

# Appropriations Project Request - Fiscal Year 2017-18

## For projects meeting the Definition of House Rule 5.14

1. Title of Project: Institute for Commercialization of Public Research / Florida Technology Seed Capital Fund

2. Date of Submission: 02/02/2017

3. House Member Sponsor: James Grant

Members Copied:

### 4. DETAILS OF AMOUNT REQUESTED:

a. Has funding been provided in a previous state budget for this activity? Yes

***If answer to 4a is ?NO? skip 4b and 4c and proceed to 4d***

b. What is the most recent fiscal year the project was funded? 2016-17

c. Were the funds provided in the most recent fiscal year subsequently vetoed? No

d. Complete the following Project Request Worksheet to develop your request (Note that column E will be the total of Recurring funds requested and Column F will be the total Nonrecurring funds requested, the sum of which is the Total of the Funds you are requesting in column G):

| FY:                | Input Prior Year Appropriation for this project<br>for FY 2016-17<br><i>(If appropriated in 2016-17 enter the appropriated amount, even if vetoed.)</i> |                               |   | Develop New Funds Request<br>for FY 2017-18<br><i>(Requests for additional RECURRING funds are prohibited. Any additional Nonrecurring funding requested to supplement recurring funds in the base will result in the base recurring amount being converted to Nonrecurring .)</i> |  |  |
|--------------------|---|-------------------------------|---|--|--|--|
|                    | Column:<br>A  | B                             | C   | D  | E                                      | F  |
| Funds Description: | Prior Year Recurring Funds  | Prior Year Nonrecurring Funds | Total Funds Appropriated<br><i>(Recurring plus Nonrecurring: column A + column B)</i> | Recurring Base Budget<br><i>(Will equal non-vetoed amounts provided in Column A)</i>   | <b>Additional Nonrecurring Request</b> | <b>TOTAL Nonrecurring Request</b><br><i>(Will equal the amount from the Recurring base in Column D to be CONVERTED to Nonrecurring plus the Additional Nonrecurring Request in Column E. These funds will be appropriated non-recurring if funded in the House Budget or the Final Conference Report on the budget.)</i> |
| Input Amounts:     | 1,000,000   | 4,500,000                     | 5,500,000   | 1,000,000  | 4,500,000                              | 5,500,000  |

5. Are funds for this issue requested in a state agency's Legislative Budget Request submitted for FY 2017-18? Yes

5a. If yes, which state agency? Department of Economic Opportunity

5b. If no, which is the most appropriate state agency to place an appropriation for the issue being requested? For example, if the requested issue pertains to services provided to inmates at correctional facilities, the Department of Corrections would be the most appropriate state agency.

6. Requester:

- a. Name: Jackson Streeter
- b. Organization: Institute for Commercialization of Public Research
- c. Email: jackson.streeter@florida-institute.com
- d. Phone #: (352)294-2728

7. Contact for questions about specific technical or financial details about the project (Please retype if same as Requester):

- a. Name: Jane Teague
- b. Organization: Institute for Commercialization of Public Research
- c. Email: jane.teague@florida-institute.com
- d. Phone #: (561)368-8889

8. If there is a registered lobbyist, fill out the lobbyist information below.

- a. Name: Will McKinley
- b. Firm: Poole McKinley
- c. Email: will@poolemckinley.com
- d. Phone #: (850)681-1980

9. Organization or Name of Entity Receiving Funds(Please retype if same as Requestor or Contact):

- a. Name: Institute for Commercialization of Public Research
- b. County (County where funds are to be expended): Statewide
- c. Service Area (Counties being served by the service(s) provided with funding): Statewide

10. What type of organization is the entity that will receive the funds? (Select one)

- For Profit
- Non Profit 501(c) (3)
- Non Profit 501(c) (4)
- Local Government
- University or College
- Other (Please describe)

11. What is the specific purpose or goal that will be achieved by the funds being requested?

Funding will enable the Institute to continue to leverage Florida's investment in higher education and create new spinout companies and jobs based on publicly-funded research. Funding is also used to provide seed capital to early spinout companies who must match Institute funding with private investment thereby attracting more private funding into the state.

12. Provide specific details on how funds will be spent. (Select all that apply)

| Spending Category  | Description  | Nonrecurring<br>(Should equal 4d, Col. F)<br>Enter ?0? if request is zero for the<br>category |
|--|--|---|
| Administrative Costs:  |  |   |
| <input checked="" type="checkbox"/> a. Executive Director/Project Head Salary and Benefits | Accomplished entrepreneur, inventor and business leader.                                     | 222,400   |
| <input checked="" type="checkbox"/> b. Other Salary and Benefits                           | COO, Business Office Manager, CEO Assistant  | 368,219   |
| <input checked="" type="checkbox"/> c. Expense/Equipment/Travel/Supplies/Other             | Staff travel costs, conference fees, insurance, software, office supplies, lease obligations | 151,438   |
| <input checked="" type="checkbox"/> d. Consultants/Contracted Services/Study               | Accounting, audit, tax return preparation  | 55,000  |
| Operational Costs:   |  |   |
| <input checked="" type="checkbox"/> e. Salaries and Benefits                               | Fund Manager, Regional Entrepreneurs in Residence, Portfolio Analyst                         | 612,943   |
| <input checked="" type="checkbox"/> f. Expenses/Equipment/Travel/Supplies/Other            | Florida Technology Seed Capital Fund (funds 12-14 spinoff companies)                         | 4,000,000   |

|   |  |                  |
|---|--|------------------|
| <input checked="" type="checkbox"/> g. Consultants/Contracted Services/Study  | Investment due diligence, research partner support | 90,000           |
| Fixed Capital Construction/Major Renovation:                                  |  |                  |
| <input type="checkbox"/> h. Construction/Renovation/Land/Planning Engineering |  |                  |
| <b>TOTAL</b>  |  | <b>5,500,000</b> |

13. For the Fixed Capital Costs requested with this issue, what type of ownership will the facility be under when complete? (In Question 12, if ?h. Fixed Capital Outlay? was not selected, question 13 is not applicable)

N/A

14. Is the project request an information technology project?

No

15. Is there any documented show of support for the requested project in the community including public hearings, letters of support, major organizational backing, or other expressions of support?

Yes

15a. Please Describe:

Letters of support from industry leaders, investors, funded companies, university and research partner institutions, and community leaders.

16. Has the need for the funds been documented by a study, completed by an independent 3rd party, for the area to be served?

Yes

16a. Please Describe:

The Washington Economics Group prepared an updated study at the end of fiscal year 2015-16, highlights of which include: 5:1 ratio of private investment to state investment, \$76,000 average annual salary per direct job, 22x return on investment to state economy, 4,000+ jobs created since 2011, \$630mm overall economic impact.

17. Will the requested funds be used directly for services to citizens?

Yes

17a. Describe the target population to be served. Select all that apply to the target population:

- Elderly persons
- Persons with poor mental health
- Persons with poor physical health
- Jobless persons
- Economically disadvantaged persons
- At-risk youth
- Homeless
- Developmentally disabled
- Physically disabled
- Drug users (in health services)
- Preschool students
- Grade school students
- High school students
- University/college students
- Currently or formerly incarcerated persons
- Drug offenders (in criminal Justice)
- Victims of crime
- Other (Please describe): Funds will be used to support entrepreneurs in Florida's targeted industries.

17b. How many in the target population are expected to be served?

- < 25
- 25-50
- 51-100
- 101-200
- 201-400
- 401-800
- >800

18. What benefits or outcomes will be realized by the expenditure of funds requested? (Select all that applies)

| Benefit or Outcome  | Provide a specific measure of the benefit or outcome   | Describe the method for measuring level of benefit   |
|---|--|--|
| <input checked="" type="checkbox"/> Improve physical health | Products being developed are improving physical health by detecting and treating many diseases | Institute collects quarterly reports from companies. |

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|  | early and better.  |  |
| <input checked="" type="checkbox"/> Improve mental health  | Products being developed are aimed at improving mental health by offering early, cost-effective intervention and support.  | Institute collects quarterly reports from companies.   |
| <input checked="" type="checkbox"/> Enrich cultural experience   | Institute programs foster cross cultural product and company development.  | Institute collects quarterly reports from companies.   |
| <input checked="" type="checkbox"/> Improve agricultural production/promotion/education                  | Products being developed are improving processes and yields.   | Institute collects quarterly reports from companies.   |
| <input checked="" type="checkbox"/> Improve quality of education   | Program increases state revenues and attracts top academic and business talent to Florida.   | Institute collects quarterly reports from companies.   |
| <input checked="" type="checkbox"/> Enhance/preserve/improve environmental or fish and wildlife quality  | Products being developed are improving aquaculture processes and the environment.  | Institute collects quarterly reports from companies.   |
| <input checked="" type="checkbox"/> Protect the general public from harm (environmental, criminal, etc.) | Products are being developed in areas of public safety.  | Institute collects quarterly reports from companies.   |
| <input type="checkbox"/> Improve transportation conditions   |  |  |
| <input checked="" type="checkbox"/> Increase or improve economic activity                                | Program directly results in immediate direct and indirect job creation and a diversified, innovation economy, and attracts top talent and investment to the state. | Institute collects quarterly reports from companies and reports overall results to DEO quarterly, and to the state annually. |
| <input checked="" type="checkbox"/> Increase tourism   | Companies attract potential and current business partners and employees for meetings, who invariably stay on and visit Florida.                                    | Institute collects quarterly reports from companies.   |

|   |  |  |
|---|--|--|
| <input checked="" type="checkbox"/> Create specific immediate job opportunities             | Program directly results in immediate direct and indirect job creation and a diversified, innovation economy, and attracts top talent and investment to the state. | Institute collects quarterly reports from companies.   |
| <input checked="" type="checkbox"/> Enhance specific individual's economic self sufficiency | Program directly results in immediate direct and indirect job creation.  | Institute collects quarterly reports from companies.   |
| <input type="checkbox"/> Reduce recidivism  |  |  |
| <input checked="" type="checkbox"/> Reduce substance abuse                                  | Indirectly, programs can contribute to reduction in substance abuse through new job creation.  | Job creation associated with the growth of spinoff companies.                                    |
| <input checked="" type="checkbox"/> Divert from Criminal/Juvenile justice system            | Indirectly, programs can contribute to diversion from the justice system through new job creation.   | Job creation associated with the growth of spinoff companies.                                    |
| <input checked="" type="checkbox"/> Improve wastewater management                           | Indirectly, the program increases state and municipal revenues.  | Economic impact created by growth of new companies and jobs within the state and municipalities. |
| <input checked="" type="checkbox"/> Improve stormwater management                           | Indirectly, the program increases state and municipal revenues.  | Economic impact created by growth of new companies and jobs within the state and municipalities. |
| <input checked="" type="checkbox"/> Improve groundwater quality                             | Indirectly, the program increases state and municipal revenues.  | Economic impact created by growth of new companies and jobs within the state and municipalities. |
| <input checked="" type="checkbox"/> Improve drinking water quality                          | Indirectly, the program increases state and municipal revenues.  | Economic impact created by growth of new companies and jobs within the state and municipalities. |
| <input checked="" type="checkbox"/> Improve surface water quality                           | Indirectly, the program increases state and municipal revenues.  | Economic impact created by growth of new companies and jobs within the                           |

|  |  |  |
|--|--|--|
|  |  | state and municipalities.  |
| <input checked="" type="checkbox"/> Other (Please describe): Improve Florida's competitiveness | Programs improve overall innovation ecosystem, create employment opportunities, and enable Florida to compete with 40+ states that offer seed fund programs for entrepreneurs. | Institute collects quarterly reports from companies and reports overall results to DEO quarterly, and to the state annually. |

19. Provide the total cost of the project for FY 2017-18 from all sources of funding (Enter ?0? if amount is zero):

| Type of Funding  | Amount           | Percent of Total (Automatically Calculates) | Are the other sources of funds guaranteed in writing? |
|--|------------------|---|---|
| 1. Amount Requested from the State in this Appropriations Project Request: | 5,500,000        | 92.8%                                       | N/A   |
| 2. Federal:  | 0                | 0.0%  | No  |
| 3. State: (Excluding the requested Total Amount in #4d, Column F)          | 200,000          | 3.4%  | Yes   |
| 4. Local:  | 50,000           | 0.8%  | Yes   |
| 5. Other:  | 175,000          | 3.0%  | Yes   |
| <b>TOTAL</b>   | <b>5,925,000</b> | <b>100%</b>                                 |   |

20. Is this a multi-year project requiring funding from the state for more than one year?

Yes

20a. How much state funding would be requested after 2017-18 over the next 5 years?

<1M

1-3M

>3-10M

>10M

20b. How many additional years of state support do you expect to need for this project?

- 1 year
- 2 years
- 3 years
- 4 years
- ≥ 5 years

20c. What is the total project cost for all years including all federal, local, state, and any other funds? Select the single answer which best describes the total project cost. If funds requested are for ongoing services or for recurring activities, select ?ongoing activity?.

- ongoing activity ? no total cost
- <1M
- 1-2M
- >2-3M
- >3-10M
- >10M