head for purposes of rulemaking and appoints OFR's Commissioner, who serves as the agency head for purposes of final agency action for all areas within OFR's regulatory authority.<sup>15</sup>

As of September 30, 2023, the Division had total registrants in the following areas:

Dealers: 2,427
Investment advisers: 8,359
Branch offices: 11,702
Associated Persons: 378,435<sup>16</sup>

Additionally, as of September 2023, OFR has five registered offerings and zero crowdfunding offerings.<sup>17</sup>

The Act prohibits dealers and associated persons from offering or selling securities in Florida unless registered with OFR or specifically exempted. Additionally, all securities in Florida must be registered with OFR unless they meet one of the exemptions under the Act, or are federally covered (i.e., under the exclusive jurisdiction of the SEC).

Failure to meet the precise requirements of these exemptions can subject the violator to civil, criminal, and administrative liability for the sale of unregistered securities, which is a third-degree felony.<sup>21</sup> Civil remedies under the Act include rescission and damages.<sup>22</sup>

<sup>&</sup>lt;sup>12</sup> 15 U.S.C. § 78c(a)(5).

<sup>&</sup>lt;sup>13</sup> U.S. Securities and Exchange Commission, *Blue Sky Laws*, <a href="http://www.sec.gov/answers/bluesky.htm">http://www.sec.gov/answers/bluesky.htm</a> (last visited Jan. 3, 2024).

<sup>&</sup>lt;sup>14</sup> Office of Financial Regulation, *Division of Securities*, <a href="https://flofr.gov/sitePages/DivisionOfSecurities.htm">https://flofr.gov/sitePages/DivisionOfSecurities.htm</a> (last visited Jan. 3, 2024).

<sup>&</sup>lt;sup>15</sup> S. 20.121(3), F.S.

<sup>&</sup>lt;sup>16</sup> Office of Financial Regulation, Agency Analysis of 2024 House Bill 311, p. 2 (Nov. 1, 2023).

<sup>&</sup>lt;sup>17</sup> *Id.* 

<sup>&</sup>lt;sup>18</sup> S. 517.12, F.S.

<sup>&</sup>lt;sup>19</sup> See ss. 517.051 or 517.061, F.S.

<sup>&</sup>lt;sup>20</sup> S. 517.07, F.S. If a security is registered with the SEC, s. 517.082, F.S., requires the broker or issuer to notify OFR that the security is registered with the SEC.

<sup>&</sup>lt;sup>21</sup> S. 517.302(1), F.S.

<sup>&</sup>lt;sup>22</sup> S. 517.211, F.S.

The Act requires the following individuals or businesses to be registered with OFR before selling or offering to sell any securities in or from offices in this state, or selling securities to persons in this state from offices outside this state:<sup>23</sup>

- <u>Dealers</u>, which is defined as any person, other than an associated person of a dealer, that
  engages, for all or part of the person's time, directly or indirectly, as agent or principal in the
  business of offering, buying, selling, or otherwise dealing or trading in securities issued by
  another person.
  - The term does not include a licensed practicing attorney, bank authorized to do business in Florida, wholesaler selling exclusively to dealers, person buying and selling for the person's own account exclusively through a registered dealer or stock exchange, issuer, or natural person representing an issuer under certain conditions<sup>24</sup>
- <u>Investment advisers</u>, which is defined as any person that receives compensation, directly or
  indirectly, and engages for all or part of the person's time, directly or indirectly, in the business
  of advising others as to the value of securities or as to the advisability of investments in,
  purchasing of, or selling of securities.
  - The term contains similar exclusions as the exclusions for "dealers" in addition to a federal covered adviser, a person that does not hold itself out to the general public as an investment adviser and has no more than 15 clients within 12 consecutive months in this state, and a few other exclusions.<sup>25</sup>
- Associated persons, which is defined by a party's relation to a dealer or to an investment adviser:
  - With respect to a dealer, an associated person is an individual who is employed, appointed, or authorized by a dealer and who represents the dealer in effecting the purchase or sale of a security.
    - The term does not include a dealer or a partner, officer, or director of a dealer unless such person is specified in the group above. The term also does not include a dealer's employee whose function is only clerical or ministerial.
  - With respect to an investment adviser, an associated person is an individual, including, but not limited to, a partner, officer, director, or branch manager who is employed by or associated with, or is subject to the supervision or control of an investment adviser registered under the Act, and
    - Such person:
      - Makes recommendations or otherwise gives investment advice regarding securities;
      - Manages client accounts or portfolios;
      - Determines which recommendations regarding securities should be given;
      - Receives compensation to solicit, offer, or negotiate for the sale of investment advisory services; or
      - Supervises employees who perform a function outlined above.
    - The term does not include an investment adviser or an employee whose function is only clerical or ministerial.<sup>26</sup>

# **Effect of the Bill**

The bill amends the following definitions:

 <u>Accredited investor</u> is amended to clarify the term is defined by rule of the Commission in accordance with SEC Rule 501, 17 C.F.R. s. 230.501, as amended.

<sup>&</sup>lt;sup>23</sup> S. 517.12, F.S.

<sup>&</sup>lt;sup>24</sup> S. 517.021(8), F.S.

<sup>&</sup>lt;sup>25</sup> S. 517.021(14), F.S.

<sup>&</sup>lt;sup>26</sup> S. 517.021(3), F.S. **STORAGE NAME**: pcs0311.IBS

- <u>Boiler room</u> is amended to mean an enterprise in which two or more persons in a common scheme or enterprise solicit potential investors through telephone calls, electronic mail, text messages, social media, chat rooms, or other electronic means.
- Dealer is restructured into subparagraphs for clarification.
- Federal covered adviser is amended to update cross-references.
- <u>Investment adviser</u> is amended as follows:
  - Reduces the threshold number of clients triggering registration from 15 clients to 6.
  - Deletes the exclusion applicable to a person whose transactions in this state are limited to those transactions described in s. 222(d) of the Investment Advisers Act of 1940.
  - Provides an exclusion for the U.S., a state, a political subdivision of a state, or an agency, authority, or instrumentality of one or more of the foregoing, or a business entity that is wholly owned by one or more of the foregoing, or an officer, agent, or employee of any of the foregoing acting as such in the course of his or her official duty.<sup>27</sup>

# The bill adds the following definitions:

- Angel investor group<sup>28</sup> means a group of accredited investors<sup>29</sup> that holds regular meetings and has defined processes and procedures for making investment decisions, individually or among the membership of the group, and that is not an associated person, affiliate, or an agent of a dealer or investment adviser.
- <u>Business entity</u><sup>30</sup> means a corporation, partnership, limited partnership, limited liability company, proprietorship, firm, enterprise, franchise, association, self-employed individual, or trust, whether fictitiously named or not, doing business in this state.

# **Exempt Securities**

# **Background**

It is unlawful and a violation of the Act for any person to sell or offer to sell an unregistered security within Florida unless the security is exempt under s. 517.051, F.S., or such sale or offering is otherwise exempt from the registration requirements of the Act.<sup>31</sup>

The exempt securities provided in the Act are self-executing and do not require any filing with OFR prior to claiming an exemption.<sup>32</sup> A person who claims entitlement to any of the exempt securities bears the burden of proving such entitlement in any proceeding brought under the Act.<sup>33</sup>

<sup>&</sup>lt;sup>27</sup> An example of this type of entity is the State Board of Administration of Florida (SBA), which is an asset management organization primarily responsible for investing state and local government assets. See Office of Program Policy Analysis and Government Accountability, State Board of Administration of Florida, <a href="https://oppaga.fl.gov/ProgramSummary/ProgramDetail?programNumber=4040">https://oppaga.fl.gov/ProgramSummary/ProgramDetail?programNumber=4040</a> (last visited Jan. 8, 2024).

<sup>&</sup>lt;sup>28</sup> This definition has been added for purposes of the newly created s. 517.0615, F.S., relating to solicitation of interest. <sup>29</sup> An accredited investor is an individual or a business entity that is allowed to trade securities that may not be registered with financial authorities. They are entitled to this privileged access by satisfying at least one requirement regarding their income, net worth, asset size, governance status, or professional experience. The term is used by the SEC under Regulation D to refer to investors who are financially sophisticated and have a reduced need for the protection provided by regulatory disclosure filings." Adam Hayes, *Accredited Investor Defined: Understand the Requirements*, <a href="https://www.investopedia.com/terms/a/accreditedinvestor.asp">https://www.investopedia.com/terms/a/accreditedinvestor.asp</a> (last visited Jan. 8, 2024).

<sup>&</sup>lt;sup>30</sup> This definition has been added to expand the scope of entities subject to the provisions of the Act.

<sup>&</sup>lt;sup>31</sup> S. 517.07, F.S.

<sup>&</sup>lt;sup>32</sup> S. 517.051(1), F.S.

<sup>&</sup>lt;sup>33</sup> *Id.* 

## Effect of the Bill

# Securities Issued by the U.S., a U.S. Territory, a State, etc.

Currently, a security issued or guaranteed by the U.S. or any territory or insular possession of the U.S., by the District of Columbia, or by any state of the U.S. or by any political subdivision or agency or other instrumentality thereof, is exempt from registration.<sup>34</sup>

The bill clarifies that a person may not directly or indirectly offer or sell securities, other than general obligation bonds if the issuer or guarantor is in default or has been in default any time after December 31, 1975, as to principal or interest (with respect to an obligation issued by the issuer or successor of the issuer; or with respect to an obligation guaranteed by the guarantor or successor of the guarantor), except by an offering circular containing a full and fair disclosure as prescribed by Commission rule.

Further, the bill provides that the foregoing does not apply to a security that is an industrial or commercial development bond, unless payments are made or unconditionally guaranteed by a person whose securities are exempt from registration under s. 18(b)(1) of the Securities Act of 1933, as amended (1933 Act).

# Securities Issued by and Representative of an Interest in Certain Institutions

Currently, a security that is issued or guaranteed by a national bank, a federally chartered savings and loan association, or a federally chartered savings bank; any federal land bank, joint-stock land bank, or national farm loan association under the provisions of the Federal Farm Loan Act of July 17, 1916; an international bank of which the U.S. is a member; or a corporation created and acting as an instrumentality of the U.S. government is exempt.<sup>35</sup>

The bill removes this exemption in its entirety. In its place, the bill provides an exemption for a security that is issued by and represents, or will represent, an interest in or a direct obligation of, or that is guaranteed by:

- An international bank of which the U.S. is a member;
- A bank organized under the laws of the U.S.:
- A member bank of the Federal Reserve System; or
- A depository institution for which a substantial portion of the business consists or will consist of receiving deposits or share accounts that are insured to the maximum amount authorized by statute by the FDIC or the National Credit Union Share Insurance Fund.

# Securities Issued by a Business Entity Owning a Railroad, Common Carrier, Etc.

Currently, a security issued or guaranteed, as to principal, interest, or dividend, by a corporation owning or operating a railroad, other common carrier, or any other public service utility (provided certain circumstances are met) is exempt from registration.<sup>36</sup> The bill replaces the term "corporation" with the term "business entity" to expand the scope of entities subject to the exemption.

# Shares of a Residential Cooperative

The bill clarifies that shares or other equity interests of a business entity which represent ownership, or entitle the holders of such shares or other equity interests to possession and occupancy, of specific apartment units in property owned by such business entity and organized and operated on a cooperative basis, solely for residential purposes, is exempt from registration requirements.<sup>37</sup>

<sup>&</sup>lt;sup>34</sup> S. 517.051(1), F.S.

<sup>&</sup>lt;sup>35</sup> S. 517.051(3), F.S.

<sup>&</sup>lt;sup>36</sup> S. 517.051(4), F.S.

<sup>&</sup>lt;sup>37</sup> The residential cooperative exemption is currently a transaction exemption in s. 517.061(14), F.S. The bill moves the exemption to the section of the Act relating to exempt securities, rather than exempt transactions, for clarification purposes. See The Florida Bar Business Law Section, supra note 1, at p. 12-13.

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# Interest in a Not-for-Profit Membership Entity Operated as a Cooperative

The bill also establishes a new exemption for a member's or owner's interest in a not-for-profit membership entity operated either as a cooperative under the cooperative laws of a state or in accordance with the applicable provisions of the IRC. However, the exemption only applies to a member's or owner's interest or like security sold or transferred to a bona fide member of the not-for-profit membership entity or a person who becomes a bona fide member of the not-for-profit membership entity at the time of or in connection with the sale or transfer.

# Note, Draft, Bill of Exchange, or Banker's Acceptance Meeting Certain Requirements

Currently, a note, draft, bill of exchange, or banker's acceptance having a unit amount of \$25,000 or more which arises out of a transaction, or the proceeds of which have been used for current transactions, and which has a maturity period at the time of issuance not exceeding 9 months exclusive of days of grace, or any renewal thereof which has a maturity period likewise limited, is exempt.<sup>38</sup> This applies only to prime quality negotiable commercial paper of a type not ordinarily purchased by the general public (i.e., paper issued to facilitate well-recognized types of current operational business requirements and of a type eligible for discounting by Federal Reserve banks).<sup>39</sup>

The bill removes this exemption in its entirety, subjecting the type of security described therein to registration, unless exempted otherwise.

# Securities Issued by an Entity Organized for Religious, Educational or Similar Purpose

Currently, a security issued by a corporation organized and operated exclusively for religious, educational, benevolent, fraternal, charitable, or reformatory purposes and not for pecuniary profit, no part of the net earnings of which inures to the benefit of any private stockholder or individual, or any security of a fund that is excluded from the definition of an investment company under s. 3(c)(10)(B) of the Investment Company Act of 1940, is exempt from registration.<sup>40</sup>

The bill replaces the term "corporation" with "business entity" to expand the scope of entities subject to the exemption. Additionally, the bill amends the reference to the Investment Company Act of 1940 to include the phrase "as amended" to incorporate by reference any amendments to the Act as of the effective date of the bill.

## **Exempt Transactions**

# **Background**

It is unlawful and a violation of the Act for any person to sell or offer to sell a security within Florida unless the security is exempt under the Act, or such sale or offering is otherwise exempt from the registration requirements of s. 517.061, F.S.<sup>41</sup>

<sup>&</sup>lt;sup>38</sup> S. 517.051(8), F.S.

<sup>&</sup>lt;sup>39</sup> *Id.* 

<sup>&</sup>lt;sup>40</sup> S. 517.051(9), F.S.

<sup>&</sup>lt;sup>41</sup> S. 517.071, F.S.

Current law provides over twenty transactions that are exempt from the registration requirements of the Act.<sup>42</sup> Examples include:

- Securities issued in exchange for one or more outstanding securities, claims, or property interests at any judicial, executor's, administrator's, guardian's, or conservator's sale, or at any sale by a receiver or trustee in insolvency or bankruptcy;<sup>43</sup>
- Certain isolated sales or offers for sale of securities when made by or on behalf of a vendor not the issuer or underwriter of the securities who, being the bona fide owner of such securities, disposes of his or her own property for his or her own account;<sup>44</sup>
- The distribution by a corporation, trust, or partnership, actively engaged in the business authorized by its charter, or other organizational articles or agreement, of securities to its stockholders or other equity security holders, partners, or beneficiaries as a stock dividend or other distribution out of earnings or surplus;<sup>45</sup>
- The distribution of the securities of an issuer exclusively among its own security holders, when
  no commission or other remuneration is paid or given in connection with the sale or distribution
  of such additional securities;<sup>46</sup>
- The offer or sale of securities from one corporation to another corporation provided that the sale price of the securities is \$500,000 or more and the buyer and seller corporations each have assets of \$500,000 or more;<sup>47</sup> and
- The offer or sale of securities under a bona fide employer-sponsored stock option, stock purchase, pension, profit-sharing, savings, or other benefit plan when offered only to employees of the sponsoring organization or to employees of its controlled subsidiaries.<sup>48</sup>

These exemptions are self-executing and do not require any filing with OFR prior to claiming an exemption.<sup>49</sup> A person who claims entitlement to such an exemption bears the burden of proving such entitlement in any proceeding brought under the Act.<sup>50</sup>

#### NASAA ACCREDITED INVESTOR EXEMPTION

The North American Securities Administrators Association (NASAA) is a voluntary, international, association whose membership consists of 67 state, provincial, and territorial securities administrators. <sup>51</sup> Formed in 1919, NASAA is the "oldest international organization devoted to investor protection." NASAA advocates on behalf of state securities agencies in the United States that are responsible for capital formation and investor protection. <sup>53</sup> NASAA also coordinates training and education seminars for securities agency staff<sup>54</sup> and creates model rules for implementation amongst its members. <sup>55</sup>

On April 27, 1997, NASAA members voted to approve a "Model Accredited Investor Exemption," which exempts the offer or sale of a security by an issuer from the security registration process in a transaction meeting certain requirements.<sup>56</sup> Specifically, the exemption limits the sale of securities to

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<sup>43</sup> S. 517.061(1), F.S.

<sup>44</sup> S. 517.061(3), F.S.

<sup>45</sup> S. 517.061(4), F.S.

<sup>46</sup> S. 517.061(6), F.S.

<sup>47</sup> S. 517.061(7), F.S.

<sup>48</sup> S. 517.061(15), F.S.

<sup>49</sup> S. 517.061(1), F.S.

<sup>50</sup> Id.

<sup>51</sup> NASAA, Welcome to NASAA, <a href="https://www.nasaa.org/about-us/">https://www.nasaa.org/about-us/</a> (last visited Jan. 2, 2024).

<sup>52</sup> Id.

<sup>53</sup> Id.
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<sup>42</sup> S. 517.061, F.S.

Id.
 See NASAA, NASAA Model Rule on Investment Adviser Representative Continuing Education (Model Rule 2002 - 411(h) or 1956-204(B)(6)-CE), <a href="https://www.nasaa.org/wp-content/uploads/2020/10/NASAA-IAR-CE-Model-Rule.pdf">https://www.nasaa.org/wp-content/uploads/2020/10/NASAA-IAR-CE-Model-Rule.pdf</a> (last visited Jan. 2, 2024).

<sup>&</sup>lt;sup>56</sup> Office of Financial Regulation, *supra* note 16, at p. 17. **STORAGE NAME**: pcs0311.IBS

accredited investors and the issuer must not be subject to disqualification.<sup>57</sup> The exemption also requires that an issuer file a notice of transaction, a consent to service of process, and a copy of the general announcement with the regulatory authority within 15 days after the first sale in the state.<sup>58</sup> The majority of states have adopted this accredited investor exemption.<sup>59</sup>

## **UNIFORM SECURITIES ACT**

The Uniform Securities Act (USA) is a model act developed by the Uniform Law Commissioners. <sup>60</sup> The USA was first created in 1956 and was later amended in 1985 and again in 2002. <sup>61</sup> Most states' securities laws are based, to some degree, on the three variations of the USA (i.e., most states have either adopted one of these variations or used one variation as the basis for their statutes). <sup>62</sup>

#### Effect of the Bill

The bill reorganizes the portion of the Act relating to exempt transactions to group like transactions together and to generally modernize the type of transactions exempt thereunder in accordance with developments in federal securities laws and other states' securities laws.

Specifically, the bill adds an exemption for sales of securities effected through assignments for the benefit of creditors. The bill also creates a new exemption for a transaction involving a security issued in exchange, except in a case under Title 11 of the United States Code, for one or more bona fide outstanding securities, or property interests, or partly in such exchange and partly for cash, if the terms and conditions are approved by certain governmental entities after a hearing upon the fairness of such terms and conditions and at which all parties to the exchange have a right to appear.

#### The bill also:

- Expands the current exemption<sup>63</sup> related to a transaction involving the distribution of securities among an issuer's own security holders to include persons that at the date of the transaction are holders of options and all types of warrants;
- Replaces the terms "corporation, trust, or partnership" with the more expansive term "business entity" throughout for consistency;
- Requires, under the current exemption related to the offer or sale of securities from one
  corporation to another pursuant to a vote,<sup>64</sup> that the issuer is parties to the reorganization, and
  eliminates the requirement that the security holders consent to the sale of such securities;<sup>65</sup>
- Expands the current exemption relating to employer-sponsored stock option plans<sup>66</sup> to include any securities, plan interests, and guarantees issued under a compensatory benefit plan or compensation contract, and requires that the employee benefit plan be contained in a record established by the issuer, its parents, its majority-owned subsidiaries, or the majority-owned subsidiaries of the issuer's parent for the participation of their employees;
- Eliminates the requirement, under the exemption relating to the offer or sale of securities to a financial institution, <sup>67</sup> that the Commission define "institutional buyer," and makes the current caveat on the exemption that the offers or sales of securities cannot be for the direct or indirect promotion of any scheme or enterprise with the intent of violating or evading the Act generally applicable to all exemptions, not just this one; and

<sup>&</sup>lt;sup>57</sup> *Id.* 

<sup>&</sup>lt;sup>58</sup> *Id.* 

<sup>59</sup> Id.

<sup>&</sup>lt;sup>60</sup> NASAA, *Uniform Securities Acts*, <a href="https://www.nasaa.org/industry-resources/uniform-securities-acts/">https://www.nasaa.org/industry-resources/uniform-securities-acts/</a> (last visited Jan. 8, 2024).

<sup>&</sup>lt;sup>61</sup> *Id.* 

<sup>62</sup> Id.

<sup>&</sup>lt;sup>63</sup> S. 517.061(6), F.S.

<sup>64</sup> S. 517.061(9), F.S.

<sup>&</sup>lt;sup>65</sup> This requirement is not eliminated entirely. The requirement for security holders' consent is a matter of corporate law and already covered under Florida's corporate laws, and therefore unnecessary to include it in the Act.

<sup>&</sup>lt;sup>66</sup> S. 517.061(15), F.S.

<sup>&</sup>lt;sup>67</sup> S. 517.061(11)(a), F.S. **STORAGE NAME**: pcs0311.IBS

Removes the provision prohibiting the payment of a commission or compensation for the sale of
the securities in certain circumstances relating to the offer or sale, by or on behalf of an issuer,
of its own securities, where there are no more than 35 purchasers, as the Act already prohibits
any commission payment except to a registered dealer.

The bill also incorporates NASAA's model accredited investor exemption. Sales of securities may only be made to persons who are, or the issuer reasonably believes are, accredited investors. The exemption is not available to an issuer that is in the development stage and that has no specific business plan or purpose, or has indicated that its business plan is to engage in a merger or acquisition with an unidentified company or other entity or person.<sup>68</sup>

# Additionally, the bill:

- Adds a secured party<sup>69</sup> to those eligible to participate in exempt transactions related to liquidation of a debt secured by a security;
- Creates an exemption for nonissuer transactions with a covered adviser, managing investments in excess of \$100 million, acting in the exercise of discretionary authority in a signed record for the accounts of others; and
- Allows the Commission to recognize by rule clearinghouses able to clear option transactions for purposes of the exemption described above; requires that the underlying security is purchased or sold on a recognized security exchange registered under the 1934 Act and to eliminate the possibility that the underlying security instead be quoted on the National Association of Securities Dealers Automated Quotation System.<sup>70</sup>

The bill also creates an exemption for certain transactions based on the USA. Nonissuer transactions in an outstanding security by or through a dealer registered or exempt from registration are exempt if two conditions are met. First, the issuer must be a reporting issuer in Canada or in a foreign jurisdiction designated by Commission rule and the issuer has been subject to continuous reporting requirements for not less than 180 days before the transaction; and second, the security is listed on The Toronto Stock Exchange, Inc. or on a foreign jurisdiction's securities exchange that has been designated by Commission rule, or is a security of the same issuer that is of senior or substantially equal rank to the listed security or is a warrant or right to purchase or subscribe to any of the foregoing. The bill provides that OFR may revoke any designation of a securities exchange if OFR finds that revocation is necessary or appropriate in the public interest and for the protection of investors.<sup>71</sup>

# Intrastate Crowdfunding

# **Background**

Florida's intrastate crowdfunding exemption currently provides that an offer or sale of a security that is conducted in accordance with certain statutory requirements is an exempt transaction under the Act.<sup>72</sup> However, this exemption may not be used in conjunction with any other exemption under the Act.<sup>73</sup>

<sup>&</sup>lt;sup>68</sup> *Id.* at 20.

<sup>&</sup>lt;sup>69</sup> S. 517.061(2), F.S.

<sup>&</sup>lt;sup>70</sup> *Id.* at 20-21.

<sup>&</sup>lt;sup>71</sup> *Id.* at 21.

<sup>&</sup>lt;sup>72</sup> S. 517.0611(2), F.S.

The exemption requires that the offer or sale of securities be conducted in accordance with the requirements of the federal exemption for intrastate offerings in s. 3(a)(11) of the 1933 Act and SEC Rule 147.<sup>74</sup> Further, the exemption requires that an issuer:

- Be a for-profit business entity formed under the laws of the state, be registered with the Secretary of State, maintain its principal place of business in the state, and derive its revenues primarily from operations in the state;
- Conduct transactions for the offering through a dealer or intermediary registered with OFR;
- Not be, either before or as a result of the offering, an investment company or subject to the reporting requirements of s. 13 or s. 15(d) of the 1934 Act;
- Not be a company with an undefined business operation, a company that lacks a business plan, a company that lacks a stated investment goal for the funds being raised, or a company that plans to engage in a merger or acquisition with an unspecified business entity;
- Not be subject to a disqualification established by the Commission or OFR or a disqualification described in s. 517.1611, F.S., or SEC Rule 506(d). Each director, officer, person occupying a similar status or performing a similar function, or person holding more than 20% of the shares of the issuer, is subject to this requirement;
- Execute an escrow agreement with a federally insured financial institution authorized to do
  business in the state for the deposit of investor funds, and ensure that all offering proceeds are
  provided to the issuer only when the aggregate capital raised from all investors is equal to or
  greater than the target offering amount; and
- Allow investors to cancel a commitment to invest within 3 business days before the offering deadline, as stated in the disclosure statement, and issue refunds to all investors if the target offering amount is not reached by the offering deadline.<sup>75</sup>

Under this exemption, an issuer must provide investors and the dealer or intermediary, along with a copy to OFR at the time that the notice is filed, and make available to potential investors through the dealer or intermediary, a disclosure statement containing material information about the issuer and the offering, which must include certain specified information.<sup>76</sup>

The issuer must also provide OFR with a copy of the escrow agreement with a financial institution authorized to conduct business in this state. The escrow agreement must require that all offering proceeds be released to the issuer only when the aggregate capital raised from all investors is equal to or greater than the minimum target offering amount specified in the disclosure statement as necessary to implement the business plan, and that all investors will receive a full return of their investment commitment if that target offering amount is not raised by the date stated in the disclosure statement.

Currently, offerings are limited to \$1 million, and offers or sales to a person owning 20% or more of the outstanding shares of any class or classes of securities or to an officer, director, partner, or trustee, or a person occupying a similar status, do not count toward this limitation. 80 Moreover, sales of securities to non-accredited investors in a 12-month period may not exceed:

- The greater of \$2,000 or 5% of the annual income or net worth of such investor, if the annual income or the net worth of the investor is less than \$100,000; or
- 10% of the annual income or net worth of such investor, not to exceed a maximum aggregate amount sold of \$100,000, if either the annual income or net worth of the investor is equal to or exceeds \$100.000.81

OFR may summarily suspend a notice filing if the payment for the filing is dishonored by the financial institution upon with which the funds are drawn or if the issuer made a material false statement in the

<sup>&</sup>lt;sup>74</sup> S. 517.0611(3), F.S.

<sup>&</sup>lt;sup>75</sup> S. 517.0611(4), F.S.

<sup>&</sup>lt;sup>76</sup> S. 517.0611(7), F.S.

<sup>&</sup>lt;sup>77</sup> S. 517.0611(8), F.S.

<sup>&</sup>lt;sup>78</sup> *Id.* 

<sup>&</sup>lt;sup>79</sup> *Id.* 

<sup>80</sup> S. 517.0611(9), F.S.

<sup>&</sup>lt;sup>81</sup> S. 517.0611(10), F.S.

issuer's notice-filing. <sup>82</sup> A material false statement made in the issuer's notice-filing results in a final order by OFR revoking the notice-filing, issuing a fine and permanent bar to the issuer and all owners, officers, directors, and control persons, or any person occupying a similar status or performing a similar function of the issuer. <sup>83</sup>

The Act also provides certain requirements for intermediaries, 84 as well as prohibited activities for intermediaries. 85

## INVEST GEORGIA EXEMPTION

The Invest Georgia Exemption (IGE) was created in 2011 by the Georgia's Commissioner of Securities. Real IGE allows for-profit businesses formed under Georgia law or properly registered to transact business in Georgia to raise up to \$5 million in a single offering. Real IGE filers can sell up to \$10,000 in securities to non-accredited Georgia investors, and can sell up to the offering limit to accredited Georgia investors.

Businesses qualify for the IGE program if 80% of gross revenues are derived from Georgia; 80% of assets are held in Georgia; 80% of the offering's proceeds are used in Georgia; or a majority of the issuer's employees are based in Georgia.<sup>89</sup>

Qualifying businesses are able to send out general solicitations to potential investors but can only offer and sell to Georgia residents. 90 Further, IGE does not set limitations on the securities offered; rather, IGE gives the issuer the freedom to set their own valuation for issuing equity or convertible notes, loans, etc. 91

According to Georgia's Division of Securities, IGE has been successfully used by breweries, medical technology firms, real estate firms, manufacturers, restaurants, entertainment, and other businesses. 92 Over 100 companies have used IGE since its inception in 2011. 93

## **Effect of the Bill**

The bill renames the "Florida Intrastate Crowdfunding Exemption" to "The Florida Limited Offering Exemption," allows the exemption to be used in conjunction another exemption, and allows any forprofit business entity that is principally located in and gets its primary revenue within Florida, rather than only Florida corporations so located and funded, to use the exemption.

<sup>82</sup> S. 517.0611(12)(a), F.S.

<sup>&</sup>lt;sup>83</sup> S. 517.0611(12)(b), F.S.

<sup>84</sup> See S. 517.0611(13), F.S.

<sup>85</sup> See S. 517.0611(14), F.S.

<sup>&</sup>lt;sup>86</sup> Georgia Secretary of State Securities Division, *Invest Georgia Exemption*, <a href="https://sos.ga.gov/sites/default/files/2023-05/IGE%20pamplet-web.pdf">https://sos.ga.gov/sites/default/files/2023-05/IGE%20pamplet-web.pdf</a> (last visited Jan. 10, 2024).

<sup>&</sup>lt;sup>87</sup> *Id.* 

<sup>&</sup>lt;sup>88</sup> *Id.* 

<sup>&</sup>lt;sup>89</sup> *Id.* 

<sup>&</sup>lt;sup>90</sup> *Id.* 

<sup>&</sup>lt;sup>91</sup> *Id.* 

<sup>&</sup>lt;sup>92</sup> *Id.* 

<sup>&</sup>lt;sup>93</sup> *Id.* 

# The bill:

- Allows issuers conducting an offering of \$2.5 million or less to conduct transactions without a
  dealer or intermediary registered with OFR, and requires that issuers conducting an offering of
  \$2.5 million or more use a dealer or intermediary;
- Increases the offering limit under this exemption from \$1 million to \$5 million;
- Adds managers, managing members, or general partners to the list of those persons that do not count toward the offering limitation; and
- Replaces the term "shares" with "equity interests."

The bill eliminates the requirement to execute a third-party escrow agreement. It also requires that investor funds be deposited in an account in a federally insured financial institution and maintained in the account until the target offering amount has been reached, the offering has been terminated, or the offering has expired, and requires the issuer to refund all funds to investors within 10 business days if the target offering amount is not reached or the offering is terminated or expires.

# The bill also:

- Eliminates a required attestation that the issuer and certain other related persons are not currently and have not been within the past 10 years the subject of regulatory or criminal actions involving fraud or deceit;
- Reduces the number of days in which an issuer must amend the notice it submitted to OFR from 30 days after any information becomes inaccurate to 10 business days after any material information becomes inaccurate;
- Allows the issuer to engage in general advertising and general solicitation of the offer to prospective investors, provided certain conditions are met; and
- Requires that the issuer provide the names of managers, managing members, and general
  partners and the ownership percentage of each person holding more than 20% of the issuer's
  equity interests.

It limits the amount of securities that can be sold by an issuer to an unaccredited investor to \$10,000, rather than an amount that is a computation based on personal income or net worth. This bill also eliminates a required annual report to investors and OFR.

The bill retains the current substantive disclosure obligations of issuers to prospective investors. However, because of the change in maximum offering amounts and universal revisions to include control persons of certain entities, the financial disclosure obligations have been revised for differing offering amounts, clarified as to the required types of financial statements, and updated to conform with technical changes in federal securities laws.

Further, it allows a purchaser to void any sale made pursuant to this section by notifying the issuer that the purchaser expressly voids the purchase within 3 days after the first tender of consideration is made by such purchaser to the issuer. The purchaser's notice must be sent by email, certified mail, or overnight delivery service with proof of delivery.

# Florida Invest Local Exemption

# **Effect of the Bill**

The bill creates a new intrastate offering exemption, based in part on Georgia's IGE program. The offering is limited to \$500,000 and any one investor may not invest more than \$10,000 unless the investor is accredited, a specified employee, or a 10% or more shareholder. Under this exemption, an offer or sale of security by an issuer is exempt from the Act if the following conditions are met:

- An issuer must be a for-profit business entity registered with the Department of State with its principal place of business in this state.
- The issuer may not be, before or as a result of the offering:
  - An investment company;
  - Subject to the reporting requirements of the 1934 Act;

- A business entity with an undefined business plan, that lacks a business plan, that lacks a stated investment goal for the funds being raised, or that plans to engage in a merger or acquisition with an unspecified business entity; or
- Disgualified pursuant to s. 517.0616, F.S.<sup>94</sup>
- Further, the transaction must meet the requirements of the federal exemption for intrastate offerings in s. 3(a)(11) of the 1933 Act and SEC Rule 147 or SEC Rule 147A.

An issuer may engage in general advertising and general solicitation. However, any general advertising or general announcement must state that the offer is limited and open only to residents of this state and is subject to the enforcement provisions of the Act.

A purchaser must receive, at least 3 business days before any binding commitment to purchase or consideration paid, a disclosure document that provides material information of the issuer, which includes, but is not limited to, certain specified information under the exemption. All funds received from investors must be deposited into a bank or depository institution authorized to do business in this state and funds may not be withdrawn until the target offering amount has been received.<sup>95</sup>

The issuer must file a notice of the offering and the disclosure document with OFR on a form prescribed by Commission rule no less than 5 business days before the offering commences. A purchaser may void any sale made pursuant to this section by notifying the issuer that the purchaser expressly voids the purchase within 3 days after the first tender of consideration is made by such purchaser to the issuer. The purchaser's notice must be sent by email, hand delivery, courier service, or other method with proof of delivery.

# **Demo Day Presentations and "Testing the Waters"**

# **Background**

On November 2, 2020, the SEC adopted amendments to facilitate capital formation and increase opportunities for investors by expanding access to capital for small and medium-sized businesses and entrepreneurs across the United States. 96 The amendments affected various rules and requirements, including adding SEC Rule 148, relating to "demo day" communications and SEC Rule 241, relating to an issuer's ability to "test the waters" to determine whether there is any interest in a contemplated offering. 97

#### SEC RULE 148

New SEC Rule 148<sup>98</sup> provides that certain "demo day" communications <sup>99</sup> will not be deemed a general solicitation or general advertising. <sup>100</sup> Under this rule, an issuer will not be deemed to have engaged in general solicitation if the communications are made in connection with an event sponsored by a college, university, or other institution of higher education, a state or local government or instrumentality thereof, a nonprofit organization, or an angel investor group. However, certain conditions must be satisfied, such as limits on the sponsor's activities, a requirement that the advertising for the event not

<sup>&</sup>lt;sup>94</sup> Created by the bill, proposed s. 517.0616, F.S., provides that certain registration exemptions are not available to an issuer that would be disqualified under SEC Rule 506(d) at the time the issuer makes an offer for the sale of a security. <sup>95</sup> *Id.* at p. 25.

<sup>&</sup>lt;sup>96</sup> U.S. Securities and Exchange Commission, *Facilitating Capital Formation and Expanding Investment Opportunities by Improving Access to Capital in Private Markets*, <a href="https://www.sec.gov/corpfin/facilitating-capital-formation-secg">https://www.sec.gov/corpfin/facilitating-capital-formation-secg</a> (last visited Jan. 8, 2024).

<sup>97</sup> *Id.* 

<sup>98 17</sup> C.F.R. 230.148.

<sup>&</sup>lt;sup>99</sup> For purposes of SEC Rule 148, "communications" mean communications made in connection with an event sponsored by a group or entity that invites issuers to present their businesses to potential investors with the aim of securing investment. See U.S. Securities and Exchange Commission, *supra* note 96.

reference any specific offering of securities by the issuer, and limits on the information conveyed at the event regarding the offering of securities by or on behalf of the issuer. 101

#### SEC Rule 241

SEC Rule 241<sup>102</sup> permits an issuer, or any person authorized to act on behalf of an issuer, to communicate orally or in writing to determine whether there is any interest in a contemplated exempt offering prior to deciding on the exemption it plans to use.<sup>103</sup> The new rule requires such generic "testing the waters" materials, also known as solicitations of interest, to state that:

- The issuer is considering an offering of securities exempt from registration under the 1933 Act, but has not determined a specific exemption from registration the issuer intends to rely on for the subsequent offer and sale of the securities;
- No money or other consideration is being solicited, and if sent in response, will not be accepted;
- No offer to buy the securities can be accepted and no part of the purchase price can be
  received until the issuer determines the exemption under which the offering is intended to be
  conducted and, where applicable, the filing, disclosure, or qualification requirements of such
  exemption are met; and
- A person's indication of interest involves no obligation or commitment of any kind.

The communication may include a means for a person to indicate interest in a potential offering and an issuer may require such indication to include the person's name, address, telephone number, and email address. SEC Rule 241 also requires that the generic solicitation materials be made publicly available as an exhibit to the offering materials filed with the SEC if a Regulation A<sup>106</sup> or Regulation Crowdfunding offering is commenced within 30 days of the generic solicitation, and that an issuer provide purchasers with the materials if the issuer sells securities under Rule 506(b) within 30 days of the generic solicitation of interest to any purchaser that is not an accredited investor.

#### Effect of the Bill

The bill allows issuers to engage in solicitation of potential investors under specified limited conditions. In doing so, the bill adopts SEC Rule 148 that provides for issuer presentation at a specified form of a "demo day" meeting that is sponsored by one of the specified organizations. The bill also adopts SEC Rule 241, allowing issuers to "test the waters" before making any offering to determine whether the time, energy, and expense of a possible offering would be worthwhile. Both provisions allow a potential issuer to evaluate the viability of an offering and accordingly avoid unnecessary time and expense. All communications made under these provisions are subject to the anti-fraud provisions of the Act. 109

# **Registration Procedures**

# **Background**

All securities required by the Act to be registered before being sold in Florida and not entitled to registration by notification must be registered in the manner provided by Act.<sup>110</sup> OFR receives and reviews the applications for securities to be registered, and the Commission may prescribe forms on

<sup>&</sup>lt;sup>101</sup> *Id.* 

<sup>&</sup>lt;sup>102</sup> 17 C.F.R. 230.241.

<sup>&</sup>lt;sup>103</sup> U.S. Securities and Exchange Commission, supra note 96.

<sup>&</sup>lt;sup>104</sup> *Id.* 

<sup>105</sup> *Id*.

<sup>&</sup>lt;sup>106</sup> SEC Regulation A establishes two tiers of offerings that are exempt from registration under the 1933 Act. See U.S. Securities and Exchange Commission, *supra* note 96.

<sup>&</sup>lt;sup>107</sup> The SEC Regulation Crowdfunding provides an exemption from registration for certain securities offerings that solicit relatively small individual investments or contributions from a large number of investors. *Id.* 

<sup>&</sup>lt;sup>108</sup> U.S. Securities and Exchange Commission, *supra* note 96.

<sup>&</sup>lt;sup>109</sup> The Florida Bar Business Law Section, *supra* note 1, at p. 56.

<sup>&</sup>lt;sup>110</sup> S. 517.081(1), F.S.

which such applications are to be submitted.<sup>111</sup> Applications must be signed by the applicant, sworn to by any person having knowledge of the facts, and filed with OFR.<sup>112</sup>

OFR may require the applicant to submit to the following information concerning the issuer and such other relevant information as OFR may need to ascertain whether such securities shall be registered under the Act:

- The names and addresses of:
  - o All the directors, trustees, and officers, if the issuer is a corporation, association, or trust.
  - All the managers or managing members, if the issuer is a limited liability company.
  - o All the partners, if the issuer is a partnership.
  - o The issuer, if the issuer is a sole proprietorship or natural person.
- The location of the issuer's principal business office and of its principal office in this state, if any.
- The general character of the business actually to be transacted by the issuer and the purposes
  of the proposed issue.
- A statement of the capitalization of the issuer.
- A balance sheet showing the amount and general character of its assets and liabilities on a day
  not more than 90 days prior to the date of filing such balance sheet or such longer period of
  time, not exceeding 6 months, as OFR may permit at the written request of the issuer on a
  showing of good cause therefor.
- A detailed statement of the plan upon which the issuer proposes to transact business.
- A statement of the amount of the issuer's income, expenses, and fixed charges during the last fiscal year or, if in actual business less than 1 year, then for such time as the issuer has been in actual business.
- A statement of the issuer's cash sources and application during the last fiscal year or, if in actual business less than 1 year, then for such time as the issuer has been in actual business.
- A statement showing the maximum price at which such security is proposed to be sold, together
  with the maximum amount of commission, including expenses, or other form of remuneration to
  be paid in cash or otherwise, directly or indirectly, for or in connection with the sale or offering
  for sale of such securities.
- A copy of the opinion or opinions of counsel concerning the legality of the issue or other matters which OFR may determine to be relevant to the issue.
- A detailed statement showing the items of cash, property, services, patents, good will, and any
  other consideration in payment for which such securities have been or are to be issued.
- The amount of securities to be set aside and disposed of and a statement of all securities issued from time to time for promotional purposes.<sup>113</sup>

OFR may also require the applicant to submit a copy of the securities certificate, if applicable, and a copy of any circular, prospectus, advertisement, or other description of such securities. The Commission shall adopt a form for a simplified offering circular to register securities that are sold in offerings in which the aggregate offering price in any consecutive 12-month period does not exceed \$5 million. This is synonymous with a Small Company Offering Registration (SCOR) under the 1933 Act. To qualify for use of the simplified offering circular, the issuer must:

- Agree to provide OFR with an annual financial report containing a balance sheet as of the end
  of the issuer's fiscal year and a statement of income for such year (and if the issuer has more
  than 100 security holders at the end of a fiscal year, the financial statements must be audited);
  and
- Annual financial reports must be filed with OFR within 90 days after the close of the issuer's fiscal year for each of the first 5 years following the effective date of the registration.

<sup>&</sup>lt;sup>111</sup> S. 517.081(2), F.S.

<sup>&</sup>lt;sup>112</sup> S. 517.081(2), F.S.

<sup>&</sup>lt;sup>113</sup> S. 517.081(3), F.S.

<sup>&</sup>lt;sup>114</sup> S. 517.081(3)(g)1., F.S.

<sup>&</sup>lt;sup>115</sup> S. 517.081(3)(g)2., F.S.

<sup>&</sup>lt;sup>116</sup> The Florida Bar Business Law Section, *supra* note 1, at p. 59.

<sup>&</sup>lt;sup>117</sup> S. 517.081(3)(g)2., F.S.

Further, if the issuer is a corporation, a copy of its articles of incorporation with all amendments and of its existing bylaws, if not already on file, must be filed with OFR. If the issuer is a limited liability company, a copy of the articles of organization with all the amendments and a copy of the company's operating agreement as may be amended, if not already on file, must be filed with OFR. If the issuer is a trustee, a copy of all instruments by which the trust is created or declared and in which it is accepted and acknowledged must be filed with OFR. If the issuer is a partnership, unincorporated association, joint-stock company, or any other form of organization whatsoever, a copy of its articles of partnership or association and all other papers pertaining to its organization, if not already on file, must be filed with OFR.<sup>118</sup>

An issuer filing an application must, at the time of filing, pay OFR a nonreturnable fee of \$1,000 per application for each offering that exceeds \$5 million, or \$200 per application for each offering that does not exceed \$5 million.<sup>119</sup>

If upon examination of an application OFR finds that the sale of the security would not be fraudulent, that the terms of the sale of such securities would be fair, just, and equitable, and that the enterprise or business of the issuer is not based upon unsound business principles, OFR must record the registration of such security in the register of securities. Thereafter, such registered security may be sold by any registered dealer, subject, however, to the further order of OFR.

The OFR must consider a filed application abandoned if the issuer or any person acting on behalf of the issuer has failed to timely complete an application specified by Commission rule. 122

#### Effect of the Bill

#### The bill:

- Consolidates the provisions of the Act relating to the Commission's rule-making authority for registration procedures;
- Eliminates the requirement for 5 years of annual reports and audited financial statements applicable to simplified securities offerings that use the SCOR registration method; and
- Eliminates the prohibition against a person using the SCOR registration method for the resale of securities, which will allow non-control persons to resell securities through a Florida-based registration process.<sup>123</sup>

# **Consent to Service**

# **Background**

The Act requires an issuer, upon any initial application for registration under the Act or upon request of OFR, to file with such application the irrevocable written consent to service. 124 The written consent must be authenticated by the seal of said issuer (if it has a seal), and by the acknowledged signature of a member of the co-partnership or company, or by the acknowledged signature of any officer of the incorporated or unincorporated association, and such consent to service must be duly authorized by resolution of the board of directors, trustees, or managers of the corporation or association (and such resolutions must be filed as a certified copy with the written consent to service). 125

## Effect of the Bill

The bill expands the type of persons who are eligible to sign the written consent on behalf of a business entity to include directors, managers, managing members, general partners, trustees, or officers of the

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<sup>&</sup>lt;sup>118</sup> S. 517.081(3)(n), F.S.

<sup>&</sup>lt;sup>119</sup> S. 517.081(6), F.S.

<sup>&</sup>lt;sup>120</sup> S. 517.081(7), F.S.

<sup>&</sup>lt;sup>121</sup> S. 517.081(7), F.S.

<sup>&</sup>lt;sup>122</sup> S. 517.081(8), F.S.

<sup>123</sup> 

<sup>&</sup>lt;sup>124</sup> S. 517.101, F.S.

<sup>&</sup>lt;sup>125</sup> S. 517.101(1), F.S.

issuer. The bill also expands the persons who can authorize the signer to execute the written consent to include the issuer's general partners and managing members.

# **Securities Guaranty Fund**

# **Background**

The Act establishes Florida's Securities Guaranty Fund (SGF). <sup>126</sup> The SGF provides financial assistance to persons who are adjudged by a court to have suffered monetary damages as a result of a violation of ss. 517.07 or 517.301, F.S., committed by a dealer, investment adviser, or associated person who was licensed under the Act at the time the violation occurred. <sup>127</sup> The SGF is funded by a percentage of revenues received as assessment fees by OFR. <sup>128</sup>

For a person to be eligible to receive payment from the SGF, the following requirements must be met:

- The act for which recovery is sought occurred on or after January 1, 1979;
- The person has received final judgement from a court that a violation of ss. 517.07 or 517.301,
   F.S., occurred for which monetary damages are awarded;
- The person has made all reasonable searches and inquiries to ascertain whether the violator possesses assets that can be sold in satisfaction of the damages awarded, and in such search has discovered no or insufficient assets; and
- The person has applied any amounts recovered from the violator, or from any other source, to the damages awarded by the court.<sup>129</sup>

#### PAYMENT FROM THE FUND

Any person who meets all the requirements outlined above may apply to OFR for payment to be made to such person from the SGF in the amount equal to the unsatisfied portion of such person's judgement or \$10,000, whichever is less, but only to the extent and amount reflected in the judgement as being actual or compensatory damages, excluding post-judgement interest, costs, and attorney's fees.<sup>130</sup>

Among other things, the Act also establishes that:131

- Regardless of the number of claims involved, payments for claims shall be limited in the aggregate to \$100,000 against any one dealer, investment adviser, or associated person.
  - If the total claims exceed the aggregate limit of \$100,000, OFR shall prorate the payment to each claimant based upon the ration that the person's claim bears to the total claims filed.
- If the final judgement that gave rise to the claim is overturned in any appeal or any collateral proceeding, the claimant must reimburse the SGF all amounts paid from the SGF.
  - The claimant shall reimburse the SGF all amounts paid from the SGF following any satisfaction of the final judgement.
  - Such reimbursement must be paid to OFR within 60 days after the final resolution of the appellate or collateral proceedings or the satisfaction of judgement, with the 60-day period commencing on the date the final order or decision is entered in such proceedings.
- OFR may institute legal proceedings to enforce compliance with the section and with s.
   517.131, F.S., to recover money owed to the SGF, and is entitled to recover interest, costs, and fees in any action brought pursuant to the section in which OFR prevails.

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<sup>&</sup>lt;sup>126</sup> S. 517.101, F.S.

<sup>&</sup>lt;sup>127</sup> S. 517.131(1)(a), F.S. See also, Office of Financial Regulation, *Statute Review: Biennial Report December 2022* (https://flofr.gov/sitePages/documents/OFR-Statute-Review-Report-2022.pdf), p. 21-22 (last visited Jan 4, 2024). <sup>128</sup> S. 517.131(1)(a), F.S. Specifically, a maximum of 20% of all revenues received as assessment fees pursuant to ss. 517.12(9) and (10), F.S., for dealers and investment advisers (or s. 517.1201 for federal covered advisers), and a maximum of 10% of all revenues received as assessment fees pursuant to ss. 517.12(9) and (10), F.S., for associated persons must be part of the regular registration fee and must be transferred to the SGF. <sup>129</sup> S. 517.131(2), F.S.

<sup>&</sup>lt;sup>130</sup> S. 517.131, F.S.

<sup>&</sup>lt;sup>131</sup> S. 517.141, F.S.

Moreover, the Act requires a claimant to wait a minimum of two years after filing a claim with OFR before a payment determination can be made. 132

## Effect of the Bill

These sections are substantially reorganized and amended to improve usability and clarity. Additionally, the term "license" is replaced with "registration" for accuracy and the term "Fund" is replaced with "Securities Guaranty Fund" for consistency throughout ss. 517.131 and 517.141, F.S.

#### SECURITIES GUARANTY FUND

#### The bill:

- Specifies that the purpose of the SGF is to provide monetary relief to victims of securities violations under the Act who are entitled to monetary damages or restitution and cannot recover the full amount of such monetary damages or restitution from the violator.
- Defines the term "final judgment" as also including an arbitration award confirmed by a court of competent jurisdiction.
- Requires that a person meet the following conditions to be eligible for payment from the SGF for acts that occur on or after October 1, 2024:
  - The person holds an unsatisfied final judgment in which a violator was found to have violated s. 517.07, F.S. or s. 517.301, F.S.
  - The person has applied any amounts recovered from the judgment debtor, or from any other source, to the damages awarded by the court or arbitrator.
  - The person is a natural person who was a resident of this state or is a business entity that was domiciled in this state at the time of the violation giving rise to the claim.
  - In making the above changes, the bill eliminates the ability of OFR to waive certain requirements under the section, and the requirement that the claimant make all reasonable searches and inquiries to ascertain whether the judgment debtor possesses real or personal property or other assets subject to being sold or applied in satisfaction of the judgment.
- Prohibits a person from being eligible for payment from the Fund if the person has:
  - Participated or assisted in a violation of the Act;
  - o Attempted to commit or committed a violation of the Act; or
  - Profited from a violation of the Act

The bill requires that an eligible person, or a receiver on behalf of an eligible person, seeking payment from the SGF to file a written application. The application must be filed with OFR within 1 year after the date of the final judgment, the date on which restitution order has been ripe for execution, or the date of any appellate decision thereon, and the application must contain such information as OFR may require.

Each eligible person or receiver, within 90 days after OFR's receipt of a complete application, must be given written notice, personally or by mail, that OFR intends to approve or deny, or has approved or denied, the application for payment from the SGF. In making this change, the bill eliminates the current two-year waiting period.

The bill requires an eligible person or receiver to assign all right, title, and interest in the final judgment or order of restitution, to the extent of such payment to OFR upon receipt of the notice indicating OFR's intent to approve an application for payment from the SGF and before any disbursement, rather than upon receipt of payment. Further, the bill requires OFR to deem an application abandoned if the eligible person fails to timely complete the application as prescribed by Commission rule.<sup>133</sup>

#### PAYMENT FROM THE FUND

The bill increases the amount that an eligible person may recover from the SGF from \$10,000 to \$15,000, adds an exception allowing recovery of up to \$25,000 if the person is a specified adult. The aggregate limit on claims is also increased from \$100,000 to \$250,000.

#### Further, the bill requires:

- OFR to submit authorization for payment to the Chief Financial Officer within 30 days after the
  approval of an eligible person for payment from the SGF, and allow the Chief Financial Officer's
  designee, to make payments or disbursements from the SGF;
- Reimbursements to the SGF be paid to the Department of Financial Services (DFS), rather than OFR; and
- A claimant who knowingly and willfully files (or causes to be filed) an application or any
  supporting documentation that contains false, incomplete, or misleading information in any
  material aspect forfeits all payments from the SGF. (The bill also specifies that filing such false
  documentation is unlawful and a violation of the Act and punishable as provided therein.)

In connection with the above referenced changes, the bill allows DFS, instead of OFR, to institute legal proceedings to enforce compliance with s. 517.131, F.S., and to recover money owed to the SGF, and to recover interest, costs, and attorney's fees in any action brought pursuant to this section in which DFS prevails. The bill also eliminates the two-year waiting period.

# Enforcement by OFR and the Attorney General; Civil Penalties for Violations

#### Background

When it appears to OFR, whether upon complaint or otherwise, that a person has engaged in any act constituting a violation of the Act or a rule or order thereunder, OFR may investigate and, if the evidence is sufficient, may bring an action on behalf of the state against such person.<sup>135</sup>

Additionally, OFR may also apply to the court for an order directing the defendant to make restitution of those sums shown by OFR to have been obtained in violation of the Act. <sup>136</sup> OFR may also petition the court to impose a civil penalty against the defendant in an amount not to exceed:

<sup>&</sup>lt;sup>133</sup> Office of Financial Regulation. *supra* note 16, at p. 29.

<sup>&</sup>lt;sup>134</sup> The Act defines "specified adult" as a natural person 65 years of age or older, or a natural person 18 years of age or older whose ability to perform the normal activities of daily living or to provide for his or her own care or protection is impaired due to a mental, emotional, sensory, long-term physical, or developmental disability or dysfunction, or brain damage, or the infirmities of aging. See s. 517.34(1)(b), and s. 415.102(28), F.S.

<sup>&</sup>lt;sup>135</sup> S. 517.191, F.S.

<sup>&</sup>lt;sup>136</sup> S. 517.191(3), F.S. **STORAGE NAME**: pcs0311.IBS

- \$10,000 for a natural person or \$25,000 for any other person, or the gross amount of pecuniary gain to such defendant for each such violation, other than a violation of s. 517.301, F.S.;
- Plus \$50,000 for a natural person or \$250,000 for any other person, or the gross amount of pecuniary gain to such defendant for each violation of s. 517.301, F.S. 137

All civil penalties collected pursuant to the above-referenced statutory guidelines must be deposited into the Anti-Fraud Trust Fund. 138

In addition to the authority granted to OFR, the section also provides that when the Attorney General, whether upon complaint or otherwise, has reason to believe that a person has engaged or is about to engage in a practice constituting a violation of ss. 517.275, 517.301, 517.311, or s. 517.312, F.S., the Attorney General may investigate and bring an action to enforce certain provisions of the Act after receiving written approval from OFR.<sup>139</sup>

The Act does not limit the authority of OFR to bring an administrative action against any person that is the subject of a civil action brought pursuant to the Act or limit the authority of OFR to engage in investigations or enforcement actions with the Attorney General. 40 However, a person may not be subject to both a civil penalty described above and an administrative fine under s. 517.221(3), F.S., as a result of the same facts. 141

An enforcement action must be brought within 6 years after the facts giving rise to the cause of action were discovered or should have been discovered with the exercise of due diligence, but not more than 8 years after the date such violation occurred. 142

#### Effect of the Bill

#### The bill:

- Increases the civil penalty imposable upon a natural person from \$10,000 to \$20,000:
- Allows OFR to recover any costs and attorney fees related to its investigation or enforcement of the section, which must also be deposited into the Anti-Fraud Trust Fund;
- Provides that in the event a specified adult<sup>143</sup> is a victim of a violation of the section, twice the amount of the civil penalty that would otherwise be imposed, which is \$50,000 for a natural person or \$250,000 for a business entity;
- Establishes joint and several liability for any control person who is found to have violated any provision of the Act;
- Provides that a person who knowingly and recklessly provides substantial assistance to another person in violation of a provision of the Act is deemed to violate the provision to the same extent as the person to whom such assistance was provided:
- Allows OFR to issue and serve upon a person a cease and desist order if OFR has reason to believe the person violates any provision of the Act, as well as an emergency cease and desist order under certain circumstances; and
- Grants OFR the authority to impose and collect an administrative fine against any person found to have violated any provision of the Act, which must also be deposited into the Anti-Fraud Trust Fund.

#### Remedies Available in Cases of Unlawful Sale

<sup>&</sup>lt;sup>137</sup> S. 517.191(4), F.S.

<sup>&</sup>lt;sup>138</sup> *Id.* 

<sup>&</sup>lt;sup>139</sup> S. 517.191(5), F.S.

<sup>&</sup>lt;sup>140</sup> S. 517.191(6), F.S.

<sup>&</sup>lt;sup>141</sup> Id.

<sup>&</sup>lt;sup>142</sup> S. 517.191(7). F.S.

<sup>143</sup> The Act defines "specified adult" as a natural person 65 years of age or older, or a natural person 18 years of age or older whose ability to perform the normal activities of daily living or to provide for his or her own care or protection is impaired due to a mental, emotional, sensory, long-term physical, or developmental disability or dysfunction, or brain damage, or the infirmities of aging. See s. 517.34(1)(b), and s. 415.102(28), F.S. STORAGE NAME: pcs0311.IBS

# **Background**

The Act provides that every sale made in violation of either ss. 517.07<sup>144</sup> or 517.12(1),<sup>145</sup> (3),<sup>146</sup> (4),<sup>147</sup> (8),<sup>148</sup> (10),<sup>149</sup> (12),<sup>150</sup> (15),<sup>151</sup> or (17),<sup>152</sup> F.S., may be rescinded at the election of the purchaser, except a sale made in violation of the provisions relating to a renewal of a branch office notification and a sale made in violation of the provisions relating to filing a change of address amendment is not subject to rescission.

Moreover, each person making the sale and every agent of the seller, if the agent has personally participated or aided in making the sale, is jointly and severally liable to the purchaser in an action for rescission, if the purchaser still owns the security, or for damages, if the purchaser has sold the security. Additionally, any person purchasing or selling a security in violation of s. 517.301, F.S., and every agent of such person, if the agent has personally participated or aided in making the sale or purchase, is jointly and severally liable to the person selling the security to or purchasing the security from such person in an action for rescission, if the plaintiff still owns the security, or for damages, if the plaintiff has sold the security.

The Act further provides that:

- In an action for rescission:
  - A purchaser may recover the consideration paid for the security, plus interest thereon at the legal rate, less the amount of any income received by the purchaser on the security upon tender of the security.
  - A seller may recover the security upon tender of the consideration paid for the security, plus interest at the legal rate, less the amount of any income received by the defendant on the security.<sup>156</sup>
- In an action for damages brought by a purchaser of a security or investment, the plaintiff shall recover an amount equal to the difference between:
  - The consideration paid for the security, plus interest thereon at the legal rate from the date of purchase; and
  - The value of the security at the time it was disposed of by the plaintiff, plus the amount of any income received on the security by the plaintiff. 157

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<sup>&</sup>lt;sup>144</sup> S. 517.07, F.S., relates to viatical settlement investments.

<sup>&</sup>lt;sup>145</sup> S. 517.12(1), F.S., relates to a general prohibition against dealers and associated persons from selling or offering to sale any securities in or from offices in Florida to persons in Florida unless the person is registered with OFR.

<sup>&</sup>lt;sup>146</sup> S. 517.12(3), F.S., relates to the registration and notice-filings of investment advisers, associated persons of investment advisers, and federal covered advisers with OFR.

<sup>&</sup>lt;sup>147</sup> S. 517.12(4), F.S., relates to a general prohibition against dealers and investment advisers conducting business from a branch office in Florida unless the branch office is registered has notice-filed with OFR pursuant to the Act.

<sup>&</sup>lt;sup>148</sup> S. 517.12(8), F.S., relates to a requirement that all dealers comply with the net capital and ratio requirements imposed pursuant to the 1934 Act.

<sup>&</sup>lt;sup>149</sup> S. 517.12(10), F.S., relates to a general requirement that OFR register an applicant upon a finding that the applicant has complied with the applicable registration provisions of the Act.

<sup>&</sup>lt;sup>150</sup> S. 517.12(12), F.S., relates to registration procedures when changes in personnel of a partnership or in the principals, copartners, officers, or directors of a dealer or investment adviser occurs.

<sup>&</sup>lt;sup>151</sup> S. 517.12(15), F.S., relates to a general requirement that every applicant for initial or renewal registration as a securities dealer and every person so registered must be registered as a broker or dealer with the SEC.

<sup>&</sup>lt;sup>152</sup> S. 517.12(17), F.S., relates to a requirement that every dealer and associated person registered or required to be registered with OFR must satisfy any continuing education requirements established by rule.

<sup>153</sup> S. 517.211(1), F.S.

<sup>&</sup>lt;sup>154</sup> S. 517.301, F.S., relates to fraudulent transactions and the falsification or concealment of facts.

<sup>&</sup>lt;sup>155</sup> S. 517.211(2), F.S.

<sup>&</sup>lt;sup>156</sup> S. 517.211(3), F.S.

<sup>&</sup>lt;sup>157</sup> S. 517.211(4), F.S.

- In an action for damages brought by a seller of a security, the plaintiff shall recover an amount equal to the difference between:
  - The value of the security at the time of the complaint, plus the amount of any income received by the defendant on the security; and
  - The consideration received for the security, plus interest at the legal rate from the date of sale.<sup>158</sup>

In any such action, including an appeal, the court shall award reasonable attorneys' fees to the prevailing party unless the court finds that doing so would be unjust.<sup>159</sup>

#### Effect of the Bill

The bill establishes that, for purposes of any action brought regarding an unlawful sale, a control person who controls any person found to have violated any provision specified in s. 517.211(1), F.S., is also jointly and severally liable with such controlled person, unless the control person can establish by a preponderance of the evidence that they acted in good faith and did not induce the act that constituted the violation.<sup>160</sup>

# Fraudulent Transactions; Falsification or Concealment of Facts; Boiler Rooms

# **Background**

The Act defines the term "investment" for purposes of ss. 517.311<sup>161</sup> and 517.312, F.S., <sup>162</sup> as any commitment of money or property principally induced by a representation that an economic benefit may be derived from such commitment, except that the term does not include a commitment of money or property for:

- The purchase of a business opportunity, business enterprise, or real property through a person licensed under ch. 475, F.S., 163 or registered under former ch. 498, F.S.; 164 or
- The purchase of tangible personal property through a person not engaged in telephone solicitation, where said property is offered and sold in accordance with the following conditions:
  - There are no specific representations or guarantees made by the offeror or seller as to the economic benefit to be derived from the purchase;
  - The tangible property is delivered to the purchaser within 30 days after sale, except that such 30-day period may be extended by the office if market conditions so warrant; and
  - The seller has offered the purchaser a full refund policy in writing, exercisable by the purchaser within 10 days of the date of delivery of such tangible personal property, except that the amount of such refund may not exceed the bid price in effect at the time the property is returned to the seller.

It is unlawful and a violation of the Act for a person, in connection with the rendering of any investment advice or in connection with the offer, sale, or purchase of any security, including any security exempted under the provisions of the Act and including any security sold in a transaction exempted under the Act, directly or indirectly:

- To employ any device, scheme, or artifice to defraud;
- To obtain money or property by means of any untrue statement of a material fact or any omission to of a material fact necessary to make the statements made not misleading; or
- To engage in any transaction, practice, or course of business which operates or would operate
  as a fraud or deceit upon a person.

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<sup>&</sup>lt;sup>158</sup> S. 517.211(5). F.S.

<sup>&</sup>lt;sup>159</sup> S. 517.211(6), F.S.

<sup>&</sup>lt;sup>160</sup> Office of Financial Regulation, supra note 16, at p. 31.

<sup>&</sup>lt;sup>161</sup> S. 517.311, F.S., relates to false representations, deceptive words, and enforcement.

<sup>&</sup>lt;sup>162</sup> S. 517.312, F.S., relates to securities, investments, boiler rooms; prohibited practices; and remedies.

<sup>&</sup>lt;sup>163</sup> Chapter 475, F.S., relates to, among other things, the licensure and regulation of real estate brokers.

<sup>164</sup> The former chapter 498, F.S., related to, among other things, the licensure and regulation of land sales practices. STORAGE NAME: pcs0311.IBS

- To publish or circulate any communication which describes such security for a consideration received or to be received directly or indirectly from an issuer, underwriter, or dealer, or from an agent or employee of such individual, without fully disclosing the receipt of such consideration and the amount of the consideration.
- To knowingly and willfully falsify, conceal, or cover up, by any trick, scheme, or device, a
  material fact, make any false or fraudulent statement or representation, or make or use any
  false document, knowing the same to contain any false or fraudulent statement.<sup>165</sup>

Further, it is also unlawful and a violation of the Act for any person to directly or indirectly manage, supervise, control, or own, either alone or in association with others, any boiler room <sup>166</sup> in Florida which sells or offers for sale any security or investment in violation of the above described prohibitions. <sup>167</sup>

#### Effect of the Bill

The bill amends the definition of "investment" for purposes of this provision of the Act to read as follows: any commitment of money or property principally induced by a representation that an economic benefit may be derived from such commitment, except that the term does not include a commitment of money or property for the purchase of a business opportunity, business enterprise, or real property through a person licensed under ch. 475, F.S., <sup>168</sup> or registered under former ch. 498, F.S. <sup>169</sup>

The bill also consolidates the current provisions of the Act relating to false representations, boiler rooms, and prohibited practices into a single provision. The consolidated version of these provisions does not eliminate any of the liability provisions existing in current law.

# Miscellaneous

Pursuant to the changes made by the bill, the bill relocates the following sections of the Act and, where applicable, consolidates the provisions elsewhere:

- S. 517.221, F.S., relating to cease and desist orders.
- S. 517.241, F.S., relating to remedies.
- S. 517.311, F.S., relating to false representations; deceptive words; enforcement.
- S. 517.312, F.S., relating to securities, investments, boiler rooms; prohibited practices; remedies.

Overall, the bill modifies various provisions of the Act to incorporate recent amendments to federal securities laws since their passage and up to the effective date of the bill.

# **B. SECTION DIRECTORY:**

**Section 1.** Amends s. 517.021, F.S., relating to definitions.

**Section 2.** Amends s. 517.051, F.S., relating to exempt securities.

**Section 3.** Amends s. 517.061, F.S., relating to exempt transactions.

**Section 4.** Amends s. 617.0611, F.S., relating to intrastate crowdfunding.

**Section 5.** Creates s. 517.0612, F.S., relating to Florida Invest Local Exemption.

**Section 6.** Creates s. 517.0613, F.S., relating to failure to comply with a securities registration exemption.

**Section 7.** Creates s. 517.0614, F.S., relating to integration of offerings.

**Section 8.** Creates s. 517.0615, F.S., relating to solicitations of interest.

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<sup>&</sup>lt;sup>165</sup> S. 517.301, F.S.

<sup>&</sup>lt;sup>166</sup> The Financial Industry Regulatory Authority describes "boiler rooms" as follows: "Typically run as outbound call centers, boiler rooms are characterized by high pressure sales pitches from promoters targeting retail investors with highly speculative—oftentimes fraudulent—investments." See FINRA, Boiler Rooms: An Old Stock Scam Gets a Technology Makeover, <a href="https://www.finra.org/investors/insights/boiler-rooms-an-old-stock-gets-a-technology-makeover">https://www.finra.org/investors/insights/boiler-rooms-an-old-stock-gets-a-technology-makeover</a> (last visited Jan. 8, 2024).

<sup>&</sup>lt;sup>167</sup> S. 517.312, F.S.

<sup>&</sup>lt;sup>168</sup> Chapter 475, F.S., relates to, among other things, the licensure and regulation of real estate brokers.

<sup>169</sup> The former chapter 498, F.S., related to, among other things, the licensure and regulation of land sales practices. **STORAGE NAME**: pcs0311.IBS

- **Section 9.** Creates s. 517.0616, F.S., relating to disqualification.
- **Section 10.** Amends s. 517.081, F.S., relating to registration procedure.
- **Section 11.** Amends s. 517.101, F.S., relating to consent to service.
- **Section 12.** Amends s. 517.131, F.S., relating to Securities Guaranty Fund.
- **Section 13.** Amends s. 517.141, F.S., relating to payment from the fund.
- **Section 14.** Amends s. 517.191, F.S., relating to injunction to restrain violations; civil penalties; enforcement by Attorney General.
- **Section 15.** Amends s. 517.211, F.S., relating to remedies available in cases of unlawful sale.
- **Section 16.** Repeals s. 517.221. F.S., relating to cease and desist orders.
- **Section 17.** Repeals s. 517.241, F.S., relating to remedies.
- **Section 18.** Amends s. 517.301, F.S., relating to fraudulent transactions; falsification or concealment of facts.
- **Section 19.** Repeals s. 517.311, F.S., relating to false representations; deceptive words; enforcement.
- **Section 20.** Repeals s. 517.312, F.S., relating to securities, investments, boiler rooms; prohibited practices; remedies.
- **Section 21.** Amends s. 517.072, F.S., relating to viatical settlement investments.
- **Section 22.** Amends s. 517.12, F.S., relating to registration of dealers, associated persons, intermediaries, and investment advisers.
- **Section 23.** Amends s. 517.1202, F.S., relating to notice-filing requirements for branch offices.
- **Section 24.** Amends s. 517.302, F.S., relating to criminal penalties; alternative fine; Anti-Fraud Trust Fund; time limitation for criminal prosecution.
- **Section 25.** Provides an effective date of October 1, 2024.

# II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT

#### A. FISCAL IMPACT ON STATE GOVERNMENT:

#### 1. Revenues:

The bill has an indeterminable positive impact on state government revenues because the bill increases penalties that can be assessed against certain violators of the Act.

# 2. Expenditures:

The bill requires issuers conducting an offering under the accredited investor exemption to file a notice of transaction, a consent to service of process, and a copy of the general announcement with OFR. OFR will then review the materials filed. The bill does not provide additional funds for OFR personnel to conduct such review. Although it is unknown how many filings OFR will receive, OFR does not anticipate needing additional personnel in fiscal year 2024/2025 to conduct such reviews.<sup>170</sup>

The bill also requires issuers conducting an offering under the Florida Invest Local Exemption to file a notice of the offering and a copy of the disclosure document with OFR. OFR will then review the materials filed. The bill does not provide additional funds for OFR personnel to conduct such review. Although it is unknown how many filings OFR will receive, OFR does not anticipate needing additional personnel in fiscal year 2024/2025 to conduct such reviews.<sup>171</sup>

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<sup>&</sup>lt;sup>170</sup> Office of Financial Regulation, *supra* note 16, at p. 35.

<sup>&</sup>lt;sup>171</sup> Office of Financial Regulation, *supra* note 16, at p. 33.

#### B. FISCAL IMPACT ON LOCAL GOVERNMENTS:

1. Revenues:

None.

2. Expenditures:

None.

# C. DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR:

The bill likely has a minimal positive impact on the private sector, as the bill modernizes Florida's securities laws to align with recent development in federal securities laws and securities laws in other states.

#### D. FISCAL COMMENTS:

None.

# **III. COMMENTS**

# A. CONSTITUTIONAL ISSUES:

1. Applicability of Municipality/County Mandates Provision:

Not applicable. This bill does not appear to affect county or municipal governments.

2. Other:

Not applicable.

# B. RULE-MAKING AUTHORITY:

The table below illustrates the proposed sections of the bill that create rule-making authority. 172

Section	Rule-Making Authority
S. 517.061(11)	Allows the Commission to prescribe a notice of transaction form and
	procedures for filing it for purposes of the accredited investor exemption.
S. 517.061(16)(b)1.	Allows the Commission to recognize a clearinghouse by rule.
S. 517.061(20)	Allows the Commission to designate foreign jurisdictions and foreign
	securities exchanges.
S. 517.0612(2)(h)	Allows the Commission to prescribe a notice of offering form and
	procedures for filing it for purposes of the Florida Invest Local Exemption
S. 517.131(5)	Allows the Commission to prescribe an application form and procedures
	for filing it for purposes of the Securities Guaranty Fund
S. 517.131(7)	Allows the Commission to prescribe an assignment form and procedures
	for filing it for purposes of the Securities Guaranty Fund
S. 517.131(8)	Allows the Commission to specify a time period for completing an
	application for purposes of the Securities Guaranty Fund

# C. DRAFTING ISSUES OR OTHER COMMENTS:

None.

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# IV. AMENDMENTS/COMMITTEE SUBSTITUTE CHANGES

1 A bill to be entitled 2 An act relating to securities; amending s. 517.021, 3 F.S.; revising definitions; defining the terms "angel investor group" and "business entity"; amending s. 4 5 517.051, F.S.; revising the list of securities that 6 are exempt from registration requirements under 7 certain provisions; amending s. 517.061, F.S.; 8 revising the list of transactions that are exempt from 9 registration requirements under certain provisions; amending s. 517.0611, F.S.; revising a short title; 10 11 revising provisions relating to a certain registration exemption for certain securities transactions; 12 13 updating the federal laws or regulations with which the offer or sale of securities must be in compliance; 14 revising requirements for issuers relating to the 15 16 registration exemption; revising requirements for the notice of offering that must be filed by the issuer 17 18 under certain circumstances; specifying the timeframe 19 within which issuers may amend such notice after any material information contained in the notice becomes 20 21 inaccurate; authorizing the issuer to engage in 22 general advertising and general solicitation under 23 certain circumstances; specifying requirements for 24 such advertising and solicitation; requiring the issuer to provide a disclosure statement to certain 25

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entities and persons within a specified timeframe; revising requirements for such statement; deleting requirements for the escrow agreement; conforming provisions to changes made by the act; revising the amount that may be received for sales of certain securities; providing a limit on securities that may be sold by an issuer to an investor; deleting the requirement that an issuer file and provide a certain annual report; conforming cross-references; revising the duties of intermediaries under certain circumstances; providing obligations of issuers under certain circumstances; providing that certain sales are voidable within a specified timeframe; providing requirements for purchasers' notices to issuers to void purchases; deleting provisions relating to funds received from investors; creating s. 517.0612, F.S.; providing a short title; providing applicability; requiring that offers and sales of securities be in accordance with certain federal laws and rules; specifying certain requirements for issuers relating to the registration exemption; specifying a limitation on the amount of cash and other consideration that may be received from sales of certain securities made within a specified timeframe; prohibiting an issuer from accepting more than a specified amount from a

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single purchaser under certain circumstances; authorizing the issuer to engage in general advertising and general solicitation of the offering under certain circumstances; specifying that a certain prohibition is enforceable under ch. 517, F.S.; requiring that the purchaser receive a disclosure statement within a specified timeframe; specifying the requirements for such statement; requiring certain funds to be deposited into certain bank and depository institutions; prohibiting the issuer from withdrawing any amount of the offering proceeds until the target offering amount has been received; requiring the issuer to file a notice of the offering in a certain format within a specified timeframe; requiring the issuer to file an amended notice within a specified timeframe under certain circumstances; prohibiting agents of issuers from engaging in certain acts under certain circumstances; providing that sales made under the exemption are voidable within a specified timeframe; providing requirements for purchasers' notices to issuers to void purchases; creating s. 517.0613, F.S.; providing construction; providing that registration exemptions under certain provisions are not available to issuers for certain transactions under specified circumstances; providing registration

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requirements; creating s. 517.0614, F.S.; specifying criteria for determining integration of offerings for the purpose of registration or qualifying for a registration exemption; specifying certain requirements for the integration of offerings for an exempt offering for which general solicitation is prohibited; specifying certain requirements for the integration of offerings for two or more exempt offerings that allow general solicitation; specifying the circumstances under which integration analysis is not required; creating s. 517.0615, F.S.; specifying that certain communications are not deemed to constitute general solicitation or general advertising under specified circumstances; creating s. 517.0616, F.S.; providing that registration exemptions under certain provisions are not available to certain issuers under a specified circumstance; amending s. 517.081, F.S.; revising the duties and authority of the Financial Services Commission; authorizing the commission to establish certain criteria relating to the issuance of certain securities, trusts, and investments; authorizing the commission to prescribe certain forms and establish procedures for depositing fees and filing documents and requirements and standards relating to prospectuses, advertisements,

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and other sales literature; revising the list of issuers that are ineligible to submit simplified offering circulars; deleting provisions that require issuers to provide certain documents to the Office of Financial Regulation under certain circumstances; revising the requirements that must be met before the office must record the registration of a security; amending s. 517.101, F.S.; revising requirements for written consent to service in certain suits, proceedings, and actions; amending s. 517.131, F.S.; defining the term "final judgment"; specifying the purpose of the Securities Guaranty Fund; making technical changes; revising eligibility for payment from the fund; requiring eligible persons or receivers seeking payment from the fund to file a certain application with the office on a certain form; authorizing the commission to adopt rules regarding electronic filing of such application; specifying the timeframe within which certain eligible persons or receivers must file such application; providing requirements for such applications; requiring the office to approve applications for payment under certain circumstances and to provide applicants with certain notices within a specified timeframe; requiring eligible persons or receivers to assign to

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the office all rights, titles, and interests in final judgments and orders of restitution equal to a specified amount under certain circumstances; requiring the office to deem an application for payment abandoned under certain circumstances; requiring that the time period to complete applications be tolled under certain circumstances; deleting provisions relating to specified notices to the office and to rulemaking authority; amending s. 517.141, F.S.; defining terms; revising the Securities Guaranty Fund disbursement amounts to which eligible persons are entitled; revising provisions regarding payment of aggregate claims; providing for the satisfaction of claims in the event of an insufficient balance in the fund; requiring payments and disbursements from the Securities Guaranty Fund to be made by the Chief Financial Officer or his or her authorized designee, upon authorization by the office; requiring such authorization to be submitted within a certain timeframe; deleting provisions regarding requirements for payment of claims; conforming provisions to changes made by the act; specifying the circumstances under which a claimant must reimburse the fund for payments received from the fund; providing penalties; authorizing the Department of

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Financial Services, rather than the office, to institute legal proceedings for certain compliance enforcement and to recover certain interests, costs, and fees; amending s. 517.191, F.S.; deleting an obsolete term; revising the civil penalty amounts for certain violations; authorizing the office to recover certain costs and attorney fees; requiring that moneys recovered be deposited in a specified trust fund; specifying the liability of control persons; providing an exception; specifying circumstances under which certain persons are deemed to have violated ch. 517, F.S.; authorizing the office to issue and serve cease and desist orders and emergency cease and desist orders under certain circumstances; authorizing the office to impose and collect administrative fines for certain violations; specifying the disposition of such fines; authorizing the office to bar applications or notifications for licenses and registrations under certain circumstances; conforming cross-references; providing construction; specifying jurisdiction of the courts relating to the sale or offer of certain securities; making technical changes; amending s. 517.211, F.S.; providing for joint and several liability of control persons in certain circumstances for the purposes of specified actions; specifying the

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date on which certain interest begins accruing in an action for rescission; providing construction; specifying that certain civil remedies extend to purchasers or sellers of securities; making technical changes; repealing s. 517.221, F.S., relating to cease and desist orders; repealing s. 517.241, F.S., relating to remedies; amending s. 517.301, F.S.; revising the circumstances under which certain activities are considered unlawful and violations of law; conforming provisions to changes made by the act; revising the definition of the term "investment"; specifying that certain misrepresentations by persons issuing or selling securities are unlawful; specifying that certain misrepresentations by persons registered or required to be registered under certain provisions or subject to certain requirements are unlawful; specifying that obtaining money or property in connection with the offer or sale of an investment is unlawful under certain conditions; providing construction; requiring disclaimers for certain statements; making technical changes; repealing s. 517.311, F.S., relating to false representations, deceptive words, and enforcement; repealing s. 517.312, F.S., relating to securities, investments, and boiler rooms, prohibited practices, and remedies;

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amending ss. 517.072 and 517.12, F.S.; conforming cross-references and making technical changes; amending ss. 517.1201 and 517.1202, F.S.; conforming cross-references; amending s. 517.302, F.S.; conforming a provision to changes made by the act and making a technical change; providing an effective date.

2.01

Be It Enacted by the Legislature of the State of Florida:

Section 1. Present subsections (3), (4), and (5) and subsections (6) through (25) of section 517.021, Florida Statutes, are redesignated as subsections (4), (5), and (6) and subsections (8) through (27), respectively, new subsections (3) and (7) are added to that section, and subsection (1) and present subsections (4), (8), (9), and (14) of that section are amended, to read:

517.021 Definitions.—When used in this chapter, unless the context otherwise indicates, the following terms have the following respective meanings:

- (1) "Accredited investor" shall be defined by rule of the commission in accordance with Securities and Exchange Commission Rule 501, 17 C.F.R. s. 230.501, as amended.
- (3) "Angel investor group" means a group of accredited investors who hold regular meetings and have defined processes

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and procedures for making investment decisions, individually or among the membership of the group, and who are not associated persons, affiliates, or agents of a dealer or investment adviser.

- (5)(4) "Boiler room" means an enterprise in which two or more persons in a common scheme or enterprise solicit potential investors through telephone calls, e-mail, text messages, social media, chat rooms, or other electronic means engage in telephone communications with members of the public using two or more telephones at one location, or at more than one location in a common scheme or enterprise.
- (7) "Business entity" means any corporation, partnership, limited partnership, limited liability company, proprietorship, firm, enterprise, franchise, association, self-employed individual, or trust, which may or may not be fictitiously named, doing business in this state.
- (10) (a) (8) "Dealer" includes, unless otherwise specified, a person, other than an associated person of a dealer, that engages, for all or part of the person's time, directly or indirectly, as agent or principal in the business of offering, buying, selling, or otherwise dealing or trading in securities issued by another person.
- (b) The term "dealer" does not include any of the
  following:
  - 1. (a) A licensed practicing attorney who renders or

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performs any such services in connection with the regular practice of the attorney's profession.

- 2.(b) A bank authorized to do business in this state, except nonbank subsidiaries of a bank.
- 3.(e) A trust company having trust powers that it is authorized to exercise in this state, which renders or performs services in a fiduciary capacity incidental to the exercise of its trust powers.
  - 4.(d) A wholesaler selling exclusively to dealers.
- $\underline{5.}$  (e) A person buying and selling for the person's own account exclusively through a registered dealer or stock exchange.
  - $6.\frac{(f)}{}$  An issuer.

- $\frac{7.(g)}{}$  A natural person representing an issuer in the purchase, sale, or distribution of the issuer's own securities if such person:
- $\underline{a.1.}$  Is an officer, a director, a limited liability company manager or managing member, or a bona fide employee of the issuer;
- <u>b.2.</u> Has not participated in the distribution or sale of securities for any issuer for which such person was, within the preceding 12 months, an officer, a director, a limited liability company manager or managing member, or a bona fide employee;
- c.3. Primarily performs, or is intended to perform at the end of the distribution, substantial duties for, or on behalf

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of, the issuer other than in connection with transactions in securities; and

- $\underline{\text{d.4.}}$  Does not receive a commission, compensation, or other consideration for the completed sale of the issuer's securities apart from the compensation received for regular duties to the issuer.
- <u>(11) (9)</u> "Federal covered adviser" means a person that is registered or required to be registered under s. 203 of the Investment Advisers Act of 1940, as amended. The term does not include any person that is excluded from the definition of investment adviser under subparagraphs <u>(16) (b)1.-7. and 9</u>  $\frac{(14) (b)1.-8}{(15) (b)1.-8}$ .
- (16) (a) (14) (a) "Investment adviser" means a person, other than an associated person of an investment adviser or a federal covered adviser, that receives compensation, directly or indirectly, and engages for all or part of the person's time, directly or indirectly, or through publications or writings, in the business of advising others as to the value of securities or as to the advisability of investments in, purchasing of, or selling of securities.
  - (b) The term does not include any of the following:
- 1. A dealer or an associated person of a dealer whose performance of services in paragraph (a) is solely incidental to the conduct of the dealer's or associated person's business as a dealer and who does not receive special compensation for those

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301 services.

- 2. A licensed practicing attorney or certified public accountant whose performance of such services is solely incidental to the practice of the attorney's or accountant's profession.
  - 3. A bank authorized to do business in this state.
- 4. A bank holding company as defined in the Bank Holding Company Act of 1956, as amended, authorized to do business in this state.
- 5. A trust company having trust powers, as defined in s. 658.12, which it is authorized to exercise in this state, which trust company renders or performs investment advisory services in a fiduciary capacity incidental to the exercise of its trust powers.
- 6. A person that renders investment advice exclusively to insurance or investment companies.
- 7. A person that, during the preceding 12 months, has fewer than six clients who are residents of this state. As used in this subparagraph, the term "client" has the same meaning as provided in Securities and Exchange Commission Rule 275.222-2, 17 C.F.R. s. 275.222-2, as amended does not hold itself out to the general public as an investment adviser and has no more than 15 clients within 12 consecutive months in this state.
- 8. A person whose transactions in this state are limited to those transactions described in s. 222(d) of the Investment

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Advisers Act of 1940, as amended. Those clients listed in subparagraph 6. may not be included when determining the number of clients of an investment adviser for purposes of s. 222(d) of the Investment Advisers Act of 1940, as amended.

9. A federal covered adviser.

9. The United States, a state, or any political subdivision of a state, or any agency, authority, or instrumentality of any such entity; a business entity that is wholly owned directly or indirectly by such a governmental entity; or any officer, agent, or employee of any such governmental or business entity who is acting within the scope of his or her official duties.

Section 2. Present subsections (9) and (10) of section 517.051, Florida Statutes, are redesignated as subsections (10) and (11), respectively, and amended, a new subsection (9) is added to that section, and subsections (1), (3), (4), and (8) of that section are amended, to read:

517.051 Exempt securities.—The exemptions provided herein from the registration requirements of s. 517.07 are self-executing and do not require any filing with the office prior to claiming such exemption. Any person who claims entitlement to any of these exemptions bears the burden of proving such entitlement in any proceeding brought under this chapter. The registration provisions of s. 517.07 do not apply to any of the following securities:

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(1) A security issued or guaranteed by the United States	3
or any territory or insular possession of the United States, k	эγ
the District of Columbia, or by any state of the United States	3
or by any political subdivision or agency or other	
instrumentality thereof .; provided that	

- (a) Except as provided in paragraph (b), a no person may not shall directly or indirectly offer or sell securities, other than general obligation bonds, described under this subsection if the issuer or guarantor is in default or has been in default any time after December 31, 1975, as to principal or interest:
- 1.(a) With respect to an obligation issued by the issuer or successor of the issuer; or
- 2.(b) With respect to an obligation guaranteed by the guarantor or successor of the guarantor,

except by an offering circular containing a full and fair disclosure as prescribed by rule of the commission.

- (b) Paragraph (a) does not apply to a security that is an industrial or commercial development bond unless payments are made or unconditionally guaranteed by a person whose securities are exempt from registration under s. 18(b)(1) of the Securities Act of 1933, as amended.
- (3) A security issued <u>by and which represents or will</u> represent an interest in or a direct obligation of or be guaranteed by any of the following:

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376	(a) An international bank of which the United States is a
377	member.
378	(b) A bank organized under the laws of the United States.
379	(c) A member bank of the Federal Reserve System.
380	(d) A depository institution, when a substantial portion
881	of its business consists of or will consist of receiving
882	deposits or share accounts that are insured to the maximum
883	amount authorized by statute by the Federal Deposit Insurance
884	Corporation or the National Credit Union Share Insurance Fund $rac{ extsf{or}}{ extsf{or}}$
885	guaranteed by:
886	(a) A national bank, a federally chartered savings and
887	loan association, or a federally chartered savings bank, or the
888	initial subscription for equity securities in such national
889	bank, federally chartered savings and loan association, or
390	federally chartered savings bank;
391	(b) Any federal land bank, joint-stock land bank, or
392	national farm loan association under the provisions of the
393	Federal Farm Loan Act of July 17, 1916;
394	(c) An international bank of which the United States is a
395	member; or
396	(d) A corporation created and acting as an instrumentality
397	of the government of the United States.
398	(4) A security issued or guaranteed, as to principal,
399	interest, or dividend, by a <u>business entity</u> corporation owning
100	or operating a railroad another common carrier or any other

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public service utility; provided that such business entity corporation is subject to regulation or supervision whether as to its rates and charges or as to the issue of its own securities by a public commission, board, or officer of the government of the United States, of any state, territory, or insular possession of the United States, of any municipality located therein, of the District of Columbia, or of the Dominion of Canada or of any province thereof; also equipment securities based on chattel mortgages, leases, or agreements for conditional sale of cars, motive power, or other rolling stock mortgaged, leased, or sold to or furnished for the use of or upon such railroad or other public service utility corporation or where the ownership or title of such equipment is pledged or retained in accordance with the provisions of the laws of the United States or of any state or of the Dominion of Canada to secure the payment of such equipment securities; and also bonds, notes, or other evidences of indebtedness issued by a holding corporation and secured by collateral consisting of any securities hereinabove described; provided, further, that the collateral securities equal in fair value at least 125 percent of the par value of the bonds, notes, or other evidences of indebtedness so secured.

(8) Shares or other equity interests of a business entity which represent ownership or entitle the holders of such shares or other equity interests to possession and occupancy of

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entity and organized and operated on a cooperative basis, solely for residential purposes A note, draft, bill of exchange, or banker's acceptance having a unit amount of \$25,000 or more which arises out of a current transaction, or the proceeds of which have been or are to be used for current transactions, and which has a maturity period at the time of issuance not exceeding 9 months exclusive of days of grace, or any renewal thereof which has a maturity period likewise limited. This subsection applies only to prime quality negotiable commercial paper of a type not ordinarily purchased by the general public; that is, paper issued to facilitate well-recognized types of current operational business requirements and of a type eligible for discounting by Federal Reserve banks.

- (9) A member's or owner's interest in, or a retention certificate or like security given in lieu of a cash patronage dividend issued by, a not-for-profit membership entity operated either as a cooperative under the cooperative laws of a state or in accordance with the cooperative provisions of subchapter T of chapter 1 of subtitle A of the United States Internal Revenue Code, as amended, but not a member's or owner's interest, retention certificate, or like security sold or transferred to a person other than:
- (a) A bona fide member of the not-for-profit membership entity; or

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(b) A person who becomes a bona fide member of the notfor-profit membership entity at the time of or in connection with the sale or transfer.

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(10) (9) A security issued by a business entity corporation organized and operated exclusively for religious, educational, benevolent, fraternal, charitable, or reformatory purposes and not for pecuniary profit, no part of the net earnings of which corporation inures to the benefit of any private stockholder or individual, or any security of a fund that is excluded from the definition of an investment company under s. 3(c)(10)(B) of the Investment Company Act of 1940, as amended; provided that a no person may not shall directly or indirectly offer or sell securities under this subsection except by an offering circular containing full and fair disclosure, as prescribed by the rules of the commission, of all material information, including, but not limited to, a description of the securities offered and terms of the offering, a description of the nature of the issuer's business, a statement of the purpose of the offering and the intended application by the issuer of the proceeds thereof, and financial statements of the issuer prepared in conformance with United States generally accepted accounting principles. Section 6(c) of the Philanthropy Protection Act of 1995, Pub. L. No. 104-62, does shall not preempt any provision of this chapter.

(11) (10) Any insurance or endowment policy or annuity

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contract or optional annuity contract or self-insurance agreement issued by a <u>business entity</u> <del>corporation</del>, insurance company, reciprocal insurer, or risk retention group subject to the supervision of the insurance regulator or bank regulator, or any agency or officer performing like functions, of any state or territory of the United States or the District of Columbia.

Section 3. Section 517.061, Florida Statutes, is amended to read:

(Substantial rewording of section. See s. 517.061, F.S., for present text.)

in subsection (11), the exemptions provided herein from the registration requirements of s. 517.07 are self-executing and do not require any filing with the office before being claimed. Any person who claims entitlement to an exemption under this section bears the burden of proving such entitlement in any proceeding brought under this chapter. The registration provisions of s. 517.07 do not apply to any of the following transactions; however, such transactions are subject to s. 517.301:

(1) (a) Any judicial sale or any sale by an executor, an administrator, a guardian, or a conservator; any sale by a receiver or trustee in insolvency or bankruptcy; any sale by an assignee as defined in s. 727.103 with respect to an assignment as defined in that section; or any transaction incident to a judicially approved reorganization in which a security is issued

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<u>in exchange for one or more outstanding securities, claims, or</u> property interests.

- (b) Except for a security exchanged in a case brought under Title 11 of the United States Code, a security that is issued in exchange for one or more bona fide outstanding securities, claims, or property interests, or partly in such exchange and partly for cash, if the terms and conditions of such issuance and exchange are approved:
- 1. By a court, an official or agency of the United States, a banking or insurance commission of a state or territory of the United States, or another governmental authority expressly authorized by law to grant such approval.
- 2. After a hearing upon the fairness of such terms and conditions and at which all persons to whom issuance of securities in such exchange is proposed have the right to appear.
- (2) The issuance of notes or bonds in connection with the acquisition of real property or renewals thereof, if such notes or bonds are issued to the sellers of, and are secured by all or part of, the real property so acquired.
- (3) A transaction involving a stock dividend or equivalent equity distribution, regardless of whether the business entity distributing the dividend or equivalent equity distribution is the issuer, if nothing of value is given by stockholders or other equity holders for the dividend or equivalent equity

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distribution other than the surrender of a right to a cash or property dividend in the event that each stockholder or other equity holder may elect to take the dividend or equivalent equity distribution in cash, property, or stock.

- (4) A transaction under an offer to existing security holders of the issuer, including persons that at the date of the transaction are holders of convertible securities, options, or warrants, if a commission or other remuneration is not paid or given, directly or indirectly, for soliciting a security holder in this state.
- (5) The issuance of securities to such equity security holders or creditors of a business entity in the process of a reorganization of such business entity, made in good faith and not for the purpose of evading this chapter, either in exchange for the securities of such equity security holders or claims of such creditors or partly for cash and partly in exchange for the securities or claims of such equity security holders or creditors.
- (6) A transaction involving the distribution of the securities of an issuer to the security holders of another person in connection with a merger, consolidation, exchange of securities, sale of assets, or other reorganization to which the issuer, or the issuer's parent or subsidiary, and the other person, or the person's parent or subsidiary, are parties.
  - (7) The offer or sale of securities, solely in connection

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with the transfer of ownership of an eligible privately held company, through a merger and acquisition broker in accordance with s. 517.12(21).

- employee stock purchase, savings, option, profit-sharing, pension, or similar employee benefit plan, including any securities, plan interests, and guarantees issued under a compensatory benefit plan or compensation contract, contained in a record, established by the issuer, its parents, its majority-owned subsidiaries, or the majority-owned subsidiaries of the issuer's parent for the participation of their employees. This includes offers or sales of such securities to all of the following persons:
- (a) Directors, managers, managing members, general partners, officers, consultants, and advisors.
- (b) If the issuer is a business trust, trustees and former trustees.
- (c) Family members who acquire such securities from persons described in this section through gifts or domestic relations orders.
- (d) Former employees, directors, managers, managing members, general partners, officers, consultants, and advisors, if those individuals were employed by or providing services to the issuer when the securities were offered.
  - (e) Insurance agents who are exclusive insurance agents of

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the issuer, or of the issuer's parents or subsidiaries, or who derive more than 50 percent of their annual income from such persons.

- (9) The offer or sale of securities to a bank, trust company, savings institution, insurance company, dealer, investment company as defined in the Investment Company Act of 1940, 15 U.S.C. s. 80a-3, as amended, pension or profit-sharing trust, or qualified institutional buyer, whether any of such entities is acting in its individual or fiduciary capacity.
- (10) (a) The offer or sale, by or on behalf of an issuer, of its own securities if the offer or sale is part of an offering made in accordance with all of the following conditions:
- 1. There are no more than 35 purchasers, or the issuer reasonably believes that there are no more than 35 purchasers, of the securities of the issuer in this state during an offering made in reliance upon this subsection or, if such offering continues for a period in excess of 12 months, in any consecutive 12-month period.
- 2. Neither the issuer nor any person acting on behalf of the issuer offers or sells securities pursuant to this subsection by means of any form of general solicitation or general advertising in this state.
- 3. Before the sale, each purchaser or the purchaser's representative, if any, is provided with, or given reasonable

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access to, full and fair disclosure of all material information, which must include written notification of a purchaser's right to void the sale under subparagraph 4.

- 4. Any sale made pursuant to this subsection is voidable by the purchaser within 3 days after the first tender of consideration is made by such purchaser to the issuer by notifying the issuer that the purchaser expressly voids the purchase. The purchaser's notice to the issuer must be sent by e-mail to the issuer's e-mail address set forth in the disclosure document provided to the purchaser or purchaser's representative or by hand delivery, courier service, or other method by which written proof of delivery to the issuer of the purchaser's election to rescind the purchase is evidenced.
- (b) The following purchasers are excluded from the calculation of the number of purchasers under subparagraph

  (a)1.:
- 1. Any spouse or child of the purchaser or any related family member who has the same principal residence as such purchaser.
- 2. A trust or estate in which a purchaser, any of the persons related to such purchaser specified in subparagraph 1., and any business entity specified in subparagraph 3. collectively have more than 50 percent of the beneficial interest, excluding any contingent interest.
  - 3. A business entity in which a purchaser, any of the

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persons related to such purchaser specified in subparagraph 1., and any trust or estate specified in subparagraph 2.

collectively are beneficial owners of more than 50 percent of the equity securities or equity interest.

4. An accredited investor.

- A business entity must be counted as one purchaser. However, if the business entity is organized for the specific purpose of acquiring the securities offered and is not an accredited investor, each beneficial owner of equity securities or equity interests in the business entity must be counted as a separate purchaser. A noncontributory employee benefit plan within the meaning of Title I of the Employee Retirement Income Security Act of 1974 must be counted as one purchaser if the trustee makes all investment decisions for the plan.
- (11) Offers or sales of securities by an issuer in a transaction that meets all of the following conditions:
- (a) The offers or sales of securities are made only to persons who are, or who the issuer reasonably believes are, accredited investors.
- (b) The issuer is not a business entity that has an undefined business operation, lacks a business plan, lacks a stated investment goal for the funds being raised, or plans to engage in a merger or acquisition with an unspecified business entity.

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551	(c) The issuer reasonably believes that all purchasers are
552	purchasing for investment and not with the view to or for sale
553	in connection with a distribution of the security. Any resale of
554	a security sold in reliance on this exemption within 12 months
555	after sale is presumed to be with a view to distribution and not
556	for investment, except a resale pursuant to a registration
557	statement effective under this chapter or pursuant to an
558	exemption available under this chapter, the Securities Act of
559	1933, as amended, or the rules and regulations adopted
60	thereunder.
61	(d)1. A general announcement of the proposed offering,
62	made by any means, includes only the following information:
663	a. The name, address, and telephone number of the issuer
64	of the securities.
65	b. The name, a brief description, and price, if known, of
666	any security to be issued.
67	c. A brief description of the business.
68	d. The type, number, and aggregate amount of securities
669	being offered.
570	e. The name, address, and telephone number of the person
571	to contact for additional information.
572	f. A statement that:
573	(I) Sales will be made only to accredited investors;
574	(II) Money or other consideration is not being solicited
575	and will not be accepted by way of this general announcement:

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- (III) The securities have not been registered with or approved by any state securities agency or the Securities and Exchange Commission and are being offered and sold pursuant to an exemption from registration.
- 2. The issuer, in connection with an offer, may provide information in addition to the information provided in the general announcement as specified in subparagraph 1. if such information is delivered:
- a. Through an electronic database that is restricted to persons who have been prequalified as accredited investors; or
- b. After the issuer reasonably believes that the prospective purchaser is an accredited investor.
- (e) The issuer does not use telephone solicitation unless, before placing the call, the issuer reasonably believes that the prospective purchaser to be solicited is an accredited investor.
- (f) The issuer files with the office a notice of transaction, a consent to service of process, and a copy of the general announcement within 15 days after the first sale is made in this state. The commission may adopt by rule procedures for filing documents by electronic means.
- (g) Dissemination of the general announcement of the proposed offering to persons who are not accredited investors does not disqualify the issuer from claiming the exemption under this subsection.

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- when made by or on behalf of a bona fide owner, not the issuer or underwriter, of the securities, who disposes of such securities for the owner's own account, and such sale is not made directly or indirectly for the benefit of the issuer or an underwriter of such securities or for the direct or indirect promotion of any scheme or enterprise with the intent of violating or evading this chapter. For purposes of this subsection, isolated offers or sales include, but are not limited to, an isolated offer or sale made by or on behalf of a bona fide owner, rather than the issuer or underwriter, of the securities if:
- (a) The offer or sale of securities is in a transaction satisfying all of the conditions specified in subparagraphs

  (10) (a) 1., 2., and 3. and paragraph (10) (b); or
- (b) The offer or sale of securities is in a transaction exempt under s. 4(a)(1) of the Securities Act of 1933, as amended, or under Securities and Exchange Commission rules or regulations.
- party as defined in s. 679.1021(1)(ttt), or a mortgagee selling or offering for sale or delivery in the ordinary course of business and not for the purposes of avoiding the provisions of this chapter, to liquidate a bona fide debt, a security pledged in good faith as security for such debt.

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(14) An unsolicited purchase or sale of securities on
order of, and as the agent for, another solely and exclusively
by a dealer registered pursuant to s. 517.12; provided that this
exemption applies solely and exclusively to such registered
dealers and does not authorize or permit the purchase or sale of
securities at the direction of, and as agent for, another by any
person other than a dealer so registered; and provided further
that such purchase or sale may not be directly or indirectly for
the benefit of the issuer or an underwriter of such securities
or for the direct or indirect promotion of any scheme or
enterprise with the intent of violating or evading this chapter.

- (15) A nonissuer transaction with a federal covered adviser with investments under management in excess of \$100 million acting in the exercise of discretionary authority in a signed record for the account of others.
- (16) The sale by or through a registered dealer of any securities option if, at the time of the sale of the option:
- (a) The performance of the terms of the option is guaranteed by any dealer registered under the Securities

  Exchange Act of 1934, as amended, which guaranty and dealer are in compliance with such requirements or rules as may be approved or adopted by the commission; or
- (b)1. Such options transactions are cleared by the Options

  Clearing Corporation or any other clearinghouse recognized by

  commission rule;

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2	•	The	option	is	not	sold	by	or	for	the	benefit	of	the
issuer	of	the	underl	Lyir	ng se	ecurit	Ξу;	anc	d				

- 3. The underlying security may be purchased or sold on a recognized securities exchange registered under the Securities Exchange Act of 1934, as amended.
- (17) (a) The offer or sale of securities, as agent or principal, by a dealer registered pursuant to s. 517.12, when such securities are offered or sold at a price reasonably related to the current market price of such securities, provided that such securities are:
- 1. Securities of an issuer for which reports are required to be filed by s. 13 or s. 15(d) of the Securities Exchange Act of 1934, as amended;
- 2. Securities of a company registered under the Investment Company Act of 1940, as amended;
- 3. Securities of an insurance company, as that term is defined in s. 2(a)(17) of the Investment Company Act of 1940, as amended; or
- 4. Securities, other than any security that is a federal covered security and is not subject to any registration or filing requirements under this chapter, that have been listed or approved for listing upon notice of issuance by a securities exchange registered under the Securities Exchange Act of 1934, as amended; and all securities senior to any securities so listed or approved for listing upon notice of issuance, or

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represented by subscription rights which have been so listed or approved for listing upon notice of issuance, or evidences of indebtedness guaranteed by an issuer with a class of securities listed or approved for listing upon notice of issuance by such securities exchange, such securities to be exempt only so long as such listings or approvals remain in effect. The exemption provided in this subparagraph does not apply when the securities are suspended from listing approval for listing or trading.

- (b) The exemption provided in this subsection does not apply if the sale is made for the direct or indirect benefit of an issuer or a control person of such issuer or if such securities constitute the whole or part of an unsold allotment to, or subscription or participation by, a dealer as an underwriter of such securities.
- (c) The exemption provided in this subsection is not available for any securities that have been denied registration pursuant to s. 517.111. Additionally, the office may deny this exemption with reference to any particular security, other than a federal covered security, by order published in such manner as the office finds proper.
- (18) Any nonissuer transaction by a registered dealer, and any resale transaction by a sponsor of a unit investment trust registered under the Investment Company Act of 1940, as amended, in a security of a class that has been outstanding in the hands of the public for at least 90 days; provided that, at the time

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of the transaction, the following conditions in paragraphs (a), (b), and (c) and either paragraph (d) or paragraph (e) are met:

- (a) The issuer of the security is actually engaged in business and is not in the organizational stage or in bankruptcy or receivership and is not a blank check, blind pool, or shell company whose primary plan of business is to engage in a merger or combination of the business with, or an acquisition of, an unidentified person.
- (b) The security is sold at a price reasonably related to the current market price of the security.
- (c) The security does not constitute the whole or part of an unsold allotment to, or a subscription or participation by, the dealer as an underwriter of the security.
- (d) The security is listed in a nationally recognized securities manual designated by rule of the commission or a document filed with and publicly viewable through the Securities and Exchange Commission electronic data gathering and retrieval system and contains:
- 1. A description of the business and operations of the issuer;
- 2. The names of the issuer's officers and directors, if any, or, in the case of an issuer not domiciled in the United States, the corporate equivalents of such persons in the issuer's country of domicile;
  - 3. An audited balance sheet of the issuer as of a date

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within 18 months before such transaction or, in the case of a reorganization or merger in which parties to the reorganization or merger had such audited balance sheet, a pro forma balance sheet; and

- 4. An audited income statement for each of the issuer's immediately preceding 2 fiscal years, or for the period of existence of the issuer, if in existence for less than 2 years or, in the case of a reorganization or merger in which the parties to the reorganization or merger had such audited income statement, a pro forma income statement.
- (e)1. The issuer of the security has a class of equity securities listed on a national securities exchange registered under the Securities Exchange Act of 1934, as amended;
- 2. The class of security is quoted, offered, purchased, or sold through an alternative trading system registered under Securities and Exchange Commission Regulation ATS, 17 C.F.R. s. 242.301, as amended, and the issuer of the security has made current information publicly available in accordance with Securities and Exchange Commission Rule 15c2-11, 17 C.F.R. s. 240.15c2-11, as amended;
- 3. The issuer of the security is a unit investment trust registered under the Investment Company Act of 1940, as amended;
- 4. The issuer of the security has been engaged in continuous business, including predecessors, for at least 3 years; or

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5. The issuer of the security has total assets of at least
\$2 million based on an audited balance sheet as of a date within
18 months before such transaction or, in the case of a
reorganization or merger in which parties to the reorganization
or merger had such audited balance sheet, a pro forma balance
sheet.
(19) The offer or sale of any security effected by or
through a person in compliance with s. 517.12(16).
(20) A nonissuer transaction in an outstanding security by
or through a dealer registered or exempt from registration under
this chapter, if all of the following are true:
(a) The issuer is a reporting issuer in a foreign
jurisdiction designated by this subsection or by commission
rule, and the issuer has been subject to continuous reporting
requirements in such foreign jurisdiction for not less than 180
days before the transaction.
(b) The security is listed on the securities exchange
designated by this subsection or by commission rule, is a
security of the same issuer which is of senior or substantially
equal rank to the listed security, or is a warrant or right to
purchase or subscribe to any such security.

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For purposes of this subsection, Canada, together with its

provinces and territories, is designated as a foreign

jurisdiction, and The Toronto Stock Exchange, Inc., is

designated as a securities exchange. If, after an administrative hearing in compliance with ss. 120.569 and 120.57, the office finds that revocation is necessary or appropriate in furtherance of the public interest and for the protection of investors, it may revoke the designation of a securities exchange under this subsection.

- (21) Other transactions exempted by commission rule upon a finding by the office that the application of s. 517.07 to a particular transaction is not necessary or appropriate in furtherance of the public interest and for the protection of investors due to the small dollar amount of the securities involved or the limited character of the offering. In conjunction with its adoption by rule of such exemptions, the commission may exempt persons selling or offering for sale securities in such a transaction from the registration requirements of s. 517.12. A rule adopted by the commission under this subsection may not have the effect of narrowing or limiting any exemption specified in this section.
- Section 4. Section 517.0611, Florida Statutes, is amended to read:
- 517.0611 <u>The Florida Limited Offering Exemption</u> <u>Intrastate</u> <u>crowdfunding.</u>
- (1) This section may be cited as the "The Florida Limited Offering Intrastate Crowdfunding Exemption."
  - (2) The registration provisions of s. 517.07 do not apply

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to a securities transaction conducted in accordance with this section; however, such transaction is subject to s. 517.301

Notwithstanding any other provision of this chapter, an offer or sale of a security by an issuer is an exempt transaction under s. 517.061 if the offer or sale is conducted in accordance with this section. The exemption provided in this section may not be used in conjunction with any other exemption under s. 517.051 or s. 517.061.

- (3) The offer or sale of securities under this section must be conducted in accordance with the requirements of the federal exemption for intrastate offerings in s. 3(a)(11) of the Securities Act of 1933, 15 U.S.C. s. 77c(a)(11), as amended, and United States Securities and Exchange Commission Rule 147, 17 C.F.R. s. 230.147, as amended, or Securities and Exchange Commission Rule 147A, 17. C.F.R. s. 230.147A, as amended adopted pursuant to the Securities Act of 1933.
  - (4) An issuer must:

- (a) <u>Must</u> be a for-profit business entity <u>that maintains</u> formed under the laws of the state, be registered with the Secretary of State, maintain its principal place of business in the state, and <u>derives</u> derive its revenues primarily from operations in <u>this</u> the state.
- (b) <u>Must</u> conduct transactions for <u>an</u> the offering of \$2.5 <u>million or more</u> through a dealer registered with the office or an intermediary registered under s. 517.12 s. 517.12(19). For an

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offering of less than \$2.5 million, the issuer may, but is not required to, use such a dealer or intermediary.

- (c) May not be, either before or as a result of the offering, an investment company as defined in s. 3 of the Investment Company Act of 1940, 15 U.S.C. s. 80a-3, as amended, or subject to the reporting requirements of s. 13 or s. 15(d) of the Securities Exchange Act of 1934, 15 U.S.C. s. 78m or s. 78o(d), as amended.
- (d) May not be a business entity that has company with an undefined business operation, a company that lacks a business plan, a company that lacks a stated investment goal for the funds being raised, or a company that plans to engage in a merger or acquisition with an unspecified business entity.
- (e) May not be subject to a disqualification established by the commission or office or a disqualification described in s. 517.0616 or s. 517.1611 or United States Securities and Exchange Commission Rule 506(d), 17 C.F.R. 230.506(d), adopted pursuant to the Securities Act of 1933. Each director, officer, manager, managing member, or general partner, or person occupying a similar status or performing a similar function, or person holding more than 20 percent of the equity interest shares of the issuer, is subject to this paragraph requirement.
- (f) <u>Must deposit all funds received from investors in an account in Execute an escrow agreement with</u> a federally insured financial institution authorized to do business in this the

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target offering amount has been reached or the offering has been terminated or has expired. If the target offering amount has not been reached within the period specified by the issuer in the disclosure statement provided to investors, or if the offering is terminated or expires, the issuer must refund invested funds to all investors within 10 business days after such occurrence for the deposit of investor funds, and ensure that all offering proceeds are provided to the issuer only when the aggregate capital raised from all investors is equal to or greater than the target offering amount.

- g) Must use all funds in accordance with the use of proceeds as disclosed to prospective investors. Allow investors to cancel a commitment to invest within 3 business days before the offering deadline, as stated in the disclosure statement, and issue refunds to all investors if the target offering amount is not reached by the offering deadline.
- (5) The issuer must file a notice of the offering with the office, in writing or in electronic form, in a format prescribed by commission rule, together with a nonrefundable filing fee of \$200. The filing fee <u>must shall</u> be deposited into the Regulatory Trust Fund of the office. The commission may adopt rules establishing procedures for the deposit of fees and the filing of documents by electronic means if the procedures provide the office with the information and data required by this section. A

notice is effective upon receipt, by the office, of the completed form, filing fee, and an irrevocable written consent to service of civil process, similar to that provided for in s. 517.101. The notice may be terminated by filing with the office a notice of termination. The notice and offering expire 12 months after filing the notice with the office and are not eligible for renewal. The notice must:

- (a) Be filed with the office at least 10 days before the issuer commences an offering of securities or the offering is displayed on a website of an intermediary in reliance upon the exemption provided by this section.
- (b) Indicate that the issuer is conducting an offering in reliance upon the exemption provided by this section.
- (c) Contain the name and contact information, including an e-mail address, of the issuer.
- (d) Identify any predecessors, owners, officers, directors, general partners, managers, managing members, and control persons or any person occupying a similar status or performing a similar function of the issuer, including that person's title, his or her status as a partner, trustee, or sole proprietor or a similar role, and his or her ownership percentage.
- (e) Identify the federally insured financial institution into, authorized to do business in the state, in which investor funds will be deposited, in accordance with the escrow

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1001 agreement.

- (f) Require an attestation under oath that the issuer, its predecessors, affiliated issuers, directors, officers, and control persons, or any other person occupying a similar status or performing a similar function, are not currently and have not been within the past 10 years the subject of regulatory or criminal actions involving fraud or deceit.
- (g) Include documentation verifying that the issuer is organized under the laws of the state and authorized to do business in the state.
- (h) If applicable, include the intermediary's website address where the issuer's securities will be offered.
- (g) (i) State Include the target offering amount and the date, not to exceed 365 days, by which the target amount must be reached in order to avoid termination of the offering.
- (6) The issuer must amend the notice form within  $\underline{10}$  business  $\underline{30}$  days after any material information contained in the notice becomes inaccurate for any reason. The commission may require, by rule, an issuer who has filed a notice under this section to file amendments with the office.
- (7) The issuer may engage in general advertising and general solicitation of the offering to prospective investors.

  Any oral or written statements in advertising or solicitation of the offering which contain a material misstatement, or which fail to disclose material information, are subject to

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enforcement under this chapter. Any general advertising or other general announcement must state that the offering is limited and open only to residents of this state.

- (8) The issuer must provide a disclosure statement to investors and the dealer or intermediary, along with a copy to the office at the time that the notice is filed, and make available to potential investors through the dealer or intermediary, as applicable; to the office at the time that the notice is filed; and to each prospective investor at least 3 days before the investor's commitment to purchase or payment of any consideration. The, a disclosure statement must contain containing material information about the issuer and the offering, including all of the following:
- (a) The name, legal status, physical address, <u>e-mail</u> address, and website address of the issuer.
- (b) The names of the directors, officers, managers, managing members, and general partners and any person occupying a similar status or performing a similar function, and the name and ownership percentage of each person holding more than 20 percent of the issuer's equity interests shares of the issuer.
- (c) A description of the  $\underline{\text{current}}$  business  $\underline{\text{of the issuer}}$  and  $\underline{\text{the}}$  anticipated business plan of the issuer.
- (d) A description of the stated purpose and intended use of the proceeds of the offering.
  - (e) The target offering amount and, the deadline to reach

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the target offering amount, and regular updates regarding the progress of the issuer in meeting the target offering amount.

- (f) The price to the public of the securities or the method for determining the price. However, before the sale, each investor must receive in writing the final price and all required disclosures and have an opportunity to rescind the commitment to purchase the securities.
- (g) A description of the ownership and capital structure of the issuer, including:
- 1. Terms of the securities being offered and each class of security of the issuer, including how those terms may be modified, and a summary of the differences between such securities, including how the rights of the securities being offered may be materially limited, diluted, or qualified by rights of any other class of security of the issuer.
- 2. A description of how the exercise of the rights held by the principal <u>equity holders</u> shareholders of the issuer could negatively impact the purchasers of the securities being offered.
- 3. The name and ownership level of each existing shareholder who owns more than 20 percent of any class of the securities of the issuer.
- 4. How the securities being offered are being valued, and examples of methods of how such securities may be valued by the issuer in the future, including during subsequent corporate

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1076 actions.

- 5. The risks to purchasers of the securities relating to minority ownership in the issuer, the risks associated with corporate action, including additional issuances of shares, a sale of the issuer or of assets of the issuer, or transactions with related parties.
- (h) A statement that the security being offered is not registered under federal or state securities laws and that the securities are subject to the limitation on resale contained in Securities and Exchange Commission Rule 147 or Rule 147A.
- (i) Any issuer plans, formal or informal, to offer additional securities in the future.
- (j) The risks to purchasers of the securities relating to minority ownership in the issuer.
- $\underline{\text{(k)}}$  (h) A description of the financial condition of the issuer.
- 1. For offerings that, in combination with all other offerings of the issuer within the preceding 12-month period, have target offering amounts of \$500,000 \$100,000 or less, the financial statements of the issuer may be, but are not required to be, included description must include the most recent income tax return filed by the issuer, if any, and a financial statement that must be certified by the principal executive officer of the issuer as true and complete in all material respects.

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- 2. For offerings that, in combination with all other offerings of the issuer within the preceding 12-month period, have target offering amounts of more than \$500,000 \$100,000, but not more than \$2.5 million \$500,000, the description must include financial statements prepared in accordance with generally accepted accounting principles and reviewed by a certified public accountant, as defined in s. 473.302, who is independent of the issuer, using professional standards and procedures for such review or standards and procedures established by commission the office, by rule, for such purpose.
- 3. For offerings that, in combination with all other offerings of the issuer within the preceding 12-month period, have target offering amounts of more than \$2.5 million \$500,000, the description must include audited financial statements prepared in accordance with generally accepted accounting principles by a certified public accountant, as defined in s. 473.302, who is independent of the issuer, and other requirements as the commission may establish by rule.
- $\underline{\text{(1)}}$  The following statement in boldface, conspicuous type on the front page of the disclosure statement:

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved these securities or determined if this disclosure statement is truthful or complete. Any

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representation to the contrary is a criminal offense.

These securities are offered under, and will be sold in reliance upon, an exemption from the registration requirements of federal and Florida securities laws. Consequently, Neither the Federal Government nor the State of Florida has reviewed the accuracy or completeness of any offering materials. In making an investment decision, investors must rely on their own examination of the issuer and the terms of the offering, including the merits and risks involved. These securities are subject to restrictions on transferability and resale and may not be transferred or resold except as specifically authorized by applicable federal and state securities laws. Investing in these securities involves a speculative risk, and investors should be able to bear the loss of

(8) The issuer shall provide to the office a copy of the escrow agreement with a financial institution authorized to conduct business in this state. All investor funds must be deposited in the escrow account. The escrow agreement must require that all offering proceeds be released to the issuer only when the aggregate capital raised from all investors is equal to or greater than the minimum target offering amount

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their entire investment.

specified in the disclosure statement as necessary to implement the business plan, and that all investors will receive a full return of their investment commitment if that target offering amount is not raised by the date stated in the disclosure statement.

- (9) The sum of all cash and other consideration received for sales of a security under this section may not exceed \$5 \$1 million, less the aggregate amount received for all sales of securities by the issuer within the 12 months preceding the first offer or sale made in reliance upon this exemption. Offers or sales to a person owning 20 percent or more of the outstanding equity interests shares of any class or classes of securities or to an officer, director, manager, managing member, general partner, or trustee, or a person occupying a similar status, do not count toward this limitation.
- issuer reasonably believes that the investor is an accredited investor as defined by Rule 501 of Regulation D, adopted pursuant to the Securities Act of 1933, the aggregate amount of securities sold by an issuer to an investor in transactions exempt from registration requirements under this subsection in a 12-month period may not exceed \$10,000÷
- (a) The greater of \$2,000 or 5 percent of the annual income or net worth of such investor, if the annual income or the net worth of the investor is less than \$100,000.

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1176	(b) Ten percent of the annual income or net worth of such
1177	investor, not to exceed a maximum aggregate amount sold of
1178	\$100,000, if either the annual income or net worth of the
1179	investor is equal to or exceeds \$100,000.
1180	(11) The issuer shall file with the office and provide to
1181	investors free of charge an annual report of the results of
1182	operations and financial statements of the issuer within 45 days
1183	after the end of its fiscal year, until no securities under this
1184	offering are outstanding. The annual reports must meet the
1185	following requirements:
1186	(a) Include an analysis by management of the issuer of the
1187	business operations and the financial condition of the issuer,
1188	and disclose the compensation received by each director,
1189	executive officer, and person having an ownership interest of 20
1190	percent or more of the issuer, including cash compensation
1191	earned since the previous report and on an annual basis, and any
1192	bonuses, stock options, other rights to receive securities of
1193	the issuer, or any affiliate of the issuer, or other
1194	compensation received.
1195	(b) Disclose any material change to information contained
1196	in the disclosure statements which was not disclosed in a
1197	<del>previous report.</del>
1198	(11) $(12)$ $(a)$ A notice-filing under this section <u>must</u> shall
1199	be summarily suspended by the office if:

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(a) The payment for the filing is dishonored by the

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financial institution upon which the funds are drawn. For purposes of s. 120.60(6), failure to pay the required notice filing fee constitutes an immediate and serious danger to the public health, safety, and welfare. The office shall enter a final order revoking a notice-filing in which the payment for the filing is dishonored by the financial institution upon which the funds are drawn; or:

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- A notice-filing under this section shall be summarily suspended by the office if The issuer made a material false statement in the issuer's notice-filing. The summary suspension remains shall remain in effect until a final order is entered by the office. For purposes of s. 120.60(6), a material false statement made in the issuer's notice-filing constitutes an immediate and serious danger to the public health, safety, and welfare. If an issuer made a material false statement in the issuer's notice-filing, the office must shall enter a final order revoking the notice-filing, issue a fine as prescribed by s. 517.191(9) s. 517.221(3), and issue permanent bars under s. 517.191(10) s. 517.221(4) to the issuer and all owners, officers, directors, general partners, and control persons, or any person occupying a similar status or performing a similar function of the issuer, including title; status as a partner, trustee, sole proprietor, or similar role; and ownership percentage.
  - (12) (13) If the issuer employs the services of an

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## 1226 intermediary, the An intermediary must:

- (a) Take measures, as established by commission rule, to reduce the risk of fraud with respect to the transactions, including verifying that the issuer is in compliance with the requirements of this section and, if necessary, denying an issuer access to its platform if the intermediary believes it is unable to adequately assess the risk of fraud of the issuer or its potential offering.
- (b) Provide basic information on its website regarding the high risk of investment in and limitation on the resale of exempt securities and the potential for loss of an entire investment. The basic information must include, but need not be limited to, all of the following:
- 1. A description of the <u>financial institution into which</u> investor funds will be deposited escrow agreement that the issuer has executed and the conditions for <u>the use</u> release of such funds by to the issuer in accordance with the agreement and subsection (4).
- 2. A description of whether financial information provided by the issuer has been audited by an independent certified public accountant, as defined in s. 473.302.
- (c) Obtain from each prospective investor a zip code or residence address, a copy of a driver license, and any other proof of residency in order for the issuer or intermediary to reasonably believe that the potential investor is a resident of

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1251	this state. The commission may adopt rules authorizing
1252	additional forms of identification and prescribing the process
1253	for verifying any identification presented by the prospective
1254	investor.
1255	(d) Obtain information sufficient for the issuer or
1256	intermediary to reasonably believe that a particular prospective
1257	investor is an accredited investor
1258	(c) Obtain a zip code or residence address from each
1259	potential investor who seeks to view information regarding
1260	specific investment opportunities, in order to confirm that the
1261	potential investor is a resident of the state.
1262	(d) Obtain and verify a valid Florida driver license
1263	number or Florida identification card number from each investor
1264	before purchase of a security to confirm that the investor is a
1265	resident of the state. The commission may adopt rules
1266	authorizing additional forms of identification and prescribing
1267	the process for verifying any identification presented by the
1268	investor.
1269	(e) Obtain an affidavit from each investor stating that
1270	the investment being made by the investor is consistent with the
1271	income requirements of subsection (10).
1272	(f) Direct the release of investor funds in escrow in
1273	accordance with subsection (4).
1274	(g) Direct investors to transmit funds directly to the

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tution designated in the escrow agreement

the funds for the benefit of the investor.

(e)(h) Provide a monthly update for each offering, after the first full month after the date of the offering. The update must be accessible on the intermediary's website and must display the date and amount of each sale of securities, and each cancellation of commitment to invest, in the previous calendar month.

(i) Require each investor to certify in writing, including as part of such certification his or her signature and his or her initials next to each paragraph of the certification, as follows:

I understand and acknowledge that:

I am investing in a high-risk, speculative business venture. I may lose all of my investment, and I can afford the loss of my investment.

This offering has not been reviewed or approved by any state or federal securities commission or other regulatory authority and no regulatory authority has confirmed the accuracy or determined the adequacy of any disclosure made to me relating to this offering.

The securities I am acquiring in this offering are illiquid and are subject to possible dilution. There is no ready market for the sale of the securities. It may be difficult or impossible for me to sell or otherwise dispose of the securities, and I may be required to hold the securities

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indefinitely.

I may be subject to tax on my share of the taxable income and losses of the issuer, whether or not I have sold or otherwise disposed of my investment or received any dividends or other distributions from the issuer.

By entering into this transaction with the issuer, I am affirmatively representing myself as being a Florida resident at the time this contract is formed, and if this representation is subsequently shown to be false, the contract is void.

If I resell any of the securities I am acquiring in this offering to a person that is not a Florida resident within 9 months after the closing of the offering, my contract with the issuer for the purchase of these securities is void.

- (j) Require each investor to answer questions demonstrating an understanding of the level of risk generally applicable to investments in startups, emerging businesses, and small issuers, and an understanding of the risk of illiquidity.
- $\underline{\text{(f)}}$  Take reasonable steps to protect personal information collected from investors, as required by s. 501.171.
- <u>(g)(1)</u> Prohibit its directors, and officers, managers, managing members, general partners, employees, and agents from having any financial interest in the issuer using its services.
- (m) Implement written policies and procedures that are reasonably designed to achieve compliance with federal and state securities laws; comply with the anti-money laundering

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1326	requirements of 31 C.F.R. chapter X applicable to registered
1327	brokers; and comply with the privacy requirements of 17 C.F.R.
1328	part 248 relating to brokers.

- $\underline{(13)}$  (14) An intermediary not registered as a dealer under s. 517.12(5) may not:
- (a) Offer investment advice or recommendations. A refusal by an intermediary to post an offering that it deems not credible or that represents a potential for fraud may not be construed as an offer of investment advice or recommendation.
- (b) Solicit purchases, sales, or offers to buy securities offered or displayed on its website.
- (c) Compensate employees, agents, or other persons for the solicitation of, or based on the sale of, securities offered or displayed on its website.
- (d) Hold, manage, possess, or otherwise handle investor funds or securities.
- (e) Compensate promoters, finders, or lead generators for providing the intermediary with the personal identifying information of any prospective potential investor.
- (f) Engage in any other activities set forth by commission rule.
- intermediary for an offering pursuant to the exemption created under this section, the issuer must fulfill each of the obligations specified in paragraphs (12)(c)-(f).

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(3)

(15) Any sale made pursuant to the exemption created under
this section is voidable by the purchaser within 3 days after
the first tender of consideration is made by such purchaser to
the issuer by notifying the issuer that the purchaser expressly
voids the purchase. The purchaser's notice to the issuer must be
sent by e-mail to the issuer's e-mail address set forth in the
disclosure statement that is provided to the purchaser or
purchaser's representative or by certified mail or overnight
delivery service with proof of delivery to the mailing address
set forth in the disclosure statement All funds received from
investors must be directed to the financial institution
designated in the escrow agreement to hold the funds and must be
used in accordance with representations made to investors by the
intermediary. If an investor cancels a commitment to invest, the
intermediary must direct the financial institution designated to
hold the funds to promptly refund the funds of the investor.
Section 5. Section 517.0612, Florida Statutes, is created
to read:
517.0612 Florida Invest Local Exemption.—
(1) This section may be cited as the "Florida Invest Local
Exemption."
(2) The registration provisions of s. 517.07 do not apply
to a securities transaction conducted in accordance with this
section; however, such transaction is subject to s. 517.301.

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The offer or sale of securities under this section

1376	must meet the requirements of the federal exemption for
1377	intrastate offerings in s. 3(a)(11) of the Securities Act of
1378	1933, Securities and Exchange Commission Rule 147, or Securities
1379	and Exchange Commission Rule 147A, as amended.
1380	(4) The issuer must be a for-profit business entity
1381	registered with the Department of State which has its principal
1382	place of business in this state. The issuer may not be, before
1383	or as a result of the offering:
1384	(a) An investment company as defined in the Investment
1385	Company Act of 1940, as amended;
1386	(b) Subject to the reporting requirements of the
1387	Securities and Exchange Act of 1934, as amended;
1388	(c) A business entity that has an undefined business
1389	operation, lacks a business plan, lacks a stated investment goal
1390	for the funds being raised, or plans to engage in a merger or
1391	acquisition with an unspecified business entity; or
1392	(d) Subject to a disqualification as provided in s.
1393	<u>517.0616.</u>
1394	(5) The sum of all cash and other consideration received
1395	from all sales of the securities in reliance upon the exemption
1396	under this section may not exceed \$500,000, less the aggregate
1397	amount received for all sales of securities by the issuer within
1398	the 12 months before the first offer or sale made in reliance on
1 3 9 9	this evenntion

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The issuer may not accept more than \$10,000 from

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- $\underline{\text{1. The issuer reasonably believes that the purchaser is an}}\\$  accredited investor.
- 2. The purchaser is an officer, director, partner, or trustee, or an individual occupying a similar status or performing similar functions, of the issuer.
- 3. The purchaser is an owner of 10 percent or more of the issuer's outstanding equity.
- (b) For purposes of this subsection, the following persons must be treated collectively as a single purchaser:
- 1. Any spouse or child of the purchaser or any related family member who has the same primary residence as the purchaser.
- 2. Any business entity of which the purchaser and any person related to the purchaser as provided in subparagraph 1. collectively own more than 50 percent of the equity interest.
- (7) The issuer may engage in general advertising and general solicitation of the offering. Any general advertising or other general announcement must state that the offer is limited and open only to residents of this state. Any oral or written statements in advertising or solicitation of the offer which contain a material misstatement, or which fail to disclose material information, are subject to enforcement under this chapter.
  - (8) A purchaser must receive, at least 3 business days

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1426	before any binding commitment to purchase or consideration paid,
1427	a disclosure statement that provides material information
1428	regarding the issuer, including, but not limited to, all of the
1429	following information:
1430	(a) The issuer's name, type of entity, and contact
1431	information.
1432	(b) The name and contact information of each director,
1433	officer, or other manager of the issuer.
1434	(c) A description of the issuer's business.
1435	(d) A description of the security being offered.
1436	(e) The total amount of the offering.
1437	(f) The intended use of proceeds from the sale of the
1438	securities.
1439	(g) The target offering amount.
1440	(h) A statement that if the target offering amount is not
1441	obtained in cash or in the value of other tangible consideration
1442	received on a date that is no more than 180 days after the
1443	commencement of the offering, the offering will be terminated,
1444	and any funds or other consideration received from purchasers
1445	must be promptly returned.
1446	(i) A statement that the security being offered is not
1447	registered under federal or state securities laws and that the
1448	securities are subject to the limitation on resale contained in
1449	Securities and Exchange Commission Rule 147 or Rule 147A.

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The names and addresses of all persons who will be

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(j)

L451	involved in the offer and sale of securities on behalf of the
L452	<u>issuer.</u>
L453	(k) The name of the bank or other depository institution
L454	into which investor funds will be deposited.
L455	(1) The following statement in boldface, conspicuous type:
L456	
L457	Neither the Securities and Exchange Commission nor any
L458	state securities commission has approved or
L459	disapproved these securities or determined that this
L460	disclosure statement is truthful or complete. Any
L461	representation to the contrary is a criminal offense.
L462	
L463	(9) All funds received from investors must be deposited
L464	into a bank or depository institution authorized to do business
L465	in this state. The issuer may not withdraw any amount of the
L466	offering proceeds unless the target offering amount has been
L467	received.
L468	(10) The issuer must file a notice of the offering with
L469	the office, in writing or in electronic form, in a format
L470	prescribed by commission rule, no less than 5 business days
L471	before the offering commences, along with the disclosure
L472	statement described in subsection (8). If there are any material
L473	changes to the information previously submitted, the issuer,
L474	within 3 business days after such material change, must file an

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amended notice.

L476	(11) An individual, entity, or entity employee who acts as
L477	an agent for the issuer in the offer or sale of securities and
L478	is not registered as a dealer under this chapter may not do
L479	either of the following:
L480	(a) Receive compensation based upon the solicitation of
L481	purchases, sales, or offers to purchase the securities.
L482	(b) Take custody of investor funds or securities.
L483	(12) Any sale made pursuant to the exemption created under
L484	this section is voidable by the purchaser within 3 days after
L485	the first tender of consideration is made by such purchaser to
L486	the issuer by notifying the issuer that the purchaser expressly
L487	voids the purchase. The purchaser's notice to the issuer must be
L488	sent by e-mail to the issuer's e-mail address set forth in the
L489	disclosure statement that is provided to a purchaser or the
L490	purchaser's representative or by hand delivery, courier service,
L491	or other method by which written proof of delivery to the issuer
L492	of the purchaser's election to rescind the purchase is
L493	evidenced.
L494	Section 6. Section 517.0613, Florida Statutes, is created
L495	to read:
L496	517.0613 Failure to comply with a securities registration
L497	<pre>exemption</pre>
L498	(1) Failure to meet the requirements for any exemption
L499	from securities registration does not preclude the issuer from
L500	claiming the availability of any other applicable state or

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federal exemption.

(2) The exemptions created under ss. 517.061, 517.0611, and 517.0612 are not available to an issuer for any transaction or series of transactions that, although in technical compliance with the applicable provisions, is part of a plan or scheme to evade the registration provisions of s. 517.07, and registration under s. 517.07 is required in connection with such transactions.

Section 7. Section 517.0614, Florida Statutes, is created to read:

517.0614 Integration of offerings.—

(1) If the safe harbors in subsection (2) do not apply, in determining whether two or more offerings are to be treated as one for the purpose of registration or qualifying for an exemption from registration under this chapter, offers and sales may not be integrated if, based on the particular facts and circumstances, the issuer can establish either that each offering complies with the registration requirements of this chapter, or that an exemption from registration is available for the particular offering, provided that any transaction or series of transactions that, although in technical compliance with this chapter, is part of a plan or scheme to evade the registration requirements of this chapter will not have the effect of avoiding integration. In making this determination:

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(a) For an exempt offering prohibiting general

solicitation, the issuer must have a reasonable belief, based on the facts and circumstances, with respect to each purchaser in the exempt offering prohibiting general solicitation, that the issuer or any person acting on the issuer's behalf:

1. Did not solicit such purchaser through the use of general solicitation; or

- 2. Established a substantive relationship with such purchaser before the commencement of the exempt offering prohibiting general solicitation, provided that a purchaser previously solicited through the use of general solicitation is not deemed to have been solicited through the use of general solicitation in the current offering if, during the 45 calendar days following such previous general solicitation:
- a. No offer or sale of the same or similar class of securities has been made by or on behalf of the issuer, including to such purchaser; and
- b. The issuer or any person acting on the issuer's behalf has not solicited such purchaser through the use of general solicitation for any other security.
- (b) For two or more concurrent exempt offerings permitting general solicitation, in addition to satisfying the requirements of the particular exemption relied on, general solicitation offering materials for one offering that includes information about the material terms of a concurrent offering under another exemption may constitute an offer of securities in such other

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L551	offering, and therefore the offer must comply with all the
L552	requirements for, and restrictions on, offers under the
L553	exemption being relied on for such other offering, including any
L554	legend requirements and communications restrictions.
L555	(2) The integration analysis required by subsection (1) is
L556	not required if any of the following nonexclusive safe harbors
L557	apply:
L558	(a) An offering commenced more than 30 calendar days
L559	before the commencement of any other offering, or more than 30
L560	calendar days after the termination or completion of any other
L561	offering, may not be integrated with such other offering,
L562	provided that for an exempt offering for which general
L563	solicitation is not permitted which follows by 30 calendar days
L564	or more an offering that allows general solicitation, paragraph
L565	(1)(a) applies.
L566	(b) Offers and sales made in compliance with any of the
L567	following provisions are not subject to integration with other
L568	offerings:
L569	1. Section 517.051 or s. 517.061, except s. 517.061(9),
L570	(10), or (11).
L571	2. Section 517.0611 or s. 517.0612.
L572	Section 8. Section 517.0615, Florida Statutes, is created
L573	to read:
L574	517.0615 Solicitations of interest.—
1575	(1) A communication may not be deemed to constitute

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general solicitation or general advertising if the communication
is made in connection with a seminar or meeting in which more
than one issuer participates and which is sponsored by a
college, a university, or another institution of higher
education; a state or local government or an instrumentality
thereof; a nonprofit chamber of commerce or other nonprofit
organization; or an angel investor group, incubator, or
accelerator, if all of the following apply:

(a) Advertising for the seminar or meeting does not reference a specific offering of securities by the issuer.

- (b) The sponsor of the seminar or meeting does not do any of the following:
- 1. Make investment recommendations or provide investment advice to attendees of the seminar or meeting.
- 2. Engage in any investment negotiations between the issuer and investors attending the seminar or meeting.
- 3. Charge attendees of the seminar or meeting any fees, other than reasonable administrative fees.
- 4. Receive any compensation for making introductions between seminar or meeting attendees and issuers or for investment negotiations between such parties.
- 5. Receive any compensation with respect to the seminar or meeting, which compensation would require registration or notice-filing under this chapter, the Securities Exchange Act of 1934, 15 U.S.C. ss. 78a et seq., as amended, or the Investment

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Advisers Act of 1940, 15 U.S.C. s. 80b-1 et seq., as amended.

The sponsorship of or participation in the seminar or meeting does not by itself require registration or notice-filing under this chapter.

- (c) The type of information regarding an offering of securities by the issuer which is communicated or distributed by or on behalf of the issuer in connection with the seminar or meeting is limited to a notification that the issuer is in the process of offering or planning to offer securities, the type and amount of securities being offered, the intended use of proceeds of the offering, and the unsubscribed amount in an offering.
- (d) If the event allows attendees to participate virtually, rather than in person, online participation in the event is limited to:
- 1. Individuals that are members of, or otherwise associated with, the sponsor organization;
- 2. Individuals that the sponsor reasonably believes are accredited investors; or
- 3. Individuals that have been invited to the event by the sponsor based on industry or investment-related experience reasonably selected by the sponsor in good faith and disclosed in the public communications about the event.
- (2) Before any offers or sales are made in connection with an offering, communications by an issuer or any person

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authorized to act on behalf of the issuer are not deemed to constitute general solicitation or general advertising if the communication is solely for the purpose of determining whether there is any interest in a contemplated securities offering.

Requirements imposed under this chapter on written or oral statements made in the course of such communication may be enforced as provided in this chapter. The solicitation or acceptance of money or other consideration or of any commitment, binding or otherwise, from any person is prohibited.

- (a) The communication must state all of the following:
- 1. Money or other consideration is not being solicited and, if sent in response, will not be accepted.
- 2. Any offer to buy the securities will not be accepted, and no part of the purchase price will be accepted.
- 3. A person's indication of interest does not involve obligation or commitment of any kind.
- (b) Any written communication under this subsection may include a means by which a person may indicate to the issuer that the person is interested in a potential offering. The issuer may require the name, address, telephone number, or email address in any response form included in the written communication under this paragraph.
- (c) A communication in accordance with this subsection is not subject to s. 501.059, regarding telephone solicitations.

  Section 9. Section 517.0616, Florida Statutes, is created

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1651 to read:

517.0616 Disqualification.—A registration exemption under s. 517.061(9), (10), and (11), s. 517.0611, or s. 517.0612 is not available to an issuer that would be disqualified under Securities and Exchange Commission Rule 506(d), 17 C.F.R. s. 230.506(d), as amended, at the time the issuer makes an offer for the sale of a security.

Section 10. Present subsections (4) through (8) of section 517.081, Florida Statutes, are redesignated as subsections (6) through (10), respectively, new subsections (4) and (5) are added to that section, and subsection (2), paragraph (g) of subsection (3), and present subsection (7) of that section are amended, to read:

517.081 Registration procedure. -

the registration of to have securities registered, and the commission may prescribe forms on which it may require such applications to be submitted. Applications must shall be duly signed by the applicant, sworn to by any person having knowledge of the facts, and filed with the office. The commission may establish, by rule, procedures for depositing fees and filing documents by electronic means provided such procedures provide the office with the information and data required by this section. An application may be made either by the issuer of the securities for which registration is applied or by any

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registered dealer desiring to sell <u>such securities</u> the same within the state.

- (3) The office may require the applicant to submit to the office the following information concerning the issuer and such other relevant information as the office may in its judgment deem necessary to enable it to ascertain whether such securities shall be registered pursuant to the provisions of this section:
- (g) A specimen copy of the securities certificate, if applicable, and a copy of any circular, prospectus, advertisement, or other description of such securities.
- 2. The commission shall adopt a form for a simplified offering circular to register, under this section, securities that are sold in offerings in which the aggregate offering price in any consecutive 12-month period does not exceed the amount provided in s. 3(b) of the Securities Act of 1933, as amended. The following issuers shall not be eligible to submit a simplified offering circular adopted pursuant to this subparagraph:
- a. An issuer seeking to register securities for resale by persons other than the issuer.
- b. An issuer that is subject to any of the disqualifications described in 17 C.F.R. s. 230.262, adopted pursuant to the Securities Act of 1933, as amended, or that has been or is engaged or is about to engage in an activity that would be grounds for denial, revocation, or suspension under s.

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517.111. For purposes of this subparagraph, an issuer includes an issuer's director, officer, general partner, manager or managing member, trustee, or equity owner who owns at least 10 percent of the ownership interests of the issuer, promoter, or selling agent of the securities to be offered or any officer, director, partner, or manager or managing member of such selling agent.

c. An issuer that is a development-stage company that either has no specific business plan or purpose or has indicated that its business plan is to merge with an unidentified company or companies.

d. An issuer of offerings in which the specific business or properties cannot be described.

e. Any issuer the office determines is ineligible because the form does not provide full and fair disclosure of material information for the type of offering to be registered by the issuer.

f. Any issuer that has failed to provide the office the reports required for a previous offering registered pursuant to this subparagraph.

As a condition precedent to qualifying for use of the simplified offering circular, an issuer shall agree to provide the office with an annual financial report containing a balance sheet as of the end of the issuer's fiscal year and a statement of income

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for such year, prepared in accordance with United States generally accepted accounting principles and accompanied by an independent accountant's report. If the issuer has more than 100 security holders at the end of a fiscal year, the financial statements must be audited. Annual financial reports must be filed with the office within 90 days after the close of the issuer's fiscal year for each of the first 5 years following the effective date of the registration.

(4) The commission may, by rule:

- (a) Establish criteria relating to the issuance of equity securities, debt securities, insurance company securities, real estate investment trusts, oil and gas investments, and other investments. In establishing these criteria, the commission may consider the rules and regulations of the Securities and Exchange Commission and statements of policy by the North American Securities Administrators Association, Inc., relating to the registration of securities offerings. The criteria must include all of the following:
  - 1. The promoter's equity investment ratio.
  - 2. The financial condition of the issuer.
  - 3. The voting rights of shareholders.
- 1747 <u>4. The grant of options or warrants to underwriters and</u> 1748 others.
  - 5. Loans and other transactions with affiliates of the issuer.

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6. The use, escrow, or refund of proceeds of the offering.
(b) Prescribe forms requiring applications for the
registration of securities to be submitted to the office,
including a simplified offering circular to register, under this
section, securities that are sold in offerings in which the
aggregate offering price in any consecutive 12-month period does
not exceed the amount provided in s. 3(b) of the Securities Act
of 1933, as amended.
(c) Establish procedures for depositing fees and filing
documents by electronic means, provided that such procedures
provide the office with the information and data required by
this section.
(d) Establish requirements and standards for the filing,
content, and circulation of a preliminary, final, or amended
prospectus, advertisements, and other sales literature. In
establishing such requirements and standards, the commission
shall consider the rules and regulations of the Securities and
Exchange Commission relating to requirements for preliminary,
final, or amended or supplemented prospectuses and the rules of
the Financial Industry Regulatory Authority relating to
advertisements and sales literature.
(5) All of the following issuers are not eligible to
submit a simplified offering circular:
(a) An issuer that is subject to any of the

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disqualifications described in Securities and Exchange

Commission Rule 262, 17 C.F.R. s. 230.262, as amended, or that has been or is engaged or is about to engage in an activity that would be grounds for denial, revocation, or suspension under s. 517.111. For purposes of this paragraph, an issuer includes an issuer's director, officer, general partner, manager or managing member, trustee, or a person owning at least 10 percent of the ownership interests of the issuer; a promoter or selling agent of the securities to be offered; or any officer, director, partner, or manager or managing member of such selling agent.

- (b) An issuer that is a development-stage company that either has no specific business plan or purpose or has indicated that its business plan is to merge with an unidentified business entity or entities.
- (c) An issuer of offerings in which the specific business or properties cannot be described.
- (d) An issuer that the office determines is ineligible because the simplified circular does not provide full and fair disclosure of material information for the type of offering to be registered by the issuer.
- (9) (a) (7) The office shall record the registration of a security in the register of securities if, upon examination of an any application, it finds that all of the following requirements are met: the office
  - 1. The application is complete.
  - 2. The fee imposed in subsection (8) has been paid.

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3. The sale of the security would not be fraudulent and would not work or tend to work a fraud upon the purchaser.

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- 4. The terms of the sale of such securities would be fair, just, and equitable.
- 5. The enterprise or business of the issuer is not based upon unsound business principles.
- (b) Upon registration, the security may be sold by the issuer or any registered dealer, subject, however, to the further order of the office shall find that the sale of the security referred to therein would not be fraudulent and would not work or tend to work a fraud upon the purchaser, that the terms of the sale of such securities would be fair, just, and equitable, and that the enterprise or business of the issuer is not based upon unsound business principles, it shall record the registration of such security in the register of securities; and thereupon such security so registered may be sold by any registered dealer, subject, however, to the further order of the office. In order to determine if an offering is fair, just, and equitable, the commission may by rule establish standards for the filing, content, and circulation of any preliminary, final, or amended prospectus and other sales literature and may by rule establish merit qualification criteria relating to the issuance of equity securities, debt securities, insurance company securities, real estate investment trusts, and other traditional and nontraditional investments,

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including, but not limited to, oil and gas investments. The criteria may include such elements as the promoter's equity investment ratio, the financial condition of the issuer, the voting rights of shareholders, the grant of options or warrants to underwriters and others, loans and other affiliated transaction, the use or refund of proceeds of the offering, and such other relevant criteria as the office in its judgment may deem necessary to such determination.

Section 11. Subsection (2) of section 517.101, Florida Statutes, is amended to read:

517.101 Consent to service.-

(2) Any such action <u>must</u> <u>shall</u> be brought either in the county of the plaintiff's residence or in the county in which the office has its official headquarters. The written consent <u>must</u> <u>shall</u> be authenticated by the seal of <u>the</u> <u>said</u> issuer, if it has a seal, and by the acknowledged signature of a <u>director</u>, <u>manager</u>, <u>managing</u> <u>member</u>, <u>general</u> <u>partner</u>, trustee, or officer of the issuer <u>member</u> of the copartnership or company, or by the acknowledged signature of any officer of the incorporated or unincorporated association, if it be an incorporated or unincorporated association, duly authorized by resolution of the board of directors, trustees, or managers of the corporation or association, and <u>must</u> <u>shall</u> in <u>such</u> case be accompanied by a duly certified copy of the resolution of the <u>issuer's</u> board of directors, trustees, managers, managing members, or general

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partners or managers of the corporation or association, authorizing the signer to execute the consent officers to execute the same. In case any process or pleadings mentioned in this chapter are served upon the office, service must it shall be by duplicate copies, one of which must shall be filed in the office and the other another immediately forwarded by the office by registered mail to the principal office of the issuer against which the said process or pleadings are directed.

Section 12. Section 517.131, Florida Statutes, is amended to read:

517.131 Securities Guaranty Fund.-

- (1) As used in this section, the term "final judgment" includes an arbitration award confirmed by a court of competent jurisdiction.
- (2) (a) The Chief Financial Officer shall establish a Securities Guaranty Fund to provide monetary relief to victims of securities violations under this chapter who are entitled to monetary damages or restitution and cannot recover the full amount of such monetary damages or restitution from the wrongdoer. An amount not exceeding 20 percent of all revenues received as assessment fees pursuant to s. 517.12(9) and (10) for dealers and investment advisers or s. 517.1201 for federal covered advisers and an amount not exceeding 10 percent of all revenues received as assessment fees pursuant to s. 517.12(9) and (10) for associated persons must shall be part of the

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regular <u>registration</u> <u>license</u> fee and <u>must shall</u> be transferred to or deposited in the Securities Guaranty Fund.

- (b) If the <u>balance in the Securities Guaranty</u> Fund at any time exceeds \$1.5 million, transfer of assessment fees to <u>the this</u> fund <u>must shall</u> be discontinued at the end of that <u>registration license</u> year, and transfer of such assessment fees <u>may shall</u> not <u>resume be resumed</u> unless the fund <u>balance</u> is reduced below \$1 million by disbursement made in accordance with s. 517.141.
- (2) The Securities Guaranty Fund shall be disbursed as provided in s. 517.141 to a person who is adjudged by a court of competent jurisdiction to have suffered monetary damages as a result of any of the following acts committed by a dealer, investment adviser, or associated person who was licensed under this chapter at the time the act was committed:
  - (a) A violation of s. 517.07.

- (b) A violation of s. 517.301.
- (3) A Any person is eligible for payment to seek recovery from the Securities Guaranty Fund if:
- (a) The act for which recovery is sought occurred on or after October 1, 2024, and the person:
- 1. Holds an unsatisfied final judgment in which a wrongdoer was found to have violated s. 517.07 or s. 517.301;
- 2. Has applied any amount recovered from the judgment debtor or any other source to the damages awarded by the court

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or arbitrator; and

- 3. Is a natural person who was a resident of this state, or is a business entity that was domiciled in this state, at the time of the violation of s. 517.07 or s. 517.301; or
- (b) The person is a receiver appointed pursuant to s. 517.191(2) by a court of competent jurisdiction for a wrongdoer ordered to pay restitution under s. 517.191(3) as a result of a violation of s. 517.07 or s. 517.301 which has requested payment from the Securities Guaranty Fund on behalf of a person eligible for payment under paragraph (a)
- (a) Such person has received final judgment in a court of competent jurisdiction in any action wherein the cause of action was based on a violation of those sections referred to in subsection (2).
- (b) Such person has made all reasonable searches and inquiries to ascertain whether the judgment debtor possesses real or personal property or other assets subject to being sold or applied in satisfaction of the judgment, and by her or his search the person has discovered no property or assets; or she or he has discovered property and assets and has taken all necessary action and proceedings for the application thereof to the judgment, but the amount thereby realized was insufficient to satisfy the judgment. To verify compliance with such condition, the office may require such person to have a writ of execution be issued upon such judgment, may require a showing

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that no personal or real property of the judgment debtor liable to be levied upon in complete satisfaction of the judgment can be found, or may require an affidavit from the claimant setting forth the reasonable searches and inquiries undertaken and the result of those searches and inquiries.

- (c) Such person has applied any amounts recovered from the judgment debtor, or from any other source, to the damages awarded by the court.
- (d) The act for which recovery is sought occurred on or after January 1, 1979.
- (c) The office waives compliance with the requirements of paragraph (a) or paragraph (b). The office may waive such compliance if the dealer, investment adviser, or associated person which is the subject of the claim filed with the office is the subject of any proceeding in which a receiver has been appointed by a court of competent jurisdiction. If the office waives such compliance, the office may, upon petition by the debtor or the court-appointed trustee, examiner, or receiver, distribute funds from the Securities Guaranty Fund up to the amount allowed under s. 517.141. Any waiver granted pursuant to this section shall be considered a judgment for purposes of complying with the requirements of this section and of s. 517.141.
- (4) A person who has done any of the following is not eligible for payment from the Securities Guaranty Fund:

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(a) Participated or assisted in a violation of this

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1952	<pre>chapter.</pre>
1953	(b) Attempted to commit or committed a violation of this
1954	chapter.
1955	(c) Profited from a violation of this chapter.
1956	(5) An eligible person, or a receiver on behalf of the
1957	eligible person, seeking payment from the Securities Guaranty
1958	Fund must file with the office a written application on a form
1959	that the commission may prescribe by rule. The commission may
1960	adopt by rule procedures for filing documents by electronic
1961	means, provided that such procedures provide the office with the
1962	information and data required by this section. The application
1963	must be filed with the office within 1 year after the date of
1964	the final judgment, the date on which a restitution order has
1965	been ripe for execution, or the date of any appellate decision
1966	thereon, and, at minimum, must contain all of the following
1967	information:

- (a) The eligible person's and, if applicable, the receiver's full name, address, and contact information.
  - (b) The person ordered to pay restitution.
- (c) If the eligible person is a business entity, the eligible person's type and place of organization and, as applicable, a copy, as amended, of its articles of incorporation, articles of organization, trust agreement, or partnership agreement.

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1976	(d)	Any	final	judgment	and	l a	сору	thei	reof	Ē.
1977	(e)	Anv	restit	tution or	der	ונומ	csuant	t o	s.	5

- (e) Any restitution order pursuant to s. 517.191(3), and a copy thereof.
- (f) An affidavit from the eligible person stating either one of the following:
- 1. That the eligible person has made all reasonable searches and inquiries to ascertain whether the judgment debtor possesses real or personal property or other assets subject to being sold or applied in satisfaction of the final judgment and, by the eligible person's search, that the eligible person has not discovered any property or assets.
- 2. That the eligible person has taken necessary action on the property and assets of the wrongdoers but the final judgment remains unsatisfied.
- (g) If the application is filed by the receiver, an affidavit from the receiver stating the amount of restitution owed to the eligible person on whose behalf the claim is filed; the amount of any money, property, or assets paid to the eligible person on whose behalf the claim is filed by the person over whom the receiver is appointed; and the amount of any unsatisfied portion of any eligible person's order of restitution.
- (h) The eligible person's residence or domicile at the time of the violation of s. 517.07 or s. 517.301 which resulted in the eligible person's monetary damages.

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(i) The amount of any unsatisfied portion of the eligible person's final judgment.

- (j) Whether an appeal or motion to vacate an arbitration award has been filed.
- payment from the Securities Guaranty Fund and if the person has complied with this section and the rules adopted under this section, the office must approve payment to such person from the fund. Within 90 days after the office's receipt of a complete application, each eligible person or receiver must be given written notice, personally or by mail, that the office intends to approve or deny, or has approved or denied, the application for payment from the Securities Guaranty Fund.
- (7) Upon receipt by the eligible person or receiver of notice of the office's decision that the eligible person's or receiver's application for payment from the Securities Guaranty Fund is approved, and before any disbursement, the eligible person shall assign to the office on a form prescribed by commission rule all right, title, and interest in the final judgment or order of restitution equal to the amount of such payment.
- (8) The office shall deem an application for payment from the Securities Guaranty Fund abandoned if the eligible person or receiver, or any person acting on behalf of the eligible person or receiver, fails to timely complete the application as

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prescribed by commission rule. The time period to complete an application must be tolled during the pendency of an appeal or motion to vacate an arbitration award.

- (4) Any person who files an action that may result in the disbursement of funds from the Securities Guaranty Fund pursuant to the provisions of s. 517.141 shall give written notice by certified mail to the office as soon as practicable after such action has been filed. The failure to give such notice shall not bar a payment from the Securities Guaranty Fund if all of the conditions specified in subsection (3) are satisfied.
- (5) The commission may adopt rules pursuant to ss.

  120.536(1) and 120.54 specifying the procedures for complying with subsections (2), (3), and (4), including rules for the form of submission and guidelines for the sufficiency and content of submissions of notices and claims.

Section 13. Section 517.141, Florida Statutes, is amended to read:

517.141 Payment from the fund.-

- (1) As used in this section, the term:
- (a) "Claimant" means a person determined eligible for payment under s. 517.131 that is approved by the office for payment from the Securities Guaranty Fund.
- (b) "Final judgment" includes an arbitration award confirmed by a court of competent jurisdiction.
  - (c) "Specified adult" has the same meaning as in s.

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2051 517.34(1).

- (2) A claimant is entitled to disbursement from the Securities Guaranty Fund in the amount equal to the lesser of:
- (a) The unsatisfied portion of the claimant's final judgment or final order of restitution, but only to the extent that the final judgment or final order of restitution reflects actual or compensatory damages, excluding postjudgment interest, costs, and attorney fees; or
  - (b)1. The sum of \$15,000; or
- 2. If the claimant is a specified adult or if a specified adult is a beneficial owner or beneficiary of the claimant, the sum of \$25,000 Any person who meets all of the conditions prescribed in s. 517.131 may apply to the office for payment to be made to such person from the Securities Guaranty Fund in the amount equal to the unsatisfied portion of such person's judgment or \$10,000, whichever is less, but only to the extent and amount reflected in the judgment as being actual or compensatory damages, excluding postjudgment interest, costs, and attorney's fees.
- (3)(2) Regardless of the number of claims or claimants involved, payments for claims are shall be limited in the aggregate to \$250,000 \$100,000 against any one dealer, investment adviser, or associated person. If the total claim filed by a receiver on behalf of multiple claimants exceeds claims exceed the aggregate limit of \$250,000 \$100,000, the

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office <u>must shall</u> prorate the payment <u>to each claimant</u> based upon the ratio that <u>each claimant's individual</u> the <u>person's</u> claim bears to the total claim <del>claims</del> filed.

- (4) If at any time the balance in the Securities Guaranty
  Fund is insufficient to satisfy a valid claim or portion of a
  valid claim approved by the office, the office must satisfy the
  unpaid claim or portion of the valid claim as soon as a
  sufficient amount of money has been deposited into or
  transferred to the Securities Guaranty Fund. If more than one
  unsatisfied claim is outstanding, the claims must be paid in the
  sequence in which the claims were approved by final order of the
  office, which final order is not subject to an appeal or other
  pending proceeding.
- (5) All payments and disbursements made from the Securities Guaranty Fund must be made by the Chief Financial Officer, or his or her designee, upon authorization by the office. The office shall submit such authorization within 30 days after the approval of an eligible person for payment from the Securities Guaranty Fund
- (3) No payment shall be made on any claim against any one dealer, investment adviser, or associated person before the expiration of 2 years from the date any claimant is found by the office to be eligible for recovery pursuant to this section. If during this 2-year period more than one claim is filed against the same dealer, investment adviser, or associated person, or if

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the office receives notice pursuant to s. 517.131(4) that an action against the same dealer, investment adviser, or associated person is pending, all such claims and notices of pending claims received during this period against the same dealer, investment adviser, or associated person may be handled by the office as provided in this section. Two years after the first claimant against that same dealer, investment adviser, or associated person applies for payment pursuant to this section:

(a) The office shall determine those persons eligible for payment or for potential payment in the event of a pending action. All such persons may be entitled to receive their prorata shares of the fund as provided in this section.

(b) Those persons who meet all the conditions prescribed in s. 517.131 and who have applied for payment pursuant to this section will be entitled to receive their pro rata shares of the total disbursement.

(c) Those persons who have filed notice with the office of a pending claim pursuant to s. 517.131(4) but who are not yet eligible for payment from the fund will be entitled to receive their pro rata shares of the total disbursement once they have complied with subsection (1). However, in the event that the amounts they are eligible to receive pursuant to subsection (1) are less than their pro rata shares as determined under this section, any excess shall be distributed pro rata to those persons entitled to disbursement under this subsection whose pro

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rata shares of the total disbursement were less than the amounts of their claims.

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(6) (4) Individual claims filed by persons owning the same joint account, or claims arising stemming from any other type of account maintained by a particular licensee on which more than one name appears, must shall be treated as the claims of one eligible claimant with respect to payment from the Securities Guaranty Fund. If a claimant who has obtained a final judgment or final order of restitution that which qualifies for disbursement under s. 517.131 has maintained more than one account with the dealer, investment adviser, or associated person who is the subject of the claims, for purposes of disbursement of the Securities Guaranty Fund, all such accounts, whether joint or individual, must shall be considered as one account and shall entitle such claimant to only one distribution from the fund not to exceed the lesser of \$10,000 or the unsatisfied portion of such claimant's judgment as provided in subsection (1). To the extent that a claimant obtains more than one final judgment or final order of restitution against a person dealer, investment adviser, or one or more associated persons arising out of the same transactions, occurrences, or conduct or out of such the dealer's, investment adviser's, or associated person's handling of the claimant's account, the final such judgments or final orders of restitution must shall be consolidated for purposes of this section and shall entitle

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the claimant to only one disbursement from the fund not to exceed the lesser of \$10,000 or the unsatisfied portion of such claimant's judgment as provided in subsection (1).

- (7) (5) If the final judgment or final order of restitution that gave rise to the claim is overturned in any appeal or in any collateral proceeding, the claimant must shall reimburse the Securities Guaranty Fund all amounts paid from the fund to the claimant on the claim. If the claimant satisfies the final judgment or final order of restitution specified in s.

  517.131(3)(a), the claimant must shall reimburse the Securities Guaranty Fund all amounts paid from the fund to the claimant on the claim. Such reimbursement must shall be paid to the Department of Financial Services office within 60 days after the final resolution of the appellate or collateral proceedings or the satisfaction of the final judgment or order of restitution, with the 60-day period commencing on the date the final order or decision is entered in such proceedings.
- (8)(6) If a claimant receives payments in excess of that which is permitted under this chapter, the claimant <u>must shall</u> reimburse the <u>Securities Guaranty</u> Fund such excess within 60 days after the claimant receives such excess payment or after the payment is determined to be in excess of that permitted by law, whichever is later.
- (9) A claimant who knowingly and willfully files or causes to be filed an application under s. 517.131 or documents

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supporting the application, any of which contain false, incomplete, or misleading information in any material aspect, forfeits all payments from the Securities Guaranty Fund and commits a violation of s. 517.301(1)(c).

(10) (7) The Department of Financial Services office may institute legal proceedings to enforce compliance with this section and with s. 517.131 to recover moneys owed to the Securities Guaranty Fund, and is shall be entitled to recover interest, costs, and attorney attorney's fees in any action brought pursuant to this section in which the department office prevails.

(8) If at any time the money in the Securities Guaranty
Fund is insufficient to satisfy any valid claim or portion of a
valid claim approved by the office, the office shall satisfy
such unpaid claim or portion of such valid claim as soon as a
sufficient amount of money has been deposited in or transferred
to the fund. When there is more than one unsatisfied claim
outstanding, such claims shall be paid in the order in which the
claims were approved by final order of the office, which order
is not subject to an appeal or other pending proceeding.

(9) Upon receipt by the claimant of the payment from the Securities Guaranty Fund, the claimant shall assign any additional right, title, and interest in the judgment, to the extent of such payment, to the office. If the provisions of s. 517.131(3)(e) apply, the claimant must assign to the office any

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right, title, and interest in the debt to the extent of any payment by the office from the Securities Guaranty Fund.

(10) All payments and disbursements made from the Securities Guaranty Fund shall be made by the Chief Financial Officer upon authorization signed by the director of the office, or such agent as she or he may designate.

Section 14. Section 517.191, Florida Statutes, is amended to read:

- 517.191 Enforcement by the Office of Financial Regulation Injunction to restrain violations; civil penalties; enforcement by Attorney General.—
- (1) When it appears to the office, either upon complaint or otherwise, that a person has engaged or is about to engage in any act or practice constituting a violation of this chapter or a rule or order hereunder, the office may investigate; and whenever it shall believe from evidence satisfactory to it that any such person has engaged, is engaged, or is about to engage in any act or practice constituting a violation of this chapter or a rule or order hereunder, the office may, in addition to any other remedies, bring action in the name and on behalf of the state against such person and any other person concerned in or in any way participating in or about to participate in such practices or engaging therein or doing any act or acts in furtherance thereof or in violation of this chapter to enjoin such person or persons from continuing such fraudulent practices

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or engaging therein or doing any act or acts in furtherance thereof or in violation of this chapter. In any such court proceedings, the office may apply for, and on due showing be entitled to have issued, the court's subpoena requiring forthwith the appearance of any defendant and her or his employees, associated persons, or agents and the production of documents, books, and records that may appear necessary for the hearing of such petition, to testify or give evidence concerning the acts or conduct or things complained of in such application for injunction. In such action, the equity courts shall have jurisdiction of the subject matter, and a judgment may be entered awarding such injunction as may be proper.

(2) In addition to all other means provided by law for the enforcement of any temporary restraining order, temporary injunction, or permanent injunction issued in any such court proceedings, the court shall have the power and jurisdiction, upon application of the office, to impound and to appoint a receiver or administrator for the property, assets, and business of the defendant, including, but not limited to, the books, records, documents, and papers appertaining thereto. Such receiver or administrator, when appointed and qualified, shall have all powers and duties as to custody, collection, administration, winding up, and liquidation of such said property and business as may shall from time to time be conferred upon her or him by the court. In any such action, the

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court may issue orders and decrees staying all pending suits and enjoining any further suits affecting the receiver's or administrator's custody or possession of <u>such the said</u> property, assets, and business or, in its discretion, may with the consent of the presiding judge of the circuit require that all such suits be assigned to the circuit court judge appointing <u>such the said</u> receiver or administrator.

- (3) In addition to, or in lieu of, any other remedies provided by this chapter, the office may apply to the court hearing the this matter for an order directing the defendant to make restitution of those sums shown by the office to have been obtained in violation of any of the provisions of this chapter. The office has standing to request such restitution on behalf of victims in cases brought by the office under this chapter, regardless of the appointment of an administrator or receiver under subsection (2) or an injunction under subsection (1). Further, such restitution must shall, at the option of the court, be payable to the administrator or receiver appointed pursuant to this section or directly to the persons whose assets were obtained in violation of this chapter.
- (4) In addition to any other remedies provided by this chapter, the office may apply to the court hearing the matter for, and the court has shall have jurisdiction to impose, a civil penalty against any person found to have violated any provision of this chapter, any rule or order adopted by the

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commission or <u>the</u> office, or any written agreement entered into with the office in an amount not to exceed any of the following:

- (a) The greater of \$20,000 \$10,000 for a natural person or \$25,000 for a business entity any other person, or the gross amount of any pecuniary loss to investors or pecuniary gain to a natural person or business entity such defendant for each such violation, other than a violation of s. 517.301, plus the greater of \$50,000 for a natural person or \$250,000 for a business entity any other person, or the gross amount of any pecuniary loss to investors or pecuniary gain to a natural person or business entity such defendant for each violation of s. 517.301.
- (b) Twice the amount of the civil penalty that would otherwise be imposed under this subsection if a specified adult, as defined in s. 517.34(1), is the victim of a violation of this chapter.

All civil penalties collected pursuant to this subsection <u>must shall</u> be deposited into the Anti-Fraud Trust Fund. <u>The office may recover any costs and attorney fees related to its investigation or enforcement of this section. Notwithstanding any other law, such moneys recovered by the office must be deposited into the Anti-Fraud Trust Fund.</u>

(5) For purposes of any action brought by the office under this section, a control person who controls any person found to

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have violated this chapter or any rule adopted thereunder is jointly and severally liable with, and to the same extent as, the controlled person in any action brought by the office under this section unless the control person can establish by a preponderance of the evidence that he or she acted in good faith and did not directly or indirectly induce the act that constitutes the violation or cause of action.

- (6) For purposes of any action brought by the office under this section, a person who knowingly or recklessly provides substantial assistance to another person in violation of this chapter or any rule adopted thereunder is deemed to violate this chapter or the rule to the same extent as the person to whom such assistance is provided.
- (7) The office may issue and serve upon a person a cease and desist order if the office has reason to believe that the person violates, has violated, or is about to violate this chapter, any commission or office rule or order, or any written agreement entered into with the office.
- (8) If the office finds that any conduct described in subsection (7) presents an immediate danger to the public, requiring an immediate final order, the office may issue an emergency cease and desist order reciting with particularity the facts underlying such findings. The emergency cease and desist order is effective immediately upon service of a copy of the order on the respondent named in the order and remains effective

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for 90 days after issuance. If the office begins nonemergency cease and desist proceedings under subsection (7), the emergency cease and desist order remains effective until the conclusion of the proceedings under ss. 120.569 and 120.57.

- (9) The office may impose and collect an administrative fine against any person found to have violated any provision of this chapter, any rule or order adopted by the commission or office, or any written agreement entered into with the office in an amount not to exceed the penalties provided in subsection (4). All fines collected under this subsection must be deposited into the Anti-Fraud Trust Fund.
- (10) The office may bar, permanently or for a specific period of time, any person found to have violated this chapter, any rule or order adopted by the commission or office, or any written agreement entered into with the office from submitting an application or notification for a license or registration with the office.
- (11) In addition to all other means provided by law for enforcing any of the provisions of this chapter, when the Attorney General, upon complaint or otherwise, has reason to believe that a person has engaged or is engaged in any act or practice constituting a violation of s.  $517.275 \text{ or}_{7} \text{ s. } 517.301$ , s. 517.311, or s. 517.312, or any rule or order issued under such sections, the Attorney General may investigate and bring an action to enforce these provisions as provided in ss. 517.171,

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517.201, and 517.2015 after receiving written approval from the office. Such an action may be brought against such person and any other person in any way participating in such act or practice or engaging in such act or practice or doing any act in furtherance of such act or practice, to obtain injunctive relief, restitution, civil penalties, and any remedies provided for in this section. The Attorney General may recover any costs and attorney fees related to the Attorney General's investigation or enforcement of this section. Notwithstanding any other provision of law, moneys recovered by the Attorney General for costs, attorney fees, and civil penalties for a violation of s. 517.275 or, s. 517.301, s. 517.311, or s. 517.312, or any rule or order issued pursuant to such sections, must shall be deposited in the Legal Affairs Revolving Trust Fund. The Legal Affairs Revolving Trust Fund may be used to investigate and enforce this section.

(12) (6) This section does not limit the authority of the office to bring an administrative action against any person that is the subject of a civil action brought pursuant to this section or limit the authority of the office to engage in investigations or enforcement actions with the Attorney General. However, a person may not be subject to both a civil penalty under subsection (4) and an administrative fine under subsection (9) s. 517.221(3) as the result of the same facts.

 $(13) \frac{(7)}{(7)}$  Notwithstanding s. 95.11(4)(f), an enforcement

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action brought under this section based on a violation of any provision of this chapter or any rule or order issued under this chapter shall be brought within 6 years after the facts giving rise to the cause of action were discovered or should have been discovered with the exercise of due diligence, but not more than 8 years after the date such violation occurred.

- (14) This chapter does not limit any statutory right of the state to punish a person for a violation of a law.
- (15) When not in conflict with the Constitution or laws of the United States, the courts of this state have the same jurisdiction over civil suits instituted in connection with the sale or offer of sale of securities under any laws of the United States as the courts of this state may have with regard to similar cases instituted under the laws of this state.

Section 15. Section 517.211, Florida Statutes, is amended to read:

- 517.211  $\underline{\text{Private}}$  remedies available in cases of unlawful sale.—
- (1) Every sale made in violation of either s. 517.07 or s. 517.12(1), (3), (4), (8), (10), (12), (15), or (17) may be rescinded at the election of the purchaser; however, except a sale made in violation of the provisions of s. 517.1202(3) relating to a renewal of a branch office notification or shall not be subject to this section, and a sale made in violation of the provisions of s. 517.12(12) relating to filing a change of

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address amendment is shall not be subject to this section. Each person making the sale and every director, officer, partner, or agent of or for the seller, if the director, officer, partner, or agent has personally participated or aided in making the sale, is jointly and severally liable to the purchaser in an action for rescission, if the purchaser still owns the security, or for damages, if the purchaser has sold the security. No purchaser otherwise entitled will have the benefit of this subsection who has refused or failed, within 30 days after of receipt, to accept an offer made in writing by the seller, if the purchaser has not sold the security, to take back the security in question and to refund the full amount paid by the purchaser or, if the purchaser has sold the security, to pay the purchaser an amount equal to the difference between the amount paid for the security and the amount received by the purchaser on the sale of the security, together, in either case, with interest on the full amount paid for the security by the purchaser at the legal rate, pursuant to s. 55.03, for the period from the date of payment by the purchaser to the date of repayment, less the amount of any income received by the purchaser on the security.

(2) Any person purchasing or selling a security in violation of s. 517.301, and every director, officer, partner, or agent of or for the purchaser or seller, if the director, officer, partner, or agent has personally participated or aided

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in making the sale or purchase, is jointly and severally liable to the person selling the security to or purchasing the security from such person in an action for rescission, if the plaintiff still owns the security, or for damages, if the plaintiff has sold the security.

- (3) For purposes of any action brought under this section, a control person who controls any person found to have violated any provision specified in subsection (1) is jointly and severally liable with, and to the same extent as, such controlled person in any action brought under this section unless the control person can establish by a preponderance of the evidence that he or she acted in good faith and did not directly or indirectly induce the act that constitutes the violation or cause of action.
  - (4) In an action for rescission:

- (a) A purchaser may recover the consideration paid for the security or investment, plus interest thereon at the legal rate from the date of purchase, less the amount of any income received by the purchaser on the security or investment upon tender of the security or investment.
- (b) A seller may recover the security upon tender of the consideration paid for the security, plus interest at the legal rate <u>from the date of purchase</u>, less the amount of any income received by the defendant on the security.
  - (5) (4) In an action for damages brought by a purchaser of

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a security or investment, the plaintiff <u>must</u> shall recover an amount equal to the difference between:

- (a) The consideration paid for the security or investment, plus interest thereon at the legal rate from the date of purchase; and
- (b) The value of the security or investment at the time it was disposed of by the plaintiff, plus the amount of any income received on the security or investment by the plaintiff.
- $\underline{(6)}$  In an action for damages brought by a seller of a security, the plaintiff shall recover an amount equal to the difference between:
- (a) The value of the security at the time of the complaint, plus the amount of any income received by the defendant on the security; and
- (b) The consideration received for the security, plus interest at the legal rate from the date of sale.
- (7)(6) In any action brought under this section, including an appeal, the court shall award reasonable attorney attorneys' fees to the prevailing party unless the court finds that the award of such fees would be unjust.
- (8) This chapter does not limit any statutory or commonlaw right of a person to bring an action in a court for an act involved in the sale of securities or investments.
- (9) The same civil remedies provided by the laws of the United States for the purchasers or sellers of securities in

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2476	interstate	commerce	also	extend	to	purchasers	or	sellers	of
2477	securities	under th	is cha	apter.					

Section 16. <u>Section 517.221</u>, <u>Florida Statutes</u>, is repealed.

Section 17. <u>Section 517.241, Florida Statutes, is</u> repealed.

Section 18. Section 517.301, Florida Statutes, is amended to read:

517.301 Fraudulent transactions; falsification or concealment of facts.—

- (1) It is unlawful and a violation of the provisions of this chapter for a person:
- (a) In connection with the rendering of any investment advice or in connection with the offer, sale, or purchase of any investment or security, including any security exempted under the provisions of s. 517.051 and including any security sold in a transaction exempted under the provisions of s. 517.061, s. 517.0611, or s. 517.0612, directly or indirectly:
  - 1. To employ any device, scheme, or artifice to defraud;
- 2. To obtain money or property by means of any untrue statement of a material fact or any omission to state a material fact necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading; or
  - 3. To engage in any transaction, practice, or course of

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business which operates or would operate as a fraud or deceit upon a person.

- (b) By use of any means, to publish, give publicity to, or circulate any notice, circular, advertisement, newspaper, article, letter, investment service, communication, or broadcast that, although which, though not purporting to offer a security for sale, describes such security for a consideration received or to be received directly or indirectly from an issuer, underwriter, or dealer, or from an agent or employee of an issuer, underwriter, or dealer, without fully disclosing the receipt, whether past or prospective, of such consideration and the amount of the consideration.
- (c) In any matter within the jurisdiction of the office, to knowingly and willfully falsify, conceal, or cover up, by any trick, scheme, or device, a material fact, make any false, fictitious, or fraudulent statement or representation, or make or use any false writing or document, knowing the same to contain any false, fictitious, or fraudulent statement or entry.
- (2) For purposes of ss. 517.311 and 517.312 and this section, the term "investment" means any commitment of money or property principally induced by a representation that an economic benefit may be derived from such commitment, except that the term does not include a commitment of money or property for:
  - (a) The purchase of a business opportunity, business

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enterprise, or real property through a person licensed under chapter 475 or registered under former chapter 498; or

- (b) The purchase of tangible personal property through a person not engaged in telephone solicitation, electronic mail, text messages, social media, or other electronic means where said property is offered and sold in accordance with the following conditions:
- 1. there are no specific representations or guarantees made by the offeror or seller as to the economic benefit to be derived from the purchase.
- 2. The tangible property is delivered to the purchaser within 30 days after sale, except that such 30-day period may be extended by the office if market conditions so warrant; and
- 3. The seller has offered the purchaser a full refund policy in writing, exercisable by the purchaser within 10 days of the date of delivery of such tangible personal property, except that the amount of such refund may not exceed the bid price in effect at the time the property is returned to the seller. If the applicable sellers' market is closed at the time the property is returned to the seller for a refund, the amount of such refund shall be based on the bid price for such property at the next opening of such market.
- (3) It is unlawful for a person in issuing or selling a security within this state, including a security exempted under s. 517.051 and including a transaction exempted under s.

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517.061, s. 517.0611, or s. 517.0612, to misrepresent that such security or business entity has been guaranteed, sponsored, recommended, or approved by the state or an agency or officer of the state or by the United States or an agency or officer of the United States.

- (4) It is unlawful for a person registered or required to be registered, or subject to the notice requirements, under this chapter, including such persons and issuers who are subject to s. 517.051, s. 517.061, s. 517.0611, s. 517.0612, or s. 517.081, to misrepresent that such person has been sponsored, recommended, or approved, or that such person's abilities or qualifications have in any respect been approved, by the state or an agency or officer of the state or by the United States or an agency or officer of the United States.
- (5) It is unlawful and a violation of this chapter for a person in connection with the offer or sale of an investment to obtain money or property by means of:
- (a) A misrepresentation that the investment offered or sold is guaranteed, sponsored, recommended, or approved by the state or an agency or officer of the state or by the United States or an agency or officer of the United States; or
- (b) A misrepresentation that such person is sponsored, recommended, or approved, or that such person's abilities or qualifications have in any respect been examined, by the state or an agency or officer of the state or by the United States or

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2576 an agency or officer of the United States.

- (6) (a) Subsection (3) or subsection (4) may not be construed to prohibit a statement that a person or security is registered or has made a notice filing under this chapter if such statement is required by this chapter or rules promulgated thereunder and is true in fact and if the effect of such statement is not a misrepresentation.
- (b) A statement that a person is registered made in connection with the offer or sale of a security under this chapter must include the following disclaimer: "Registration does not imply that such person has been sponsored, recommended, or approved by the state or an agency or officer of the state or by the United States or an agency or officer of the United States."
- 1. If the statement of registration is made in writing, the disclaimer must immediately follow such statement and must be in the same size and style of print as the statement of registration.
- 2. If the statement of registration is made orally, the disclaimer must be made or broadcast with the same force and effect as the statement of registration.
- (7) It is unlawful and a violation of this chapter for a person to directly or indirectly manage, supervise, control, or own, either alone or in association with others, a boiler room in this state which sells or offers for sale a security or

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2601	investment in violation of subsection (1), subsection (3),
2602	subsection (4), subsection (5), or subsection (6).
2603	Section 19. <u>Section 517.311, Florida Statutes, is</u>
2604	repealed.
2605	Section 20. Section 517.312, Florida Statutes, is
2606	repealed.
2607	Section 21. Subsections (1), (2), and (3) of section
2608	517.072, Florida Statutes, are amended to read:
2609	517.072 Viatical settlement investments
2610	(1) The exemptions provided for by $\underline{\text{s. }517.051(6)}$ and $\underline{\text{(11)}}$
2611	ss. 517.051(6), (8), and (10) do not apply to a viatical
2612	settlement investment.
2613	(2) The offering of a viatical settlement investment is
2614	not an exempt transaction under $\underline{s.517.061(10)}$ , $\underline{(12)}$ , $\underline{(13)}$ , and
2615	(18) s. $517.061(2)$ , $(3)$ , $(8)$ , $(11)$ , and $(18)$ , regardless of
2616	whether the offering otherwise complies with the conditions of
2617	that section, unless such offering is to a qualified
2618	institutional buyer.
2619	(3) The registration provisions of ss. 517.07 and 517.12
2620	do not apply to any of the following transactions in viatical
2621	settlement investments; however, such transactions in viatical
2622	settlement investments are subject to $\underline{\text{s. }517.301}$ the provisions
2623	of ss. 517.301, 517.311, and 517.312:
2624	(a) The transfer or assignment of an interest in a

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previously viaticated policy from a natural person who transfers

or assigns no more than one such interest in a single calendar year.

- (b) The provision of stop-loss coverage to a viatical settlement provider, financing entity, or related provider trust, as those terms are defined in s. 626.9911, by an authorized or eligible insurer.
- (c) The transfer or assignment of a viaticated policy from a licensed viatical settlement provider to another licensed viatical settlement provider, a related provider trust, a financing entity, or a special purpose entity, as those terms are defined in s. 626.9911, or to a contingency insurer, provided that such transfer or assignment is not the direct or indirect promotion of any scheme or enterprise with the intent of violating or evading any provision of this chapter.
- (d) The transfer or assignment of a viaticated policy to a bank, trust company, savings institution, insurance company, dealer, investment company as defined in the Investment Company Act of 1940, as amended, pension or profit-sharing trust, qualified institutional buyer, or an accredited investor, provided such transfer or assignment is not for the direct or indirect promotion of any scheme or enterprise with the intent of violating or evading any provision of this chapter.
- (e) The transfer or assignment of a viaticated policy by a conservator of a viatical settlement provider appointed by a court of competent jurisdiction who transfers or assigns

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ownership of viaticated policies pursuant to that court's order.

Section 22. Subsection (2), paragraph (a) of subsection (9), paragraph (j) of subsection (16), subsection (20), and paragraphs (b) and (c) of subsection (21) of section 517.12, Florida Statutes, are amended to read:

- 517.12 Registration of dealers, associated persons, intermediaries, and investment advisers.—
- (2) The registration requirements of this section do not apply in a transaction exempted by  $\underline{s. 517.061(1)-(6), (8), (9),}$  (12), and (13)  $\underline{s. 517.061(1)-(10), (12), (14), and (15)}$ .
- (9)(a) An applicant for registration shall pay an assessment fee of \$200, in the case of a dealer or investment adviser, or \$50, in the case of an associated person. An associated person may be assessed an additional fee to cover the cost for the fingerprints to be processed by the office. Such fee shall be determined by rule of the commission. Such fees become the revenue of the state, except for those assessments provided for under  $\underline{s.517.131(2)}$   $\underline{s.517.131(1)}$  until such time as the Securities Guaranty Fund satisfies the statutory limits, and are not returnable in the event that registration is withdrawn or not granted.

(16)

(j) All fees collected under this subsection become the revenue of the state, except those assessments provided for under s. 517.131(2) s. 517.131(1), until the Securities Guaranty

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Fund has satisfied the statutory limits. Such fees are not returnable if a notice-filing is withdrawn.

apply to any general lines insurance agent or life insurance agent licensed under chapter 626, with regard to for the sale of a security as defined in s. 517.021(25)(g) s. 517.021(23)(g), if the individual is directly authorized by the issuer to offer or sell the security on behalf of the issuer and the issuer is a federally chartered savings bank subject to regulation by the Federal Deposit Insurance Corporation. Actions under this subsection shall constitute activity under the insurance agent's license for purposes of ss. 626.611 and 626.621.

(21)

- (b) Prior to the completion of any securities transaction described in  $\underline{s.517.061(7)}$   $\underline{s.517.061(22)}$ , a merger and acquisition broker must receive written assurances from the control person with the largest percentage of ownership for both the buyer and seller engaged in the transaction that:
- 1. After the transaction is completed, any person who acquires securities or assets of the eligible privately held company, acting alone or in concert, will be a control person of the eligible privately held company or will be a control person for the business conducted with the assets of the eligible privately held company; and
  - 2. If any person is offered securities in exchange for

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securities or assets of the eligible privately held company, such person will, before becoming legally bound to complete the transaction, receive or be given reasonable access to the most recent year-end financial statements of the issuer of the securities offered in exchange. The most recent year-end financial statements shall be customarily prepared by the issuer's management in the normal course of operations. If the financial statements of the issuer are audited, reviewed, or compiled, the most recent year-end financial statements must include any related statement by the independent certified public accountant; a balance sheet dated not more than 120 days before the date of the exchange offer; and information pertaining to the management, business, results of operations for the period covered by the foregoing financial statements, and material loss contingencies of the issuer.

- (c) A merger and acquisition broker engaged in a transaction exempt under  $\underline{s.\ 517.061(7)}\ \underline{s.\ 517.061(22)}$  is exempt from registration under this section unless the merger and acquisition broker:
- 1. Directly or indirectly, in connection with the transfer of ownership of an eligible privately held company, receives, holds, transmits, or has custody of the funds or securities to be exchanged by the parties to the transaction;
- 2. Engages on behalf of an issuer in a public offering of any class of securities which is registered, or which is

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2726	required to be registered, with the United States Securities and
2727	Exchange Commission under the Securities Exchange Act of 1934,
2728	15 U.S.C. ss. 78a et seq., or with the office under s. 517.07;
2729	or for which the issuer files, or is required to file, periodic
2730	information, documents, and reports under s. 15(d) of the
2731	Securities Exchange Act of 1934, 15 U.S.C. s. 78o(d);

- 3. Engages on behalf of any party in a transaction involving a public shell company;
- 4. Is subject to a suspension or revocation of registration under s. 15(b)(4) of the Securities Exchange Act of 1934, 15 U.S.C. s. 78o(b)(4);
- 5. Is subject to a statutory disqualification described in s. 3(a)(39) of the Securities Exchange Act of 1934, 15 U.S.C. s. 78c(a)(39);
- 6. Is subject to a disqualification under the United

  States Securities and Exchange Commission Rule 506(d), 17 C.F.R.

  2742 s. 230.506(d); or
- 7. Is subject to a final order described in s. 15(b)(4)(H)
  of the Securities Exchange Act of 1934, 15 U.S.C. s.
- 2745 780(b)(4)(H).

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- Section 23. Subsection (6) of section 517.1201, Florida 2747 Statutes, is amended to read:
- 2748 517.1201 Notice filing requirements for federal covered advisers.—
  - (6) All fees collected under this section become the

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revenue of the state, except for those assessments provided for under  $\underline{s.\ 517.131(2)}$   $\underline{s.\ 517.131(1)}$  until such time as the Securities Guaranty Fund satisfies the statutory limits, and are not returnable in the event that a notice filing is withdrawn.

Section 24. Subsections (4) and (8) of section 517.1202, Florida Statutes, are amended to read:

- 517.1202 Notice-filing requirements for branch offices.-
- (4) A branch office notice-filing under this section shall be summarily suspended by the office if the notice-filer fails to provide to the office, within 30 days after a written request by the office, all of the information required by this section and the rules adopted under this section. The summary suspension shall be in effect for the branch office until such time as the notice-filer submits the requested information to the office, pays a fine as prescribed by <u>s. 517.191(9)</u> <u>s. 517.221(3)</u>, and a final order is entered. At such time, the suspension shall be lifted. For purposes of s. 120.60(6), failure to provide all information required by this section and the underlying rules constitutes immediate and serious danger to the public health, safety, and welfare. If the notice-filer fails to provide all of the requested information within a period of 90 days, the notice-filing shall be revoked by the office.
- (8) All fees collected under this section become the revenue of the state, except for those assessments provided for under s. 517.131(2) s. 517.131(1) until such time as the

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Securities Guaranty Fund satisfies the statutory limits, and are not returnable in the event that a branch office notice-filing is withdrawn.

Section 25. Subsection (2) of section 517.302, Florida Statutes, is amended to read:

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517.302 Criminal penalties; alternative fine; Anti-Fraud Trust Fund; time limitation for criminal prosecution.—

(2) Any person who violates <u>s. 517.301</u> the provisions of s. 517.312(1) by obtaining money or property of an aggregate value exceeding \$50,000 from five or more persons is guilty of a felony of the first degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084.

Section 26. This act shall take effect October 1, 2024.

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# **INSURANCE & BANKING SUBCOMMITTEE**

# PCS for HB 311 by Rep. Barnaby Securities

# AMENDMENT SUMMARY January 18, 2024

Amendment 1 by Rep. Barnaby (Line 356): The amendment makes technical changes.

Amendment No. 1

	COMMITTEE/SUBCOMMITTE	E ACTION
ADOI	PTED	(Y/N)
ADOI	PTED AS AMENDED	(Y/N)
ADOI	PTED W/O OBJECTION	(Y/N)
FAII	LED TO ADOPT	(Y/N)
WITH	HDRAWN	(Y/N)
OTHE	ER	

Committee/Subcommittee hearing bill: Insurance & Banking Subcommittee

Representative Barnaby offered the following:

#### Amendment

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Remove lines 356-369 and insert:

- (a) No person shall directly or indirectly offer or sell securities, other than general obligation bonds, under this subsection if the issuer or guarantor is in default or has been in default any time after December 31, 1975, as to principal or interest:
- $\frac{1.(a)}{a}$  With respect to an obligation issued by the issuer or successor of the issuer; or
- $\underline{2.}$  (b) With respect to an obligation guaranteed by the guarantor or successor of the guarantor,

PCS for HB 311 a1

Published On: 1/17/2024 6:11:22 PM

# COMMITTEE/SUBCOMMITTEE AMENDMENT Bill No. PCS for HB 311 (2024)

Amendment No. 1

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except by an offering circular containing a full and fair disclosure as prescribed by rule of the commission.

(b) Paragraph (a) applies to a security that is an industrial or commercial development bond if payments are

PCS for HB 311 a1

Published On: 1/17/2024 6:11:22 PM

#### HOUSE OF REPRESENTATIVES STAFF ANALYSIS

**BILL #:** PCS for HB 939 Consumer Protection **SPONSOR(S):** Insurance & Banking Subcommittee

TIED BILLS: IDEN./SIM. BILLS:

REFERENCE	ACTION	ANALYST	STAFF DIRECTOR or BUDGET/POLICY CHIEF
Orig. Comm.: Insurance & Banking Subcommittee		Fortenberry	Lloyd

# **SUMMARY ANALYSIS**

The bill makes changes related to consumer protection, including:

- <u>Form 1099-K Reporting Requirements:</u> third-party settlement organizations, like PayPal or Apple Pay, that conduct transactions involving a payee with a Florida address must create a method for payees to identify transactions for goods and services and report that information to the Florida Department of Revenue.
- State Agency Contracts: prohibits a state agency from entering into a contract or agreement with an entity that advises censorship or blacklisting of news sources based on subjective criteria or political biases with the stated goal of fact-checking or removing misinformation.
- Mobile Home Titles: revises the criteria for retirement of a mobile home title by the Department of Highway Safety and Motor Vehicles (DHSMV) to include retiring the title when there is a recorded mortgage against the owner's mobile home and real property; also makes the retirement of mobile home titles by DHSMV mandatory rather than permissive.
- Contracts for Roof Repairs Following Emergencies: requires that a contractor that enters into a contract to replace or repair the roof of a residential property during a declared state of emergency include specific language in the contract that allows the property owner to cancel the contract by the earlier of ten days following execution or the official start date that the work on the roof will commence; the property owner must send notice of cancellation by certified mail or another form that provides proof of mailing.
- <u>Depository Institutions:</u> expands the definition of depository institution in commercial financing disclosure law
- Continuing Education Requirements for Certified Public Accountants: requires that the certified public accountant (CPA) that prepares the audit that an insurer submits to the Office of Insurance Regulation as part of its annual report must have completed at least four hours of insurance-related continuing education during each two-year continuing education cycle.
- <u>Public Adjusters:</u> requires that public adjusters' contracts for property and casualty claims contain the license numbers of the public adjusting firms by which they are employed; establishes that restrictions on public adjuster compensation apply to coverages provided by condominium associations, cooperative associations, apartment buildings, and similar policies, including those that cover the common elements of a homeowners' association.
- Short-term Health Insurance: updates the disclosures that must be provided to a purchaser of a short-term plan; also requires that purchasers of short-term plans receive the required disclosures in writing or electronically, and sign them.
- Loss Assessment Coverage: establishes that a claim resulting from a loss assessment is considered to have occurred on the date that condominium association sends a loss assessment notice to a unit owner.
- **Fireworks Safety Standards:** updates the state standards for outdoor display of fireworks to the current edition of the National Fire Protection Association 1123, Code for Fireworks Displays.

The bill has no impact on local government revenues or expenditures or state revenues. It may have an indeterminate negative impact on state expenditures, and a positive or negative impact on the private sector.

The bill is effective on July 1, 2024.

This document does not reflect the intent or official position of the bill sponsor or House of Representatives. STORAGE NAME: pcs0939.BS

**DATE**: 1/16/2024

#### **FULL ANALYSIS**

#### I. SUBSTANTIVE ANALYSIS

#### A. EFFECT OF PROPOSED CHANGES:

# Form 1099-K Reporting Requirements

# **Background**

Section 6050W of the Internal Revenue Code requires certain entities to file a return each year providing information about payments made by credit card or third-party merchants. The return is Form 1099-K, and is required to be filed for each calendar year on or before the last day of February of the year following the transactions.

Reportable transactions include any transaction where the payment method is a payment card (credit card, debit card, or similar) or a third-party payment system (like PayPal or Apple Pay). The return is filed by the payment settlement entity (e.g., a bank, credit card company, or payment platform like PayPal) and a copy is provided to dealers who have payment card transactions (credit card sales) of any amount, or who have third-party payment transactions (e.g., PayPal) in excess of \$20,000 over more than 200 transactions.<sup>3</sup> These sales should be included in the payee's gross income on their tax returns for the year.

Some states require payment settlement entities to submit a copy of any Form 1099-K related to sales in that state or for residents of that state, if the IRS already requires the Form 1099-K to be filed. Examples include Alabama,<sup>4</sup> Tennessee,<sup>5</sup> North Carolina,<sup>6</sup> and New York.<sup>7</sup>

Since 2020, entities required to file Form 1099-K with the federal government must also file a copy with the Florida Department of Revenue (DOR) electronically within 30 days of filing the federal return. The copy can be either the exact information filed on the full federal return, or a copy of the information limited to participating payees with an address in Florida.

# Effect of the Bill

The bill provides that for the purposes of complying with a reporting requirement to the Florida Department of Revenue, third-party settlement organizations that conduct transactions involving a participating payee with an address in Florida to create a method for payees to identify whether their transactions are for goods and services or personal purposes. This will allow taxable transactions related to goods and services to be readily identifiable and help avoid overpayment or underpayment of taxes. The information submitted to DOR in Form 1099-K must be limited to transactions identified for goods and services.

<sup>&</sup>lt;sup>1</sup> 26 U.S. Code s. 6050W(e).

<sup>&</sup>lt;sup>2</sup> https://www.irs.gov/forms-pubs/about-form-1099-k (last visited Jan. 15, 2024).

<sup>&</sup>lt;sup>3</sup> https://www.irs.gov/businesses/understanding-your-form-1099-k (last visited Jan. 15, 2024).

<sup>4</sup> https://www.revenue.alabama.gov/new-1099-k-filing-requirement/ (last visited Jan. 15, 2024).

<sup>&</sup>lt;sup>5</sup> https://www.tn.gov/content/dam/tn/revenue/documents/notices/sales/sales 16-01.pdf (last visited Jan. 15, 2024).

<sup>&</sup>lt;sup>6</sup> <a href="https://www.ncdor.gov/file-pay/guidance-information-reporting#payment-settlement-entity-(1099k">https://www.ncdor.gov/file-pay/guidance-information-reporting#payment-settlement-entity-(1099k)</a> (last visited Jan. 15, 2024).

<sup>&</sup>lt;sup>7</sup> https://www.tax.ny.gov/bus/multi/reporting requiremts.htm (last visited Jan. 15, 2024).

<sup>&</sup>lt;sup>8</sup> s. 212.134, F.S.

<sup>&</sup>lt;sup>9</sup> s. 212.134(1), F.S.

## **State Agency Contracts**

# Background

Chapter 286, F.S., contains requirements for, and prohibitions on, state agencies entering into contracts or other agreements with various private entities. It also prohibits the use of state funds for certain purposes.<sup>10</sup>

Over the past several years, a multitude of companies whose stated purpose is to rate the credibility and transparency of news sources and counter misinformation have been established. These include NewsGuard, AdFontes Media, and Cyabra. Among other things, subscribers to these services may rely on them when considering where to place advertisements or in other business decision-making. There does not appear to be any current state contracts with these entities.

## Effect of the Bill

The bill prohibits a state agency from entering into a contract or another agreement with an entity that advises censorship or blacklisting of news sources based on subjective criteria or political biases with the stated goal of fact-checking or removing misinformation.<sup>15</sup>

## **Mobile Home Titles**

## Background

Florida law contains a process by which the owner of a mobile home that is permanently affixed to real property owned by the same person may permanently retire the title to the mobile home that is issued by the Florida Department of Highway Safety and Motor Vehicles (DHSMV).<sup>16</sup> The title may be retired if the owner of the real property records the following documents in the official records of the clerk of court in the county in which the real property is located:

- Original title to the mobile home, including a description of the mobile home with the model, year, make, width, length and vehicle identification number, and a statement from any recorded lienholder on the title that the lien has been released or will be released upon retirement of the title;
- A legal description of the real property and a copy any lease agreements for that real property;
   and
- A sworn statement by the owner of the real property, as shown on the deed or lease, that he or she is the owner of the mobile home and that the mobile home is permanently affixed to the real property.<sup>17</sup>

A mobile home whose title has been retired shall be conveyed by deed or real estate contract and transferred with the property to which it is affixed.<sup>18</sup>

<sup>&</sup>lt;sup>10</sup> See, e.g., ss. 286.31 and 286.311, F.S.

<sup>&</sup>lt;sup>11</sup> NewGuard's website states that it "provides transparent tools to counter misinformation for readers, brands, and democracies. NewsGuard, *About NewsGuard*, <a href="https://www.newsguardtech.com/about-newsguard/">https://www.newsguardtech.com/about-newsguard/</a> (last visited Jan. 15, 2024).

<sup>&</sup>lt;sup>12</sup> AdFontes Media advertises that it helps users "know the reliability and bias of the news" and is the "home of the media bias chart," a trademarked tool for evaluating the news. AdFontes Media, <a href="https://adfontesmedia.com/">https://adfontesmedia.com/</a> (last visited Jan. 15, 2024).

<sup>&</sup>lt;sup>13</sup> Cyabra "uncovers threats to...[companies, products,] people and places by exposing malicious actors, disinformation, and bot networks." Cyabra, <a href="https://cyabra.com/">https://cyabra.com/</a> (last visited Jan. 15, 2024).

<sup>&</sup>lt;sup>14</sup> See Department of Financial Services, My Florida Market Place Vendor Search,

<sup>&</sup>lt;sup>15</sup> This prohibition would apply to entities like NewsGuard and its competitors.

<sup>&</sup>lt;sup>16</sup> S. 319.261, F.S. For a typical "stick-built" home a deed transfers title from one owner to another. However, a mobile home generally has a Certificate of Title issued by the DHSMV. See, e.g., Lee County Tax Collector, *Mobile Home Titles and Registrations*, <a href="https://leetc.com/mobile-home-titles-and-">https://leetc.com/mobile-home-titles-and-</a>

registrations/#:~:text=Proof%20of%20ownership%20to%20a,the%20title%20has%20been%20retired. (last visited Jan. 15, 2024).

<sup>&</sup>lt;sup>17</sup> S. 319.261(2),F.S. **STORAGE NAME**: pcs0939.IBS

#### Effect of the Bill

The bill adds an alternative to the current retirement criteria. It authorizes the DHSMV to retire the title of a mobile home by when there is a recorded mortgage against the owner's mobile home and real property. Adding this criteria may provide mobile home owners with access to more lenders that are willing to provided mortgages for mobile homes by consolidating proof of ownership into a single document, i.e., the deed, rather than the deed and a mobile home title.

The bill also makes the retirement of mobile home titles by the DHSMV mandatory rather than permissive.

# **Contracts for Roof Repairs Following Emergencies**

#### Background

The Florida Office of Insurance Regulation (OIR) reported a significant increase in the number of roof damage claims, many of which include litigation. These roof damage claims include claims made by residential property owners after being solicited to file an insurance claim that they may not otherwise have filed but for the promise of a new roof at no cost to the property owner. As such, the Legislature limited certain insurance practices by contractors and unlicensed persons acting on their behalf.

A contractor may not enter into a contract with a residential property owner to repair or replace a roof without including notice in the contract that the contractor is prohibited from engaging in certain acts, including the interpretation of policy provisions, adjusting a claim without being licensed as a public adjuster, or failing to provide an insured with an itemized estimate for repairs.<sup>22</sup> If the contractor fails to include the notice in the contract, the property owner may void the contract within 10 days of its execution.<sup>23</sup> However, current law does not provide any requirements regarding cancellation of a contract executed during a declared state of emergency.

## Effect of the Bill

The bill requires that a contractor that enters into a contract to replace or repair the roof of a residential property during a declared state of emergency must include specific language in the contract that allows the residential property owner to cancel the contract by the earlier of:

- Ten days following the contract execution; or
- The official start date that the work on the roof will commence.

If the contract does not contain an official start date, it may be canceled within ten days following execution.

The bill requires that the residential property owner send notice of cancellation of such contract to the address specified in the contract by certified mail, return receipt requested, or another form of mailing that provides proof of mailing.

<sup>&</sup>lt;sup>18</sup> S. 319.261(5), F.S.

<sup>&</sup>lt;sup>19</sup> Report from David Altmaier, Florida Insurance Commissioner, to Chair Blaise Ingoglia, Commerce Committee, regarding cost drivers affecting Florida's insurance rates, p. 7 (Feb. 24, 2021).

<sup>&</sup>lt;sup>20</sup> Id. A "free" roof replacement may be achieved by giving a residential property owner whose policy provides for replacement cost coverage for a roof a gift card or something else valued at the amount of the deductible under the policy so that the entire cost of a new roof is paid by the insurer and the individual soliciting the residential property owner.

<sup>&</sup>lt;sup>21</sup> See ch. 2021-77, Laws of Fla.

<sup>&</sup>lt;sup>22</sup> S. 489.147, F.S.

<sup>&</sup>lt;sup>23</sup> *Id.* 

# **Depository Institutions**

# **Background**

In 2023, the Legislature enacted a definition of depository institution for commercial financing disclosure,<sup>24</sup> which defines such institutions as Florida state-chartered bank, savings banks, credit unions, or trust companies, or federal savings or thrift associations, banks, credit unions, savings bank or thrift.<sup>25</sup> This statutory definition inadvertently excluded certain types of state-chartered banks.

#### Effect of the Bill

The bill changes the definition of depository institution in ch. 559, part XIII, F.S., to a more comprehensive definition that includes banks, credit unions, savings banks, savings and loan associations, savings or thrift associations, trust companies, or industrial loan companies doing business under the authority of the United States, Florida, or any other state, district, territory or commonwealth of the United States that is authorized to do business in Florida.

# Continuing Education Requirements for Certified Public Accountants

## Background

Every insurer authorized to do business in Florida must file an annual financial statement with OIR on or before March 1, and quarterly financial statements on March 31, June 30, and September 30.<sup>26</sup> Such statements must conform with the requirements established by the National Association of Insurance Commissioners, which OIR adopts by rule.<sup>27</sup> As part of the annual statement, all authorized insurers must have an annual audit conducted by an independent certified public accountant (CPA) and must file an audited financial report by June 1 each year.<sup>28</sup>

All CPAs licensed in Florida are required to complete 80 hours of continuing education during the two years prior to the conclusion of each license-renewal cycle.<sup>29</sup> However, there are no requirements regarding the completion of any continuing education related to audits of insurance companies.

#### Effect of the Bill

The bill requires that the CPA that prepares the audit that an insurer submits to OIR as part of its annual report must have completed at least four hours of insurance-related continuing education during each two-year continuing education cycle.

#### **Public Adjusters**

# Background

Florida law defines a public adjuster as someone who, for something of value, directly or indirectly, prepares, completes, or files an insurance claim for an insured or third-party claimant, or who, for something of value, acts on behalf of, or aids, an insured or third-party claimant in settling a claim for loss or damage covered by an insurance contract, or who advertises for employment as an adjuster of such claims.<sup>30</sup> In general, a claimant executes a contract for the public adjuster to provide claims adjusting services.<sup>31</sup>

<sup>&</sup>lt;sup>24</sup> The commercial financing disclosure law is ch. 559, part XIII, F.S.

<sup>&</sup>lt;sup>25</sup> S. 559.9611, F.S.

<sup>&</sup>lt;sup>26</sup> S. 624.424(1), F.S.

<sup>&</sup>lt;sup>27</sup> S. 624.424(1), F.S., and R. <u>690-137</u>, F.A.C.

<sup>&</sup>lt;sup>28</sup> S. 624.424(8). F.S.

<sup>&</sup>lt;sup>29</sup> S. 473.312, F.S. CPAs are licensed under ch. 473, F.S., and must renew their licenses every two years.

<sup>&</sup>lt;sup>30</sup> S. 626.854, F.S. Public adjusters are regulated under ch. 626, part VI, F.S.

<sup>31</sup> See id.

Public adjusters' contracts relating to property and casualty claims must contain the full name, permanent business address, phone number, email address, and license number of the public adjuster; and the full name of the public adjusting firm for whom the public adjuster works.<sup>32</sup> However, such contracts are not required to contain the license number of the public adjusting firm.

Current law allows the following payments or commissions payable to a public adjuster:

- One percent of the amount of the insurance claim payments or settlements that an insurer pays
  to an insured for any coverage under the policy where the claim payment or insurer's agreement
  to pay is equal to or greater than the policy limit for that part of the policy, if the payment or
  written agreement to pay is provided by the latter of:
  - Fourteen days after the date of loss; or
  - Ten days after the date that the public adjusting contract is signed.
- No fees or commission when the payment or agreement to pay by the insurer to the insured occurs before the date that the public adjusting contract is signed.<sup>33</sup>

## Effect of the Bill

The bill requires that public adjusters' contracts relating to property and casualty claims contain the license numbers of the public adjusting firms by which they are employed.

The bill also establishes that restrictions on public adjusters' compensation apply to coverages provided by condominium associations, cooperative associations, apartment buildings, and similar policies, including those that cover the common elements of a homeowners' association.

# **Short-term Health Insurance (short-term plans)**

# **Background**

Short-term plans are a health insurance product purchased only for limited time periods, usually under one year, during periods of transition, such as unemployment.<sup>34</sup> Beginning in 2016, federal rules related to the Patient Protection and Affordable Care Act (PPACA) limited short-term health plans to no more than three months.<sup>35</sup> In 2018, the Trump administration adopted a rule that allows short-term health plans to be issued for a period of up to 12 months.<sup>36</sup> The new rule also allows the plans to be renewed upon expiration, up to a total coverage period of 36 months. Short-term plans are not subject to the following PPACA requirements:

- Coverage of essential health benefits.
- Prohibition on pre-existing conditions.<sup>37</sup>
- Guaranteed issue of coverage.

As with Association Health Plans (AHPs), the authority to regulate short-term plans remains with the state. In response to the 2018 Department of Labor rules on AHPs and short-term health plans, the Legislature passed SB 322 (2019). The law allows employers from disparate trades to participate in a single AHP, if they are located in the state, and allows AHPs to include out-of-state employers who share a trade or purpose, consistent with the revised federal rules. Following the federal rule for short term plans, the law allows them to be issued for up to 12 months, renewable for a total coverage period

plans#:~:text=Federal%20regulations%20(81%20FR%2075316,replacement%20for%20traditional%20health%20coverage. (last visited Jan. 15, 2024).

<sup>&</sup>lt;sup>32</sup> S. 626.8796(2), F.S.

<sup>&</sup>lt;sup>33</sup> S. 626.854(11), F.S.

<sup>&</sup>lt;sup>34</sup> See s. 627.6426, F.S.; Florida Department of Financial Services, *Short-term Limited Duration Insurance*, <a href="https://www.myfloridacfo.com/division/consumers/consumerprotections/stldipolicies">https://www.myfloridacfo.com/division/consumers/consumerprotections/stldipolicies</a> (last visited Jan. 15, 2024).

<sup>&</sup>lt;sup>35</sup> National Association of Insurance Commissioners, *Short-term Limited-duration Health Plans*, https://content.naic.org/cipr-topics/short-term-limited-duration-health-

<sup>&</sup>lt;sup>36</sup> *Id.* 

<sup>&</sup>lt;sup>37</sup> *Id.* 

<sup>&</sup>lt;sup>38</sup> Ch. 2019-129, Laws of Fla.

<sup>&</sup>lt;sup>39</sup> Ia

of 36 months. 40 In practice, this change allows individuals to purchase short-term health insurance during longer periods of transition. Both changes increase the availability of lower-cost alternatives to comprehensive coverage.

All short-term plans must include disclosures to the purchaser explaining that the plan is not required to comply with certain federal requirements and may exclude certain coverage.<sup>41</sup> However, the law does not specify the method by which these disclosures must be provided.

#### Effect of the Bill

The bill updates the disclosures that must be provided to a purchaser of a short-term plan to include the following additional items:

- The duration of the plan, including any waiting period;
- Any essential health benefits that the plan does not provide;<sup>42</sup>
- The content of coverage; and
- Any exclusions of preexisting conditions.

The bill also requires that purchasers of short-term plans receive the required disclosures in writing or electronically, and sign them.

# **Loss Assessment Coverage**

# **Background**

Loss assessment coverage is insurance coverage for condominium unit owners that provides protection for situations where the owner of a condominium unit, as the owner of shared property, is held financially responsible for:

- Deductibles owed when a claim is made under a condominium association's property insurance policy;
- Damage that occurs to the condominium building or the common areas of a condominium property; or
- Injuries that occur in the common areas of a condominium property.<sup>43</sup>

Florida law requires that property insurance policies held by condominium unit owners include a minimum property loss assessment coverage of \$2,000 for all assessments made because of the same direct loss to the condominium property. The law further establishes that the maximum amount of any unit owner's coverage that can be assessed for any loss is an amount equal to the unit owner's loss assessment coverage limit in effect one day before the date of an occurrence that gave rise to the loss. This coverage is applicable to any loss assessment regardless of the date of assessment by a condominium association. Condominium association.

# Effect of the Bill

The bill establishes that a claim resulting from a loss assessment is considered to have occurred on the date a notice of loss assessment is sent by a condominium association to a unit owner. Establishing a date of loss for such claims will help insurers determine whether a loss assessment claim has been timely made.

#### Fireworks Safety Standards

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<sup>&</sup>lt;sup>41</sup> S. 627.6426(2), F.S.

<sup>&</sup>lt;sup>42</sup> Essential health benefits can be found in 42 U.S.C. § 18022(b).

<sup>&</sup>lt;sup>43</sup> The Balance, Loss Assessment Explained for Condo Insurance, <a href="https://www.thebalance.com/loss-assessment-explained-for-condo-insurance-4060435">https://www.thebalance.com/loss-assessment-explained-for-condo-insurance-4060435</a> (last visited Jan. 13, 2024).

<sup>&</sup>lt;sup>44</sup> S. 627.714(1), F.S.

<sup>&</sup>lt;sup>45</sup> S. 627.714(2), F.S.

<sup>46</sup> Id

# **Background**

Florida law establishes the requirements for the outdoor display of fireworks in the state. At present, such display of fireworks is controlled by the 1995 edition of the National Fire Protection Association 1123, Code for Fireworks Displays (Code).<sup>47</sup>

#### Effect of the Bill

The bill updates the outdoor fireworks safety standards in Florida to the 2018 Code, which is the most current edition of the code.

#### B. SECTION DIRECTORY:

- **Section 1.** Amends s. 212.134, F.S., relating to information returns relation to payment-card and third-party network transactions.
- **Section 2.** Creates s. 286.312, F.S. relating to prohibited use of state funds; censorship or blacklisting of news sources.
- **Section 3.** Amends s. 319.261, F.S., relating to real property transactions; retiring title to mobile home.
- **Section 4.** Amends s. 489.147, F.S., relating to prohibited property insurance practices.
- **Section 5.** Amends s. 559.9611, F.S., relating to definitions.
- **Section 6.** Amends s. 624.424, F.S., relating to annual statement and other information.
- **Section 7.** Amends s. 626.854, F.S., relating to "public adjuster" defined; prohibitions.
- **Section 8.** Amends s. 626.8796, F.S., relating to public adjuster contracts; disclosure statement; fraud statement.
- **Section 9.** Amends s. 627.6426, F.S., relating to short-term health insurance.
- **Section 10.** Amends s. 627.70132, F.S., relating to notice of property insurance claims.
- **Section 11.** Amends s. 791.012, F.S., relating to minimum fireworks safety standards.
- **Section 12.** Provides an effective date of July 1, 2024.

# II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT

#### A. FISCAL IMPACT ON STATE GOVERNMENT:

1. Revenues:

None.

#### 2. Expenditures:

The bill may have an indeterminate negative impact on state expenditures if state agencies are required to update systems or hire additional staff to implement the statutory changes made by the bill.

<sup>47</sup> S. 791.012,F.S. The Code cited in this statute has not been updated since this statute was first enacted in 1996.

#### B. FISCAL IMPACT ON LOCAL GOVERNMENTS:

1. Revenues:

None.

2. Expenditures:

None.

# C. DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR:

The bill may have an indeterminate positive impact on those condominium associations, cooperative associations, apartment communities, and homeowners associations that contract for the services of public adjusters because they may not have to pay as much compensation to the public adjusters for services rendered. Correspondingly, the bill may have an indeterminate negative impact on public adjusters.

D. FISCAL COMMENTS:

None.

#### III. COMMENTS

#### A. CONSTITUTIONAL ISSUES:

1. Applicability of Municipality/County Mandates Provision:

Not Applicable. The bill does not appear to affect county or municipal governments.

2. Other:

The use of the word advise in section 2 of the bill regarding limitations on state contracting is confusing. It is unclear whether an agency is prohibited from entering a contract with an entity that advises others on censorship and blacklisting, or is prohibited only from entering into a contract with an entity for such services to be provided to the agency. The way the language is written, it is possible that an agency could enter into a contract with such an entity for another service besides censorship and blacklisting. An amendment may clarify the intent.

The censorship or blacklisting of news materials could have first amendment implications. Additionally, there could be invalid delegation of legislative authority because the interpretation of censorship and blacklisting would be left up to the contracting state agency without any guidelines or rulemaking authority.

#### B. RULE-MAKING AUTHORITY:

The bill neither authorizes nor requires administrative rulemaking.

#### C. DRAFTING ISSUES OR OTHER COMMENTS:

**Section 2 (Lines 97-102):** The use of the word advise in section 2 of the bill regarding limitations on state contracting is confusing. It is unclear whether an agency is prohibited from entering a contract with an entity that advises others on censorship and blacklisting, or is prohibited only from entering into a contract with an entity for such services to be provided to the agency. The way the language is written, it is possible that an agency could enter into a contract with such an entity for another service besides censorship and blacklisting. An amendment may clarify the intent.

# IV. AMENDMENTS/COMMITTEE SUBSTITUTE CHANGES

1 A bill to be entitled 2 An act relating to consumer protection; amending s. 3 212.34, F.S.; defining terms; revising requirements 4 for payment settlement entities, or their electronic 5 payment facilitators or contracted third parties, in 6 submitting information returns to the Department of 7 Revenue; specifying requirements for third party 8 settlement organizations that conduct certain 9 transactions; creating s. 286.312, F.S.; prohibiting agencies from entering into certain contracts or 10 agreements; amending s. 319.261, F.S.; requiring the 11 title to a mobile home to be retired if the owner of 12 13 the real property records certain documents in the official records of the clerk of court in the county 14 15 in which the real property is located; amending s. 16 489.147, F.S.; requiring contractors to include a 17 notice in the contracts with residential property 18 owners under certain circumstances; proving 19 requirements for notices of contract cancellation; amending s. 559.9611, F.S.; revising the definition of 20 21 the term "depository institution"; amending s. 22 624.424, F.S.; providing requirements for certain 23 insurers' accountants; amending s. 626.854, F.S.; 24 revising applicability of provisions relating to 25 public adjusters; amending s. 626.8796, F.S.; revising

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the content of certain public adjuster contracts; amending s. 627.6426, F.S.; revising the disclosure requirements of contracts for short-term health insurance; amending s. 627.70132, F.S.; providing that claims resulting from certain loss assessments are considered to have occurred on a specified date; amending s. 791.012, F.S.; updating the source of the code for outdoor display of fireworks; providing an effective date.

Be It Enacted by the Legislature of the State of Florida:

Section 1. Section 212.134, Florida Statutes, is amended to read:

212.134 Information returns relating to payment-card and third-party network transactions.—

1) For purposes of this section, the term:

 (a) "Participating payee" has the same meaning as in s. 6050W of the Internal Revenue Code.

(b) "Return" or "information return" means IRS Form 1099-K required under s. 6050W of the Internal Revenue Code.

(c) "Third party network transaction" has the same meaning as in s. 6050W of the Internal Revenue Code.

(d) "Third party settlement organization" has the same meaning as in s. 6050W of the Internal Revenue Code.

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(2) For each year in which a payment settlement entity, an electronic payment facilitator, or other third party contracted with the payment settlement entity to make payments to settle reportable payment transactions on behalf of the payment settlement entity must file a return pursuant to s. 6050W of the Internal Revenue Code, for participating payees with an address in this state, the entity, the facilitator, or the third party must submit the information in the return to the department by the 30th day after filing the federal return. The format of the information returns required must be either a copy of such information returns related to participating payees with an address in the state. For purposes of this subsection, the term "payment settlement entity" has the same meaning as provided in s. 6050W of the Internal Revenue Code.

 $\underline{(3)}$  All reports of returns submitted to the department under this section must be in an electronic format.

(4)(3) Any payment settlement entity, facilitator, or third party failing to file the information return required, filing an incomplete information return, or not filing an information return within the time prescribed is subject to a penalty of \$1,000 for each failure, if the failure is for not more than 30 days, with an additional \$1,000 for each month or fraction of a month during which each failure continues. The total amount of penalty imposed on a reporting entity may not

exceed \$10,000 annually.

(5)(4) The executive director or his or her designee may waive the penalty if he or she determines that the failure to timely file an information return was due to reasonable cause and not due to willful negligence, willful neglect, or fraud.

(6) All third party settlement organizations that conduct transactions involving a participating payee with an address in this state shall create a mechanism for participating payees to identify whether a participating payee's transaction is for goods and services or is personal. The mechanism must clearly indicate the participating payee's requirement to indicate the appropriate transaction type. The participating payee is responsible for indicating the appropriate transaction type. All third party settlement organizations shall maintain records that clearly identify whether a transaction, as designated by the participating payee, is a transaction for goods and services or is personal. The information in the return submitted to the department under subsection (2) for such entities must be limited to transactions for goods and services.

Section 2. Section 286.312, Florida Statutes, is created to read:

286.312 Prohibited use of state funds; censorship or blacklisting of news sources.—An agency may not enter into a contract or other agreement with an entity whose function is to advise the censorship or blacklisting of news sources based on

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subjective criteria or political biases under the stated goal of fact-checking or removing misinformation.

Section 3. Subsection (2) of section 319.261, Florida Statutes, is amended to read:

- 319.261 Real property transactions; retiring title to mobile home.—
- (2) The title to the mobile home <u>shall</u> may be retired by the department if the owner of the real property records the following documents in the official records of the clerk of court in the county in which the real property is located:
- (a) 1. The original title to the mobile home which includes shall include a description of the mobile home, including model year, make, width, length, and vehicle identification number, and a statement by any recorded lienholder on the title that the security interest in the home has been released, or that such security interest will be released upon retirement of the title as set forth in this section:
- $\frac{2. \text{(b)}}{\text{(b)}}$  The legal description of the real property, and in the case of a leasehold interest, a copy of the lease agreement:  $\underline{\text{and}}$ .
- 3.(c) A sworn statement by the owner of the real property, as shown on the real property deed or lease, that he or she is the owner of the mobile home and that the home is permanently affixed to the real property in accordance with state law; or

  (b) A mortgage against the owner's mobile home and real

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126 property.

Section 4. Subsection (6) is added to section 489.147, 128 Florida Statutes, to read:

489.147 Prohibited property insurance practices; contract requirements.—

- (6) (a) An insured or claimant may cancel a contract to replace or repair a roof without penalty or obligation until 10 days following the execution of the contract or until the official start date, whichever comes first, if the contract was entered into based on events that are the subject of a declaration of a state of emergency by the Governor. For the purposes of this subsection, the official state date is the date on which the work on the roof will be commenced.
- (b) A contractor executing during a declaration of a state of emergency a contract to replace or repair a roof of a residential property must include in the contract the following language in bold type of not less than 18 points immediately before the space reserved for the signature of the residential property owner:

"You, the residential property owner, may cancel this contract without penalty or obligation until 10 days following the execution of the contract or until the official start date, whichever comes first, because this contract was entered into during a declaration of a state of emergency by the Governor. It

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is the responsibility of your contractor to include an official start date clause in your contact. This clause must state the official start date and the work that will be commenced on that date. If there is no official start date clause in the contract, the contract may be voided within 10 days following the execution of the contract."

- (b) The residential property owner must send the notice of cancellation by certified mail, return receipt requested, or other form of mailing that provides proof thereof, at the address specified in the contract.
- Section 5. Subsection (9) of section 559.9611, Florida Statutes, is amended to read:
  - 559.9611 Definitions.—As used in this part, the term:
  - (9) "Depository institution" means a bank, credit union, savings bank, savings and loan association, savings or thrift association, trust company, or industrial loan company doing business under the authority of, or in accordance with, a license, certificate, or charter issued by the United States, this state, or any other state, district, territory, or commonwealth of the United States which is authorized to transact business in this state Florida state-chartered bank, savings bank, credit union, or trust company, or a federal savings or thrift association, bank, credit union, savings bank, or thrift.

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Section 6. Paragraph (d) of subsection (8) of section 624.424, Florida Statutes, is amended to read:

624.424 Annual statement and other information.-

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(d) The certified public accountant that prepares the audit must be licensed to practice pursuant to chapter 473 and must have completed at least 4 hours of insurance-related continuing education during each two-year continuing education cycle. An insurer may not use the same accountant or partner of an accounting firm responsible for preparing the report required by this subsection for more than 5 consecutive years. Following this period, the insurer may not use such accountant or partner for a period of 5 years, but may use another accountant or partner of the same firm. An insurer may request the office to waive this prohibition based upon an unusual hardship to the insurer and a determination that the accountant is exercising independent judgment that is not unduly influenced by the insurer considering such factors as the number of partners, expertise of the partners or the number of insurance clients of the accounting firm; the premium volume of the insurer; and the number of jurisdictions in which the insurer transacts business. Section 7. Subsection (19) of section 626.854, Florida

Section 7. Subsection (19) of section 626.854, Florida Statutes, is amended, and subsections (5) through (18) are republished, to read:

626.854 "Public adjuster" defined; prohibitions.—The

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Legislature finds that it is necessary for the protection of the public to regulate public insurance adjusters and to prevent the unauthorized practice of law.

- (5) A public adjuster may not directly or indirectly through any other person or entity solicit an insured or claimant by any means except on Monday through Saturday of each week and only between the hours of 8 a.m. and 8 p.m. on those days.
- (6) When entering a contract for adjuster services after July 1, 2023, a public adjuster:
- (a) May not collect a fee for services on payments made to a named insured unless they have a written contract with the named insured, or the named insured's legal representative.
- (b) May not contract for services to be provided by a third party on behalf of the named insured or in pursuit of settlement of the named insured's claim, if the cost of those services is to be borne by the named insured, unless the named insured agrees in writing to procure these services and such agreement is entered into subsequent to the date of the contract for public adjusting services.
- (c) If a public adjuster contracts with a third-party service provider to assist with the settlement of the named insured's claim, without first obtaining the insured's written consent, payment of the third party's fees must be made by the public adjuster and may not be charged back to the named

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226 insured.

- (d) If a public adjuster represents anyone other than the named insured in a claim, the public adjuster fees shall be paid by the third party and may not be charged back to the named insured.
- (7) An insured or claimant may cancel a public adjuster's contract to adjust a claim without penalty or obligation within 10 days after the date on which the contract is executed. If the contract was entered into based on events that are the subject of a declaration of a state of emergency by the Governor, an insured or claimant may cancel the public adjuster's contract to adjust a claim without penalty or obligation within 30 days after the date of loss or 10 days after the date on which the contract is executed, whichever is longer. The public adjuster's contract must contain the following language in minimum 18-point bold type immediately before the space reserved in the contract for the signature of the insured or claimant:

"You, the insured, may cancel this contract for any reason without penalty or obligation to you within 10 days after the date of this contract. If this contract was entered into based on events that are the subject of a declaration of a state of emergency by the Governor, you may cancel this contract for any reason without penalty or obligation to you within 30 days after the date of loss or 10 days after the date on which the contract is executed, whichever is longer. You may also cancel the

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contract without penalty or obligation to you if I, as your public adjuster, fail to provide you and your insurer a copy of a written estimate within 60 days of the execution of the contract, unless the failure to provide the estimate within 60 days is caused by factors beyond my control, in accordance with s. 627.70131(5)(a)2., Florida Statutes. The 60-day cancellation period for failure to provide a written estimate shall cease on the date I have provided you with the written estimate."

The notice of cancellation shall be provided to ... (name of public adjuster)..., submitted in writing and sent by certified mail, return receipt requested, or other form of mailing that provides proof thereof, at the address specified in the contract.

- (8) It is an unfair and deceptive insurance trade practice pursuant to s. 626.9541 for a public adjuster or any other person to circulate or disseminate any advertisement, announcement, or statement containing any assertion, representation, or statement with respect to the business of insurance which is untrue, deceptive, or misleading.
- (a) The following statements, made in any public adjuster's advertisement or solicitation, are considered deceptive or misleading:
- 1. A statement or representation that invites an insured policyholder to submit a claim when the policyholder does not have covered damage to insured property.

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- 2. A statement or representation that invites an insured policyholder to submit a claim by offering monetary or other valuable inducement.
- 3. A statement or representation that invites an insured policyholder to submit a claim by stating that there is "no risk" to the policyholder by submitting such claim.
- 4. A statement or representation, or use of a logo or shield, that implies or could mistakenly be construed to imply that the solicitation was issued or distributed by a governmental agency or is sanctioned or endorsed by a governmental agency.
- (b) For purposes of this paragraph, the term "written advertisement" includes only newspapers, magazines, flyers, and bulk mailers. The following disclaimer, which is not required to be printed on standard size business cards, must be added in bold print and capital letters in typeface no smaller than the typeface of the body of the text to all written advertisements by a public adjuster:

  "THIS IS A SOLICITATION FOR BUSINESS. IF YOU HAVE HAD A CLAIM
- "THIS IS A SOLICITATION FOR BUSINESS. IF YOU HAVE HAD A CLAIM FOR AN INSURED PROPERTY LOSS OR DAMAGE AND YOU ARE SATISFIED WITH THE PAYMENT BY YOUR INSURER, YOU MAY DISREGARD THIS ADVERTISEMENT."
- (9) A public adjuster, a public adjuster apprentice, or any person or entity acting on behalf of a public adjuster or public adjuster apprentice may not give or offer to give a

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monetary loan or advance to a client or prospective client.

- (10) A public adjuster, public adjuster apprentice, or any individual or entity acting on behalf of a public adjuster or public adjuster apprentice may not give or offer to give, directly or indirectly, any article of merchandise having a value in excess of \$25 to any individual for the purpose of advertising or as an inducement to entering into a contract with a public adjuster.
- (11) (a) If a public adjuster enters into a contract with an insured or claimant to reopen a claim or file a supplemental claim that seeks additional payments for a claim that has been previously paid in part or in full or settled by the insurer, the public adjuster may not charge, agree to, or accept from any source compensation, payment, commission, fee, or any other thing of value based on a previous settlement or previous claim payments by the insurer for the same cause of loss. The charge, compensation, payment, commission, fee, or any other thing of value must be based only on the claim payments or settlements paid to the insured, exclusive of attorney fees and costs, obtained through the work of the public adjuster after entering into the contract with the insured or claimant. Compensation for the reopened or supplemental claim may not exceed 20 percent of the reopened or supplemental claim payment. In no event shall the contracts described in this paragraph exceed the limitations in paragraph (b).

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- (b) A public adjuster may not charge, agree to, or accept from any source compensation, payment, commission, fee, or any other thing of value in excess of:
- 1. Ten percent of the amount of insurance claim payments or settlements, exclusive of attorney fees and costs, paid to the insured by the insurer for claims based on events that are the subject of a declaration of a state of emergency by the Governor. This provision applies to claims made during the year after the declaration of emergency. After that year, the limitations in subparagraph 2. apply.
- 2. Twenty percent of the amount of insurance claim payments or settlements, exclusive of attorney fees and costs, paid to the insured by the insurer for claims that are not based on events that are the subject of a declaration of a state of emergency by the Governor.
- 3. One percent of the amount of insurance claim payments or settlements, paid to the insured by the insurer for any coverage part of the policy where the claim payment or written agreement by the insurer to pay is equal to or greater than the policy limit for that part of the policy, if the payment or written commitment to pay is provided within 14 days after the date of loss or within 10 days after the date on which the public adjusting contract is executed, whichever is later.
- 4. Zero percent of the amount of insurance claim payments or settlements, paid to the insured by the insurer for any

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coverage part of the policy where the claim payment or written agreement by the insurer to pay occurs before the date on which the public adjusting contract is executed.

- (c) Insurance claim payments made by the insurer do not include policy deductibles, and public adjuster compensation may not be based on the deductible portion of a claim.
- (d) Public adjuster compensation may not be based on amounts attributable to additional living expenses, unless such compensation is affirmatively agreed to in a separate agreement that includes a disclosure in substantially the following form:

  "I agree to retain and compensate the public adjuster for adjusting my additional living expenses and securing payment from my insurer for amounts attributable to additional living expenses payable under the policy issued on my (home/mobile home/condominium unit)."
- (e) Public adjuster rate of compensation may not be increased based solely on the fact that the claim is litigated.
- (f) Any maneuver, shift, or device through which the limits on compensation set forth in this subsection are exceeded is a violation of this chapter punishable as provided under s. 626.8698.
- (12) (a) Each public adjuster must provide to the claimant or insured a written estimate of the loss to assist in the submission of a proof of loss or any other claim for payment of insurance proceeds within 60 days after the date of the

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contract. The written estimate must include an itemized, perunit estimate of the repairs, including itemized information on equipment, materials, labor, and supplies, in accordance with accepted industry standards. The public adjuster shall retain such written estimate for at least 5 years and shall make the estimate available to the claimant or insured, the insurer, and the department upon request.

- (b) An insured may cancel the contract with no additional penalties or fees charged by the public adjuster if such an estimate is not provided within 60 days after executing the contract, subject to the cancellation notice requirement in this section, unless the failure to provide the estimate within 60 days is caused by factors beyond the control of the public adjuster. The cancellation period shall cease on the date the public adjuster provides the written estimate to the insured.
- (13) A public adjuster, public adjuster apprentice, or any person acting on behalf of a public adjuster or apprentice may not accept referrals of business from any person with whom the public adjuster conducts business if there is any form or manner of agreement to compensate the person, directly or indirectly, for referring business to the public adjuster. A public adjuster may not compensate any person, except for another public adjuster, directly or indirectly, for the principal purpose of referring business to the public adjuster.
  - (14) A company employee adjuster, independent adjuster,

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attorney, investigator, or other persons acting on behalf of an insurer that needs access to an insured or claimant or to the insured property that is the subject of a claim must provide at least 48 hours' notice to the insured or claimant, public adjuster, or legal representative before scheduling a meeting with the claimant or an onsite inspection of the insured property. The insured or claimant may deny access to the property if the notice has not been provided. The insured or claimant may waive the 48-hour notice.

- (15) The public adjuster must ensure that prompt notice is given of the claim to the insurer, the public adjuster's contract is provided to the insurer, the property is available for inspection of the loss or damage by the insurer, and the insurer is given an opportunity to interview the insured directly about the loss and claim. The insurer must be allowed to obtain necessary information to investigate and respond to the claim.
- (a) The insurer may not exclude the public adjuster from its in-person meetings with the insured. The insurer shall meet or communicate with the public adjuster in an effort to reach agreement as to the scope of the covered loss under the insurance policy. The public adjuster shall meet or communicate with the insurer in an effort to reach agreement as to the scope of the covered loss under the insurance policy. This section does not impair the terms and conditions of the insurance policy

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in effect at the time the claim is filed.

- (b) A public adjuster may not restrict or prevent an insurer, company employee adjuster, independent adjuster, attorney, investigator, or other person acting on behalf of the insurer from having reasonable access at reasonable times to any insured or claimant or to the insured property that is the subject of a claim.
- (c) A public adjuster may not act or fail to reasonably act in any manner that obstructs or prevents an insurer or insurer's adjuster from timely conducting an inspection of any part of the insured property for which there is a claim for loss or damage. The public adjuster representing the insureds may be present for the insurer's inspection, but if the unavailability of the public adjuster otherwise delays the insurer's timely inspection of the property, the public adjuster or the insureds must allow the insurer to have access to the property without the participation or presence of the public adjuster or insureds in order to facilitate the insurer's prompt inspection of the loss or damage.
- (16) A licensed contractor under part I of chapter 489, or a subcontractor of such licensee, may not advertise, solicit, offer to handle, handle, or perform public adjuster services as provided in subsection (1) unless licensed and compliant as a public adjuster under this chapter. The prohibition against solicitation does not preclude a contractor from suggesting or

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otherwise recommending to a consumer that the consumer consider contacting his or her insurer to determine if the proposed repair is covered under the consumer's insurance policy, except as it relates to solicitation prohibited in s. 489.147. In addition, the contractor may discuss or explain a bid for construction or repair of covered property with the residential property owner who has suffered loss or damage covered by a property insurance policy, or the insurer of such property, if the contractor is doing so for the usual and customary fees applicable to the work to be performed as stated in the contract between the contractor and the insured.

- (17) A public adjuster shall not acquire any interest in salvaged property, except with the written consent and permission of the insured through a signed affidavit.
- (18) A public adjuster, a public adjuster apprentice, or a person acting on behalf of an adjuster or apprentice may not enter into a contract or accept a power of attorney that vests in the public adjuster, the public adjuster apprentice, or the person acting on behalf of the adjuster or apprentice the effective authority to choose the persons or entities that will perform repair work in a property insurance claim or provide goods or services that will require the insured or third-party claimant to expend funds in excess of those payable to the public adjuster under the terms of the contract for adjusting services.

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(19) Subsections (5)-(18) apply only to residential property insurance policies and condominium unit owner policies as described in s. 718.111(11), except that subsection (11) also applies to coverages provided by condominium association, cooperative association, apartment building, and similar policies, including policies covering the common elements of a homeowners' association.

Section 8. Subsection (2) of section 626.8796, Florida Statutes, is amended to read:

626.8796 Public adjuster contracts; disclosure statement; fraud statement.—

(2) A public adjuster contract relating to a property and casualty claim must contain the full name, permanent business address, phone number, e-mail address, and license number of the public adjuster; the full name and license number of the public adjusting firm; and the insured's full name, street address, phone number, and e-mail address, together with a brief description of the loss. The contract must state the percentage of compensation for the public adjuster's services in minimum 18-point bold type before the space reserved in the contract for the signature of the insured; the type of claim, including an emergency claim, nonemergency claim, or supplemental claim; the initials of the named insured on each page that does not contain the insured's signature; the signatures of the public adjuster and all named insureds; and the signature date. If all of the

named insureds' signatures are not available, the public adjuster must submit an affidavit signed by the available named insureds attesting that they have authority to enter into the contract and settle all claim issues on behalf of the named insureds. An unaltered copy of the executed contract must be remitted to the insured at the time of execution and to the insurer, or the insurer's representative within 7 days after execution. A public adjusting firm that adjusts claims primarily for commercial entities with operations in more than one state and that does not directly or indirectly perform adjusting services for insurers or individual homeowners is deemed to comply with the requirements of this subsection if, at the time a proof of loss is submitted, the public adjusting firm remits to the insurer an affidavit signed by the public adjuster or public adjuster apprentice that identifies:

- (a) The full name, permanent business address, phone number, e-mail address, and license number of the public adjuster or public adjuster apprentice.
  - (b) The full name of the public adjusting firm.
- (c) The insured's full name, street address, phone number, and e-mail address, together with a brief description of the loss.
- (d) An attestation that the compensation for public adjusting services will not exceed the limitations provided by law.

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(e) The type of claim, including an emergency claim, nonemergency claim, or supplemental claim.

Section 9. Section 627.6426, Florida Statutes, is amended to read:

627.6426 Short-term health insurance.-

- (1) For purposes of this part, the term "short-term health insurance" means health insurance coverage provided by an issuer with an expiration date specified in the contract that is less than 12 months after the original effective date of the contract and, taking into account renewals or extensions, has a duration not to exceed 36 months in total.
- (2) All contracts for short-term health insurance entered into by an issuer and an individual seeking coverage shall include the following written disclosures signed by the purchaser at the time of purchase disclosure:

# (a) The following statement:

"This coverage is not required to comply with certain federal market requirements for health insurance, principally those contained in the Patient Protection and Affordable Care Act. Be sure to check your policy carefully to make sure you are aware of any exclusions or limitations regarding coverage of preexisting conditions or health benefits (such as hospitalization, emergency services, maternity care, preventive care, prescription drugs, and mental health and substance use

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disorder services). Your policy might also have lifetime and/or annual dollar limits on health benefits. If this coverage expires or you lose eligibility for this coverage, you might have to wait until an open enrollment period to get other health insurance coverage."

- (b) The following information:
- 1. The duration of the contract, including any waiting period.
- Any essential health benefit under 42 U.S.C. s.
   18022(b) that the contract does not provide.
  - 3. The content of coverage.
  - 4. Any exclusion of preexisting conditions.
- (3) These disclosures must be printed in no less than 12-point type and in a color that is readable. A copy of the signed disclosures must be maintained by the issuer for a period of 5 years after the date of purchase.
- (4) Disclosures provided by electronic means must meet the requirements of subsection (2).
- Section 10. Subsection (4) of section 627.70132, Florida Statutes, is renumbered as subsection (5), and a new subsection (4) is added to that section to read:
  - 627.70132 Notice of property insurance claim.-
- (4) A claim resulting from loss assessment as described in s. 627.714 is considered to have occurred on the date of the notice of loss assessment sent by a unit owner's condominium

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association.

Section 11. Section 791.012, Florida Statutes, is amended to read:

791.012 Minimum fireworks safety standards.—The outdoor display of fireworks in this state shall be governed by the National Fire Protection Association (NFPA) 1123, Code for Fireworks Display, 2018 1995 Edition, approved by the American National Standards Institute. Any state, county, or municipal law, rule, or ordinance may provide for more stringent regulations for the outdoor display of fireworks, but in no event may any such law, rule, or ordinance provide for less stringent regulations for the outdoor display of fireworks. The division shall promulgate rules to carry out the provisions of this section. The Code for Fireworks Display shall not govern the display of any fireworks on private, residential property and shall not govern the display of those items included under s. 791.01(4)(b) and (c) and authorized for sale thereunder Section 12. This act shall take effect July 1, 2024.

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