A bill to be entitled 1 2 An act relating to economic development; amending s. 3 220.191, F.S.; excluding certain funds from the 4 definition of the term "cumulative capital 5 investment"; amending s. 288.005, F.S.; revising 6 definition of the term "economic benefits" to include 7 all state funds; amending s. 288.061, F.S.; revising 8 evaluation and contract requirements of the economic 9 development incentive application process; specifying requirements for approval and disbursement of certain 10 11 payments and tax refund claims; amending s. 288.076, 12 F.S.; conforming a cross-reference; revising 13 definition of the term "state investment" to include 14 all state funds spent or forgone to benefit a 15 business; amending s. 288.095, F.S.; deleting a 16 restriction on certain tax refund payments approved by the Department of Economic Opportunity; amending s. 17 288.1045, F.S.; revising provisions of the qualified 18 19 defense contractor and space flight business tax refund program; revising definitions; revising local 20 21 financial support requirements; revising provisions 22 applicable to a rural areas of opportunity; 23 authorizing certain qualified applicants to receive a 24 tax refund by providing certain information to the 25 Department of Economic Opportunity; delaying the 26 expiration date of the qualified defense contractor

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and space flight business tax refund program; amending s. 288.106, F.S.; revising provisions of the tax refund program for qualified target industry businesses; revising definitions; revising local financial support requirements; revising provisions applicable to a rural area of opportunity; repealing provisions regarding economic recovery extensions of certain tax refund agreements; amending s. 288.108, F.S.; revising provisions relating to high-impact businesses; defining the term "local financial support"; authorizing certain waivers from local financial support requirements; revising application requirements and requiring the Department of Economic Opportunity to certify high-impact business grant applications; providing requirements for the Governor relating to such applications; providing contract and department validation requirements for such applications; amending s. 288.1088, F.S.; revising provisions regarding the Quick Action Closing Fund; revising project eligibility requirements; providing limitations local financial support requirements; revising contract requirements for certain projects eligible for funding through the Quick Action Closing Fund; revising approval requirements for amendments or modifications of contract requirements for such projects; revising requirements of the Governor

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relating to certain projects eligible for funding through the Quick Action Closing Fund; limiting the total amount of payments scheduled by the department in a fiscal year; amending s. 288.1089, F.S.; revising provisions relating to the Innovation Incentive Program; revising definitions; revising provisions applicable to a rural areas of opportunity; limiting wage requirement waivers in certain circumstances; authorizing and providing limitations on waivers from local financial support requirements relating to the program; revising requirements of the Governor and the Department of Economic Opportunity relating to certain projects eligible for funding through the program; revising contract requirements for such projects; revising approval requirements for amendments or modifications of contract requirements for such projects; amending s. 196.012, F.S.; conforming a cross-reference; providing an appropriation; providing an effective date.

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Be It Enacted by the Legislature of the State of Florida:

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Section 1. Paragraph (b) of subsection (1) of section 220.191, Florida Statutes, is amended to read:

Capital investment tax credit.-

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(1) DEFINITIONS.—For purposes of this section:

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(b) "Cumulative capital investment" means the total capital investment in land, buildings, and equipment made by or on behalf of the qualifying business in connection with a qualifying project during the period from the beginning of construction of the project to the commencement of operations. The term does not include funds granted to or spent on behalf of the qualifying business by the state, a local government, or other governmental entity; funds appropriated in the General Appropriations Act; or funds otherwise provided to the qualifying business by a state agency, local government, or other governmental entity.

Section 2. Subsection (1) of section 288.005, Florida Statutes, is amended to read:

288.005 Definitions.—As used in this chapter, the term:

(1) "Economic benefits" means the direct, indirect, and induced gains in state revenues as a percentage of the state's investment. The state's investment includes <u>all state funds</u> spent or forgone to benefit the business, including, but not <u>limited to, state funds appropriated to public and private entities</u>, state grants, tax exemptions, tax refunds, tax credits, and other state incentives.

Section 3. Subsections (2) and (3) of section 288.061, Florida Statutes, are amended to read:

288.061 Economic development incentive application process.—

(2) (a) Beginning July 1, 2013, The department shall review

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and evaluate each economic development incentive application for the economic benefits of the proposed award of state incentives proposed for the project. Such review shall occur before the department approves an economic development incentive application and each time an approved incentive agreement or contract is amended, extended, or otherwise altered by the department or Enterprise Florida, Inc. The department shall notify the Legislature within 5 business days after any contract amendment or use of an incentive contract extension. Except as otherwise provided in this chapter, the department may not execute an amendment to an incentive agreement or contract for a project for which the economic benefits have been reduced unless the award of state incentives outlined in the incentive agreement or contract have been reduced by a proportionate amount. When evaluating an economic development incentive application, the department may not attribute to the business any capital investment made by the business using state funds. As used in this subsection, the term "economic benefits" has the same meaning as defined in s. 288.005. The

benefits" has the same meaning as <u>defined</u> in s. 288.005. The Office of Economic and Demographic Research shall establish the methodology and model used to calculate the economic benefits and shall establish guidelines for appropriate application of the model. For purposes of this requirement, an amended definition of "economic benefits" may be developed by the Office of Economic and Demographic Research <u>but must include all state</u> funds spent or forgone to benefit a business, including, but not

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limited to, state funds appropriated to public and private
entities, state grants, tax exemptions, tax refunds, tax
credits, other state incentives, and any other source of state
funds which should reasonably be known to the department at the
time of approval.

- (c) For the purpose of calculating the economic benefits of a project, the department may not attribute to the business any capital investment made by the business using state funds.
- (d) For the purpose of evaluating economic development incentive applications, the department shall consider the cumulative capital investment, as defined in s. 220.191.
- (3) Within 10 business days after the department receives the submitted economic development incentive application, the executive director shall approve or disapprove the application and issue a letter of certification to the applicant which includes a justification of that decision, unless the business requests an extension of that time.
- (a) The contract or agreement with the applicant must specify the total amount of the award, the performance conditions that must be met to obtain the award, the schedule for payment, and sanctions that would apply for failure to meet performance conditions. The contract or agreement with the applicant must require that the applicant use the state's job bank system to advertise job openings created as a result of the state incentive agreement. The department may enter into one agreement or contract covering all of the state incentives that

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are being provided to the applicant. The contract must provide that release of funds is contingent upon sufficient appropriation of funds by the Legislature. The state may not enter into a contract or agreement with a term of more than 10 years with any applicant.

- (b) The release of funds for the incentive or incentives awarded to the applicant depends upon the statutory requirements of the particular incentive program.
- The department may only provide payments and tax refunds once the department has verified that the applicant has met the required project performance criteria, and only in the year in which the payment or tax refund is scheduled to be paid pursuant to the contract. Funds appropriated may only be paid to the applicant and not to a third party. Any funds unexpended by June 30 of each year shall revert in accordance with s. 216.301 and may not be transferred to an escrow account. Any funds transferred before July 1, 2015, to an escrow account held by Enterprise Florida, Inc., for payments for a contract entered into pursuant to s. 288.1088 or s. 288.1089 before July 1, 2015, may be used to make payment to applicants who have met performance criteria until all such funds are expended. Any funds deposited in the escrow account encumbered under a contract whose requirements are not met, or that has been terminated, must be returned by Enterprise Florida, Inc., to the state within 10 calendar days after notification by the department.

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The total amount of payments and tax refunds approved for payment by the department based on actual project performance may not exceed the amount appropriated for such purposes for the fiscal year. Claims for payments and tax refunds under ss. 288.0659, 288.1045, 288.106, 288.107, 288.108, 288.1088, and 288.1089 shall be paid in the order that the claims are approved by the department. The Legislature shall annually appropriate in the General Appropriations Act an amount estimated to sufficiently satisfy payments and tax refunds under ss. 288.0659, 288.1045, 288.106, 288.107, 288.108, 288.1088, and 288.1089 in a fiscal year. In the event that the Legislature does not appropriate an amount sufficient to satisfy the payments and tax refunds under ss. 288.0659, 288.1045, 288.106, 288.107, 288.108, 288.1088, and 288.1089 in a fiscal year, the department shall pay the claims from the appropriation for the following fiscal year. By March 1 of each year, the department shall notify the legislative appropriations committees of the Senate and the House of Representatives of any anticipated shortfall in the amount of funds needed to satisfy claims for payments and tax refunds from the appropriation for the current fiscal year. (e) By January 2 of each year, the department shall provide to the Legislature a list of potential payment and tax refund claims that may be filed for payment in the following fiscal year under ss. 288.0659, 288.1045, 288.106, 288.107,

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CODING: Words stricken are deletions; words underlined are additions.

288.108, 288.1088, and 288.1089.

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288	.0659	9 <b>,</b> 28	8.1045	5, 2	288.1	106,	288.1	.07,	288	.108,	288	3.108	38,	and	<u>l</u>
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- (g) The department may approve applications for certification pursuant to ss. 288.0659, 288.1045, 288.106, 288.107, 288.108, 288.1088, and 288.1089. The total payments and tax refunds scheduled to be paid may not exceed \$60 million in any one fiscal year.
- Section 4. Paragraphs (c) and (e) of subsection (1) of section 288.076, Florida Statutes, are amended to read:
- 288.076 Return on investment reporting for economic development programs.—
  - (1) As used in this section, the term:
- (c) "Project" has the same meaning as provided in s.  $288.106(2)(1) \frac{288.106(2)(m)}{m}$ .
- (e) "State investment" means all state funds spent or forgone to benefit a business, including, but not limited to, state funds appropriated to public and private entities, state grants, tax exemptions, tax refunds, tax credits, and any other source of state funds which should reasonably be known to the department at the time of approval any state grants, tax exemptions, tax refunds, tax credits, or other state incentives provided to a business under a program administered by the department, including the capital investment tax credit under s.

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235 220.191.

Section 5. Subsection (3) of section 288.095, Florida Statutes, is amended to read:

288.095 Economic Development Trust Fund.-

- (3) (a) The department may approve applications for certification pursuant to ss. 288.1045(3) and 288.106. However, the total state share of tax refund payments may not exceed \$35 million.
- (a) (b) The total amount of tax refund claims approved for payment by the department based on actual project performance may not exceed the amount appropriated to the Economic Development Incentives Account for such purposes for the fiscal year. Claims for tax refunds under ss. 288.1045 and 288.106 shall be paid in the order the claims are approved by the department. In the event the Legislature does not appropriate an amount sufficient to satisfy the tax refunds under ss. 288.1045 and 288.106 in a fiscal year, the department shall pay the tax refunds from the appropriation for the following fiscal year. By March 1 of each year, the department shall notify the legislative appropriations committees of the Senate and House of Representatives of any anticipated shortfall in the amount of funds needed to satisfy claims for tax refunds from the appropriation for the current fiscal year.
- (b) (c) Moneys in the Economic Development Incentives Account may be used only to pay tax refunds and make other payments authorized under s. 288.1045, s. 288.106, or s.

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261 288.107.

(c) (d) The department may adopt rules necessary to carry out the provisions of this subsection, including rules providing for the use of moneys in the Economic Development Incentives Account and for the administration of the Economic Development Incentives Account.

Section 6. Subsection (1), paragraph (b) of subsection (2), paragraphs (b), (c), (d), and (j) of subsection (3), and subsection (7) of section 288.1045, Florida Statutes, are amended, to read:

288.1045 Qualified defense contractor and space flight business tax refund program.—

- (1) DEFINITIONS.—As used in this section:
- (a) "Applicant" means any business entity that holds a valid Department of Defense contract or space flight business contract, any business entity that is a subcontractor under a valid Department of Defense contract or space flight business contract, or any business entity that holds a valid contract for the reuse of a defense-related facility, including all members of an affiliated group of corporations as defined in s. 220.03(1)(b).
- (b) "Average <u>private sector</u> wage in the area" means the average of all wages and salaries in <del>the state,</del> the county<del>, or in the standard metropolitan area</del> in which the <u>project</u> <del>business</del> <del>unit</del> is located.
  - (c) "Business unit" means an employing unit, as defined in

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s. 443.036, that is registered with the department for reemployment assistance purposes or means a subcategory or division of an employing unit that is accepted by the department as a reporting unit.

- (d) "Consolidation of a Department of Defense contract" means the consolidation of one or more of an applicant's facilities under one or more Department of Defense contracts, from outside this state or from inside and outside this state, into one or more of the applicant's facilities inside this state.
- (e) "Consolidation of a space flight business contract" means the consolidation of one or more of an applicant's facilities under one or more space flight business contracts, from outside this state or from inside and outside this state, into one or more of the applicant's facilities inside this state.
- (f) "Contract for reuse of a defense-related facility" means a contract with a duration of 2 or more years for the use of a facility for manufacturing, assembling, fabricating, research, development, or design of tangible personal property, but excluding any contract to provide goods, improvements to real or tangible property, or services directly to or for any particular military base or installation in this state. Such facility must be located within a port, as defined in s. 313.21, and have been occupied by a business entity that held a valid Department of Defense contract or occupied by any branch of the

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Armed Forces of the United States, within 1 year of any contract being executed for the reuse of such facility. A contract for reuse of a defense-related facility may not include any contract for reuse of such facility for any Department of Defense contract for manufacturing, assembling, fabricating, research, development, or design.

- (g) "Department of Defense contract" means a competitively bid Department of Defense contract or subcontract or a competitively bid federal agency contract or subcontract issued on behalf of the Department of Defense for manufacturing, assembling, fabricating, research, development, or design with a duration of 2 or more years, but excluding any contract or subcontract to provide goods, improvements to real or tangible property, or services directly to or for any particular military base or installation in this state. The term includes contracts or subcontracts for products or services for military use or homeland security which contracts or subcontracts are approved by the United States Department of Defense, the United States Department of State, or the United States Department of Homeland Security.
  - (h) "Fiscal year" means the fiscal year of the state.
- (i) "Jobs" means full-time equivalent positions, including, but not limited to, positions obtained from a temporary employment agency or employee leasing company or through a union agreement or coemployment under a professional employer organization agreement, that result directly from a

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project in this state. This number does not include temporary construction jobs involved with the construction of facilities for the project.

- (j) "Local financial support" means funding from local sources, public or private, which is paid to the Economic Development Trust Fund and which is equal to 20 percent of the annual tax refund for a qualified applicant.
- $\underline{1.}$  Local financial support may include excess payments made to a utility company under a designated program to allow decreases in service by the utility company under conditions, regardless of when application is made.
- 2. A qualified applicant may not provide, directly or indirectly, more than 5 percent of such funding in any fiscal year. The sources of such funding may not include, directly or indirectly, state funds appropriated from the General Revenue Fund or any state trust fund, excluding tax revenues shared with local governments pursuant to law.
- 3. A qualified applicant may not receive more than 80 percent of the total tax refunds from state funds that are allowed such applicant under this section.
- 4. The department may grant a waiver that reduces the required amount of local financial support for a project to 10 percent of the annual tax refund awarded to a qualified applicant for a local government, or eliminates the required amount of local financial support for a project for a local government located in a rural area of opportunity, as designated

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by the Governor pursuant to s. 288.0656. To be eligible to receive a waiver that reduces or eliminates the required amount of local financial support, a local government shall provide the department with:

- a. A resolution adopted by the governing body of the county or municipality in whose jurisdiction the project will be located, requesting the applicant's project be waived from the local financial support requirement.
- b. A statement prepared by a Florida certified public accountant, as defined in s. 473.302, that describes the financial constraints preventing the local government from providing the local financial support required by this section.
- (k) "Local financial support exemption option" means the option to exercise an exemption from the local financial support requirement available to any applicant whose project is located in a county designated by the Rural Economic Development Initiative, if the county commissioners of the county in which the project will be located adopt a resolution requesting that the applicant's project be exempt from the local financial support requirement. Any applicant that exercises this option is not eligible for more than 80 percent of the total tax refunds allowed such applicant under this section.
- $\underline{\text{(k)}}$  "New Department of Defense contract" means a Department of Defense contract entered into after the date application for certification as a qualified applicant is made and after January 1, 1994.

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(1) (m) "New space flight business contract" means a space flight business contract entered into after an application for certification as a qualified applicant is made after July 1, 2008.

 $\underline{\text{(m)}}$  "Nondefense production jobs" means employment exclusively for activities that, directly or indirectly, are unrelated to the Department of Defense.

(n) (o) "Project" means any business undertaking in this state under a new Department of Defense contract, consolidation of a Department of Defense contract, new space flight business contract, consolidation of a space flight business contract, or conversion of defense production jobs over to nondefense production jobs or reuse of defense-related facilities.

 $\underline{\text{(o)}}$  "Qualified applicant" means an applicant that has been approved by the department to be eligible for tax refunds pursuant to this section.

(p) (q) "Space flight business" means the manufacturing, processing, or assembly of space flight technology products, space flight facilities, space flight propulsion systems, or space vehicles, satellites, or stations of any kind possessing the capability for space flight, as defined by s. 212.02(23), or components thereof, and includes, in supporting space flight, vehicle launch activities, flight operations, ground control or ground support, and all administrative activities directly related to such activities. The term does not include products that are designed or manufactured for general commercial

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aviation or other uses even if those products may also serve an incidental use in space flight applications.

- (q) (r) "Space flight business contract" means a competitively bid federal agency contract, federal agency subcontract, an awarded commercial contract, or an awarded commercial subcontract for space flight business with a duration of 2 or more years.
- $\underline{\text{(r)}}$  "Taxable year" means the same as in s. 220.03(1)(y).
  - (2) GRANTING OF A TAX REFUND; ELIGIBLE AMOUNTS.-
- Upon approval by the director, a qualified applicant shall be allowed tax refund payments equal to \$3,000 times the number of jobs specified in the tax refund agreement under subparagraph (4)(a)1. or equal to \$6,000 times the number of jobs if the project is located in a rural area of opportunity county or an enterprise zone. Further, a qualified applicant shall be allowed additional tax refund payments equal to \$1,000 times the number of jobs specified in the tax refund agreement under subparagraph (4)(a)1. if such jobs pay an annual average wage of at least 150 percent of the average private sector wage in the area or equal to \$2,000 times the number of jobs if such jobs pay an annual average wage of at least 200 percent of the average private sector wage in the area. A qualified applicant may not receive refunds of more than 25 percent of the total tax refunds provided in the tax refund agreement pursuant to subparagraph (4)(a)1. in any fiscal year, provided that no

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qualified applicant may receive more than \$2.5 million in tax refunds pursuant to this section in any fiscal year.

- (3) APPLICATION PROCESS; REQUIREMENTS; AGENCY DETERMINATION.—
- (b) Applications for certification based on the consolidation of a Department of Defense contract or a new Department of Defense contract must be submitted to the department as prescribed by the department and must include, but are not limited to, the following information:
- 1. The applicant's federal employer identification number, the applicant's Florida sales tax registration number, and a signature of an officer of the applicant.
- 2. The permanent location of the manufacturing, assembling, fabricating, research, development, or design facility in this state at which the project is or is to be located.
- 3. The Department of Defense contract numbers of the contract to be consolidated, the new Department of Defense contract number, or the "RFP" number of a proposed Department of Defense contract.
- 4. The date the contract was executed or is expected to be executed, and the date the contract is due to expire or is expected to expire.
- 5. The commencement date for project operations under the contract in this state.
  - 6. The number of net new full-time equivalent Florida jobs

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included in the project as of December 31 of each year and the average wage of such jobs.

- 7. The total number of full-time equivalent employees employed by the applicant in this state.
- 8. The percentage of the applicant's gross receipts derived from Department of Defense contracts during the 5 taxable years immediately preceding the date the application is submitted.
- 9. The number of full-time equivalent jobs in this state to be retained by the project.
- 10. A brief statement concerning the applicant's need for tax refunds, and the proposed uses of such refunds by the applicant.
- 11. A resolution adopted by the governing board of the county or municipality in which the project will be located, which recommends the applicant be approved as a qualified applicant, and which indicates that the necessary commitments of local financial support for the applicant exist. Prior to the adoption of the resolution, the county commission may review the proposed public or private sources of such support and determine whether the proposed sources of local financial support can be provided or, for any applicant whose project is located in a county designated by the Rural Economic Development Initiative, a resolution adopted by the county commissioners of such county requesting that the applicant's project be exempt from the local financial support requirement.

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- 12. Any additional information requested by the department.
- (c) Applications for certification based on the conversion of defense production jobs to nondefense production jobs must be submitted to the department as prescribed by the department and must include, but are not limited to, the following information:
- 1. The applicant's federal employer identification number, the applicant's Florida sales tax registration number, and a signature of an officer of the applicant.
- 2. The permanent location of the manufacturing, assembling, fabricating, research, development, or design facility in this state at which the project is or is to be located.
- 3. The Department of Defense contract numbers of the contract under which the defense production jobs will be converted to nondefense production jobs.
- 4. The date the contract was executed, and the date the contract is due to expire or is expected to expire, or was canceled.
- 5. The commencement date for the nondefense production operations in this state.
- 6. The number of net new full-time equivalent Florida jobs included in the nondefense production project as of December 31 of each year and the average wage of such jobs.
- 7. The total number of full-time equivalent employees employed by the applicant in this state.

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- 8. The percentage of the applicant's gross receipts derived from Department of Defense contracts during the 5 taxable years immediately preceding the date the application is submitted.
- 9. The number of full-time equivalent jobs in this state to be retained by the project.
- 10. A brief statement concerning the applicant's need for tax refunds, and the proposed uses of such refunds by the applicant.
- 11. A resolution adopted by the governing board of the county or municipality in which the project will be located, which recommends the applicant be approved as a qualified applicant, and which indicates that the necessary commitments of local financial support for the applicant exist. Prior to the adoption of the resolution, the county commission may review the proposed public or private sources of such support and determine whether the proposed sources of local financial support can be provided or, for any applicant whose project is located in a county designated by the Rural Economic Development Initiative, a resolution adopted by the county commissioners of such county requesting that the applicant's project be exempt from the local financial support requirement.
- 12. Any additional information requested by the department.
- (d) Applications for certification based on a contract for reuse of a defense-related facility must be submitted to the

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department as prescribed by the department and must include, but are not limited to, the following information:

- 1. The applicant's Florida sales tax registration number and a signature of an officer of the applicant.
- 2. The permanent location of the manufacturing, assembling, fabricating, research, development, or design facility in this state at which the project is or is to be located.
- 3. The business entity holding a valid Department of Defense contract or branch of the Armed Forces of the United States that previously occupied the facility, and the date such entity last occupied the facility.
- 4. A copy of the contract to reuse the facility, or such alternative proof as may be prescribed by the department that the applicant is seeking to contract for the reuse of such facility.
- 5. The date the contract to reuse the facility was executed or is expected to be executed, and the date the contract is due to expire or is expected to expire.
- 6. The commencement date for project operations under the contract in this state.
- 7. The number of net new full-time equivalent Florida jobs included in the project as of December 31 of each year and the average wage of such jobs.
- 8. The total number of full-time equivalent employees employed by the applicant in this state.

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- 9. The number of full-time equivalent jobs in this state to be retained by the project.
- 10. A brief statement concerning the applicant's need for tax refunds, and the proposed uses of such refunds by the applicant.
- 11. A resolution adopted by the governing board of the county or municipality in which the project will be located, which recommends the applicant be approved as a qualified applicant, and which indicates that the necessary commitments of local financial support for the applicant exist. Before the adoption of the resolution, the county commission may review the proposed public or private sources of such support and determine whether the proposed sources of local financial support can be provided or, for any applicant whose project is located in a county designated by the Rural Economic Development Initiative, a resolution adopted by the county commissioners of such county requesting that the applicant's project be exempt from the local financial support requirement.
- 12. Any additional information requested by the department.
- (j) Applications for certification based upon a new space flight business contract or the consolidation of a space flight business contract must be submitted to the department as prescribed by the department and must include, but are not limited to, the following information:
  - 1. The applicant's federal employer identification number,

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the applicant's Florida sales tax registration number, and a signature of an officer of the applicant.

- 2. The permanent location of the space flight business facility in this state where the project is or will be located.
- 3. The new space flight business contract number, the space flight business contract numbers of the contract to be consolidated, or the request-for-proposal number of a proposed space flight business contract.
- 4. The date the contract was executed and the date the contract is due to expire, is expected to expire, or was canceled.
- 5. The commencement date for project operations under the contract in this state.
- 6. The number of net new full-time equivalent Florida jobs included in the project as of December 31 of each year and the average wage of such jobs.
- 7. The total number of full-time equivalent employees employed by the applicant in this state.
- 8. The percentage of the applicant's gross receipts derived from space flight business contracts during the 5 taxable years immediately preceding the date the application is submitted.
- 9. The number of full-time equivalent jobs in this state to be retained by the project.
- 10. A brief statement concerning the applicant's need for tax refunds and the proposed uses of such refunds by the

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625 applicant.

- 11. A resolution adopted by the governing board of the county or municipality in which the project will be located which recommends the applicant be approved as a qualified applicant and indicates that the necessary commitments of local financial support for the applicant exist. Prior to the adoption of the resolution, the county commission may review the proposed public or private sources of such support and determine whether the proposed sources of local financial support can be provided or, for any applicant whose project is located in a county designated by the Rural Economic Development Initiative, a resolution adopted by the county commissioners of such county requesting that the applicant's project be exempt from the local financial support requirement.
- 12. Any additional information requested by the department.
- (7) EXPIRATION.—An applicant may not be certified as qualified under this section after June 30, 2017 2014. A tax refund agreement existing on that date shall continue in effect in accordance with its terms.
- Section 7. Subsection (2), paragraph (b) of subsection (3), paragraphs (b) and (f) of subsection (4), paragraph (b) of subsection (5), and subsection (8) of section 288.106, Florida Statutes, are amended, to read:
- 288.106 Tax refund program for qualified target industry businesses.—

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- (2) DEFINITIONS.—As used in this section, the term:
- (a) "Account" means the Economic Development Incentives
  Account within the Economic Development Trust Fund established
  under s. 288.095.
- (b) "Authorized local economic development agency" means a public or private entity, including an entity defined in s. 288.075, authorized by a county or municipality to promote the general business or industrial interests of that county or municipality.
- (c) "Average private sector wage in the area" means the statewide private sector average wage or the average of all private sector wages and salaries in the county or in the standard metropolitan area in which the project business is located or will be located.
- (d) "Business" means an employing unit, as defined in s. 443.036, that is registered for reemployment assistance purposes with the state agency providing reemployment assistance tax collection services under an interagency agreement pursuant to s. 443.1316, or a subcategory or division of an employing unit that is accepted by the state agency providing reemployment assistance tax collection services as a reporting unit.
- (e) "Corporate headquarters business" means an international, national, or regional headquarters office of a multinational or multistate business enterprise or national trade association, whether separate from or connected with other facilities used by such business.

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- (f) "Enterprise zone" means an area designated as an enterprise zone pursuant to s. 290.0065.
- (g) "Expansion of an existing business" means the expansion of an existing Florida business by or through additions to real and personal property, resulting in a net increase in employment of not less than 10 percent at such business.
  - (h) "Fiscal year" means the fiscal year of the state.
- (i) "Jobs" means full-time equivalent positions, including, but not limited to, positions obtained from a temporary employment agency or employee leasing company or through a union agreement or coemployment under a professional employer organization agreement, that result directly from a project in this state. The term does not include temporary construction jobs involved with the construction of facilities for the project or any jobs previously included in any application for tax refunds under s. 288.1045 or this section.
- (j) "Local financial support" means funding from local sources, public or private, that is paid to the Economic Development Trust Fund and that is equal to 20 percent of the annual tax refund for a qualified target industry business.
- 1. A qualified target industry business may not provide, directly or indirectly, more than 5 percent of such funding in any fiscal year. The sources of such funding may not include, directly or indirectly, state funds appropriated from the General Revenue Fund or any state trust fund, excluding tax

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revenues shared with local governments pursuant to law.

- 2. A qualified target industry business may not receive more than 80 percent of the total tax refunds from state funds which are allowed such business under this section.
- 3. The department may grant a waiver that reduces the required amount of local financial support for a project to 10 percent of the annual tax refund awarded to a qualified target industry business for a local government, or eliminates the required amount of local financial support for a project for a local government located in a rural area of opportunity, as designated by the Governor pursuant to s. 288.0656. To be eligible to receive a waiver that reduces or eliminates the required amount of local financial support, a local government shall provide the department with:
- a. A resolution adopted by the governing body of the county or municipality in whose jurisdiction the project will be located, requesting that the applicant's project be waived from the local financial support requirement.
- b. A statement prepared by a Florida certified public accountant, as defined in s. 473.302, which describes the financial constraints preventing the local government from providing the local financial support required by this section.
- (k) "Local financial support exemption option" means the option to exercise an exemption from the local financial support requirement available to any applicant whose project is located in a brownfield area, a rural city, or a rural community. Any

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applicant that exercises this option is not eligible for more than 80 percent of the total tax refunds allowed such applicant under this section.

- $\underline{\text{(k)}}$  "New business" means a business that applies for a tax refund under this section before beginning operations in this state and that is a legal entity separate from any other commercial or industrial operations owned by the same business.
- $\underline{\text{(1)}}$  "Project" means the creation of a new business or expansion of an existing business.
- $\underline{\text{(m)}}$  "Qualified target industry business" means a target industry business approved by the department to be eligible for tax refunds under this section.
- (o) "Rural city" means a city having a population of 10,000 or fewer, or a city having a population of greater than 10,000 but fewer than 20,000 that has been determined by the department to have economic characteristics such as, but not limited to, a significant percentage of residents on public assistance, a significant percentage of residents with income below the poverty level, or a significant percentage of the city's employment base in agriculture-related industries.
  - (p) "Rural community" means:
  - 1. A county having a population of 75,000 or fewer.
- 2. A county having a population of 125,000 or fewer that is contiguous to a county having a population of 75,000 or fewer.
  - 3. A municipality within a county described in

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755 subparagraph 1. or subparagraph 2.

For purposes of this paragraph, population shall be determined in accordance with the most recent official estimate pursuant to s. 186.901.

- (n) (q) "Target industry business" means a corporate headquarters business or any business that is engaged in one of the target industries identified pursuant to the following criteria developed by the department in consultation with Enterprise Florida, Inc.:
- 1. Future growth.—Industry forecasts should indicate strong expectation for future growth in both employment and output, according to the most recent available data. Special consideration should be given to businesses that export goods to, or provide services in, international markets and businesses that replace domestic and international imports of goods or services.
- 2. Stability.—The industry should not be subject to periodic layoffs, whether due to seasonality or sensitivity to volatile economic variables such as weather. The industry should also be relatively resistant to recession, so that the demand for products of this industry is not typically subject to decline during an economic downturn.
- 3. High wage.—The industry should pay relatively high wages compared to statewide or area averages.
  - 4. Market and resource independent.—The location of

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industry businesses should not be dependent on Florida markets or resources as indicated by industry analysis, except for businesses in the renewable energy industry.

- 5. Industrial base diversification and strengthening.—The industry should contribute toward expanding or diversifying the state's or area's economic base, as indicated by analysis of employment and output shares compared to national and regional trends. Special consideration should be given to industries that strengthen regional economies by adding value to basic products or building regional industrial clusters as indicated by industry analysis. Special consideration should also be given to the development of strong industrial clusters that include defense and homeland security businesses.
- 6. Positive economic impact.—The industry is expected to have strong positive economic impacts on or benefits to the state or regional economies. Special consideration should be given to industries that facilitate the development of the state as a hub for domestic and global trade and logistics.

The term does not include any business engaged in retail industry activities; any electrical utility company as defined in s. 366.02(2); any phosphate or other solid minerals severance, mining, or processing operation; any oil or gas exploration or production operation; or any business subject to regulation by the Division of Hotels and Restaurants of the Department of Business and Professional Regulation. Any business

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within NAICS code 5611 or 5614, office administrative services and business support services, respectively, may be considered a target industry business only after the local governing body and Enterprise Florida, Inc., make a determination that the community where the business may locate has conditions affecting the fiscal and economic viability of the local community or area, including but not limited to, factors such as low per capita income, high unemployment, high underemployment, and a lack of year-round stable employment opportunities, and such conditions may be improved by the location of such a business to the community. By January 1 of every 3rd year, beginning January 1, 2011, the department, in consultation with Enterprise Florida, Inc., economic development organizations, the State University System, local governments, employee and employer organizations, market analysts, and economists, shall review and, as appropriate, revise the list of such target industries and submit the list to the Governor, the President of the Senate, and the Speaker of the House of Representatives. (o) <del>(r)</del> "Taxable year" means taxable year as defined in s.

- $\underline{\text{(o)}}$  "Taxable year" means taxable year as defined in s. 220.03(1)(y).
  - (3) TAX REFUND; ELIGIBLE AMOUNTS.-
- (b)1. Upon approval by the department, a qualified target industry business shall be allowed tax refund payments equal to \$3,000 multiplied by the number of jobs specified in the tax refund agreement under subparagraph (5)(a)1., or equal to \$6,000 multiplied by the number of jobs if the project is located in a

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rural area of opportunity community or an enterprise zone.

- 2. A qualified target industry business shall be allowed additional tax refund payments equal to \$1,000 multiplied by the number of jobs specified in the tax refund agreement under subparagraph (5)(a)1. if such jobs pay an annual average wage of at least 150 percent of the average private sector wage in the area, or equal to \$2,000 multiplied by the number of jobs if such jobs pay an annual average wage of at least 200 percent of the average private sector wage in the area.
- 3. A qualified target industry business shall be allowed tax refund payments in addition to the other payments authorized in this paragraph equal to \$1,000 multiplied by the number of jobs specified in the tax refund agreement under subparagraph (5)(a)1. if the local financial support is equal to that of the state's incentive award under subparagraph 1.
- 4. In addition to the other tax refund payments authorized in this paragraph, a qualified target industry business shall be allowed a tax refund payment equal to \$2,000 multiplied by the number of jobs specified in the tax refund agreement under subparagraph (5) (a) 1. if the business:
- a. Falls within one of the high-impact sectors designated under s. 288.108; or
- b. Increases exports of its goods through a seaport or airport in the state by at least 10 percent in value or tonnage in each of the years that the business receives a tax refund under this section. For purposes of this sub-subparagraph,

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seaports in the state are limited to the ports of Jacksonville, Tampa, Port Everglades, Miami, Port Canaveral, Ft. Pierce, Palm Beach, Port Manatee, Port St. Joe, Panama City, St. Petersburg, Pensacola, Fernandina, and Key West.

- (4) APPLICATION AND APPROVAL PROCESS.-
- (b) To qualify for review by the department, the application of a target industry business must, at a minimum, establish the following to the satisfaction of the department:
- 1.a. The jobs proposed to be created under the application, pursuant to subparagraph (a)4., must pay an estimated annual average wage equaling at least 115 percent of the average private sector wage in the area where the business is to be located or the statewide private sector average wage. The governing board of the local governmental entity providing the local financial support of the jurisdiction where the qualified target industry business is to be located shall notify the department and Enterprise Florida, Inc., which calculation of the average private sector wage in the area must be used as the basis for the business's wage commitment. In determining the average annual wage, the department shall include only new proposed jobs, and wages for existing jobs shall be excluded from this calculation.
- b. The department may waive the average wage requirement at the request of the local governing body recommending the project and Enterprise Florida, Inc. The department may waive the wage requirement for a project located in a brownfield area

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designated under s. 376.80, in a rural area of opportunity eity, in a rural community, in an enterprise zone, or for a manufacturing project at any location in the state if the jobs proposed to be created pay an estimated annual average wage equaling at least 105 100 percent of the average private sector wage in the area where the business is to be located, only if the merits of the individual project or the specific circumstances in the community in relationship to the project warrant such action. If the local governing body and Enterprise Florida, Inc., make such a recommendation, it must be transmitted in writing, and the specific justification for the waiver recommendation must be explained. If the department elects to waive the wage requirement, the waiver must be stated in writing, and the reasons for granting the waiver must be explained.

2. The target industry business's project must result in the creation of at least 10 jobs at the project and, in the case of an expansion of an existing business, must result in a net increase in employment of at least 10 percent at the business. At the request of the local governing body recommending the project and Enterprise Florida, Inc., the department may waive this requirement for a business <a href="located">located</a> in a rural <a href="area of opportunity designated by the Governor pursuant to s. <a href="288.0656">288.0656</a>, <a href="community">community</a> or <a href="an enterprise">an</a> enterprise zone if the merits of the individual project or the specific circumstances in the community in relationship to the project warrant such action. If the local

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governing body and Enterprise Florida, Inc., make such a request, the request must be transmitted in writing, and the specific justification for the request must be explained. If the department elects to grant the request, the grant must be stated in writing, and the reason for granting the request must be explained.

- 3. The business activity or product for the applicant's project must be within an industry identified by the department as a target industry business that contributes to the economic growth of the state and the area in which the business is located, that produces a higher standard of living for residents of this state in the new global economy, or that can be shown to make an equivalent contribution to the area's and state's economic progress.
- (f) Notwithstanding paragraph (2)(j), the department may reduce the local financial support requirements of this section by one-half for a qualified target industry business located in Bay County, Escambia County, Franklin County, Gadsden County, Gulf County, Jefferson County, Leon County, Okaloosa County, Santa Rosa County, Wakulla County, or Walton County, if the department determines that such reduction of the local financial support requirements is in the best interest of the state and facilitates economic development, growth, or new employment opportunities in such county. This paragraph expires June 30, 2014.
  - (5) TAX REFUND AGREEMENT.-

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(b) Compliance with the terms and conditions of the agreement is a condition precedent for the receipt of a tax refund each year. The failure to comply with the terms and conditions of the tax refund agreement results in the loss of eligibility for receipt of all tax refunds previously authorized under this section and the revocation by the department of the certification of the business entity as a qualified target industry business, unless the business is eligible to receive and elects to accept a prorated refund under paragraph (6)(e) or the department grants the business an economic recovery extension.

1. A qualified target industry business may submit a request to the department for an economic recovery extension. The request must provide quantitative evidence demonstrating how negative economic conditions in the business's industry, the effects of a named hurricane or tropical storm, or specific acts of terrorism affecting the qualified target industry business have prevented the business from complying with the terms and conditions of its tax refund agreement.

2. Upon receipt of a request under subparagraph 1., the department has 45 days to notify the requesting business, in writing, whether its extension has been granted or denied. In determining whether an extension should be granted, the department shall consider the extent to which negative economic conditions in the requesting business's industry have occurred in the state or the effects of a named hurricane or tropical

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storm or specific acts of terrorism affecting the qualified target industry business have prevented the business from complying with the terms and conditions of its tax refund agreement. The department shall consider current employment statistics for this state by industry, including whether the business's industry had substantial job loss during the prior year, when determining whether an extension shall be granted.

3. As a condition for receiving a prorated refund under paragraph (6)(e) or an economic recovery extension under this paragraph, a qualified target industry business must agree to renegotiate its tax refund agreement with the department to, at a minimum, ensure that the terms of the agreement comply with current law and the department's procedures governing application for and award of tax refunds. Upon approving the award of a prorated refund or granting an economic recovery extension, the department shall renegotiate the tax refund agreement with the business as required by this subparagraph. When amending the agreement of a business receiving an economic recovery extension, the department may extend the duration of the agreement for a period not to exceed 2 years.

4. A qualified target industry business may submit a request for an economic recovery extension to the department in lieu of any tax refund claim scheduled to be submitted after January 1, 2009, but before July 1, 2012.

5. A qualified target industry business that receives an economic recovery extension may not receive a tax refund for the

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period covered by the extension.

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(8) SPECIAL INCENTIVES.-If the department determines it is in the best interest of the public for reasons of facilitating economic development, growth, or new employment opportunities within a Disproportionally Affected County, the department may, between July 1, 2011, and June 30, 2014, waive any or all wage or local financial support eligibility requirements and allow a qualified target industry business from another state which relocates all or a portion of its business to a Disproportionally Affected County to receive a tax refund payment of up to \$6,000 multiplied by the number of jobs specified in the tax refund agreement under subparagraph (5) (a) 1. over the term of the agreement. Prior to granting such waiver, the executive director of the department shall file with the Governor a written statement of the conditions and circumstances constituting the reason for the waiver. Such business shall be eligible for the additional tax refund payments specified in subparagraph (3) (b) 4. if it meets the criteria. As used in this section, the term "Disproportionally Affected County" means Bay County, Escambia County, Franklin County, Gulf County, Okaloosa County, Santa Rosa County, Walton County, or Wakulla County. Section 8. Paragraph (b) of subsection (2) of section 288.108, Florida Statutes, is amended, paragraph (h) is added to

Section 8. Paragraph (b) of subsection (2) of section 288.108, Florida Statutes, is amended, paragraph (h) is added to that subsection, and subsection (5) of that section is amended, to read:

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1015 288.108 High-impact business.—

- (2) DEFINITIONS.—As used in this section, the term:
- (b) "Cumulative investment" means the total investment in buildings and equipment made by a qualified high-impact business since the beginning of construction of such facility. The term does not include funds granted to or spent on behalf of the business by the state, a local government, or other governmental entity; funds appropriated in the General Appropriations Act; or funds otherwise provided to the business by a state agency or local government.
- (h) "Local financial support" means financial, in-kind, or other quantifiable contributions from local sources that, combined, equal 20 percent or more of the total investment in the project by state and local sources.
- 1. The department may grant a waiver that reduces the required amount of local financial support for a project to 10 percent of the award granted to a business pursuant to this section for a local government, or eliminates the local financial support for a local government located in a rural area of opportunity, as designated by the Governor pursuant to s. 288.0656.
- 2. A local government that requests a waiver that reduces or eliminates the local financial support requirement shall provide the department a statement prepared by a Florida certified public accountant as defined in s. 473.302, which describes the financial constraints preventing the local

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government from providing the local financial support required by this section.

- (5) APPLICATIONS; CERTIFICATION PROCESS; GRANT CONTRACT

  ACREEMENT.—
- (a) The department shall review and certify, pursuant to s. 288.061, an application pursuant to s. 288.061 which is received from any eligible business, as defined in subsection (2), for consideration as a qualified high-impact business before the business has made a decision to locate or expand a facility in this state. The business must provide the following information:
- 1. A complete description of the type of facility, business operations, and product or service associated with the project.
- 2. The number of full-time equivalent jobs that will be created by the project and the average annual wage of those jobs.
- 3. The cumulative amount of investment to be dedicated to this project within 3 years.
- 4. A statement concerning any special impacts the facility is expected to stimulate in the sector, the state, or regional economy and in state universities and community colleges.
- 5. A statement concerning the role the grant will play in the decision of the applicant business to locate or expand in this state.
  - 6. Any additional information requested by the department.

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- Within 7 business days after evaluating an (b) application, the department shall recommend to the Governor approval or disapproval of an eligible high-impact business for receipt of funds. Recommendations to the Governor shall include a memorandum of understanding between the department and the applicant, which shall be incorporated into the final contract, setting forth the conditions for payment of the qualified highimpact business performance grant. The memorandum of understanding must include the total amount of the qualified high-impact business facility performance grant award; the performance conditions that must be met to obtain the award, including, but not limited to, net new employment in the state, average salary, and total capital investment incurred by the business; a baseline of current service and a measure of enhanced capability; the methodology for validating performance; the schedule of performance grant payments; and sanctions for failure to meet performance conditions Applications shall be reviewed and certified pursuant to s. 288.061.
- performance grant of less than \$2 million without consulting the Legislature. For such grants, the Governor shall provide a written description and evaluation of the approved project and a memorandum of understanding meeting the requirements of paragraph (b) to the chair and vice chair of the Legislative Budget Commission, the President of the Senate, and the Speaker of the House of Representatives within 1 business day after

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approval The department and the qualified high-impact business shall enter into a performance grant agreement setting forth the conditions for payment of the qualified high-impact business performance grant. The agreement shall include the total amount of the qualified high-impact business facility performance grant award, the performance conditions that must be met to obtain the award, including the employment, average salary, investment, the methodology for determining if the conditions have been met, and the schedule of performance grant payments.

The Governor shall provide a written description and evaluation of each eligible high-impact business recommended for approval for a high-impact business performance grant that equals or exceeds \$2 million to the chair and vice chair of the Legislative Budget Commission, the President of the Senate, and the Speaker of the House of Representatives at least 14 days before approving a qualified high-impact business performance grant. The recommendation shall include a memorandum of understanding that meets the requirements provided in paragraph (b). If the chair or vice chair of the Legislative Budget Commission, the President of the Senate, or the Speaker of the House of Representatives timely advises the Executive Office of the Governor in writing that the award of funds exceeds the delegated authority of the Executive Office of the Governor or is contrary to legislative policy or intent, the Executive Office of the Governor shall instruct the department to immediately change the action or proposed action.

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(e) An amendment, modification, or extension of an
executed contract that results in a 0.5 point or greater
reduction in the economic benefit ratio of the project must be
approved as provided in paragraph (d). An amendment,
modification, or extension may not be made to an executed
contract if such action would result in an economic benefit
ratio less than 2 to 1.

(f) The department shall validate contractor performance and report such validation in the annual incentives report required by s. 288.907.

Section 9. Paragraph (e) of subsection (3) of section 288.1088, Florida Statutes, is redesignated as paragraph (f), paragraphs (b), (d), and (e) of subsection (2) and paragraphs (a), (c), and (d) of subsection (3) are amended, and a new paragraph (e) is added to subsection (3) of that section, to read:

288.1088 Quick Action Closing Fund.-

- (2) There is created within the department the Quick Action Closing Fund. Projects eligible for receipt of funds from the Quick Action Closing Fund shall:
- (b) Have a positive economic benefit ratio of at least  $\underline{4}$  5 to 1.
- (d) Pay an average annual wage of at least 125 percent of the average private sector wage in the area, as defined in s.

  288.106 areawide or statewide private sector average wage.
  - (e) Be supported by the local community in which the

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1145 project is to be located.

- 1. Financial support by the local community shall include financial, in-kind, or other quantifiable contributions from local sources that, combined, equal 20 percent or more of the total investment in the project by state and local sources.
- 2. The department may grant a waiver that reduces the required amount of local financial support for a project to 10 percent of the award granted to a business pursuant to this section for a local government, or eliminates the required amount of local financial support for a project for a local government located in a rural area of opportunity, as designated by the Governor pursuant to s. 288.0656.
- 3. A local government that requests a waiver that reduces or eliminates the local financial support requirement shall provide the department a statement prepared by a Florida certified public accountant as defined in s. 473.302, which describes the financial constraints preventing the local government from providing the local financial support required by this section.
- (f) Create at least 10 new jobs if the project is a new business, or increase the number of jobs by at least 10 percent if the project is an expanding business.
- (3) (a) The department and Enterprise Florida, Inc., shall jointly review applications pursuant to s. 288.061 and determine the eligibility of each project consistent with the criteria in subsection (2). No more than two waivers waiver of these

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1171 criteria may be considered under the following criteria:

- 1. Based on extraordinary circumstances;
- 2. In order to mitigate the impact of the conclusion of the space shuttle program; or
- 3. In rural areas of opportunity if the project would significantly benefit the local or regional economy.

- A waiver may not be granted by the department if the positive economic benefit ratio of the project is below 2 to 1, the project is not within a target industry under s. 288.106, the award of funds is not an inducement to the project's location or expansion in the state, or the average annual wage of jobs directly created by the project is below 105 percent of the average private sector wage in the area, as defined in s. 288.106.
- (c)1. Within 7 business days after evaluating a project, the department shall recommend to the Governor approval or disapproval of a project for receipt of funds from the Quick Action Closing Fund. In recommending a project, the department shall include a memorandum of understanding between the department and the applicant, which shall be incorporated into the final contract, setting forth the conditions for payment of moneys from the fund. The memorandum of understanding must include the total amount of recommended funds to be awarded; the performance conditions that must be met to obtain the award, including, but not limited to, net new employment in the state,

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average salary, and total capital investment incurred by the business; a baseline of current service and a measure of enhanced capability; the methodology for validating performance; the schedule of payments from the fund; and sanctions for failure to meet performance conditions, including any clawback provisions proposed performance conditions that the project must meet to obtain incentive funds.

- 2. The Governor may approve a Quick Action Closing Fund project award requiring less than \$2 million in funding projects without consulting the Legislature for projects requiring less than \$2 million in funding. For such projects, the Governor shall provide a written description and evaluation of the approved project and a memorandum of understanding meeting the requirements of subparagraph 1. to the chair and vice chair of the Legislative Budget Commission, the President of the Senate, and the Speaker of the House of Representatives within 1 business day after approval.
- 3. For projects requiring funding in the amount of \$2 million to \$5 million, The Governor shall provide a written description and evaluation of each Quick Action Closing Fund a project award recommended for approval that requires funding of \$2 million or more to the chair and vice chair of the Legislative Budget Commission, the President of the Senate, and the Speaker of the House of Representatives at least 14 10 days before prior to giving final approval for a project. The recommendation must include a memorandum of understanding

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meeting the requirements of subparagraph 1 proposed performance conditions that the project must meet in order to obtain funds.

- 4. If the chair or vice chair of the Legislative Budget Commission, or the President of the Senate, or the Speaker of the House of Representatives timely advises the Executive Office of the Governor, in writing, that such action or proposed action exceeds the delegated authority of the Executive Office of the Governor or is contrary to legislative policy or intent, the Executive Office of the Governor shall void the release of funds and instruct the department to immediately change such action or proposed action until the Legislative Budget Commission or the Legislature addresses the issue. Notwithstanding such requirement, any project exceeding \$5 million must be approved by the Legislative Budget Commission prior to the funds being released.
- (d) Upon the approval of the Governor in accordance with subparagraph (c)2., or upon expiration of the 14-day legislative consultation period provided in subparagraph (c)3., the department and the business shall enter into a contract that sets forth the conditions for payment of moneys from the fund. The contract must include the total amount of funds awarded; the performance conditions that must be met to obtain the award, including, but not limited to, net new employment in the state, average salary, and total capital investment; demonstrate a baseline of current service and a measure of enhanced capability; the methodology for validating performance; the

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schedule of payments from the fund; and sanctions for failure to meet performance conditions. The contract must provide that payment of moneys from the fund is contingent upon sufficient appropriation of funds by the Legislature. The department shall not schedule more than \$35 million in total payments in any single fiscal year for projects approved under s. 288.1088.

(e) An amendment, modification, or extension of an existing contract that results in a 0.5 point or greater reduction in the economic benefit ratio of the project may not take effect until it is approved through the approval process in subparagraph (c)3. An amendment, modification, or extension may not be made to an executed contract if such action would result in an economic benefit ratio below 2 to 1.

Section 10. Paragraphs (b) and (p) of subsection (2), subsection (4), paragraphs (l) and (m) of subsection (5), and subsections (7) and (8) of section 288.1089, Florida Statutes, are amended to read:

288.1089 Innovation Incentive Program.-

- (2) As used in this section, the term:
- (b) "Average private sector wage in the area" means the average of all private sector wages and salaries in the county in which the project is located the statewide average wage in the private sector or the average of all private sector wages in the county or in the standard metropolitan area in which the project is located as determined by the department.
  - (p) "Rural area" means a rural city or rural community as

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#### 1275 defined in s. 288.106.

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- (4) To qualify for review by the department, the applicant must, at a minimum, establish the following to the satisfaction of the department:
- The jobs created by the project must pay an estimated annual average wage equaling at least 130 percent of the average private sector wage in the area. The department may waive this average wage requirement at the request of Enterprise Florida, Inc., for a project located in a rural area of opportunity, a brownfield area, or an enterprise zone, when the merits of the individual project or the specific circumstances in the community in relationship to the project warrant such action. A recommendation for waiver by Enterprise Florida, Inc., must include a specific justification for the waiver and be transmitted to the department in writing. If the department elects to waive the wage requirement, the waiver must be stated in writing and the reasons for granting the waiver must be explained. The department may not waive the wage requirement for any project that does not pay an estimated annual average wage equaling at least 105 percent of the average private sector wage in the area.
  - (b) A research and development project must:
- 1. Serve as a catalyst for an emerging or evolving technology cluster.
- 2. Demonstrate a plan for significant higher education collaboration.

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	3.	Provide	the	state,	at	a	minimu	ım,	a	cumulative	break-
even	ecor	nomic ber	nefit	within	ı a	2(	)-year	per	ric	od.	

- 4. Be provided with a one-to-one match from the local community. The match requirement may be reduced or waived in rural areas of opportunity or reduced in rural areas, brownfield areas, and enterprise zones. A local government that requests a waiver that reduces or eliminates the one-to-one match shall provide the department with a statement prepared by a Florida certified public accountant, as defined in s. 473.302, which describes the financial constraints preventing the local government from meeting the local financial support requirement of this section.
- (c) An innovation business project in this state, other than a research and development project, must:
- 1.a. Result in the creation of at least 1,000 direct, new jobs at the business; or
- b. Result in the creation of at least 500 direct, new jobs if the project is located in a rural area of opportunity, a brownfield area, or an enterprise zone.
- 2. Have an activity or product that is within an industry that is designated as a target industry business under s. 288.106 or a designated sector under s. 288.108.
- 3.a. Have a cumulative investment of at least \$500 million within a 5-year period; or
- b. Have a cumulative investment that exceeds \$250 million within a 10-year period if the project is located in a rural

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area of opportunity, brownfield area, or an enterprise zone.

- 4. Be provided with a one-to-one match from the local community. The match requirement may be reduced or waived in rural areas of opportunity or reduced in rural areas, brownfield areas, and enterprise zones. A local government that requests a waiver that reduces or eliminates the one-to-one match shall provide the department with a statement prepared by a Florida certified public accountant, as defined in s. 473.302, which describes the financial constraints preventing the local government from meeting the local financial support requirement of this section.
- (d) For an alternative and renewable energy project in this state, the project must:
- 1. Demonstrate a plan for significant collaboration with an institution of higher education.
- 2. Provide the state, at a minimum, a cumulative breakeven economic benefit within a 20-year period. $\div$
- 3. Include matching funds provided by the applicant or other available sources. The match requirement may be reduced or eliminated waived in rural areas of opportunity or reduced in rural areas, brownfield areas, and enterprise zones. A local government that requests a waiver that reduces or eliminates the one-to-one match shall provide the department with a statement prepared by a Florida certified public accountant, as defined in s. 473.302, which describes the financial constraints preventing the local government from meeting the one-to-one match

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# requirement of this section. +

- 4. Be located in this state.; and
- 5. Provide at least 35 direct, new jobs that pay an estimated annual average wage that equals at least 130 percent of the average private sector wage in the area.
- (5) The department shall review proposals pursuant to s. 288.061 for all three categories of innovation incentive awards. Before making a recommendation to the executive director, the department shall solicit comments and recommendations from the Department of Agriculture and Consumer Services. For each project, the evaluation and recommendation to the department must include, but need not be limited to:
- (1) Additional evaluative criteria for a research and development facility project, including:
- 1. A description of the extent to which the project has the potential to serve as catalyst for an emerging or evolving cluster.
- 2. A description of the extent to which the project has or could have a long-term collaborative research and development relationship with one or more universities or community colleges in this state.
- 3. A description of the existing or projected impact of the project on established clusters or targeted industry sectors.
- 4. A description of the project's contribution to the diversity and resiliency of the innovation economy of this

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1379 state.

- 5. A description of the project's impact on special needs communities, including, but not limited to, rural areas of opportunity, distressed urban areas, and enterprise zones.
- (m) Additional evaluative criteria for alternative and renewable energy proposals, including:
- 1. The availability of matching funds or other in-kind contributions applied to the total project from an applicant. The Department of Agriculture and Consumer Services shall give greater preference to projects that provide such matching funds or other in-kind contributions.
- 2. The degree to which the project stimulates in-state capital investment and economic development in metropolitan and rural areas of opportunity, including the creation of jobs and the future development of a commercial market for renewable energy technologies.
- 3. The extent to which the proposed project has been demonstrated to be technically feasible based on pilot project demonstrations, laboratory testing, scientific modeling, or engineering or chemical theory that supports the proposal.
- 4. The degree to which the project incorporates an innovative new technology or an innovative application of an existing technology.
- 5. The degree to which a project generates thermal, mechanical, or electrical energy by means of a renewable energy resource that has substantial long-term production potential.

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- 6. The degree to which a project demonstrates efficient use of energy and material resources.
- 7. The degree to which the project fosters overall understanding and appreciation of renewable energy technologies.
  - 8. The ability to administer a complete project.
  - 9. Project duration and timeline for expenditures.
- 10. The geographic area in which the project is to be conducted in relation to other projects.
  - 11. The degree of public visibility and interaction.
- Within 7 days after evaluating an innovation incentive award proposal pursuant to s. 288.061, the department shall recommend to the Governor approval or disapproval of an award. In recommending an award, the department shall include a memorandum of understanding between the department and the applicant, which shall be incorporated into the final contract, setting forth the conditions for payment of the incentive funds. The memorandum of understanding shall include the total amount of funds awarded; the performance conditions that must be met to obtain the award, including, but not limited to, net new employment in the state, average salary, and total capital investment incurred by the business; a baseline of current service and a measure of enhanced capability; the methodology for validating performance; the schedule of payments; and sanctions for failure to meet performance conditions, including any clawback provisions Upon receipt of the evaluation and recommendation from the department, the Governor shall approve

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or deny an award. In recommending approval of an award, the department shall include proposed performance conditions that the applicant must meet in order to obtain incentive funds and any other conditions that must be met before the receipt of any incentive funds. The Governor shall consult with the President of the Senate and the Speaker of the House of Representatives before giving approval for an award. Upon review and approval of an award by the Legislative Budget Commission, the Executive Office of the Governor shall release the funds.

- (b) The Governor may approve an innovation incentive award of less than \$2 million without consulting the Legislature. For such awards, the Governor shall provide a written description and evaluation of the approved project and a copy of the memorandum of understanding between the department and business meeting the requirements of paragraph (a) to the chair and vice chair of the Legislative Budget Commission, the President of the Senate, and the Speaker of the House of Representatives within 1 business day after approval.
- (c) The Governor shall provide a written description and evaluation of each innovation incentive award proposal recommended for approval for an innovation incentive award that equals or exceeds \$2 million to the chair and vice chair of the Legislative Budget Commission, the President of the Senate, and the Speaker of the House of Representatives at least 14 days before giving final approval for an award. The recommendation must include a copy of the memorandum of understanding between

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the department and business meeting the requirements of paragraph (a). If the chair or vice chair of the Legislative

Budget Commission, the President of the Senate, or the Speaker of the House of Representatives timely advises the Executive

Office of the Governor in writing that the award of incentive funds exceeds the delegated authority of the Executive Office of the Governor or is contrary to legislative policy or intent, the Executive Office of the Governor shall instruct the department to immediately change action or proposed action.

- (d) An amendment, modification, or extension of an executed contract that results in a 0.5 point or greater reduction in the economic benefit ratio of the project may not take effect until it is approved through the approval process in paragraph (c). An amendment, modification, or extension may not be made to an executed contract if such action would result in an economic benefit ratio below 1 to 1.
- (8) (a) In addition to the requirements provided in paragraph (7) (a), a contract between the department and an award recipient After the conditions set forth in subsection (7) have been met, the department shall issue a letter certifying the applicant as qualified for an award. The department and the award recipient shall enter into an agreement that sets forth the conditions for payment of the incentive funds. The agreement must include, at a minimum:
  - 1. The total amount of funds awarded.
  - 2. The performance conditions that must be met in order to

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obtain the award or portions of the award, including, but not limited to, net new employment in the state, average wage, and total cumulative investment.

- 3. Demonstration of a baseline of current service and a measure of enhanced capability.
  - 4. The methodology for validating performance.
  - 5. The schedule of payments.

- 6. Sanctions for failure to meet performance conditions, including any clawback provisions.
- (b) Additionally, agreements signed on or after July 1, 2009, must include the following provisions:
- 1. Notwithstanding subsection (4), a requirement that the jobs created by the recipient of the incentive funds pay an annual average wage at least equal to the relevant industry's annual average wage or at least 130 percent of the average private sector wage in the area, whichever is greater.
- 2. A reinvestment requirement. Each recipient of an award shall reinvest up to 15 percent of net royalty revenues, including revenues from spin-off companies and the revenues from the sale of stock it receives from the licensing or transfer of inventions, methods, processes, and other patentable discoveries conceived or reduced to practice using its facilities in Florida or its Florida-based employees, in whole or in part, and to which the recipient of the grant becomes entitled during the 20 years following the effective date of its agreement with the department. Each recipient of an award also shall reinvest up to

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15 percent of the gross revenues it receives from naming opportunities associated with any facility it builds in this state. Reinvestment payments shall commence no later than 6 months after the recipient of the grant has received the final disbursement under the contract and shall continue until the maximum reinvestment, as specified in the contract, has been paid. Reinvestment payments shall be remitted to the department for deposit in the Biomedical Research Trust Fund for companies specializing in biomedicine or life sciences, or in the Economic Development Trust Fund for companies specializing in fields other than biomedicine or the life sciences. If these trust funds no longer exist at the time of the reinvestment, the state's share of reinvestment shall be deposited in their successor trust funds as determined by law. Each recipient of an award shall annually submit a schedule of the shares of stock held by it as payment of the royalty required by this paragraph and report on any trades or activity concerning such stock. Each recipient's reinvestment obligations survive the expiration or termination of its agreement with the state.

- 3. Requirements for the establishment of internship programs or other learning opportunities for educators and secondary, postsecondary, graduate, and doctoral students.
- 4. A requirement that the recipient submit quarterly reports and annual reports related to activities and performance to the department, according to standardized reporting periods.
  - 5. A requirement for an annual accounting to the

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department of the expenditure of funds disbursed under this section.

- 6. A process for amending the agreement.
- 1538 Section 11. Paragraph (a) of subsection (14) of section 1539 196.012, Florida Statutes, is amended to read:
  - 196.012 Definitions.—For the purpose of this chapter, the following terms are defined as follows, except where the context clearly indicates otherwise:
    - (14) "New business" means:

- (a)1. A business or organization establishing 10 or more new jobs to employ 10 or more full-time employees in this state, paying an average wage for such new jobs that is above the average wage in the area, which principally engages in any one or more of the following operations:
- a. Manufactures, processes, compounds, fabricates, or produces for sale items of tangible personal property at a fixed location and which comprises an industrial or manufacturing plant; or
- b. Is a target industry business as defined in s.  $288.106(2) (n) \frac{288.106(2)(q)}{3}$ ;
  - 2. A business or organization establishing 25 or more new jobs to employ 25 or more full-time employees in this state, the sales factor of which, as defined by s. 220.15(5), for the facility with respect to which it requests an economic development ad valorem tax exemption is less than 0.50 for each year the exemption is claimed; or

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3. An office space in this state owned and used by a business or organization newly domiciled in this state; provided such office space houses 50 or more full-time employees of such business or organization; provided that such business or organization office first begins operation on a site clearly separate from any other commercial or industrial operation owned by the same business or organization.

Section 12. The sum of \$20 million of nonrecurring funds in the State Economic Enhancement and Development Trust Fund and the sum of \$3.8 million of nonrecurring funds in the Economic Development Trust Fund are appropriated to the Department of Economic Opportunity to provide payments and tax refunds pursuant to s. 288.061, Florida Statutes, for programs under ss. 288.0659, 288.1045, 288.106, 288.107, 288.108, 288.1088, and 288.1089, Florida Statutes, for fiscal year 2015-2016. Payments may only be made for projects that meet statutory eligibility requirements. Funds may not be released for any other purpose and may only be disbursed directly to the applicant when projects are certified to have met all contracted performance requirements. Funds provided from the Economic Development Trust Fund represent local matching funds.

Section 13. This act shall take effect July 1, 2015.

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