



Select Committee on Health Care Workforce Innovation

**Monday, February 3, 2014
1:00 PM - 4:00 PM
Morris Hall (17 HOB)**

Committee Meeting Notice

HOUSE OF REPRESENTATIVES

Select Committee on Health Care Workforce Innovation

Start Date and Time: Monday, February 03, 2014 01:00 pm
End Date and Time: Monday, February 03, 2014 04:00 pm
Location: Morris Hall (17 HOB)
Duration: 3.00 hrs

Telemedicine demonstration and discussion

NOTICE FINALIZED on 01/27/2014 13:47 by Iseminger.Bobbye

Paula Guy
Georgia Partnership for TeleHealth

Paula Guy has 13 years of leadership experience in building telemedicine networks in the state of Georgia. She currently serves as CEO for Global Partnership for TeleHealth. Under her direction, Georgia Partnership for TeleHealth has become the most robust, comprehensive telehealth network in the nation. She serves on the board of the DCH Georgia Health Information Exchange. She has served on the advisory board for Georgia Technology Authority, has served on review boards for grants and has been a frequent telemedicine expert speaker and consultant. In 2012 Paula was awarded the Metro Atlanta Chamber "Phoenix Award" as Community Leader of the Year. In addition, the Association of Telecommunications Professionals bestowed on Paula the 2012 Leadership Impact Award.

Before coming to the Georgia Telemedicine Program in 2004, she served 18 years at the Southeast Health Unit, Division of Public Health in the capacities of Telehealth Director, Coordinator for the Georgia State Cancer Registry, and Director of the Community Care Services Program. Paula is a Registered Professional Nurse and graduate of Georgia Southwestern University.



**Florida House of Representatives
Telehealth Presentation
February 3, 2014**



The Growth of Telehealth...

Healthcare providers are coming under increasing pressure to improve the quality of care delivered to patients while decreasing the cost to provide this improved care.

As the population ages and chronic disease explodes, the healthcare delivery system will be forced to treat larger numbers of patients with fewer and limited resources.



The main **DRIVERS** behind the expanding application of telehealth:

1. **the desire to improve healthcare services for all, especially in rural areas and**
2. **the need to decrease costs and increase efficiencies while improving workflow.**

Telehealth Applications in Georgia

Clinical Services – Patient / Provider Consultations; such as Primary Care, Specialty Care, ICU Monitoring, Emergency/ Trauma Services, Chronic Care Monitoring, and Home Monitoring.

- **LIVE-** Both the patient and the clinician/healthcare provider are available in real time and can communicate as though in the same room.
- **Store & Forward-** used when face to face interaction is not required .

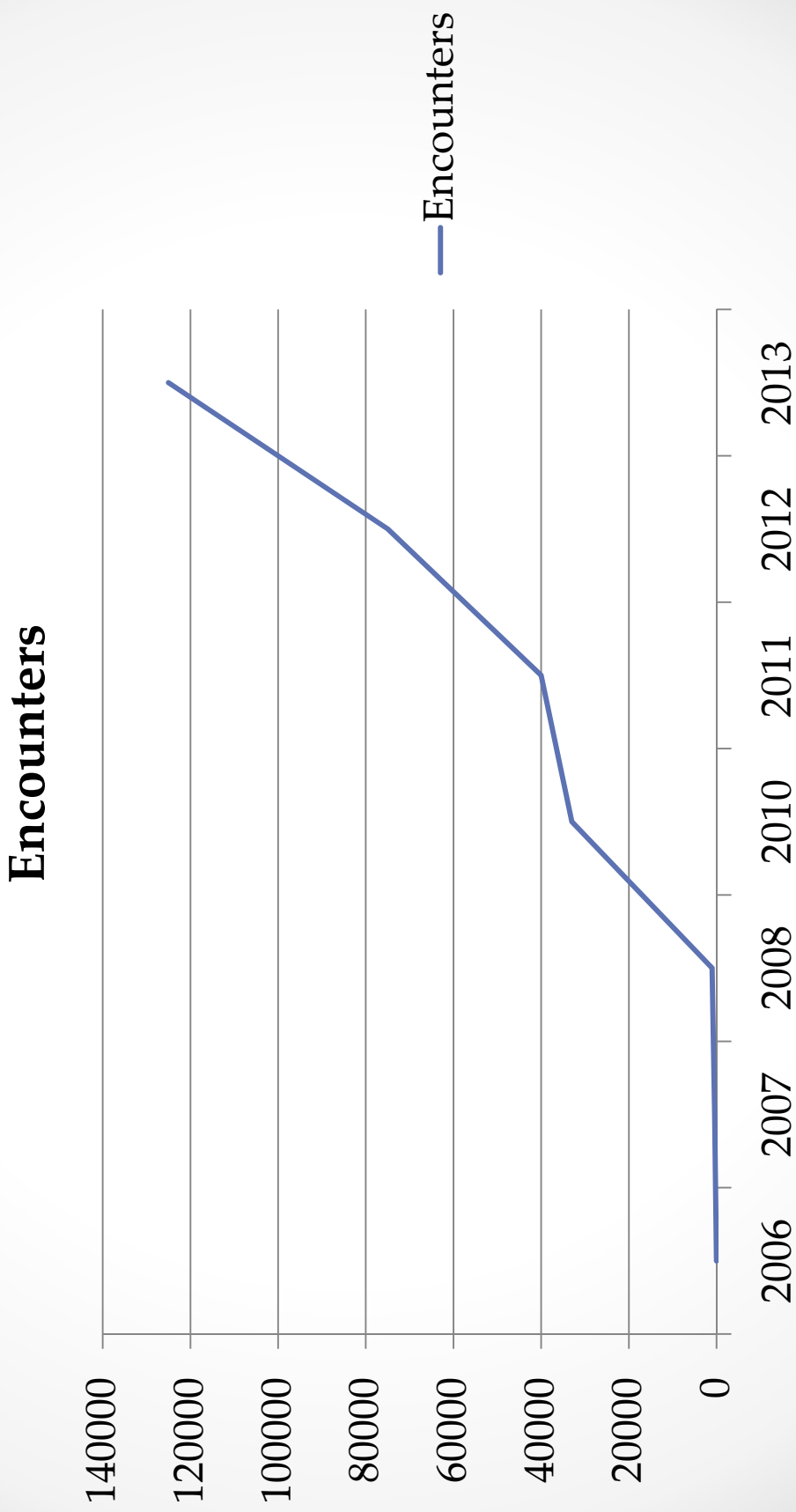
Educational Services – Patient and Clinical Staff Education.

Administrative Support – Video Conferencing for One-One Meetings or Multi-Point Meetings.

FACTS & STATS

- 500+ rural and specialty sites within the GPT network.
- Over 250 specialists, representing 32 specialties.
- 8 encounters in JAN - 2006
- 9,973 encounters - 2008
- 31,040 encounters - 2010
- 40,000 + encounters - 2011
- 75,000 + encounters - 2012
- 130,000 + encounters - 2013
- Most Experienced Telehealth Leadership Team
- All rural Georgians have access healthcare within short distances of their homes!

UTILIZATION



On track for over 130,000 encounters in 2013

Top Ten TeleMedicine Encounters 2013

- Wound Care
- Adult Psychiatry
- Child and Adolescent Psychiatry
- Gerontology Psychiatry
- Neurology
- Primary Care
- Endocrinology
- Pediatric Endocrinology
- Rheumatology
- Dermatology
- Child Protection Services

GPT PARTNERS

- Georgia Dept. of Public Health
- Georgia DBHDD
- Georgia Dept. of Family and Children Services
- Georgia Public School Systems
- Community Service Boards
- Children's Health of ATL
- Piedmont Transplant Center
- All Georgia Medical Universities
 - Georgia Regents University
 - Mercer University/Memorial Health
 - Emory
- Private Physician Offices
- Correction Facilities
- Skilled Nursing Facilities
- Regional Hospitals



C A R O L I N A

A L A B A M A

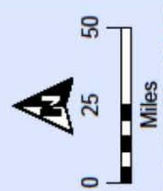
F L O R I D A



I N D I A N A



M I S S O U R I

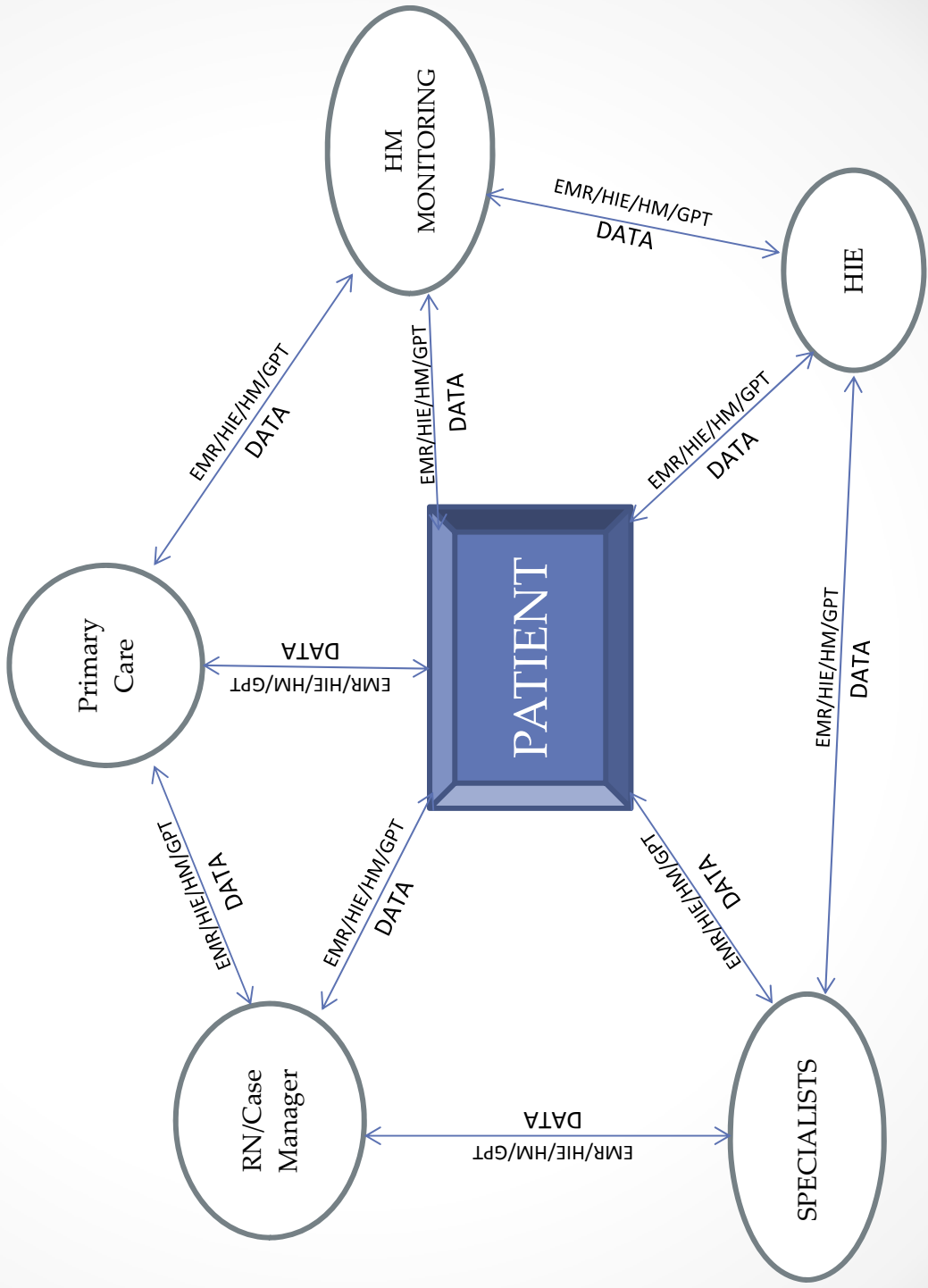


Source: Georgia Partnership for Telehealth - February 2012

- Patient Presentation Sites (36)
- ★ Child Advocacy Centers / Internal Use Only (6)
- Community Service Boards / Behavior Health / Mental Health / Internal Use Only (71)
- School Project / Internal Use Only (18)
- Skilled Nursing Facilities / Internal Use Only (27)
- Specialists Sites / Specialty Use Only (69)
- OB GYN / Internal Use only (15)
- Tele-Trauma / Stroke Sites (8)
- ▲ Corrections (3)
- Managed Care Company (3)
- Tumor Board (2)
- Hospital (6)
- Alabama Partnership for Telehealth (8)
- Florida Telehealth (5)
- Rural (108)
- Urban (51)

GLOBAL PARTNERSHIP FOR TELEHEALTH

REMOTE MONITORING NETWORK



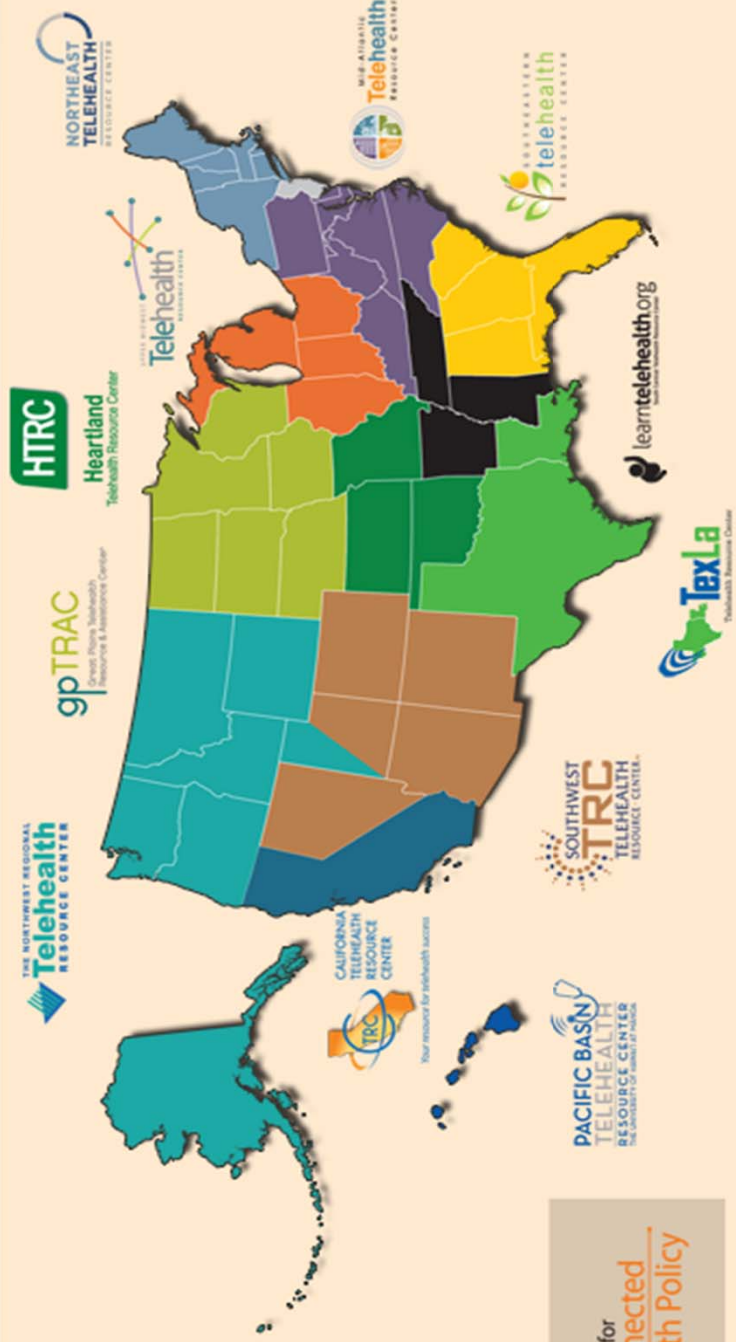
TELEMEDICINE RESOURCE CENTERS



TTAC
National Telehealth Technology Assessment Partnership, Inc.

Center for
Connected
Health Policy

2 National Resource Centers



12 Regional Resource Centers

*Paula Guy, CEO
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Panel Discussion

Jacques Orces, M.D.
Miami Children's Hospital

Dr. Orces received his undergraduate degree from Arizona State University and his medical degree from Nova Southeastern University. He completed a residency in general pediatrics at Miami Children's Hospital and practiced office-based pediatrics for several years before returning to Miami Children's Hospital as an emergency department attending physician. In addition to his work in the emergency department, Dr. Orces was a Pediatric Advanced Life Support instructor and was part of the pediatric imaging sedation team. Leading up to the hospital-wide electronic medical record deployment in 2010, Dr. Orces transitioned from the emergency department to the IT department to become the IT Physician Liaison for the hospital's medical staff. In 2013 he was named the Chief Medical Information Officer and Medical Director for Telemedicine. Dr. Orces is board certified in pediatrics and in clinical informatics.

Nicholas Namias, MD, MBA, FACS, FCCM
Professor and Acting Chairman, DeWitt Daughtry Family
Department of Surgery
Chief, Division of Trauma and Acute Care Surgery
University of Miami Miller School of Medicine
Miami, FL

Nicholas (Nick) Namias received his medical degree from Robert Wood Johnson Medical School, University of Medicine and Dentistry of New Jersey in Piscataway, New Jersey. He completed his General Surgery training at the University of Miami Jackson Memorial Hospital, and stayed on for fellowships in surgical critical care and trauma at Jackson Memorial Hospital's Ryder Trauma Center. After a short stint as an assistant professor of surgery at Emory University, he was recruited him to the University of Miami Miller School of Medicine in 1998 as an Assistant Professor of Surgery and Co-Director of the UM/JM Burn Center. Moving through the ranks, Nick became the Chief of Burns in 2004 and was appointed Chief of Trauma in 2010. Nick is the holder the Robert Zeppa Chair in Surgery and is an MBA graduate of the University of Miami. He is also the Director of the Ryder Trauma Center and holds a secondary appointment as Professor of Anesthesiology at the Miller School of Medicine.

Nick's research interests are varied, running the gamut of surgical infections, trauma care, and burn care. He is a much sought after speaker nationally and internationally. He is a well published author with over eleven books/chapters and innumerable articles published in peer reviewed journals. Nick has editorial responsibilities in the best known publications in trauma, general surgery, and burns and is a member of the most renown surgical societies in America and the world over. He has been listed in the Best Doctors of America three times consecutively (an election of highest esteem amongst peers) and has received many awards for his teaching efforts.

Married to Beth, they have three children, Chloe, Nicholas, and Lily.



In the pursuit of health

Uday Deshmukh, MD, MPH, CPE
Senior Medical Director
Clinical Operations

Dr. Uday Deshmukh is Florida Blue's Senior Medical Director of Clinical Operations. In this role, Dr. Deshmukh is responsible for strategic and operational effectiveness of medical management. Additionally, he serves as a clinical lead for enterprise wide initiatives in ICD-10 implementation, Health Care Reform, Medical Cost Management, and Health Information Technology.

Prior to joining Florida Blue, Deshmukh served as National Senior Medical Director for Complex and Specialty Case Management for Cigna Healthcare. Before joining Cigna, Deshmukh was in clinical practice in Darby, Pa and served as a consultant to Keystone Mercy Health Plan (now, Keystone First), Pennsylvania's largest Medicaid health plan.

Deshmukh has been active in academic, professional and community organizations. He has a faculty appointment at the University of Central Florida College of Medicine as Assistant Professor of Internal Medicine. He is a life member of American College of Physician Executives and a member of American College of Physicians, Florida Medical Association and Duval County Medical Society. He serves on the Board of Directors of Duval County Medical Society and is a delegate to Florida Medical Association. He has served on the Health Information Technology Committee of the Duval County Medical Society since 2011. Deshmukh volunteers as a member of Amateur Radio Emergency Service of St. Johns County, FL.

Deshmukh holds a medical degree from Delhi University in Delhi, India and has also earned his Masters of Public Health degree from John Hopkins Bloomberg School of Public Health in Baltimore, Md. He is board certified in internal medicine and is a Certified Physician Executive (CPE) from the Certifying Commission in Medical Management.

Anna M. Baznik, President/CEO IMPOWER

Ms. Baznik has over 25 years of experience leading, managing and working within a wide range of social service and behavioral health programs for large, multi-program, non-profit and public sector entities delivering bottom-line results, efficient systems and strong community relations. During her time with IMPOWER, she has ensured the financial stability of the agency during tumultuous economic times; enhanced visibility and involvement in the Central Florida community and the state; improved quality assurance programs; and greatly expanded our funding sources and relationships.

Ms. Baznik has her BA in psychology, Sociology and Religious Studies from Eckerd College. She obtained a Masters in Organizational Management from the University of Phoenix.



TELEHEALTH (nomenclature to expand to all aspects of healthcare)

- HIPAA compliant & evidenced-based practice for mental health (ATA 2013)
- Serious shortage of Psychiatrists (among other practitioners). Currently in FL, there is approx. 1 psychiatrist for every 10,000 individuals; pre-ACA
- Benefits:
 - Improves Access
 - Reduces hospitalizations & re-hospitalizations
 - Removes barriers (e.g. geographical, shortage of specialists)
 - Allows better monitoring and follow up
 - Promotes collaboration among disciplines and providers
 - Increases efficiency and cost-effectiveness
 - Removes stigma (behavioral health)
- 19 other states have adopted parity laws mandating that insurers reimburse for telemedicine services just as they do for face to face encounters. 13 states have proposed legislation.
- Current Florida funders include
 - Medicaid (Value Options and Well-Care pilots ending when new Statewide Plans launch in spring/summer). Medicaid Community Behavioral Health has drafted language for the provision of telemedicine. Unclear if new contracts will allow Telehealth without a new Medicaid Handbook approval.
 - Medicare (with caveats) & Tricare

Outcomes in IMPOWER's Telehealth Pilot Program with Psychiatrists

- Individuals are not missing school/work activities to go to Dr. appt.
- Fewer canceled /rescheduled appointments
- More choices in practitioners (e.g. male/female/bi-lingual)
- More consistency and Dr. can follow even when move
- Children have reported being able to "open up" more in their own environments
- Removes stigma as visits can be done more privately
- Children and young adults more comfortable and open in "electronic" appointment (not as confrontational)

IMPOWER's Needs

- Open to all licensed practitioners. Currently only Psychiatrists allowed to provide limited services in pilots. Utilizing PAs, ARNPs, BCBA's, LCSW's, LMHC, LMFT's are critical to comprehensive Behavioral Health care.
- Legislation that requires parity coverage for telehealth services and allows for services to be reimbursed and not at lowered rates
- DCF acceptance of telehealth for use in appropriate Child Wellbeing cases
- Clarification on e-prescribing of Schedule II controlled substances
- Allow all locations/devices, not just hub and spoke