By Senator Bennett

	21-00262-10 2010260
1	A bill to be entitled
2	An act relating to title insurance; creating s.
3	626.8422, F.S.; authorizing a title insurance agent or
4	agency to charge a reasonable fee for certain
5	services; providing that such charges are not part of
6	the rate charged by the title insurer; requiring that
7	certain information regarding each charge be filed
8	with the Office of Insurance Regulation; requiring
9	that the office publish such information by specified
10	means; prohibiting charges for certain services from
11	being set below the cost of providing such services;
12	amending s. 626.9541, F.S.; deleting clarifying
13	provisions related to the payment of certain portions
14	of premium; amending s. 627.7711, F.S.; expanding the
15	definition of "premium" to include endorsements,
16	commitments, or other contracts; providing additional
17	exceptions to the scope of the term "premium";
18	providing a method of calculation of premium; creating
19	s. 627.7712, F.S.; authorizing a title insurance agent
20	or agency to charge a reasonable fee for certain
21	services; providing that such charges are not part of
22	the rate charged by the title insurer; requiring that
23	certain information regarding each charge be filed
24	with the office; requiring that the office publish
25	such information by specified means; prohibiting
26	charges for certain services from being set below the
27	cost of providing such services; amending s. 627.780,
28	F.S.; prohibiting a person from knowingly quoting,
29	charging, accepting, collecting, or receiving a

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21-00262-10 2010260 30 premium for title insurance other than the premium 31 approved by the office; amending s. 627.782, F.S.; 32 providing for the approval of rates; requiring that 33 each title insurer make an annual filing with the 34 office on or before a specified deadline demonstrating 35 that the rate for such insurance is actuarially sound; 36 prohibiting rates for such filing from including 37 certain charges, commission, or compensation; 38 providing methods by which filing requirements may be 39 satisfied; requiring that the office issue a notice of intent to approve or disapprove the filing on or 40 before a specified deadline; providing that such 41 42 notice constitutes agency action; providing that requests for supporting information, mathematical or 43 44 mechanical corrections, or notification of the 45 office's preliminary findings do not toll the deadline 46 date; providing that a rate is deemed approved if the 47 office does not issue the required notice within the specified period; requiring that the office review a 48 49 rate filing to determine if the rate is excessive, 50 inadequate, or unfairly discriminatory; requiring that 51 the office consider certain factors and information 52 when making such review; providing standards upon 53 which a rate may be found excessive, inadequate, or 54 unfairly discriminatory; authorizing the office to 55 require an insurer to provide, at the insurer's 56 expense, any information necessary to evaluate the 57 condition of the company and reasonableness of the 58 filing; authorizing the office to review certain

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21-00262-10 2010260 59 information at any time; requiring that the office 60 initiate proceedings to disapprove a rate and notify the insurer if the office finds on a preliminary basis 61 62 that a rate is excessive, inadequate, or unfairly 63 discriminatory; requiring that an insurer, upon 64 receipt of such notice from the office, provide 65 certain information within a specified period; requiring that the office issue a notice of intent to 66 approve or a notice of intent to disapprove within a 67 68 specified period; providing that an insurer has the 69 burden of proof to show by a preponderance of the 70 evidence that a rate is not excessive, inadequate, or unfairly discriminatory; prohibiting an insurer from 71 72 altering a rate for a specified period after its 73 receipt of notice from the office that a rate may be 74 excessive, inadequate, or unfairly discriminatory; 75 providing exceptions; authorizing the office to 76 disapprove without notice any rate increase filed by 77 an insurer during the prohibited period; requiring that certain individuals affiliated with a title 78 79 insurer certify specified information on a form 80 approved by the Financial Services Commission when 81 submitting a rate filing; providing that it is a violation of state law for a certifying officer or 82 83 actuary to knowingly make a false certification; 84 providing that failure to provide such certification 85 results in a filing being disapproved without 86 prejudice; authorizing an insurer to refile a rate 87 filing under such circumstances; defining the term

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88	"actuary"; authorizing an insurer to apply for an
89	extension of time to make a filing under certain
90	circumstances; authorizing the office to exempt a
91	company from filing rates or rate certifications under
92	certain circumstances; authorizing the office to order
93	insurers not meeting certain filing requirements to
94	discontinue the issuance of policies for which the
95	required filing was not made until such time that the
96	office determines that the required filing has been
97	submitted properly; providing for application of an
98	approved rate; authorizing the commission to require
99	by rule that licensees submit certain information
100	determined by the office as necessary to analyze
101	premium rates, retention rates, or the condition of
102	the title insurance industry; authorizing the
103	commission to adopt rules; amending s. 627.7845, F.S.;
104	providing that an insurer is liable to the insured for
105	damages up to three times the amount of coverage under
106	certain conditions; repealing s. 627.783, F.S.,
107	relating to rate deviation; providing for application
108	of the act; providing an effective date.
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110	Be It Enacted by the Legislature of the State of Florida:
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112	Section 1. Section 626.8422, Florida Statutes, is created
113	to read:
114	626.8422 Charges for services
115	(1) A title insurance agent or agency may charge a
116	reasonable fee for primary title services, title searches, and

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120	the issuance of the title insurance form, policy, commitment, or
121	contract issued in connection therewith. The agent or agency
122	must file with the office the amount of each such charge or
123	change to such charge, including the components thereof,
124	together with related information as required by the office on a
125	form adopted by the office. The office shall publish the
126	information collected from agents or agencies pursuant to this
127	section via the Internet or otherwise as the office deems
128	sufficient to apprise the public of costs for these services
129	among the various agents or agencies.
130	(2) Charges for the services or components of services
131	described in subsection (1) which are set by the agent or agency
132	may not be set below the cost of providing such services.
133	Section 2. Paragraph (h) of subsection (1) of section
134	626.9541, Florida Statutes, is amended to read:
135	626.9541 Unfair methods of competition and unfair or
136	deceptive acts or practices defined
137	(1) UNFAIR METHODS OF COMPETITION AND UNFAIR OR DECEPTIVE
138	ACTSThe following are defined as unfair methods of competition
139	and unfair or deceptive acts or practices:
140	(h) Unlawful rebates
141	1. Except as otherwise expressly provided by law, or in an
142	applicable filing with the office, knowingly:
143	a. Permitting, or offering to make, or making, any contract
144	or agreement as to such contract other than as plainly expressed
145	in the insurance contract issued thereon;

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b. Paying, allowing, or giving, or offering to pay, allow,
or give, directly or indirectly, as inducement to such insurance
contract, any unlawful rebate of premiums payable on the
contract, any special favor or advantage in the dividends or
other benefits thereon, or any valuable consideration or
inducement whatever not specified in the contract;

c. Giving, selling, or purchasing, or offering to give, sell, or purchase, as inducement to such insurance contract or in connection therewith, any stocks, bonds, or other securities of any insurance company or other corporation, association, or partnership, or any dividends or profits accrued thereon, or anything of value whatsoever not specified in the insurance contract.

159 2. Nothing in paragraph (g) or subparagraph 1. of this
160 paragraph shall be construed as including within the definition
161 of discrimination or unlawful rebates:

a. In the case of any contract of life insurance or life
annuity, paying bonuses to all policyholders or otherwise
abating their premiums in whole or in part out of surplus
accumulated from nonparticipating insurance; provided that any
such bonuses or abatement of premiums is fair and equitable to
all policyholders and for the best interests of the company and
its policyholders.

b. In the case of life insurance policies issued on the industrial debit plan, making allowance to policyholders who have continuously for a specified period made premium payments directly to an office of the insurer in an amount which fairly represents the saving in collection expenses.

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c. Readjustment of the rate of premium for a group

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21-00262-10 2010260_____ 175 insurance policy based on the loss or expense thereunder, at the 176 end of the first or any subsequent policy year of insurance 177 thereunder, which may be made retroactive only for such policy 178 year.

d. Issuance of life insurance policies or annuity contracts
at rates less than the usual rates of premiums for such policies
or contracts, as group insurance or employee insurance as
defined in this code.

e. Issuing life or disability insurance policies on a
salary savings, bank draft, preauthorized check, payroll
deduction, or other similar plan at a reduced rate reasonably
related to the savings made by the use of such plan.

187 3.a. No title insurer, or any member, employee, attorney, 188 agent, or agency thereof, shall pay, allow, or give, or offer to 189 pay, allow, or give, directly or indirectly, as inducement to 190 title insurance, or after such insurance has been effected, any 191 rebate or abatement of the premium or any other charge or fee, 192 or provide any special favor or advantage, or any monetary 193 consideration or inducement whatever.

194 b. Nothing in this subparagraph shall be construed as prohibiting the payment of fees to attorneys at law, duly 195 196 licensed to practice law in the courts of this state, for 197 professional services, or as prohibiting the payment of earned portions of the premium to duly appointed agents or agencies who 198 199 actually perform services for the title insurer. Nothing in this 200 subparagraph shall be construed as prohibiting a rebate or 201 abatement of an attorney's fee charged for professional services, or that portion of the premium that is not required to 202 be retained by the insurer pursuant to s. 627.782(1), or any 203

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21-00262-10 2010260 204 other agent charge or fee to the person responsible for paying 205 the premium, charge, or fee. 206 c. No insured named in a policy, or any other person 207 directly or indirectly connected with the transaction involving the issuance of such policy, including, but not limited to, any 208 209 mortgage broker, real estate broker, builder, or attorney, any 210 employee, agent, agency, or representative thereof, or any other 211 person whatsoever, shall knowingly receive or accept, directly or indirectly, any rebate or abatement of any portion of the 212 213 title insurance premium or of any other charge or fee or any monetary consideration or inducement whatsoever, except as set 214 forth in sub-subparagraph b.; provided, in no event shall any 215 portion of the attorney's fee, any portion of the premium that 216 is not required to be retained by the insurer pursuant to s. 217

218 627.782(1), any agent charge or fee, or any other monetary 219 consideration or inducement be paid directly or indirectly for 220 the referral of title insurance business.

221 Section 3. Subsection (2) of section 627.7711, Florida 222 Statutes, is amended to read:

223

627.7711 Definitions.-As used in this part, the term:

224 (2) "Premium" means the charge, as specified by rule of the 225 commission, that is made by a title insurer for a title 226 insurance policy, endorsement, commitment, or other contract for 227 including the charge for performance of primary title services 228 by a title insurer or title insurance agent or agency, and 229 incurring the risks incident to the such policy, endorsement, 230 commitment, or other contract under the several classifications 231 of title insurance contracts and forms, and upon which charge a 232 premium tax is paid under s. 624.509. As used in this part or in

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233	any other law, with respect to title insurance, the word
234	"premium" does not include a commission or any reimbursement for
235	primary title services, title searches, closing services, or any
236	component thereof performed by a title insurer, title insurance
237	agent, or agency. The premium shall be calculated by multiplying
238	the approved rate by each \$1,000 of title insurance limits
239	provided.
240	Section 4. Section 627.7712, Florida Statutes, is created
241	to read:
242	627.7712 Charges for services
243	(1) A title insurance agent or agency may charge a
244	reasonable fee for primary title services, title searches, and
245	closing services, or the components thereof, actually performed
246	by the agent or agency. Any charges under this section do not
247	constitute a part of the rate charged by the title insurer for
248	the issuance of the title insurance form, policy, commitment, or
249	contract issued in connection therewith. The agent or agency
250	must file with the office the amount of each such charge or
251	change to such charge, including the components thereof,
252	together with related information as required by the office on a
253	form adopted by the office. The office shall publish the
254	information collected from agents or agencies pursuant to this
255	section via the Internet or otherwise as the office deems
256	sufficient to apprise the public of costs for these services
257	among the various agents or agencies.
258	(2) Charges for the services or components of services
259	described in subsection (1) set by the agent or agency may not
260	be set below the cost of providing such services.
261	Section 5. Subsection (1) of section 627.780, Florida

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262	Statutes, is amended to read:
263	627.780 Illegal dealings in premium.—
264	(1) A person may not knowingly quote, charge, accept,
265	collect, or receive a premium for title insurance other than the
266	premium <u>approved by the office</u> adopted by the commission , except
267	as provided in s. 626.9541(1)(h)3.b.
268	Section 6. Section 627.782, Florida Statutes, is amended to
269	read:
270	627.782 Approval Adoption of rates
271	(1) Each title insurer shall make an annual filing with the
272	office no later than 12 months after the date of that insurer's
273	previous filing which demonstrates that the rate is actuarially
274	sound. Rates for the required filing may not include any charge
275	for primary title services, closing services, or title searches
276	as defined in s. 627.7711 or any commission or other
277	compensation made to title agents or agencies.
278	(a) The filing requirements of this section shall be
279	satisfied by one of the following methods:
280	1. A rate filing prepared by an actuary containing
281	documentation demonstrating that the proposed rates are not
282	excessive, inadequate, or unfairly discriminatory pursuant to
283	applicable rating laws and rules of the commission.
284	2. If no rate change is proposed, a filing consisting of a
285	certification by an actuary that the existing rate is
286	actuarially sound and not excessive, inadequate, or unfairly
287	discriminatory.
288	(b) The office shall finalize its review by issuing a
289	notice of intent to approve or a notice of intent to disapprove
290	within 90 days after the date of its receipt of the filing. The

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291	notice of intent to approve and the notice of intent to
292	disapprove constitute agency action for purposes of chapter 120.
293	Requests for supporting information, requests for mathematical
294	or mechanical corrections, or notification to the insurer by the
295	office of its preliminary findings do not toll the 90-day period
296	during any such proceeding. The rate shall be deemed approved if
297	the office does not issue a notice of intent to approve or a
298	notice of intent to disapprove within 90 days after the date of
299	its receipt of the filing.
300	(c) Upon receipt of a rate filing, the office shall review
301	the rate filing to determine if the rate is excessive,
302	inadequate, or unfairly discriminatory. The office shall, in
303	accordance with generally accepted and reasonable actuarial
304	principles and techniques, consider the following factors when
305	making such determination:
306	1. Each title insurer's loss experience and prospective
307	loss experience within and without this state under closing
308	protection letters, policies, endorsements, commitments, and
309	other contracts and policy liabilities.
310	2. A reasonable margin for profit and contingencies,
311	including contingent liability under s. 627.7865, sufficient to
312	allow title insurers to earn a rate of return on their capital
313	which will attract and retain adequate capital investment in the
314	title insurance business and maintain an efficient title
315	insurance delivery system.
316	3. Past expenses and prospective expenses for the
317	administration and handling of risks.
318	4. Liability for defalcation.
319	5. The degree of competition among insurers for the risk

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2010260 21-00262-10 320 insured. 321 6. Investment income reasonably expected by the insurer, 322 consistent with the insurer's investment practices, from 323 premiums anticipated in the filing, plus any other expected 324 income from currently invested assets representing the amount 325 expected on unearned premium reserves and loss reserves. The 326 commission may adopt rules using reasonable techniques of 327 actuarial science and economics to specify the manner in which 328 insurers must calculate investment income attributable to such 329 classes of insurance written in this state and the manner in 330 which such investment income must be used in the calculation of 331 insurance rates. The manner of calculation shall contemplate 332 allowances for a profit factor and investment income that produce a reasonable rate of return; however, investment income 333 334 from invested surplus may not be considered. 335 7. The reasonableness of the judgment reflected in the 336 filing. 337 8. Dividends, savings, or unabsorbed premium deposits 338 allowed or returned to Florida policyholders, members, or 339 subscribers. 340 9. The adequacy of loss reserves. 341 10. The cost of reinsurance. 11. Trend factors, including trends in actual losses per 342 343 insured unit for the insurer making the filing. 12. Other relevant factors that affect the frequency or 344 345 severity of claims or expenses. 346 (d) After consideration of the rate factors provided in 347 paragraph (c), a rate may be found by the office to be 348 excessive, inadequate, or unfairly discriminatory based upon the

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349	following standards:
350	1. Rates shall be deemed excessive if they are likely to
351	produce a profit from Florida business which is unreasonably
352	high in relation to the risk involved in the class of business
353	or if expenses are unreasonably high in relation to services
354	rendered.
355	2. Rates shall be deemed excessive if, among other things,
356	the rate structure established by a title insurer provides for
357	replenishment of surpluses from premiums if the replenishment is
358	necessitated by investment losses.
359	3. Rates shall be deemed inadequate if the rates and the
360	investment income attributable to them are clearly insufficient
361	to sustain projected losses and expenses in the class of
362	business to which they apply.
363	(e) In reviewing a rate filing, the office may require the
364	insurer to provide, at the insurer's expense, all information
365	necessary to evaluate the condition of the company and the
366	reasonableness of the filing according to the criteria
367	enumerated in this section.
368	(f) The office may at any time review a rate, rating
369	schedule, rating manual, or rate change; the pertinent records
370	of the insurer; and market conditions. If the office finds on a
371	preliminary basis that a rate may be excessive, inadequate, or
372	unfairly discriminatory, the office shall initiate proceedings
373	to disapprove the rate and shall notify the insurer. Upon being
374	notified, the insurer shall, within 60 days, file with the
375	office all information that, in the belief of the insurer,
376	proves the reasonableness, adequacy, and fairness of the rate or
377	rate change. The office shall issue a notice of intent to

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21-00262-10 2010260 378 approve or a notice of intent to disapprove pursuant to the 379 procedures of paragraph (b) within 90 days after the date of its 380 receipt of the insurer's initial response. In such instances and 381 in any administrative proceeding relating to the legality of the 382 rate, the insurer has the burden of proof to show by a 383 preponderance of the evidence that the rate is not excessive, 384 inadequate, or unfairly discriminatory. After the office 385 notifies an insurer that a rate may be excessive, inadequate, or 386 unfairly discriminatory, unless the office withdraws the 387 notification, the insurer may not alter the rate except to 388 conform with the office's notice until the earlier of 120 days 389 after the date the notification was provided or 180 days after 390 the date of the implementation of the rate. The office may, 391 subject to chapter 120, disapprove without the required 60-day 392 notification any rate increase filed by an insurer within the 393 prohibited period or during the time that the legality of the 394 increased rate is being contested. 395 (g) When submitting a rate filing, the chief executive 396 officer or the chief financial officer of the title insurer and 397 the chief actuary of the title insurer must certify the 398 following information on a form approved by the commission, 399 under oath, and subject to penalty of perjury: 400 1. The signing officer and actuary have reviewed the rate 401 filing; 402 2. Based on the knowledge of the signing officer and 403 actuary, the rate filing does not contain any untrue statement 404 of a material fact or omit a material fact necessary to make the 405 statements not misleading, in light of the circumstances under 406 which such statements were made;

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407	3. Based on the knowledge of the signing officer and
408	actuary, the information and other factors described in this
409	section, including, but not limited to, investment income,
410	present the basis of the rate filing in all material respects
411	for the periods presented in the filing; and
412	4. Based on the knowledge of the signing officer and
413	actuary, the rate filing reflects all premium savings that are
414	reasonably expected to result from legislative enactments and
415	are in accordance with generally accepted and reasonable
416	actuarial techniques.
417	
418	A signing officer or actuary who knowingly makes a false
419	certification under this subsection commits a violation of s.
420	626.9541(1)(e) and is subject to the penalties prescribed in s.
421	626.9521. Failure to provide such certification by the officer
422	and actuary shall result in the rate filing being disapproved
423	without prejudice. Under such circumstances, the insurer or
424	rating organization may refile its rate filing with the required
425	certification. As used in this paragraph, the term "actuary"
426	means an individual who is a member of the Casualty Actuary
427	Society or the American Academy of Actuaries.
428	(h) If, at the time a filing is required under this
429	section, an insurer is in the process of completing a rate
430	review, the insurer may apply to the office for an extension of
431	up to an additional 30 days to make the filing. The request for
432	an extension must be received by the office no later than the
433	date the filing is due.
434	(i) After receiving a request to be exempted from the
435	provisions of this section before the filing is due, the office

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436	may, due to insignificant numbers of policies in force or
437	insignificant premium volume, exempt a company from filing rates
438	or rate certification as required by this section.
439	(j) If an insurer fails to meet the filing requirements of
440	this subsection and does not submit the filing within 60 days
441	following the date on which the filing is due, the office may,
442	in addition to any other penalty authorized by law, order the
443	insurer to discontinue the issuance of policies for which the
444	required filing was not made until such time that the office
445	determines that the required filing has been submitted properly.
446	(1) Subject to the rating provisions of this code, the
447	commission must adopt a rule specifying the premium to be
448	charged in this state by title insurers for the respective types
449	of title insurance contracts and, for policies issued through
450	agents or agencies, the percentage of such premium required to
451	be retained by the title insurer which shall not be less than 30
452	percent. However, in a transaction subject to the Real Estate
453	Settlement Procedures Act of 1974, 12 U.S.C. ss. 2601 et seq.,
454	as amended, no portion of the premium attributable to providing
455	a primary title service shall be paid to or retained by any
456	person who does not actually perform or is not liable for the
457	performance of such service.
458	(2) In adopting premium rates, the commission must give due
459	consideration to the following:
460	(a) The title insurers' loss experience and prospective
461	loss experience under closing protection letters and policy
462	liabilities.
463	(b) A reasonable margin for underwriting profit and
464	contingencies, including contingent liability under s. 627.7865,

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465	sufficient to allow title insurers, agents, and agencies to earn
466	a rate of return on their capital that will attract and retain
467	adequate capital investment in the title insurance business and
468	maintain an efficient title insurance delivery system.
469	(c) Past expenses and prospective expenses for
470	administration and handling of risks.
471	(d) Liability for defalcation.
472	(e) Other relevant factors.
473	(3) Rates may be grouped by classification or schedule and
474	may differ as to class of risk assumed.
475	(4) Rates may not be excessive, inadequate, or unfairly
476	discriminatory.
477	<u>(2)</u> The approved rate premium applies to each \$100 of
478	insurance issued to an insured.
479	(3) (6) The approved rate applies premium rates apply
480	throughout this state.
481	(7) The commission shall, in accordance with the standards
482	provided in subsection (2), review the premium as needed, but
483	not less frequently than once every 3 years, and shall, based
484	upon the review required by this subsection, revise the premium
485	if the results of the review so warrant.
486	(4) <mark>(8)</mark> The commission may, by rule, require licensees under
487	this part to annually submit statistical information, including
488	loss and expense data, as the <u>office</u> department determines to be
489	necessary to analyze premium rates, retention rates, and the
490	condition of the title insurance industry.
491	(5) The commission may establish procedures for the
492	required filings by rule.
493	Section 7. Subsection (1) of section 627.7845, Florida

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494	Statutes, is amended to read:
495	627.7845 Determination of insurability required;
496	preservation of evidence of title search and examination
497	(1) A title insurer may not issue a title insurance
498	commitment, endorsement, or title insurance policy until the
499	title insurer has caused to be made a determination of
500	insurability based upon the evaluation of a reasonable title
501	search or a search of the records of a Uniform Commercial Code
502	filing office, as applicable, has examined such other
503	information as may be necessary, and has caused to be made a
504	determination of insurability of title or the existence,
505	attachments, perfection, and priority of a Uniform Commercial
506	Code security interest, including endorsement coverages, in
507	accordance with sound underwriting practices. If an insurer or
508	its agent is negligent in performing the activities required in
509	this subsection, the insurer is liable to the insured for
510	damages up to three times the amount of coverage.
511	Section 8. Section 627.783, Florida Statutes, is repealed.
512	Section 9. This act shall take effect July 1, 2010, and
513	applies to title insurance forms, contracts, commitments, or

514 policies issued on or after that date.

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