

Appropriations Project Request - Fiscal Year 2017-18

For projects meeting the Definition of House Rule 5.14

1. Title of Project: Regional Entrepreneurship Center & Guaranteed Loan Fund and Financial Empowerment Centers

2. Date of Submission: 02/06/2017

3. House Member Sponsor: Barrington Russell

Members Copied:

4. DETAILS OF AMOUNT REQUESTED:

a. Has funding been provided in a previous state budget for this activity? Yes

If answer to 4a is ?NO? skip 4b and 4c and proceed to 4d

b. What is the most recent fiscal year the project was funded? 2016-17

c. Were the funds provided in the most recent fiscal year subsequently vetoed? No

d. Complete the following Project Request Worksheet to develop your request (Note that column E will be the total of Recurring funds requested and Column F will be the total Nonrecurring funds requested, the sum of which is the Total of the Funds you are requesting in column G):

FY:	Input Prior Year Appropriation for this project for FY 2016-17 <i>(If appropriated in 2016-17 enter the appropriated amount, even if vetoed.)</i>			Develop New Funds Request for FY 2017-18 <i>(Requests for additional RECURRING funds are prohibited. Any additional Nonrecurring funding requested to supplement recurring funds in the base will result in the base recurring amount being converted to Nonrecurring .)</i>		
	Column:	A	B	C	D	E
Funds Description:	Prior Year Recurring Funds	Prior Year Nonrecurring Funds	Total Funds Appropriated <i>(Recurring plus Nonrecurring: column A + column B)</i>	Recurring Base Budget <i>(Will equal non-vetoed amounts provided in Column A)</i>	Additional Nonrecurring Request	TOTAL Nonrecurring Request <i>(Will equal the amount from the Recurring base in Column D to be CONVERTED to Nonrecurring plus the Additional Nonrecurring Request in Column E. These funds will be appropriated non-recurring if funded in the House Budget or the Final Conference Report on the budget.)</i>
Input Amounts:		2,000,000	2,000,000		2,000,000	2,000,000

5. Are funds for this issue requested in a state agency?s Legislative Budget Request submitted for FY 2017-18? No

5a. If yes, which state agency?

5b. If no, which is the most appropriate state agency to place an appropriation for the issue being requested? For example, if the requested issue pertains to services provided to inmates at correctional facilities, the Department of Corrections would be the most appropriate state agency. Department of Economic Opportunity

6. Requester:

- a. Name: Germaine Smith-Baugh, Ed.D.
- b. Organization: Urban League of Broward County, Inc./Florida Consortium of Urban League Affiliates
- c. Email: gsbaugh@ulbcfl.org
- d. Phone #: (954)625-2502

7. Contact for questions about specific technical or financial details about the project (Please retype if same as Requester):

- a. Name: Jean-Claude Toussaint, VP Administration
- b. Organization: Urban League of Broward County, Inc.
- c. Email: jctoussasint@ulbcfl.org
- d. Phone #: (954)625-2508

8. If there is a registered lobbyist, fill out the lobbyist information below.

- a. Name: Yolanda Cash-Jackson
- b. Firm: Becker & Poliakoff
- c. Email: yjackson@bolegal.com
- d. Phone #: (954)985-4132

9. Organization or Name of Entity Receiving Funds(Please retype if same as Requestor or Contact):

- a. Name: Urban League of Broward County
- b. County (County where funds are to be expended): Broward, Duval, Orange, Palm Beach, Pinellas
- c. Service Area (Counties being served by the service(s) provided with funding): Broward, Duval, Lake, Martin, Orange, Palm Beach, Pinellas, Saint Lucie

10. What type of organization is the entity that will receive the funds? (Select one)

- For Profit
- Non Profit 501(c) (3)
- Non Profit 501(c) (4)

- Local Government
- University or College
- Other (Please describe)

11. What is the specific purpose or goal that will be achieved by the funds being requested?

This program provides technical assistance and access to capital via a revolving loan fund for start-up and expanding businesses, particularly minority-owned, in metropolitan areas throughout Florida. This program also provides financial education, asset building strategies and employment support services for low-to-moderate income working families to increase their financial capabilities, self-sufficiency through employment and training, and asset building through homeownership.

12. Provide specific details on how funds will be spent. (Select all that apply)

Spending Category	Description	Nonrecurring (Should equal 4d, Col. F) Enter ?0? if request is zero for the category
Administrative Costs:		
<input type="checkbox"/> a. Executive Director/Project Head Salary and Benefits		
<input checked="" type="checkbox"/> b. Other Salary and Benefits	This line item supports the staff responsible for marketing, fundraising, contract administration and supervision of the Revolving Loan Fund.	200,504
<input type="checkbox"/> c. Expense/Equipment/Travel/Supplies/Other		
<input checked="" type="checkbox"/> d. Consultants/Contracted Services/Study	This line item supports administrative consultants for marketing, HR, and community engagement	35,191
Operational Costs:		
<input checked="" type="checkbox"/> e. Salaries and Benefits	This line item supports the staffing and supervision (salaries and benefits) of the Financial	1,077,886

	Empowerment and Entrepreneurship Centers across 5 affiliate program sites (serving 14 counties) in the State of Florida.	
<input checked="" type="checkbox"/> f. Expenses/Equipment/Travel/Supplies/Other	This line item supports supplies, computer/equipment, printing, training, program-related occupancy, travel/mileage, etc., across the 5 affiliate program sites (serving 14 counties)	337,614
<input checked="" type="checkbox"/> g. Consultants/Contracted Services/Study	This line item supports a fundraising consultant to raise capital for the small business loan fund, small business consultants for the Entrepreneurship Center across two sites; a Web-Based Consultant to develop on-line training and a Loan Fund Consultant.	348,805
Fixed Capital Construction/Major Renovation:		
<input type="checkbox"/> h. Construction/Renovation/Land/Planning Engineering		
TOTAL		2,000,000

13. For the Fixed Capital Costs requested with this issue, what type of ownership will the facility be under when complete? (In Question 12, if ?h. Fixed Capital Outlay? was not selected, question 13 is not applicable)

N/A

14. Is the project request an information technology project?

No

15. Is there any documented show of support for the requested project in the community including public hearings, letters of support, major organizational backing, or other expressions of support?

Yes

15a. Please Describe:

2016 Urban League of Broward County (ULBC) Stakeholder Summit "Economic Development:Small Business, Big Impact" - attended by 40 business and community leaders to discuss the impact of minority-owned small businesses in Broward.

16. Has the need for the funds been documented by a study, completed by an independent 3rd party, for the area to be served?

Yes

16a. Please Describe:

United Way of Florida's ALICE Report provides a snapshot into working low-to-moderate income families across the State of Florida that are targeted by the Urban League's Financial Empowerment Centers. Also, in the Sate of Small Business Report for 2015, the Florida SBDC Network highlighte the current state of small businesses in Florida.

17. Will the requested funds be used directly for services to citizens?

Yes

17a. Describe the target population to be served. Select all that apply to the target population:

- Elderly persons
- Persons with poor mental health
- Persons with poor physical health
- Jobless persons
- Economically disadvantaged persons
- At-risk youth
- Homeless
- Developmentally disabled
- Physically disabled
- Drug users (in health services)
- Preschool students
- Grade school students
- High school students
- University/college students
- Currently or formerly incarcerated persons
- Drug offenders (in criminal Justice)
- Victims of crime
- Other (Please describe): Low-to-moderate income individuals and families

17b. How many in the target population are expected to be served?

- < 25
- 25-50
- 51-100
- 101-200
- 201-400
- 401-800
- >800

18. What benefits or outcomes will be realized by the expenditure of funds requested? (Select all that applies)

Benefit or Outcome	Provide a specific measure of the benefit or outcome	Describe the method for measuring level of benefit
<input type="checkbox"/> Improve physical health		
<input type="checkbox"/> Improve mental health		
<input type="checkbox"/> Enrich cultural experience		
<input type="checkbox"/> Improve agricultural production/promotion/education		
<input type="checkbox"/> Improve quality of education		
<input type="checkbox"/> Enhance/preserve/improve environmental or fish and wildlife quality		
<input type="checkbox"/> Protect the general public from harm (environmental, criminal, etc.)		
<input type="checkbox"/> Improve transportation conditions		
<input checked="" type="checkbox"/> Increase or improve economic activity	Increase in number of new and expanded businesses; Increase in revenues of existing businesses	Incorporation documents; documented revenue.
<input type="checkbox"/> Increase tourism		

<input checked="" type="checkbox"/> Create specific immediate job opportunities	New jobs created through start-up or expanded businesses	Number of new jobs and wage level - as reported by business owners
<input checked="" type="checkbox"/> Enhance specific individual's economic self sufficiency	Increase in assets through home purchase; Increase in family income through new or additional employment; Increase in individual credit scores.	Number of homes purchased and total value; Number of individuals who obtain new employment and related wage - self reported; supported by stub
<input type="checkbox"/> Reduce recidivism		
<input type="checkbox"/> Reduce substance abuse		
<input type="checkbox"/> Divert from Criminal/Juvenile justice system		
<input type="checkbox"/> Improve wastewater management		
<input type="checkbox"/> Improve stormwater management		
<input type="checkbox"/> Improve groundwater quality		
<input type="checkbox"/> Improve drinking water quality		
<input type="checkbox"/> Improve surface water quality		
<input type="checkbox"/> Other (Please describe):		

19. Provide the total cost of the project for FY 2017-18 from all sources of funding (Enter ?0? if amount is zero):

Type of Funding	Amount	Percent of Total (Automatically Calculates)	Are the other sources of funds guaranteed in writing?
1. Amount Requested from the State in this Appropriations Project Request:	2,000,000	61.5%	N/A
2. Federal:	0	0.0%	No
3. State: (Excluding the requested Total Amount in #4d,	0	0.0%	No

Column F)			
4. Local:	0	0.0%	No
5. Other:	1,250,000	38.5%	Yes
TOTAL	3,250,000	100%	

20. Is this a multi-year project requiring funding from the state for more than one year?

No